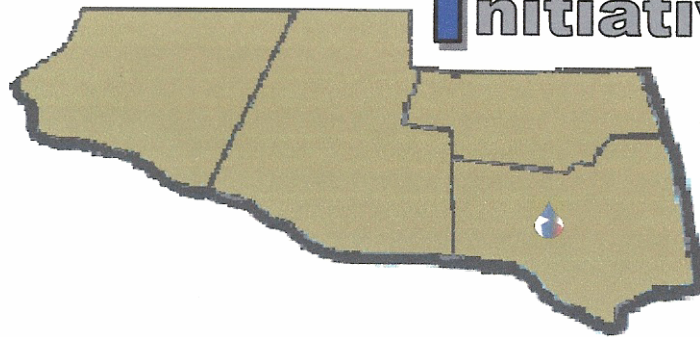


Annual Progress Report
For the
Texas Water Development Board

Agriculture Water Conservation
Demonstration
Initiative



Harlingen Irrigation District CC 1

Maximization of On-Farm Surface Water Use Efficiency by
Integration of On-Farm Application and District Delivery Systems

Submitted by:
Harlingen Irrigation District
Cameron County #1
Wayne Halbert General Manager
Harlingen, TX

February 28th, 2007

Harlingen Irrigation District

Table of Contents

| | |
|--|---|
| 1. Executive Summary..... | 1 |
| 1.1. Advisory Committee Members | 1 |
| 2. Introduction | 2 |
| 3. Scope of Work | 2 |
| 3.1. Subcontracting Contract Execution..... | 2 |
| 3.2. District and On-Farm Flow Meter Calibration and Demonstration Facilities..... | 2 |
| 3.3. District Dispatch and Irrigation Delivery Scheduling | 2 |
| 3.4. On-Farm Flow Measurement Data Collection | 3 |
| 3.5. District Facilities / Policies Required to Support On-Farm Water Conservation .. | 3 |
| 3.6. Economic Evaluation of Demonstrated Technologies | 3 |
| 3.7. Demonstration of Internet Based Information Real-Time Flow, Weather, and Water User Accounting System..... | 3 |
| 3.8. Drip and Furrow Flood Irrigation in Annual Crops and Multi Year Crops | 3 |
| 3.9. Surge, Automated Surface, and Precision Surface Irrigation..... | 4 |
| 3.10. LESA/LPIC/LEPA Center Pivot Sprinkler Demonstration Sites..... | 4 |
| 3.11. Automated and Manual On-Farm Measurements Systems..... | 4 |
| 3.12. Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands..... | 5 |
| 3.13. Field Demonstrations of Projects/ Field Days..... | 5 |
| 3.14. Workshops | 6 |
| 3.15. Presentations at Water Conservation Meetings | 6 |
| 3.16. Quarterly Progress Report | 7 |
| 3.17. Program Administrative Work | 7 |
| 3.18. Report Preparation, Reproduction, and Distribution..... | 7 |
| 4. Financial Report by Task..... | 8 |

Appendices

| | | |
|----------|---|---|
| Appendix | A | Delta Lake Irrigation District Annual Report |
| Appendix | B | Texas Cooperative Extension FARM Assist Annual Report |
| Appendix | C | Texas A&M University – Kingsville Annual Report |
| Appendix | D | Demonstration Site Summary Report |
| Appendix | E | Harlingen Irrigation District Meter Calibration Facility Report |
| Appendix | F | Axiom – Blair Engineering Annual Report |

1. Executive Summary

The Harlingen Irrigation District-Cameron County No. 1, under the auspices of a grant from the Texas Water Development Board, is sponsoring the *Agricultural Water Conservation Demonstration Initiative (ADI)*, a multi-year project to conduct a study of the maximization of on-farm surface water use efficiency by integration of on-farm application and district delivery systems. The ten-year project includes participation by Harlingen Irrigation District Cameron County No. 1, Delta Lake Irrigation District, Texas A & M University-Kingsville, USDA-Natural Resources Conservation Service, Rio Farms, Inc, Texas Cooperative Extension Service and agricultural producers in Cameron, Hidalgo and Willacy counties. This Project proposes to assist in the implementation of the agricultural water conservation management strategies, as identified in the Region M Approved Regional Water Plan and the Texas State Water Plan and will further agricultural water conservation in Texas. The project supplements on-going conservation efforts in the Lower Rio Grande Valley

The District has formed an advisory committee consisting of growers, demonstration co-operators, scientists and representatives of grower organizations. The primary responsibilities of this committee are to offer guidance and perspective to the project as a whole. The committee meets on a quarterly basis to discuss the progress and goals of the project. Our hopes are for this committee to become one of the main conduits for disseminating information to the growers of the Rio Grande Valley.

1.1. Advisory Committee Members

Chris Allen – Cooperator
Leonard Simmons – Cooperator
Edward Bauer – Grower
Sam Morrow – Cooperator
Harold Siever - Cooperator
Troy Allen – Delta Lake Irrigation District Manager
Ray Prewitt – Texas Citrus Mutual
Dr.. Shad Nelson – Texas A&M Kingsville
Dr. Juan Enciso – Texas A&M Extension Service
Dr. Al Blair – Axiom-Blair Engineering
Dr. Steven Klose – Texas Cooperative Extension
Terry Lockamy – Texas Cooperative Extension
Enrique Perez – Cameron County Extension
Dean Santisteven – NRCS
Andy Garza – TSSWCB

2. Introduction

This report contains the annual update and progress made in the Agricultural Demonstration Initiative Project as indicated in the Scope of Work of the Contract between Harlingen Irrigation District – Cameron County No. 1 (HIDCC1 or the District) and the Texas Water Development Board (TWDB). A description of the overall progress, problems encountered delays in the timely completion of work, or change in the deliverables or objectives of the contract are discussed; as well as any corrective actions necessary.

Late in 2006 the advisory committee agreed that to better maintain anonymity of the cooperators information the demonstration sites would be assigned alpha numerical designations rather than be listed by grower name. This was done to help encourage participation by those growers who are reluctant to report yield, water use, and financial information about demonstration sites. From this point forward all demonstration sites will be referred to by site number. The site designation numbers are defined below: The first digit designates the entity responsible for the site. The second digit designates the grower. The third digit designates the field within the demonstration site. The entity designations are: 0 and 1 Texas A&M University Kingsville Dr. Shad Nelson, 2 and 3 Texas A&M Extension Dr Juan Enciso, 4 and 5 Harlingen Irrigation District.

3. Scope of Work

3.1. Subcontracting Contract Execution

The primary responsibilities for this task were contracted to Axiom-Blair Engineering. The subcontracts with Delta Lake Irrigation District, Texas A&M University Kingsville, Texas Cooperative Extension, and others to provide support and services to perform the work tasks listed below were completed for 2006 and work for the reissue of those contracts for 2007 is underway. This task is scheduled to be complete in March of 2007.

3.2. District and On-Farm Flow Meter Calibration and Demonstration Facilities

Appendix “E” contains a detailed account of the construction activity.

The District contracted the engineering and design for this facility to Axiom-Blair Engineering and a detailed report of this contract is located in appendix “F”.

3.3. District Dispatch and Irrigation Delivery Scheduling

This task is scheduled to begin in 2007.

3.4. On-Farm Flow Measurement Data Collection

Delta Lake Irrigation District has been contracted to perform the task of manual meter information collection. A detailed account of the collection methods and data is located in appendix “A”. This information will be compared with the Harlingen Irrigation District’s automated meter and telemetry system. The telemetry system to monitor deliveries of irrigation water through out the District was completed in late 2006. We will begin the comparison after the District has had ample time to evaluate its system and is confident in the data it provides.

3.5. District Facilities and Policies Required to Support On-Farm Water Conservation

This task scheduled to begin in 2007.

3.6. Economic Evaluation of Demonstrated Technologies

A significant component of the demonstration project is the economic evaluation of each on farm technology. The District contracted Texas Cooperative Extension service to perform this task through its FARM Assist program. Economic summaries of each site are included in the Demonstration Site Summary Report for sites that economic analysis has been completed. A more detailed report of the first year’s evaluation, as submitted by Dr. Steven Klose, is located in appendix “B”.

3.7. Demonstration of Internet Based Information Real-Time Flow, Weather, and Water User Accounting System

The bulk of this task is being performed by Axiom-Blair Engineering. The design and launch of the District’s web page occurred in September of 2005. The web page allows us to publish information regarding demonstration sites as well as weather and irrigation water usage. A more detailed report of this task, as submitted by Axiom-Blair, is located in appendix “F”.

3.8. Drip and Furrow Flood Irrigation in Annual Crops and Multi Year Crops

The majority of this task has been subcontracted to Texas A&M University - Kingsville under the direction of Dr. Shad Nelson. Dr. Nelson and his staff have been working since last spring to establish demonstration sites throughout the Valley. Dr. Nelson has also been working closely with Texas A&M Extension Service and Dr. Juan

Enciso. Dr. Nelson has been sharing resources and gathering data on sites established by Dr. Enciso. A summary report of all the sites associated with this scope of work is located in appendix C.

3.9. Surge, Automated Surface, and Precision Surface Irrigation

The District has maintained the following demonstration sites through out the 2006 growing season; 5 surge, 2 surface flood, and 1 subsurface low pressure drip. All of these sites will continue through the 2007 growing season.

A summary of the HID sites is located in Appendix D.

3.10. LESA/LPIC/LEPA Center Pivot Sprinkler Demonstration Sites

The District has two LESA center pivot sites. The first site is located at Rio Farms and has been in spring cotton, fall corn rotation for several years. Soil moisture is monitored during each of the growing seasons and irrigation water is measured with a McCrometer meter located on the center pivot. This site is scheduled to be planted in soybeans in the 2007 spring season.

The second site is a pasture irrigated with a mini-pivot. This pasture is divided into four separate pastures and the mini pivot is moved to each section for the duration of the irrigation. We monitor moisture in each pasture and the water is metered at the pumping site with a McCrometer meter. This pasture is used for a cow calf operation. This site demonstration was terminated in 2006 due to the replacement of the irrigation system. The grower installed a K-Line sprinkler system in place of his mini-pivot. We are currently determining the best method to monitor and demonstrate this irrigation system.

3.11. Automated and Manual On-Farm Measurements Systems

The District is in the process of installing a multi-million dollar automated meter and telemetry system that will allow for the monitoring and reporting of all water deliveries in the District. Upon completion of this installation in late 2006 the District will begin monitoring and reporting flows for evaluation purposes. Real time flow data will be made available to growers on the District's web site. The cost and efficacy of the automated collection of flow data with in the District will be compared to the manual collection taking place in the Delta Lake Irrigation District. This evaluation is expected to take place over several years and the results of this evaluation are not expected to be available until the evaluation process is complete.

3.12. Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands

Delta Lake Irrigation District has installed three diesel driven pumps to supply water to a service canal. As part of their revised 2006 contract, Delta Lake Irrigation District will provide the hardware and Harlingen Irrigation District has contracted Axiom-Blair to provide engineering and design for the variable speed and control component of this project. A more detailed report of this task is included in the Delta Lake annual report in Appendix “A”.

3.13. Field Demonstrations of Projects/ Field Days

In March of 2006 the Harlingen Irrigation District hosted representatives of the Texas Water Development Board and the Legislative Budget Board for a tour and progress presentation of the project. The presentation consisted of approximately one hour of project updates and information from every aspect of the project followed by a three hour tour of the demonstration sites and the Flow Meter Calibration Facility construction area.



In July of 2006 the Harlingen Irrigation District hosted representatives from the Texas Alliance for Water Conservation project in Lubbock Texas. The District presented information about the ADI project followed by a tour of the demonstration sites as well as many other farming interests across the Rio Grande Valley.



TAWC Tour of Pollock Farms and Sharyland Orchards

3.14. Workshops

The Harlingen Irrigation District has conducted many water related workshops through out the last year. In March of 2006 the District hosted the EPANET short course. This course was taught by Dr. Al Blair and included hands on training of the EPANET software and its usefulness in the design and installation of pipelines and pumps. The course participants were primarily engineers and representatives of irrigation districts throughout the Rio Grande Valley. In April of 2006 the District hosted its first



Water Management workshop. This workshop was taught by Dr. Juan Enciso of TAMES and Dean Santisteven of USDA-NRCS. This course was used to introduce and teach water management techniques to growers and other water users. The information was based on the USDA requirements for participation in the EQIP Water Management payment incentive. In addition to hosting workshops the Harlingen Irrigation District has participated in many EQIP information meetings throughout 2006.

The District will be hosting its second Water Management Workshop in February 2007 as well as participating in the Water Management/Canal Management workshop hosted by TAMES Dr. Guy Fipps.

3.15. Presentations at Water Conservation Meetings

The Harlingen Irrigation District made a presentation on the ADI project to the Texas Water Conservation Association in March of 2006. The district was able to convey the importance of the ADI project to the Rio Grande Valley and present some of the technologies being used in the District to encourage water conservation.

In November of 2006 the Harlingen Irrigation District along with Axiom-Blair Engineering occupied a booth at the 27th Annual Irrigation Show. A slide show and poster were presented and pamphlets summarizing the ADI project were handed out.

Project presentations were made at the Texas Citrus Association and the Texas Vegetable Association annual meetings.

The District has published three news letters highlighting the Agricultural Water Conservation Demonstration Initiative and related topics. This news letter has been distributed to over seven hundred recipients across the state of Texas. Our goal is to publish the newsletter on a quarterly basis and use it as one of the conduits for disseminating information to the growers of the Rio Grande Valley as well as other interested parties across the state.

A fact sheet was created to introduce the ADI project to growers and agriculture leaders. This fact sheet was distributed at water conservation meetings, cotton gins and irrigation districts.

3.16. Quarterly Progress Report

Harlingen Irrigation District has completed and filed three quarterly progress reports and associated reimbursement requests.

3.17. Program Administrative Work

Harlingen Irrigation District has maintained the accounting records and files for the ADI project. The project's primary administration is handled by Tom McLemore the Project Manager. Together, with the Irrigation District's General Manger Wayne Halbert, we have issued and maintained subcontracts with Texas A&M University - Kingsville, Delta Lake Irrigation District, Texas Cooperative Extension and Axiom-Blair Engineering.

3.18. Report Preparation, Reproduction, and Distribution

The district has completed and filed three quarterly progress reports and the respective reimbursement request. The District has also completed their second annual report, reproduced and filed it with the Texas Water Development Board.

4. Financial Report by Task

| TASK | TWDB | TWDB | Matching Funds | | | | Source |
|---|--------------------------|--------------------------|---------------------|---------------------|---------------------|---------------------|----------|
| | Feb 1, '05 Feb 15, 06 | Feb 15, 06 Feb 28, 07 | 2003 | 2004 | 2005 | 2006 | |
| A- Project Subcontracting | | | | | | | |
| Subcontracting Contract Execution | \$6,710.00 | \$3,525.00 | | | | | |
| Total A- Project Subcontracting | \$6,710.00 | \$3,525.00 | | | | | |
| B-Technical Management Support for Demos | | | | | | \$2,799.80 | HID |
| District and On-Farm Flow Meter Cal | \$143,528.71 | \$346,379.15 | | | \$20,000.00 | | |
| On-Farm Flow Meas. Data Collection | | | \$123,608.59 | \$175,842.95 | \$214,098.25 | \$108,845.20 | HID/BOR |
| | | | | | \$115,671.10 | \$259,496.69 | HID/2025 |
| | | | | \$4,220.00 | \$271,839.73 | \$144,616.13 | BOR/2025 |
| | \$9,990.62 | \$14,646.69 | | \$376,981.31 | \$17,254.62 | | NADB |
| Dist Facilities and Policies | \$116.26 | | | | | | |
| Economic Eval of Demo Tech FARM ASSIST | \$1,656.21 | \$55,526.47 | | | | | |
| Technical Management Support for Demos -Admin | \$26,664.82 | \$31,207.69 | | | | | |
| Total B-Technical Management Support for Demos | \$181,956.62 | \$447,760.00 | \$123,608.59 | \$557,044.26 | \$638,863.70 | \$515,757.82 | |
| C-Demonstration Projects | | | | | | \$6,214.70 | HID |
| Demo of Internet Based Information | \$14,862.15 | \$84,856.66 | | | \$3,323.00 | | ABE |
| On Farm Drip,Flood,and Surge Demo | \$44,298.78 | \$54,027.00 | | | \$2,267.30 | \$4,250.00 | NETAFIM |
| | | | | | \$5,283.00 | | EQUIP |
| | | | | | \$24,095.00 | \$21,840.00 | TAMUK |
| VS Pump Control and Optimization | | \$7,640.93 | | | | \$131,102.31 | DLID |
| Demonstration Projects - Admin | \$19,822.96 | \$65,615.71 | | | | | |
| Total C-Demonstration Projects | \$78,983.89 | \$212,140.30 | | | \$34,968.30 | \$163,407.01 | |
| D- Public Field Days and Demonstrations | | | | | | | HID |
| Presentations at Water Con. Meetings | \$3,161.97 | \$995.76 | | | | | |
| Total D- Public Field Days and Demonstrations | \$3,161.97 | \$995.76 | | | | | |
| E-Project Administration and Report Prep | | | | | \$121,498.53 | \$148.49 | HID |
| Program Administrative Work | \$57,710.25 | \$21,461.66 | | | | | |
| Report Prep. Repro. and Distribution | \$3,021.58 | \$1,726.64 | | | | | |
| Project Administration and Report Prep - Admin | \$16,287.98 | \$21,258.16 | | | | | |
| Total E-Project Administration and Report Prep | \$77,019.81 | \$44,446.46 | | | \$121,498.53 | \$148.49 | |
| Sub total by Year | \$347,832.29 | \$708,867.51 | \$123,608.59 | \$557,044.26 | \$795,330.53 | \$679,313.32 | |
| Total Matching Funds | \$1,475,983.38 | \$679,313.32 | \$2,155,296.70 | | | | |
| Project Total by Year | \$1,823,815.67 | \$1,388,180.83 | | | | | |

Annual Progress Report

For the

Texas Water Development Board - Agricultural Water Conservation Demonstration Initiative Grant

Maximization of On-Farm Surface Water Use Efficiency by Integration of
On-Farm Application and District Delivery Systems

On-Farm Flow Measurement Data Collection

Delta Lake Irrigation District

Submitted by
Delta Lake Irrigation District
General Manager:
Troy Allen

Appendix "A"

Executive Summary

The Delta Lake Irrigation District (DLID) has been monitoring on farm irrigation sites via manual meter readings for the last several years. These sites encompass a variety of crops including, but not limited to carrots, onions, sugar cane, cotton, grain, citrus, and pastures. Now, together with the ADI Project DLID has collected data to help determine the cost effectiveness of manual meter reading as compared to the automated system used in Harlingen.

Scope of Work

The Delta Lake Irrigation District (DLID) has been monitoring on farm irrigation sites via manual meter readings for the past seven years. These sites encompass a variety of crops including, but not limited to carrots, onions, watermelons, cabbage, sugar cane, cotton, grain, citrus, and pastures. Now, together with the ADI Project DLID has collected data to help determine the cost effectiveness of manual meter reading as compared to the automated system used in Harlingen. Data collected consists of Field ID, Grower Name, Start and Ending Times, Dates, and Meter Readings, Hours of Irrigation, Gallons per Minute, and Total Acre-Feet.

After collection and tabulation of the data, the numbers can be used to calculate information vital to the efficiency and well being of the water district.

There are a variety of meters that the field technician must become accustomed to reading. Some meters use acre-feet, and some use gallons as their unit of measure. Another challenge faced by the meter reader is to locate the meter, which can vary from field to field. For example, Pictures 1 and 2 show a meter that is affixed in the most common location, near the valve. Pictures 3, and 4 however illustrate a meter that has been affixed to the top of a drip pump filtration system, on which the meter reader must climb on top of to get the daily readings.

Picture 1



Picture 2



Picture 3



Picture 4



Picture 5



Picture 6

Pictures 5 shows the meter installed on a permanent drip pump site. Picture 6 is a meter installed on to of a pipeline incased in a concrete pipe for protection. An example of a meter that measures in acre-feet can be seen in picture 7

Picture 7



Pictures 8 and 9 demonstrate the progression of the watering process in a cabbage field. Picture 8 is in the early morning when the farmer began watering and picture 9 is in the afternoon approximately 6 hours after the water was started. Pictures 1 and 2 show the meter setup used for flood irrigation in this cabbage field.



Picture 8

Picture 9

A major step in the evaluation of manual meter readings vs. automated systems is the budget. Without this, it would be impossible to compare and contrast the validity of the opposing methods.

One field technician can efficiently read 5 to 7 meters per hour with an average of 5 to 8 miles per meter. Once a week the technician will input the data collected

Agricultural Water Conservation Demonstration Initiative – Appendix A

from the daily readings... this will generally take 1 to 3 hours depending on the number of sites that are in operation.

The District will generally have 40 to 80 meters running under normal irrigation, which can be handled by the technician and canal riders for backup if needed. When heavy irrigation starts we have to add technicians to read the additional meters, which in the past has been as many as 230 meter running at one time, this usually last for a few weeks at a time, two to three times a year. We have determined a cost of \$6.50 to \$8.00 per meter to read the meter and input the data in to the system.

Below is an example of the data collected on three different crops during irrigation.

9and10Blk3

Meter # 99-7915-5

Ticket#61200158

72Acres 60% of field watered = 43 Acres

Cantaloupe

| <i>DATE</i> | <i>Start Time</i> | <i>Start Reading</i> | <i>End Time</i> | <i>End Reading</i> | GPM | <i>Ac/Ft</i> | <i>Gallons</i> | <i>Inches</i> | <i>Info</i> |
|-------------|-------------------|----------------------|-----------------|--------------------|------------|--------------|----------------|---------------|-------------|
| 1/19/2007 | 10:30A.M. | 148.141 | | | 300 | | | | |
| 1/20/2007 | 9:54A.M. | 151.631 | | | 300 | | | | |
| 1/21/2007 | 8:38A.M. | 153.183 | | | 300 | | | | |
| 1/22/2007 | 2:55P.M. | 155.926 | | | 300 | | | | |
| 1/23/2007 | | | 3:00P.M. | 157.186 | 300 | 9.045 | 2947322 | 2.52 | |

15 of 67 MTL&I

Meter: 99-9980-6

Crop: Watermelon

25 Acres 60% of field watered = 15 Acres

| | | | | | | | | | |
|-----------|----------|---------|--------|---------|-----|-------|----------|----------|-----------|
| 3/11/2006 | 7:00 AM | 835.827 | | | | | | | |
| 3/13/2006 | | | 1:00PM | 836.986 | | 1.159 | 377660.1 | 0.927206 | test drip |
| 3/29/2006 | 9:00 AM | 839.986 | | | | | | | |
| 3/29/2006 | 3:00 PM | 840.132 | | | 125 | | | | |
| 3/30/2006 | 3:00 PM | 840.717 | | | 150 | | | | |
| 3/31/2006 | 11:00 AM | 841.224 | | | 150 | | | | |
| 4/2/2006 | | | 2:00PM | 843.686 | | 3.722 | 1212814 | 2.977618 | |

8 of 91 MTL&I

Meter: 99-5634-G

Crop: Open/ Corn

Acres: 34.02

| DATE | Start Time | Start Reading | End Time | End Reading | GPM | Ac/Ft | Gallons | Inches | Info |
|-----------|------------|---------------|----------|-------------|------|-------|----------|--------|------|
| 2/21/2006 | 7:00AM | 0163.55 | | | 1900 | | | | |
| 2/22/2006 | 9:30 AM | 0176.99 | | | 1900 | | | | |
| 2/23/2006 | 9:30AM | 0184.72 | | | 1900 | | | | |
| 2/24/2006 | 11:00AM | 0189.86 | | | 1900 | | | | |
| 2/26/2006 | | | 5:00 PM | 0198.31 | | 34.76 | 11326546 | 12.26 | |
| 4/18/2006 | 8:00AM | 0449.25 | | | Off | | | | |
| 4/19/2006 | 8:00AM | 0453.49 | | | 1700 | | | | |
| 4/20/2006 | 8:00AM | 0461.33 | | | 1600 | | | | |
| 4/22/2006 | | | 4:30 PM | 0470.71 | | 21.46 | 6992741 | 7.57 | |

Another part of our project was for the District to set up a Variable Speed Pump Site. The District has installed the pumps and motors for Re-lift Station No. 45 (the Variable Speed Pump Site), as well as the security fencing and trash rake. This site will ultimate be equipped with automatic start, shutdown, remote throttle control and any other hardware necessary to provide remote control of these pumps. The components for total automation will be ordered within the upcoming months. The District's expense to-date for the Variable Speed Pump System is \$131,102.26. This expense is for the Pumps, Motors, security fence and trash rake.

The District is in the process of ordering all the components to complete the Variable Speed Pump project. The pumps are installed and currently in service. We hope to get the automated system online within the next few months. Below are pictures of the Pumps and Motors.



Agricultural Water Conservation Demonstration Initiative – Appendix A



The above pictures were taken shortly after installation; we have since finished the catwalk and painting.

Listed below are two examples of mileage readings for FY 2006. All meter readings are attached in an Excel spreadsheet.

Agricultural Water Conservation Demonstration Initiative – Appendix A

March, 2006

| Date | Daily Beginning | Daily End | ADI Mileage | DLID Mileage |
|-----------|-----------------|-------------|-------------|--------------|
| 3/1/2006 | 17141 | 17224.7 | 63.8 | 19.9 |
| 3/2/2006 | 17224.7 | 17376.7 | 89.7 | 62.3 |
| 3/3/2006 | 17376.7 | 17491.3 | 77.8 | 36.8 |
| 3/4/2006 | 17491.3 | 17544.5 | 27.6 | 25.6 |
| 3/5/2006 | 0 | 0 | | |
| 3/6/2006 | 17544.5 | 17691.5 | 89 | 58 |
| 3/7/2006 | 17691.5 | 17811.6 | 86.1 | 34 |
| 3/8/2006 | 17811.6 | 17932.7 | 88.9 | 32.2 |
| 3/9/2006 | 17932.7 | 18076 | 77.9 | 65.4 |
| 3/10/2006 | 18076 | 18221.4 | 87.3 | 58.1 |
| 3/11/2006 | 0 | 0 | | |
| 3/12/2006 | 18221.4 | 18330.1 | 69 | 39.7 |
| 3/13/2006 | 18330.1 | 18473.9 | 79.5 | 64.3 |
| 3/14/2006 | 18473.9 | 18600.5 | 88.9 | 37.7 |
| 3/15/2006 | 18600.5 | 18743.1 | 98.5 | 44.1 |
| 3/16/2006 | 18743.1 | 18890.9 | 99.6 | 48.2 |
| 3/17/2006 | 18890.9 | 19007.9 | 75 | 42 |
| 3/18/2006 | 0 | 0 | | |
| 3/19/2006 | 19007.9 | 19118.2 | 85.3 | 25 |
| 3/20/2006 | 19118.2 | 19200.1 | 65 | 8.1 |
| 3/21/2006 | 19260.1 | 19447.7 | 135 | 52.6 |
| 3/22/2006 | 19447.7 | 19577.7 | 85 | 45 |
| 3/23/2006 | 19577.7 | 19737.3 | 95.6 | 64 |
| 3/24/2006 | 19737.3 | 19884.9 | 85 | 62.6 |
| 3/25/2006 | 0 | 0 | | |
| 3/26/2006 | 19884.9 | 20012.3 | 86 | 41.4 |
| 3/27/2006 | 20012.3 | 20137.1 | 70 | 54.8 |
| 3/28/2006 | 20137.1 | 20259.8 | 59 | 63.7 |
| 3/29/2006 | 20259.8 | 20405.7 | 76 | 69.9 |
| 3/30/2006 | 20405.7 | 20539.8 | 45 | 89.1 |
| 3/31/2006 | 20539.8 | 20665.7 | 64.5 | 61.4 |
| | | 3524.7 | 2150 | 1374.7 |
| | | Total Miles | ADI Miles | DLID Miles |

Agricultural Water Conservation Demonstration Initiative – Appendix A

April, 2006

| Date | Daily Beginning | Daily End | ADI Mileage | DLID Milage |
|-----------|-----------------|-----------|-------------|--------------|
| 4/1/2006 | 20665.7 | 20754.7 | 89 | |
| 4/2/2006 | 0 | 0 | 0 | 0 |
| 4/3/2006 | 20754.7 | 20876.9 | 47.5 | 74.7 |
| 4/4/2006 | 20876.9 | 21026.8 | 61.7 | 74.2 |
| 4/5/2006 | 21026.8 | 21167.8 | 68.8 | 72.2 |
| 4/6/2006 | 21167.8 | 21295.5 | 65.3 | 48.4 |
| 4/7/2006 | 21295.5 | 21418.9 | 52 | 57.4 |
| 4/8/2006 | 21418.9 | 21557.6 | 138.7 | |
| 4/9/2006 | 0 | 0 | 0 | 0 |
| 4/10/2006 | 21557.6 | 21694.5 | 61.6 | 61.3 |
| 4/11/2006 | 21694.5 | 21848.2 | 99.4 | 40.3 |
| 4/12/2006 | 21848.2 | 22012.9 | 98.6 | 52.1 |
| 4/13/2006 | 22012.9 | 22133.4 | 96 | 10.5 |
| 4/14/2006 | 22133.4 | 22215.5 | 82.1 | |
| 4/15/2006 | 0 | 0 | 0 | 0 |
| 4/16/2006 | 0 | 0 | 0 | 0 |
| 4/17/2006 | 22215.5 | 22324.9 | 94.3 | 1.1 |
| 4/18/2006 | 22324.9 | 22491.4 | 105 | 47.5 |
| 4/19/2006 | 22491.4 | 22597.6 | 49.9 | 42.3 |
| 4/20/2006 | 22597.6 | 22774 | 127.8 | 34.6 |
| 4/21/2006 | 22774 | 22880.1 | 30.9 | 61.2 |
| 4/22/2006 | 0 | 0 | 0 | 0 |
| 4/23/2006 | 0 | 0 | 0 | 0 |
| 4/24/2006 | 22880.1 | 23075.7 | 108.3 | 73.3 |
| 4/25/2006 | 23075.7 | 23211.8 | 44.7 | 77.4 |
| 4/26/2006 | 23211.8 | 23339.6 | 64.9 | 62.9 |
| 4/27/2006 | 23339.6 | 23514.1 | 111.8 | 48.7 |
| 4/28/2006 | 23514.1 | 23612.2 | 98.1 | |
| 4/29/2006 | 0 | 0 | 0 | 0 |
| 4/30/2006 | 0 | 0 | 0 | 0 |
| | 2736.5 | | 1796.4 | 940.1 |
| | Total Miles | | ADI Miles | DLID Mileage |

Annual Progress Report

For the

Texas Water Development Board - Agricultural Water Conservation Demonstration Initiative Grant

Maximization of On-Farm Surface Water Use Efficiency by Integration
of On-Farm Application and District Delivery Systems

Economic Evaluation of Demonstrated Technologies, FARM
Assistance Program

FARM  Assistance

Helping Agriculture Make Informed Decisions

Submitted by:
Texas Cooperative Extension, FARM Assistance
Dr. Steven Klose
And
Mac Young

February 15th, 2007

AGRICULTURAL DEMONSTRATION INITIATIVE

Texas Cooperative Extension, FARM Assistance Sub-Contract with Harlingen Irrigation
TCE Account # 422460 - Harlingen Irrigation District

Annual Contract Report for the period ending Feb 15, 2007

Scope of Work Task B.5

Economic Evaluation of Demonstrated Technologies, FARM Assistance Program

Activities and continual progress regarding the FARM Assistance task of the ADI project of the Harlingen Irrigation District revolves around two primary objectives. The first is collaborating with project management team and coordinating the FARM Assistance program into the project concepts, including participation in management team meetings, planning sessions, producer meetings, and contributions to project promotional materials. TCE faculty also supported the overall project effort of recruiting project demonstrators. The second objective is the completion of the economic analysis for project demonstrations. Economic analyses for individual demonstrators range from conducting an evaluation of the site demonstration to providing the complete FARM Assistance strategic analysis service for the demonstration participant. Analyses of the 2006 site demonstrations are included. A summary of the contact, status, and analysis conducted for 2006 demonstrators and potential 2007 demonstrators follows:

2005 Demonstrations

- Site 41A-B (cotton, surge irrigation)
Completed volumetric irrigation cost Analysis—*Impact of Volumetric Water Pricing for Cotton Comparing Furrow vs. Surge Irrigation in the Lower Rio Grande Valley*. Farm Assistance *Focus* Series 2006-3, Texas Cooperative Extension, Texas A&M University System.
<http://farmassistance.tamu.edu>.
- Site 46A-B (sugarcane, surge irrigation)
Completed volumetric irrigation cost Analysis—*Impact of Volumetric Water Pricing for Sugarcane Comparing Furrow vs. Surge Irrigation in the Lower Rio Grande Valley*. Farm Assistance *Focus* Series 2006-4, Texas Cooperative Extension, Texas A&M University System.
<http://farmassistance.tamu.edu>.
- *Water Conservation and Water Pricing in the Lower Rio Grande Valley*. Poster presented at the Southern Agricultural Economics Association 2007 Annual Meeting, Mobile, Alabama, February 4-6, 2007.

2006 Demonstrations

- Sites 1A-E (1A: Rio Red grapefruit, narrow border flood; 1B: Valencia oranges; narrow border flood; 1C: Rio Red grapefruit, narrow border flood; 1E: onions, 1-line drip)
Conducted initial data collection, and developed preliminary analysis
Conducted verification/validation meeting
Completed and delivered FARM Assistance Strategic Analysis
Completed demonstration site evaluation (included)

- Sites 28A-D (28A: Valencia Oranges, micro-jet spray; 28C: Rio Red grapefruit, micro-jet spray; 28D: early oranges, 2-line drip)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 41A-B (cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 42A-B (42A: grain sorghum, surge; 42B: cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 43A-B (43A: cotton, drip; 43B: cotton, furrow irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 44A (cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 45A (sugar cane, furrow irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Oscar Alvarez (Tifton grass, LEP center pivot)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (not included)
- Bruce Gamble (corn & vegetables, drip)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (not included)

2006 Potential Demonstrators

- Fernando Vieto, Sharyland Orchards
Held introductory meeting with cooperator and provided information requirements
Several attempts to conduct initial data collection have been cancelled by client.
- Levi Burns
Held introductory meeting with cooperator and provided information requirements
Several attempts to conduct initial data collection have been cancelled by client.
- Don & Tom Wetegrove
Held introductory meeting with cooperator and provided information requirements
Attempts to conduct initial data collection have not been successful.
- Mark Fryer
Held introductory meeting with cooperator and provided information requirements
Attempts in 2006 to conduct initial data collection were not successful.
- Richard Treadaway, Duda
Held introductory meeting with cooperator and provided information requirements
Attempts to conduct initial data collection have not been successful.
- Juan Ramirez
Attempts to conduct initial data collection have not been successful.

2007 Potential Demonstrators

- Bruce Gamble
Initial data collection meeting scheduled for early March
- Mark Fryer
Initial data collection meeting scheduled for late February
- Jim Hoffmann
Initial data collection meeting scheduled for late February
- Jim Pawlik
Initial data collection meeting scheduled for early March
- Sam Morrow
Initial data collection meeting scheduled for March
- B S Farms
Initial data collection meeting scheduled for March
- Sharyland Orchards
Initial data collection meeting scheduled for February or March
- Leonard Simmons
Initial data collection meeting scheduled for April

- Tom McLemore
Initial data collection meeting scheduled for September
- Chris Allen
Initial data collection meeting scheduled for September

Water Conservation and Water Pricing in the Lower Rio Grande Valley

Melissa Jupe, Mac Young, Steven Klose, Greg Kaase & Jason Morris
Department of Agricultural Economics, Texas A&M University

Abstract:

The recent droughts in Texas have exacerbated the need for investigating water conservation methods to be used in the Lower Rio Grande Valley. This analysis illustrates the financial incentives to conserve water that may exist under volumetric water pricing. The Harlingen Irrigation District along with the Texas Water Development Board have recently implemented a project demonstrating water conserving practices. Initial demonstrations, for two 38-acre water sites, suggest the possibility of conserving water through the use of surge irrigation instead of traditional flood. However, the current abundance of surface water from the Rio Grande and existing pricing structures create no incentives for producers to invest in water conservation.

Introduction:

Surface water in the Texas Lower Rio Grande Valley is managed by the local irrigation districts. Historically, water usage in this area is paid for by access rather than volume. This pricing structure works well at times, but provides no financial incentive for the individual producer to conserve water. Existing state laws indicate that water is to be sold by volume. However, lack of metering equipment, tradition and the current availability of water makes these laws unenforceable. The potential of volumetric pricing structure is critical to financial viability and adoption of water conserving practices and systems.

Data:

Two specific 38-acre site demonstrations were linked to the Harlingen Irrigation District and the Texas Water Development Board demonstration projects in the Lower Rio Grande Valley. The 38-acre sites compare the use of surge irrigation to traditional flood in the production of cotton and sugarcane.

Methodology:

10 year financial simulation of returns for a specific enterprise using stochastic commodity prices and yields. Scenarios compare the financial performance of the enterprise under the existing water price structure and two volumetric pricing structures.

Results:

The implementation of surge irrigation appears to save water, but requires an initial investment of new equipment. With current water pricing the purchase of a surge irrigation valve is a losing proposition. However, if the current availability of low cost and plentiful irrigation water changes or if water districts switch to volumetric pricing, the profitability of both cotton and sugarcane production could be affected and the economic incentives to switch to surge irrigation systems will increase.

Cotton

Table 1: Irrigation Application and Cost Information for 38 acre Cotton site, Volumetric Pricing

| Irrigation Method | Acre Inches Applied | Cost Per Acre Inch | Water Cost Per Acre | Polypipe & Irrigation Labor Per Acre | Irrigation Cost per Acre | Surge Valve |
|-------------------|---------------------|--------------------|---------------------|--------------------------------------|--------------------------|-------------|
| Furrow-1 | 19.53 | \$1 | \$19.53 | \$18.00 | \$37.53 | |
| Surge-2 | 13.48 | \$1 | \$13.48 | \$18.00 | \$31.48 | \$1,800 |
| Furrow-3 | 19.53 | \$5 | \$97.65 | \$18.00 | \$115.65 | |
| Surge-4 | 13.48 | \$5 | \$67.40 | \$18.00 | \$85.40 | \$1,800 |

Table 2: 10-year Average Financial Indicators for 38 acre Cotton site, Volumetric Pricing

| Irrigation Method | Net Cash Farm Income (\$1,000) | Prob Net Cash Income < 0 (%) | Avg Annual Operating Expense/Receipts |
|-------------------|--------------------------------|------------------------------|---------------------------------------|
| Furrow-1 | 8.28 | 1.00 | 0.74 |
| Surge-2 | 8.35 | 1.00 | 0.74 |
| Furrow-3 | 5.09 | 8.30 | 0.85 |
| Surge-4 | 6.15 | 3.90 | 0.81 |

Sugarcane

Table 3: Irrigation Application and Cost Information for 38-acre Sugarcane site, Volumetric Pricing

| Irrigation Method | Acre Inches Applied | Cost Per Acre Inch | Water Cost Per Acre | Polypipe & Irrigation Labor Per Acre | Irrigation Cost per Acre | Surge Valve |
|-------------------|---------------------|--------------------|---------------------|--------------------------------------|--------------------------|-------------|
| Furrow-1 | 30.68 | \$1 | \$30.68 | \$26.00 | \$56.68 | |
| Surge-2 | 14.64 | \$1 | \$14.64 | \$26.00 | \$40.64 | \$1,800 |
| Furrow-3 | 30.68 | \$5 | \$153.40 | \$26.00 | \$179.40 | |
| Surge-4 | 14.64 | \$5 | \$73.20 | \$26.00 | \$99.20 | \$1,800 |

Table 4: 10-year Average Financial Indicators for 38-acre Sugarcane site, Volumetric Pricing

| Irrigation Method | Net Cash Farm Income (\$1,000) | Prob Net Cash Income < 0 (%) | Avg Annual Operating Expense/Receipts |
|-------------------|--------------------------------|------------------------------|---------------------------------------|
| Furrow-1 | 4.99 | 23.60 | 0.67 |
| Surge-2 | 5.36 | 22.40 | 0.65 |
| Furrow-3 | 0.70 | 46.30 | 0.84 |
| Surge-4 | 3.33 | 30.90 | 0.73 |

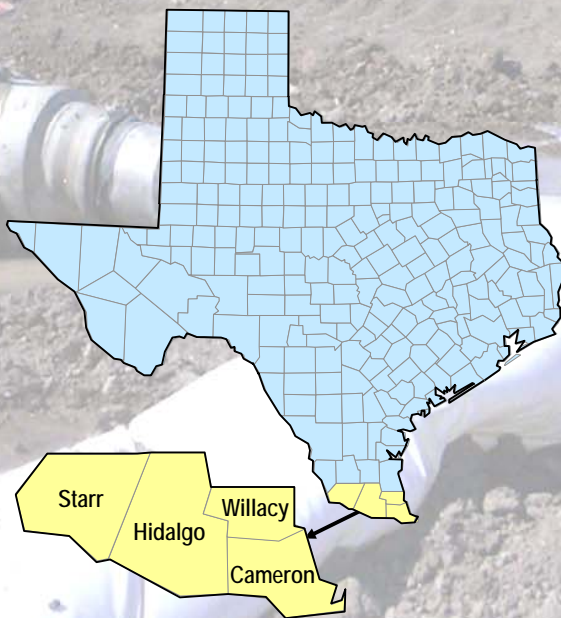
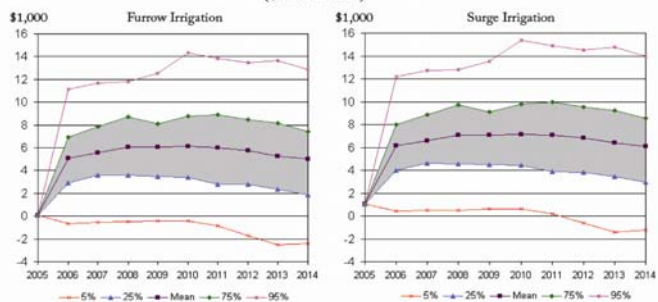
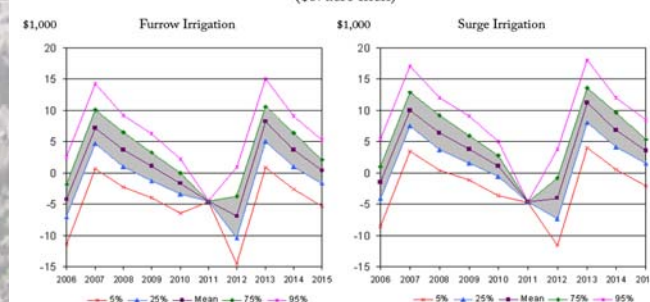


Figure 1: Projected Variability in Net Cash Farm Income for Cotton (\$/acre inch)



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Figure 2: Projected Variability in Net Cash Farm Income for Sugarcane (\$/acre inch)



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Conducted in Partnership with:
Agricultural Water Conservation
Demonstration Initiative (ADI)
Harlingen Irrigation District
Texas Water Development Board

Demonstration Site 1A: Rio Red Grapefruit, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 1A-1. For the purpose of presenting economic viability and outlook for the 73-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 73 acres of narrow border flood irrigation Rio Red grapefruit production. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$200/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1A-2-A, followed by a cash flow summary (Table 1A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1A-3 and Figure 1A-1. Table 1A-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$263,210 over the 10-year period and cash costs average \$92,010.

NCFI averages \$171,200 due largely to the price being held at a constant \$200/ton (Table 1A-3).

The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$20,000 to \$354,000 for the site (Figure 1A-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$1.84 million by 2015 (Table 1A-3). The average cash flow balances (Table 1A-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood irrigation method.

Table 1A-1. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Narrow Border Flood |
|--|----------------------------|
| PLANTED ACRES | 73 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 18 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 200 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 0 |
| HERBICIDES | 0 |
| INSECTICIDES | 425 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 470 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 100 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 0 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 210 |
| PREMIUM RATE (\$/ACRE) | 93.1 |
| PREMIUM COSTS | 6796.2998 |

Table 1A - 2 - A. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 31,025 | 30,584 | 29,835 | 30,265 | 30,791 | 31,290 | 31,769 | 32,220 | 32,529 | 32,695 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 34,310 | 33,840 | 31,881 | 30,841 | 29,996 | 29,354 | 29,034 | 29,380 | 29,850 | 30,295 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 7,300 | 7,200 | 6,783 | 6,562 | 6,382 | 6,246 | 6,178 | 6,251 | 6,351 | 6,446 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 6,796 | 6,796 | 6,796 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 79,431 | 78,421 | 75,295 | 75,045 | 74,546 | 74,267 | 74,357 | 75,228 | 76,107 | 76,812 |
| CASH RENT FOR CROPLAND | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 95,491 | 94,481 | 91,355 | 91,105 | 90,606 | 90,327 | 90,417 | 91,288 | 92,167 | 92,872 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 95,491 | 94,481 | 91,355 | 91,105 | 90,606 | 90,327 | 90,417 | 91,288 | 92,167 | 92,872 |
| NET CASH FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 |
| CASH EXPENSES (\$/ACRE) | 1,308 | 1,294 | 1,251 | 1,248 | 1,241 | 1,237 | 1,239 | 1,251 | 1,263 | 1,272 |
| NET CASH INCOME (\$/ACRE) | 2,292 | 2,306 | 2,349 | 2,352 | 2,359 | 2,363 | 2,361 | 2,349 | 2,337 | 2,328 |

Table 1A - 2 - B. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|
| BEGINNING CASH | 0 | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 2,560 | 5,039 | 7,874 | 10,622 | 13,594 | 16,797 | 20,287 | 23,972 | 27,858 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |
| ENDING YEAR CASH RESERVE | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |

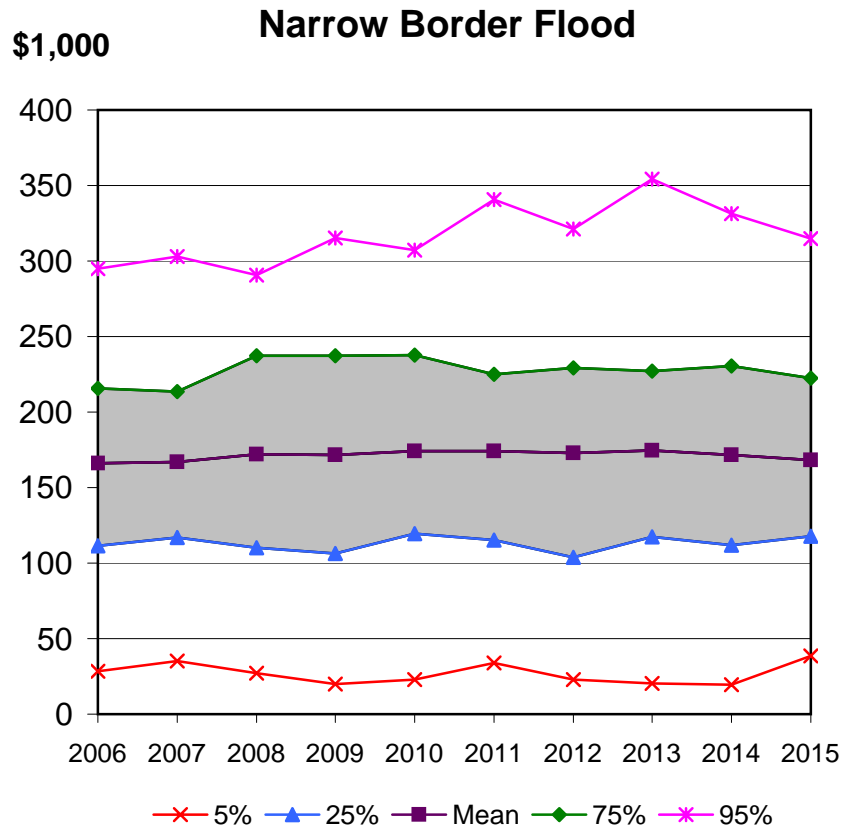
Table 1A-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|---------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 261.49 |
| 2007 | 261.65 |
| 2008 | 263.27 |
| 2009 | 262.52 |
| 2010 | 264.74 |
| 2011 | 264.30 |
| 2012 | 263.41 |
| 2013 | 265.74 |
| 2014 | 263.86 |
| 2015 | 261.15 |
| 2006-2015 Average | 263.21 |
| Total Cash Costs (\$1000) | |
| 2006 | 95.49 |
| 2007 | 94.49 |
| 2008 | 91.36 |
| 2009 | 91.10 |
| 2010 | 90.61 |
| 2011 | 90.33 |
| 2012 | 90.42 |
| 2013 | 91.29 |
| 2014 | 92.17 |
| 2015 | 92.87 |
| 2006-2015 Average | 92.01 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 166.00 |
| 2007 | 167.16 |
| 2008 | 171.91 |
| 2009 | 171.42 |
| 2010 | 174.13 |
| 2011 | 173.97 |
| 2012 | 172.99 |
| 2013 | 174.45 |
| 2014 | 171.69 |
| 2015 | 168.28 |
| 2006-2015 Average | 171.20 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 2.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 2.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 1A-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|--|---------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 166.00 |
| 2007 | 335.70 |
| 2008 | 512.61 |
| 2009 | 691.87 |
| 2010 | 876.59 |
| 2011 | 1,064.14 |
| 2012 | 1,253.95 |
| 2013 | 1,448.71 |
| 2014 | 1,644.45 |
| 2015 | 1,840.69 |
| 2006-2015 Average | 983.47 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 1.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.41 |
| 2007 | 0.40 |
| 2008 | 0.40 |
| 2009 | 0.39 |
| 2010 | 0.39 |
| 2011 | 0.39 |
| 2012 | 0.39 |
| 2013 | 0.40 |
| 2014 | 0.40 |
| 2015 | 0.40 |
| 2006-2015 Average | 0.40 |

Figure 1A-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Narrow Border Flood Irrigation.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 1B: Valencia Oranges, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Valencia oranges demonstration are given in Table 1B-1. For the purpose of presenting economic viability and outlook for the 15-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 15 acres of narrow border flood irrigation Valencia oranges production. The orchard was assumed to be five years old. The Valencia orange price is held constant at \$150/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1B-2-A, followed by a cash flow summary (Table 1B-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1B-3 and Figures 1B-1 and 1B-2. Table 1B-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$31,540 over the 10-year period and cash costs average \$17,980. NCFI averages \$13,560 due largely to the price being held at a constant \$150/ton and increasing yields as trees mature (Table 1B-3). The risk associated with prices and yields suggests a 17.3% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$11,000 to \$45,000 for the site (Figure 1B-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$144,460 by 2015 (Table 1B-3). The average cash flow balances (Table 1B-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood irrigation method. Figure 1B-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover debt over the 10-year projection. The probability of carryover is 41% in 2006 and then declines to 2% or less by 2013.

Table 1B-1. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Yr5 | Yr6 | Yr7 |
|--|------------|------------|------------|
| PLANTED ACRES | 15 | 15 | 15 |
| BASE ACRES | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton |
| BUDGETING YIELD | 8 | 12 | 15 |
| FARM PROG YLD DIR | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 150 | 150 | 150 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 0 | 0 | 0 |
| FERTILIZER | 0 | 0 | 0 |
| HERBICIDES | 0 | 0 | 0 |
| INSECTICIDES | 350 | 375 | 375 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 370 | 470 | 470 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 100 | 100 | 100 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 |
| PRICE GUARANTEE | 210 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 61.71 | 80.33 | 93.1 |
| PREMIUM COSTS | 925.65 | 0 | 0 |

Table 1B - 2 - A. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 18,000 | 27,000 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 18,000 | 27,000 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 5,250 | 5,545 | 5,409 | 5,487 | 5,583 | 5,673 | 5,760 | 5,842 | 5,898 | 5,928 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 5,550 | 6,953 | 6,551 | 6,337 | 6,164 | 6,032 | 5,966 | 6,037 | 6,134 | 6,225 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,500 | 1,479 | 1,394 | 1,348 | 1,311 | 1,283 | 1,269 | 1,284 | 1,305 | 1,324 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 926 | 1,205 | 1,396 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 13,226 | 15,183 | 14,750 | 14,689 | 14,573 | 14,504 | 14,511 | 14,679 | 14,852 | 14,993 |
| CASH RENT FOR CROPLAND | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 16,526 | 18,483 | 18,050 | 17,989 | 17,873 | 17,804 | 17,811 | 17,979 | 18,152 | 18,293 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 16,526 | 18,483 | 18,050 | 17,989 | 17,873 | 17,804 | 17,811 | 17,979 | 18,152 | 18,293 |
| NET CASH FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,200 | 1,800 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 |
| CASH EXPENSES (\$/ACRE) | 1,102 | 1,232 | 1,203 | 1,199 | 1,192 | 1,187 | 1,187 | 1,199 | 1,210 | 1,220 |
| NET CASH INCOME (\$/ACRE) | 98 | 568 | 1,047 | 1,051 | 1,058 | 1,063 | 1,063 | 1,051 | 1,040 | 1,030 |

Table 1B - 2 - B. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 23 | 149 | 396 | 643 | 907 | 1,191 | 1,499 | 1,823 | 2,163 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |
| ENDING YEAR CASH RESERVE | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |

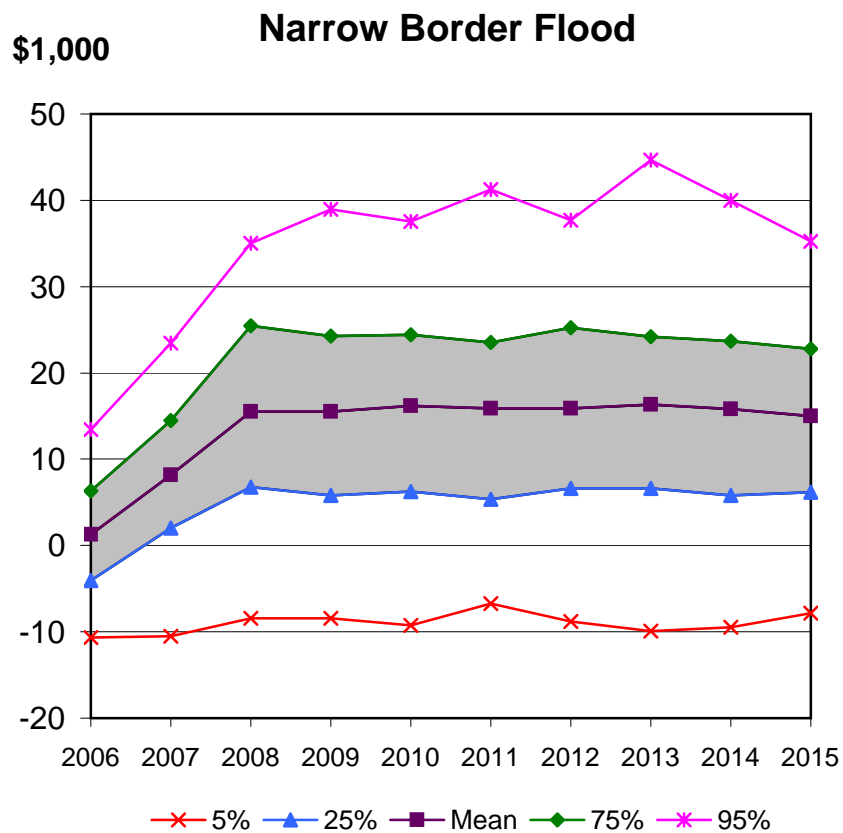
Table 1B-3. Valencia Oranges, Narrow Borde Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 17.82 |
| 2007 | 26.84 |
| 2008 | 33.68 |
| 2009 | 33.62 |
| 2010 | 34.15 |
| 2011 | 33.75 |
| 2012 | 33.77 |
| 2013 | 34.42 |
| 2014 | 34.02 |
| 2015 | 33.36 |
| 2006-2015 Average | 31.54 |
| Total Cash Costs (\$1000) | |
| 2006 | 16.53 |
| 2007 | 18.68 |
| 2008 | 18.18 |
| 2009 | 18.09 |
| 2010 | 17.94 |
| 2011 | 17.87 |
| 2012 | 17.88 |
| 2013 | 18.05 |
| 2014 | 18.24 |
| 2015 | 18.39 |
| 2006-2015 Average | 17.98 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 1.29 |
| 2007 | 8.16 |
| 2008 | 15.49 |
| 2009 | 15.53 |
| 2010 | 16.21 |
| 2011 | 15.87 |
| 2012 | 15.89 |
| 2013 | 16.37 |
| 2014 | 15.78 |
| 2015 | 14.98 |
| 2006-2015 Average | 13.56 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 41.00 |
| 2007 | 19.00 |
| 2008 | 14.00 |
| 2009 | 12.00 |
| 2010 | 15.00 |
| 2011 | 14.00 |
| 2012 | 14.00 |
| 2013 | 14.00 |
| 2014 | 14.00 |
| 2015 | 16.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 17.30 |

Table 1B-3. Valencia Oranges, Narrow Border Flood Irrigation Demonstration

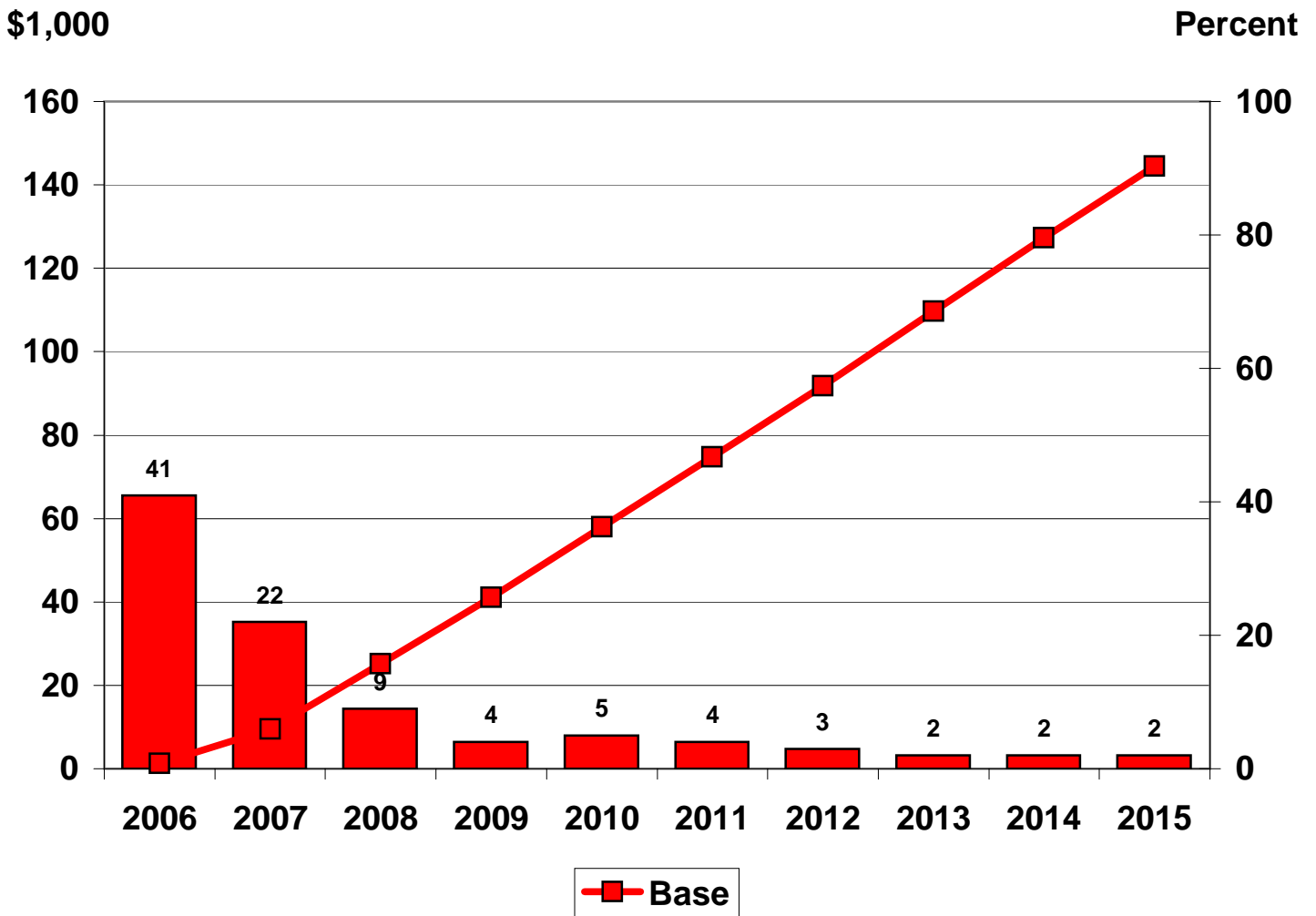
| Narrow Border Flood | |
|--|--------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 1.29 |
| 2007 | 9.51 |
| 2008 | 25.16 |
| 2009 | 41.10 |
| 2010 | 57.95 |
| 2011 | 74.73 |
| 2012 | 91.81 |
| 2013 | 109.68 |
| 2014 | 127.30 |
| 2015 | 144.46 |
| 2006-2015 Average | 68.30 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 41.00 |
| 2007 | 22.00 |
| 2008 | 9.00 |
| 2009 | 4.00 |
| 2010 | 5.00 |
| 2011 | 4.00 |
| 2012 | 3.00 |
| 2013 | 2.00 |
| 2014 | 2.00 |
| 2015 | 2.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 9.40 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 1.18 |
| 2007 | 0.86 |
| 2008 | 0.69 |
| 2009 | 0.68 |
| 2010 | 0.69 |
| 2011 | 0.67 |
| 2012 | 0.68 |
| 2013 | 0.69 |
| 2014 | 0.70 |
| 2015 | 0.69 |
| 2006-2015 Average | 0.75 |

Figure 1B-1. Projected Variability in Net Cash Farm Income for Valencia Oranges, Narrow Border Flood Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Figure 1B-2. Ending Cash Reserves and Probability of Having to Refinance Operating Note for Valencia Oranges, Narrow Borde Flood Irrigation Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

Demonstration Site 1C: Rio Red Grapefruit, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 1C-1. For the purpose of presenting economic viability and outlook for the 85-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 85 acres of narrow border flood irrigation Rio Red grapefruit production. The orchard was assumed to be 5 years old. The Rio Red grapefruit price is held constant at \$200/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1C-2-A, followed by a cash flow summary (Table 1C-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1C-3 and Figure 1C-1. Table 1C-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$376,220 over the 10-year period and cash costs average \$102,350.

NCFI averages \$273,870 due largely to the price being held at a constant \$200/ton and increasing

yields for maturing trees (Table 1C-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$33,000 to \$561,000 for the site (Figure 1C-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$2.9 million by 2015 (Table 1C-3). The average cash flow balances (Table 1C-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood spray irrigation method.

Table 1C-1. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Yr5 | Yr6 | Yr7 |
|--|-----------|-------|------|
| PLANTED ACRES | 85 | 85 | 85 |
| BASE ACRES | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton |
| BUDGETING YIELD | 17 | 20 | 23 |
| FARM PROG YLD DIR | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 200 | 200 | 200 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 0 | 0 | 0 |
| FERTILIZER | 0 | 0 | 0 |
| HERBICIDES | 0 | 0 | 0 |
| INSECTICIDES | 350 | 375 | 375 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 470 | 470 | 470 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 100 | 100 | 100 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 |
| PRICE GUARANTEE | 210 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 71.7 | 80.83 | 93.1 |
| PREMIUM COSTS | 6094.4995 | 0 | 0 |

Table 1C - 2 - A. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 289,000 | 340,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 289,000 | 340,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 29,750 | 31,422 | 30,653 | 31,094 | 31,635 | 32,147 | 32,639 | 33,103 | 33,421 | 33,591 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 39,950 | 39,403 | 37,121 | 35,911 | 34,927 | 34,180 | 33,807 | 34,209 | 34,757 | 35,275 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 8,500 | 8,384 | 7,898 | 7,641 | 7,431 | 7,272 | 7,193 | 7,279 | 7,395 | 7,505 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 6,094 | 6,871 | 7,914 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 84,294 | 86,079 | 83,585 | 83,235 | 82,583 | 82,189 | 82,229 | 83,180 | 84,162 | 84,960 |
| CASH RENT FOR CROPLAND | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 102,994 | 104,779 | 102,285 | 101,935 | 101,283 | 100,889 | 100,929 | 101,880 | 102,862 | 103,660 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 102,994 | 104,779 | 102,285 | 101,935 | 101,283 | 100,889 | 100,929 | 101,880 | 102,862 | 103,660 |
| NET CASH FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,400 | 4,000 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 |
| CASH EXPENSES (\$/ACRE) | 1,212 | 1,233 | 1,203 | 1,199 | 1,192 | 1,187 | 1,187 | 1,199 | 1,210 | 1,220 |
| NET CASH INCOME (\$/ACRE) | 2,188 | 2,767 | 3,397 | 3,401 | 3,408 | 3,413 | 3,413 | 3,401 | 3,390 | 3,380 |

Table 1C - 2 - B. Rio Red Crapefruit, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| BEGINNING CASH | 0 | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 2,846 | 6,319 | 11,002 | 15,593 | 20,529 | 25,835 | 31,607 | 37,711 | 44,159 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |
| ENDING YEAR CASH RESERVE | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |

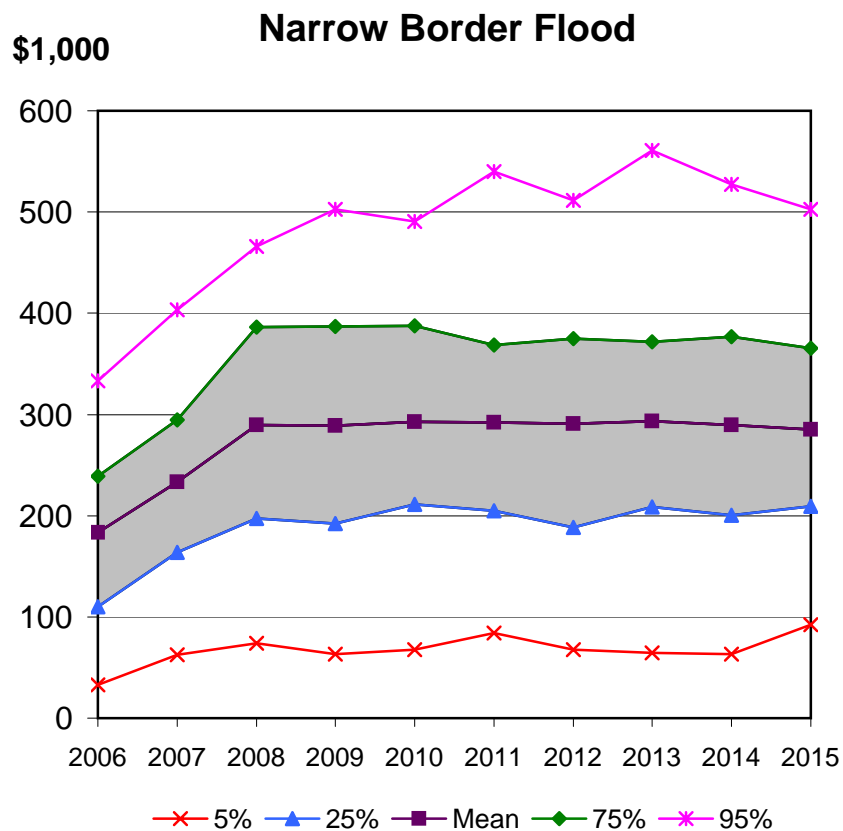
Table 1C-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|---------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 286.31 |
| 2007 | 338.14 |
| 2008 | 391.69 |
| 2009 | 390.59 |
| 2010 | 393.88 |
| 2011 | 393.23 |
| 2012 | 391.90 |
| 2013 | 395.37 |
| 2014 | 392.58 |
| 2015 | 388.54 |
| 2006-2015 Average | 376.22 |
| Total Cash Costs (\$1000) | |
| 2006 | 102.99 |
| 2007 | 104.79 |
| 2008 | 102.29 |
| 2009 | 101.93 |
| 2010 | 101.28 |
| 2011 | 100.89 |
| 2012 | 100.93 |
| 2013 | 101.88 |
| 2014 | 102.86 |
| 2015 | 103.66 |
| 2006-2015 Average | 102.35 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 183.32 |
| 2007 | 233.35 |
| 2008 | 289.41 |
| 2009 | 288.65 |
| 2010 | 292.60 |
| 2011 | 292.34 |
| 2012 | 290.98 |
| 2013 | 293.49 |
| 2014 | 289.72 |
| 2015 | 284.88 |
| 2006-2015 Average | 273.87 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 1C-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|--|-----------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 183.32 |
| 2007 | 419.47 |
| 2008 | 715.13 |
| 2009 | 1,014.73 |
| 2010 | 1,322.85 |
| 2011 | 1,635.69 |
| 2012 | 1,952.51 |
| 2013 | 2,277.63 |
| 2014 | 2,605.16 |
| 2015 | 2,934.33 |
| 2006-2015 Average | 1,506.08 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 1.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.40 |
| 2007 | 0.35 |
| 2008 | 0.30 |
| 2009 | 0.30 |
| 2010 | 0.30 |
| 2011 | 0.29 |
| 2012 | 0.29 |
| 2013 | 0.30 |
| 2014 | 0.30 |
| 2015 | 0.30 |
| 2006-2015 Average | 0.31 |

Figure 1C-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 1E: Yellow Onions, 1-Line Drip Irrigation

The basic costs of production assumptions for the yellow onions demonstration are given in Table 1E-1. For the purpose of presenting economic viability and outlook for the 52-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 52 acres of 1-line drip irrigation yellow onions production. The onions were planted on 80-inch beds. The yellow onions cash receipts were calculated on a \$1,150/acre basis and held constant during the 10-year projection. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a 1-line drip irrigation system at a cost of \$1,550 per acre, including projected drip tape replacement. The 1-line drip system expense is evenly distributed (\$155/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the 1-line irrigation is provided in Table 1E-2-A, followed by a cash flow summary (Table 1E-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1E-3 and Figure 1E-1. Table 1E-3

presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$60,040 over the 10-year period and cash costs average \$54,420. NCFI averages \$5,620 due largely to gross receipts per acre being held at a constant \$1,150 per acre (Table 1E-3). The risk associated with prices and yields suggests a 29.1% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$20,000 to \$27,000 for the site (Figure 1E-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$59,260 by 2015 (Table 1E-3). The average cash flow balances (Table 1E-3) are intended to illustrate the cash requirements or flows generated using the 1-line drip irrigation method.

Table 1E-1. Yellow Onions, 1-Line Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Onion |
|--|--------------|
| PLANTED ACRES | 52 |
| BASE ACRES | 0 |
| YIELD UNITS | \$\$\$ |
| BUDGETING YIELD | 1150 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 1 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 150 |
| FERTILIZER | 100.5 |
| HERBICIDES | 0 |
| INSECTICIDES | 167.55 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 41 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 90 |
| TILLAGE/HARVST FUEL | 39.75 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 120 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 0 |
| PREMIUM RATE (\$/ACRE) | 70 |
| PREMIUM COSTS | 3640 |

Table 1E - 2 - A. Yellow Onions, 1-Line Drip Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 7,800 | 7,914 | 7,811 | 7,887 | 8,000 | 8,132 | 8,206 | 8,302 | 8,385 | 8,452 |
| FERTILIZER COSTS | 5,226 | 5,256 | 5,198 | 5,138 | 5,208 | 5,254 | 5,287 | 5,377 | 5,459 | 5,515 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 8,713 | 8,589 | 8,378 | 8,499 | 8,647 | 8,787 | 8,922 | 9,048 | 9,135 | 9,182 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 2,132 | 2,103 | 1,981 | 1,916 | 1,864 | 1,824 | 1,804 | 1,826 | 1,855 | 1,882 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 4,680 | 4,616 | 4,349 | 4,207 | 4,092 | 4,004 | 3,960 | 4,008 | 4,072 | 4,132 |
| FUEL & LUBE COSTS | 2,067 | 2,039 | 1,921 | 1,858 | 1,807 | 1,768 | 1,749 | 1,770 | 1,798 | 1,825 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 6,240 | 6,430 | 6,638 | 6,823 | 6,988 | 7,171 | 7,356 | 7,527 | 7,707 | 7,885 |
| SUB-TOTAL OF PROD COSTS | 40,498 | 40,586 | 39,916 | 39,967 | 40,246 | 40,581 | 40,924 | 41,498 | 42,050 | 42,514 |
| CASH RENT FOR CROPLAND | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip Sys | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 52,458 | 52,546 | 51,876 | 51,927 | 52,206 | 52,541 | 52,884 | 53,458 | 54,010 | 54,474 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 2,229 | 2,040 | 1,760 | 1,517 | 1,251 | 994 | 734 | 483 | 235 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 54,687 | 54,585 | 53,636 | 53,444 | 53,456 | 53,535 | 53,618 | 53,940 | 54,245 | 54,474 |
| NET CASH FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 |
| CASH EXPENSES (\$/ACRE) | 1,052 | 1,050 | 1,031 | 1,028 | 1,028 | 1,030 | 1,031 | 1,037 | 1,043 | 1,048 |
| NET CASH INCOME (\$/ACRE) | 98 | 100 | 119 | 122 | 122 | 120 | 119 | 113 | 107 | 102 |

Table 1E - 2 - B. Yellow Onions, 1-Line Drip Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 39 | 77 | 127 | 177 | 229 | 285 | 345 | 405 | 468 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |
| ENDING YEAR CASH RESERVE | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |

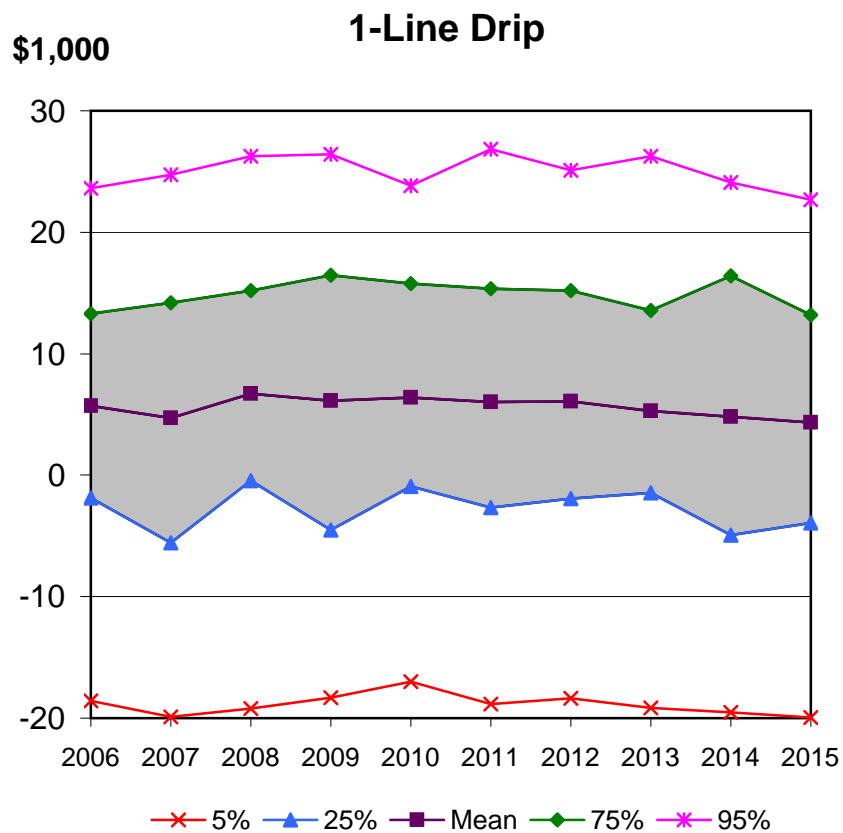
Table 1E-3. Yellow Onions, 1-Line Drip Irrigation Demonstration

| 1-Line Drip | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 60.41 |
| 2007 | 59.38 |
| 2008 | 60.52 |
| 2009 | 59.75 |
| 2010 | 60.16 |
| 2011 | 59.96 |
| 2012 | 60.28 |
| 2013 | 59.93 |
| 2014 | 60.00 |
| 2015 | 60.04 |
| 2006-2015 Average | 60.04 |
| Total Cash Costs (\$1000) | |
| 2006 | 54.69 |
| 2007 | 54.68 |
| 2008 | 53.80 |
| 2009 | 53.64 |
| 2010 | 53.75 |
| 2011 | 53.94 |
| 2012 | 54.21 |
| 2013 | 54.66 |
| 2014 | 55.18 |
| 2015 | 55.69 |
| 2006-2015 Average | 54.42 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 5.72 |
| 2007 | 4.71 |
| 2008 | 6.72 |
| 2009 | 6.11 |
| 2010 | 6.42 |
| 2011 | 6.02 |
| 2012 | 6.07 |
| 2013 | 5.28 |
| 2014 | 4.82 |
| 2015 | 4.35 |
| 2006-2015 Average | 5.62 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 31.00 |
| 2007 | 32.00 |
| 2008 | 28.00 |
| 2009 | 28.00 |
| 2010 | 26.00 |
| 2011 | 27.00 |
| 2012 | 28.00 |
| 2013 | 31.00 |
| 2014 | 32.00 |
| 2015 | 28.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 29.10 |

Table 1E-3. Yellow Onions, 1-Line Drip Irrigation Demonstration

| 1-Line Drip | |
|--|--------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 5.72 |
| 2007 | 10.49 |
| 2008 | 17.32 |
| 2009 | 23.61 |
| 2010 | 30.26 |
| 2011 | 36.59 |
| 2012 | 43.06 |
| 2013 | 48.82 |
| 2014 | 54.22 |
| 2015 | 59.26 |
| 2006-2015 Average | 32.94 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 31.00 |
| 2007 | 27.00 |
| 2008 | 24.00 |
| 2009 | 22.00 |
| 2010 | 21.00 |
| 2011 | 18.00 |
| 2012 | 18.00 |
| 2013 | 17.00 |
| 2014 | 15.00 |
| 2015 | 17.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 21.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.91 |
| 2007 | 0.94 |
| 2008 | 0.91 |
| 2009 | 0.93 |
| 2010 | 0.92 |
| 2011 | 0.93 |
| 2012 | 0.93 |
| 2013 | 0.94 |
| 2014 | 0.96 |
| 2015 | 0.96 |
| 2006-2015 Average | 0.93 |

Figure 1E-1. Projected Variability in Net Cash Farm Income for the Yellow Onions, 1-Line Drip Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Demonstration Site 28A: Valencia Oranges, Microjet Spray Irrigation

The basic costs of production assumptions for the Valencia orange microjet spray demonstration are given in Table 28A-1. For the purpose of presenting economic viability and outlook for the 8-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 8 acres of microjet spray irrigation Valencia orange production. The orchard trees were assumed to be 3 years old. The Valencia orange price is held constant at \$140/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the microjet spray irrigation is provided in Table 28A-2-A, followed by a cash flow summary (Table 28A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28A-3 and Figures 28A-1 and 28A-2. Table 28A-3 presents the average outcomes for selected financial projections,

while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$15,480 over the 10-year period and cash costs average just under \$8,000. NCFI is negative in 2006-2008 reflecting lower levels of production from immature trees. It then increases from \$2,880 in 2009 to about \$16,000 in 2015 (Table 28A-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI after 2011 when the trees reach maturity. In a normal production year and mature trees (2011-2015), NCFI could range as much as \$3,500 to \$34,000 for the site (Figure 28A-1). Cash reserves are expected to be negative in 2006-2009 and then grow throughout the remaining years of the projection period and reach \$78,060 by 2015 (Table 28A-3). The average cash flow balances (Table 28A-3) are intended to illustrate the cash requirements or flows generated using the microjet spray irrigation method in a maturing orchard. Figure 28A-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover operating debt in the early years of the projection. The probability of carryover debt is 99% or greater during 2006-2008 and then declines to 1% or less in 2013 as the trees reach maturity and annual production increases.

Table 28A-1. Valencia Oranges, Microjet Spray Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Valencia YR4 | Valencia YR5 | Valencia YR6 | Valencia Yr7 | Valencia YR8 |
|--|--------------|--------------|--------------|--------------|--------------|
| PLANTED ACRES | 8 | 0 | 0 | 0 | 0 |
| BASE ACRES | 0 | 0 | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton | ton | ton |
| BUDGETING YIELD | 0.5 | 3 | 5 | 10 | 15 |
| FARM PROG YLD DIR | 0 | 0 | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 140 | 140 | 140 | 140 | 140 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | | | |
| SEED | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER | 25 | 35 | 45 | 55 | 85 |
| HERBICIDES | 50 | 63 | 75 | 88 | 100 |
| INSECTICIDES | 75 | 126 | 148 | 179 | 210 |
| FUNGICIDES | 0 | 0 | 40 | 40 | 40 |
| CUSTOM APPLICATION | 42.5 | 46 | 49 | 52 | 55 |
| SCOUTING / OTHER | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL | 55 | 69 | 83 | 96 | 110 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 | 0 | 0 |
| LABOR COST /ACRE | 94 | 94 | 94 | 94 | 94 |
| CROP INSURANCE | | | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 | 1 | 1 |
| PRICE GUARANTEE | 150 | 0 | 0 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 35 | 95 | 95 | 105 | 110 |
| PREMIUM COSTS | 280 | 0 | 0 | 0 | 0 |

Table 28A - 2 - A. Valencia Oranges, Microjet Spray Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 560 | 3,360 | 5,600 | 11,200 | 16,800 | 20,160 | 23,520 | 24,640 | 24,640 | 24,640 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 560 | 3,360 | 5,600 | 11,200 | 16,800 | 20,160 | 23,520 | 24,640 | 24,640 | 24,640 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 200 | 282 | 358 | 433 | 678 | 684 | 688 | 700 | 710 | 718 |
| HERBICIDE COSTS | 400 | 502 | 591 | 700 | 803 | 811 | 819 | 830 | 838 | 844 |
| INSECTICIDE COSTS | 600 | 994 | 1,139 | 1,397 | 1,667 | 1,694 | 1,720 | 1,745 | 1,761 | 1,770 |
| FUNGICIDE COSTS | 0 | 0 | 324 | 329 | 333 | 337 | 341 | 345 | 349 | 352 |
| CUSTOM APPLICATION | 340 | 363 | 364 | 374 | 385 | 376 | 372 | 377 | 383 | 389 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 440 | 544 | 617 | 690 | 769 | 753 | 745 | 754 | 766 | 777 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 280 | 760 | 760 | 840 | 880 | 880 | 880 | 880 | 880 | 880 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 752 | 775 | 800 | 822 | 842 | 864 | 886 | 907 | 929 | 950 |
| SUB-TOTAL OF PROD COSTS | 3,012 | 4,220 | 4,953 | 5,585 | 6,357 | 6,400 | 6,452 | 6,537 | 6,616 | 6,680 |
| CASH RENT FOR CROPLAND | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Microjet Sys | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 5,012 | 6,220 | 6,953 | 7,585 | 8,357 | 8,400 | 8,452 | 8,537 | 8,616 | 8,680 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 343 | 580 | 737 | 516 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 5,012 | 6,563 | 7,533 | 8,322 | 8,873 | 8,400 | 8,452 | 8,537 | 8,616 | 8,680 |
| NET CASH FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 70 | 420 | 700 | 1,400 | 2,100 | 2,520 | 2,940 | 3,080 | 3,080 | 3,080 |
| CASH EXPENSES (\$/ACRE) | 626 | 820 | 942 | 1,040 | 1,109 | 1,050 | 1,056 | 1,067 | 1,077 | 1,085 |
| NET CASH INCOME (\$/ACRE) | -557 | -400 | -242 | 360 | 991 | 1,470 | 1,884 | 2,013 | 2,003 | 1,995 |

Table 28A - 2 - B. Valencia Oranges, Microjet Spray Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 0 | 0 | 0 | 0 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 0 | 0 | 19 | 205 | 458 | 744 | 1,047 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 4,452 | 7,655 | 9,588 | 6,710 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 4,452 | 7,655 | 9,588 | 6,710 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -4,452 | -7,655 | -9,588 | -6,710 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 0 | 0 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |

Table 28A-3. Valencia Oranges, Microjet Spray Irrigation Demonstration

| Microjet Spray | |
|---|--------------|
| <hr/> | |
| Total Cash Receipts (\$1000) | |
| 2006 | 0.56 |
| 2007 | 3.34 |
| 2008 | 5.60 |
| 2009 | 11.20 |
| 2010 | 16.79 |
| 2011 | 20.05 |
| 2012 | 23.31 |
| 2013 | 24.56 |
| 2014 | 24.74 |
| 2015 | 24.67 |
| 2006-2015 Average | 15.48 |
| Total Cash Costs (\$1000) | |
| 2006 | 5.01 |
| 2007 | 6.56 |
| 2008 | 7.53 |
| 2009 | 8.32 |
| 2010 | 8.90 |
| 2011 | 8.61 |
| 2012 | 8.48 |
| 2013 | 8.54 |
| 2014 | 8.62 |
| 2015 | 8.68 |
| 2006-2015 Average | 7.93 |
| Net Cash Farm Income (\$1000) | |
| 2006 | -4.45 |
| 2007 | -3.22 |
| 2008 | -1.93 |
| 2009 | 2.88 |
| 2010 | 7.90 |
| 2011 | 11.44 |
| 2012 | 14.83 |
| 2013 | 16.02 |
| 2014 | 16.13 |
| 2015 | 15.99 |
| 2006-2015 Average | 7.56 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 99.00 |
| 2007 | 98.00 |
| 2008 | 84.00 |
| 2009 | 30.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 31.20 |

Table 28A-3. Valencia Oranges, Microjet Spray Irrigation Demonstration

Microjet Spray

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | -4.45 |
| 2007 | -7.68 |
| 2008 | -9.61 |
| 2009 | -6.73 |
| 2010 | 1.17 |
| 2011 | 12.67 |
| 2012 | 27.71 |
| 2013 | 44.17 |
| 2014 | 61.03 |
| 2015 | 78.06 |

2006-2015 Average 19.63**Prob. of Ending Cash Reserves < Zero (%)**

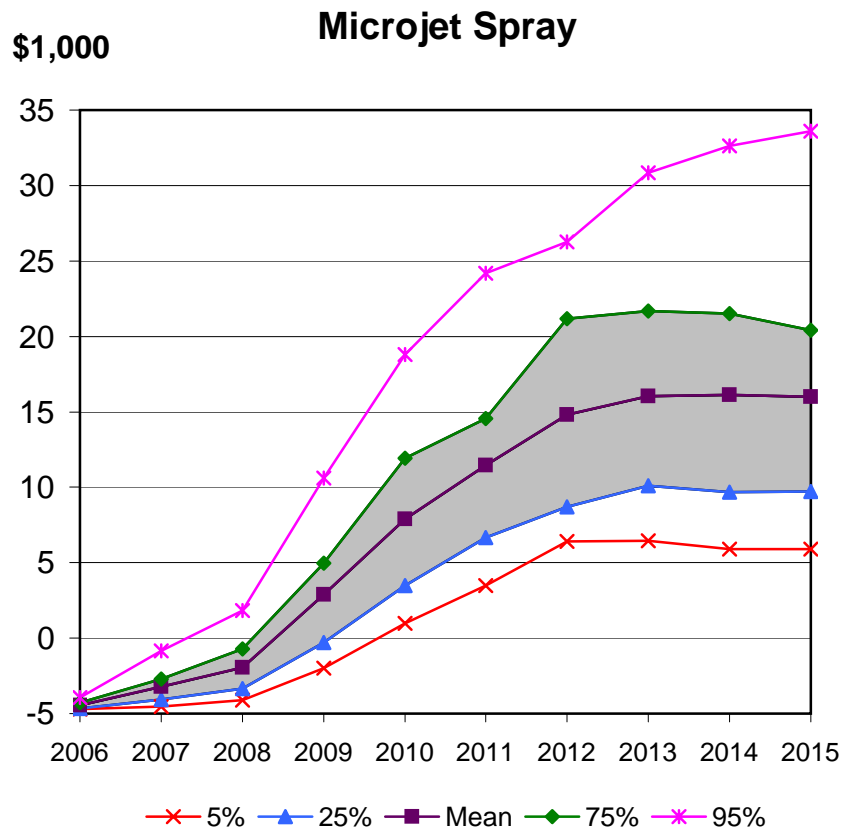
| | |
|------|-------|
| 2006 | 99.00 |
| 2007 | 99.00 |
| 2008 | 99.00 |
| 2009 | 91.00 |
| 2010 | 48.00 |
| 2011 | 10.00 |
| 2012 | 2.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero**2006-2015 (%) 45.10****Average Annual Operating Expense/Receipts**

| | |
|------|-------|
| 2006 | 10.29 |
| 2007 | 2.05 |
| 2008 | 1.37 |
| 2009 | 0.76 |
| 2010 | 0.55 |
| 2011 | 0.46 |
| 2012 | 0.39 |
| 2013 | 0.38 |
| 2014 | 0.39 |
| 2015 | 0.39 |

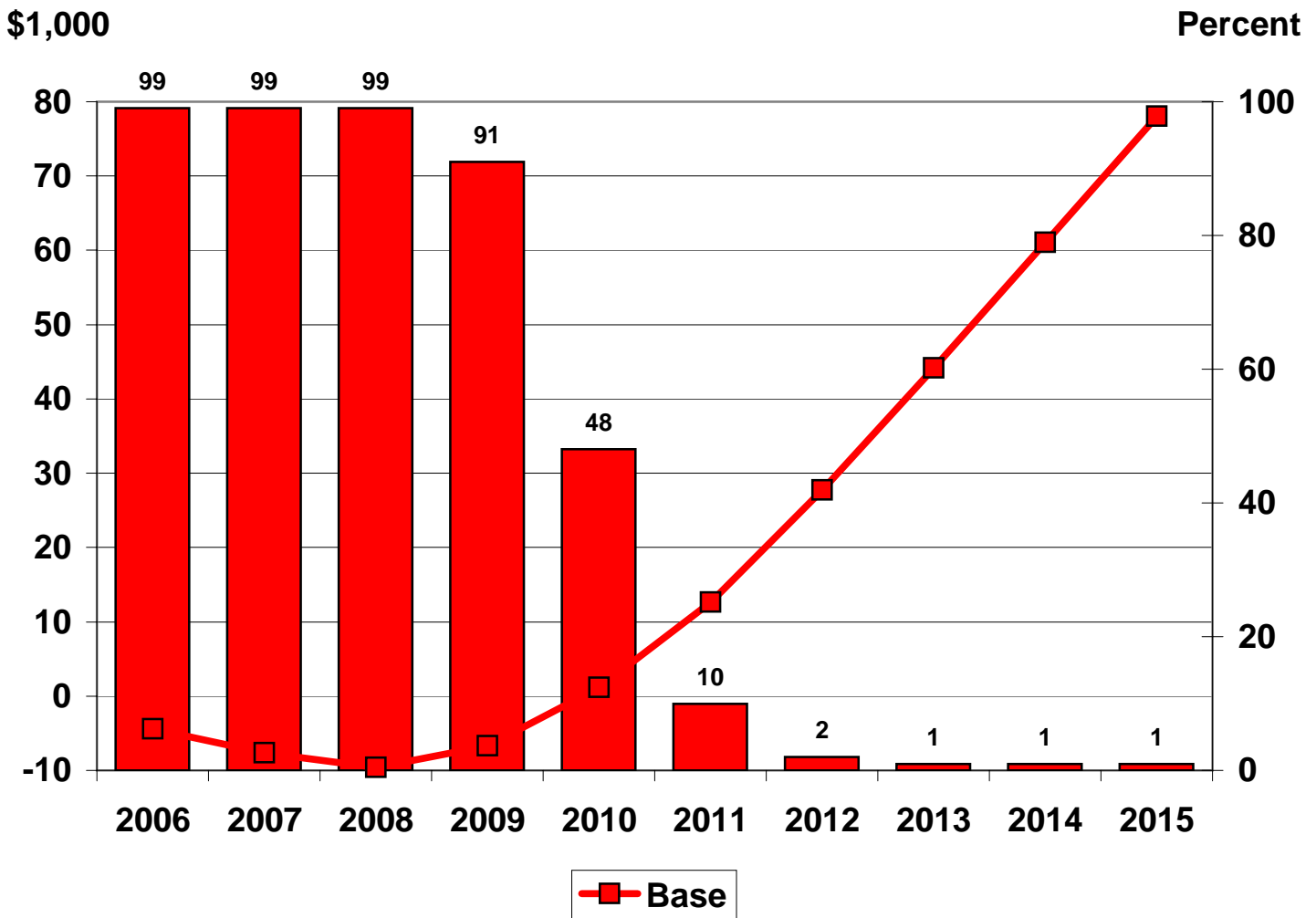
2006-2015 Average 1.70

Figure 28A-1. Projected Variability in Net Cash Farm Income for Valencia Oranges, Microjet Spray Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 28A-2. Ending Cash Reserves and Probability of Having to Refinance Operating Note for Valencia Oranges, Microjet Spray Irrigation Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

Demonstration Site 28C: Rio Red Grapefruit, Microjet Spray Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 28C-1. For the purpose of presenting economic viability and outlook for the 8-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 8 acres of microjet spray irrigation Rio Red grapefruit production. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$150/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the microjet spray irrigation is provided in Table 28C-2-A, followed by a cash flow summary (Table 28C-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28C-3 and Figure

28C-1. Table 28C-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$26,370 over the 10-year period and cash costs average \$9,380. NCFI averages \$17,000 due largely to the price being held at a constant \$150/ton (Table 28C-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$6,000 to \$35,000 for the site (Figure 28C-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$182,860 by 2015 (Table 28C-3). The average cash flow balances (Table 28C-3) are intended to illustrate the cash requirements or flows generated using the microjet spray irrigation method.

Table 28C-1. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Rio Red Grapefruit |
|--|-----------------------|
| PLANTED ACRES | 8 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 22 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 150 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 85 |
| HERBICIDES | 100 |
| INSECTICIDES | 310 |
| FUNGICIDES | 40 |
| CUSTOM APPLICATION | 90 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 110 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 79 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 150 |
| PREMIUM RATE (\$/ACRE) | 110 |
| PREMIUM COSTS | 880 |

Table 28C - 2 - A. Rio Red Grapefruit, Microjet Spray Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 680 | 684 | 676 | 669 | 678 | 684 | 688 | 700 | 710 | 718 |
| HERBICIDE COSTS | 800 | 798 | 788 | 795 | 803 | 811 | 819 | 830 | 838 | 844 |
| INSECTICIDE COSTS | 2,480 | 2,445 | 2,385 | 2,419 | 2,461 | 2,501 | 2,539 | 2,576 | 2,600 | 2,614 |
| FUNGICIDE COSTS | 320 | 324 | 324 | 329 | 333 | 337 | 341 | 345 | 349 | 352 |
| CUSTOM APPLICATION | 720 | 710 | 669 | 647 | 629 | 616 | 609 | 617 | 626 | 636 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 880 | 868 | 818 | 791 | 769 | 753 | 745 | 754 | 766 | 777 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 632 | 651 | 672 | 691 | 708 | 726 | 745 | 762 | 781 | 799 |
| SUB-TOTAL OF PROD COSTS | 7,392 | 7,360 | 7,213 | 7,221 | 7,262 | 7,308 | 7,366 | 7,462 | 7,550 | 7,619 |
| CASH RENT FOR CROPLAND | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Microjet Sys | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 9,392 | 9,360 | 9,213 | 9,221 | 9,262 | 9,308 | 9,366 | 9,462 | 9,550 | 9,619 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 9,392 | 9,360 | 9,213 | 9,221 | 9,262 | 9,308 | 9,366 | 9,462 | 9,550 | 9,619 |
| NET CASH FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| CASH EXPENSES (\$/ACRE) | 1,174 | 1,170 | 1,152 | 1,153 | 1,158 | 1,164 | 1,171 | 1,183 | 1,194 | 1,202 |
| NET CASH INCOME (\$/ACRE) | 2,126 | 2,130 | 2,148 | 2,147 | 2,142 | 2,136 | 2,129 | 2,117 | 2,106 | 2,098 |

Table 28C - 2 - B. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 260 | 511 | 796 | 1,071 | 1,367 | 1,685 | 2,031 | 2,396 | 2,781 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |
| ENDING YEAR CASH RESERVE | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |

Table 28C-3. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration

| Microjet Spray | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 26.43 |
| 2007 | 26.31 |
| 2008 | 26.41 |
| 2009 | 26.39 |
| 2010 | 26.40 |
| 2011 | 26.30 |
| 2012 | 26.26 |
| 2013 | 26.34 |
| 2014 | 26.47 |
| 2015 | 26.42 |
| 2006-2015 Average | 26.37 |
| Total Cash Costs (\$1000) | |
| 2006 | 9.39 |
| 2007 | 9.36 |
| 2008 | 9.21 |
| 2009 | 9.22 |
| 2010 | 9.26 |
| 2011 | 9.31 |
| 2012 | 9.37 |
| 2013 | 9.46 |
| 2014 | 9.55 |
| 2015 | 9.62 |
| 2006-2015 Average | 9.38 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 17.04 |
| 2007 | 16.95 |
| 2008 | 17.20 |
| 2009 | 17.17 |
| 2010 | 17.13 |
| 2011 | 16.99 |
| 2012 | 16.89 |
| 2013 | 16.88 |
| 2014 | 16.92 |
| 2015 | 16.80 |
| 2006-2015 Average | 17.00 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 28C-3. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration

Microjet Spray

Ending Cash Reserves (\$1000)

| | |
|------|--------|
| 2006 | 17.04 |
| 2007 | 34.25 |
| 2008 | 51.96 |
| 2009 | 69.92 |
| 2010 | 88.12 |
| 2011 | 106.48 |
| 2012 | 125.05 |
| 2013 | 143.96 |
| 2014 | 163.28 |
| 2015 | 182.86 |

2006-2015 Average 98.29

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|------|
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

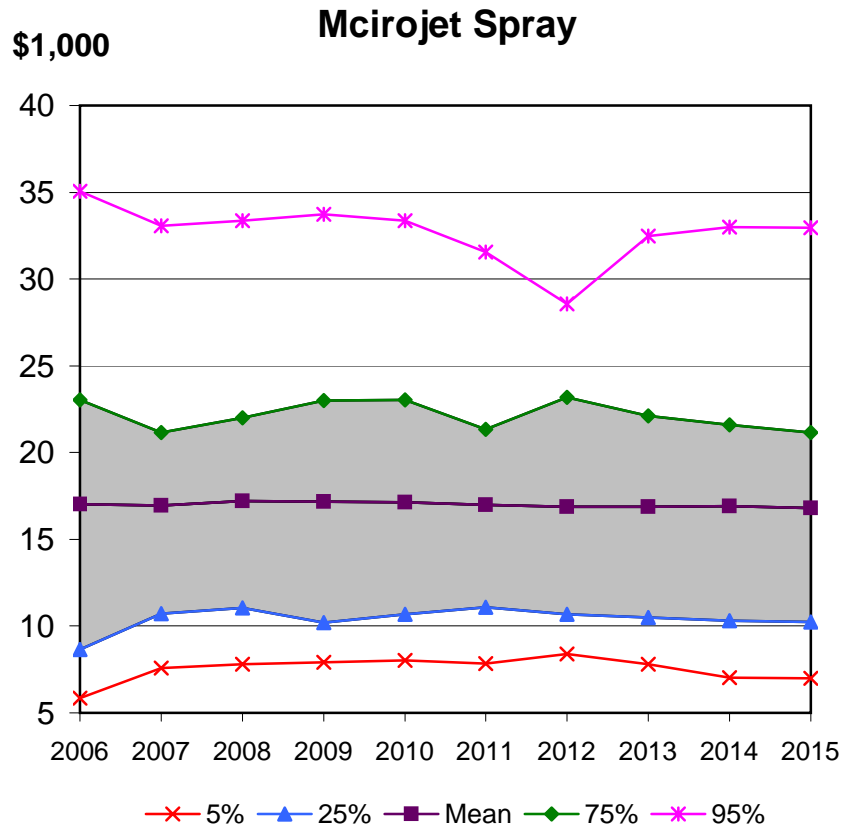
2006-2015 (%) 1.00

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.40 |
| 2007 | 0.38 |
| 2008 | 0.38 |
| 2009 | 0.38 |
| 2010 | 0.38 |
| 2011 | 0.38 |
| 2012 | 0.38 |
| 2013 | 0.39 |
| 2014 | 0.39 |
| 2015 | 0.40 |

2006-2015 Average 0.39

Figure 28C-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Microjet Spray Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 28D: Early Oranges (Marrs & Navel), 2-Line Drip Irrigation

The basic costs of production assumptions for the early orange (Marrs & Navel) 2-line drip demonstration are given in Table 28D-1. For the purpose of presenting economic viability and outlook for the 7-acre site (3.5 acres of Marrs & 3.5 acres Navel), production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 7 acres of 2-line drip irrigation early orange production. The orchard was assumed to have mature trees. The early orange price is held constant at \$115/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a 2-line drip system at a cost of \$1,000 per acre. The 2-line drip system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the 2-line drip irrigation is provided in Table 28D-2-A, followed by a cash flow summary (Table 28D-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28D-3 and Figure

28D-1. Table 28D-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$12,850 over the 10-year period and cash costs average \$6,460. NCFI averages \$6,390 due largely to the price being held at a constant \$115/ton (Table 28D-3). The risk associated with prices and yields suggests a small chance of negative NCFI. In a normal production year, NCFI could range as much as -\$1,000 to \$18,000 for the site (Figure 28D-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$68,770 by 2015 (Table 28D-3). The average cash flow balances (Table 28D-3) are intended to illustrate the cash requirements or flows generated using the 2-line drip irrigation method.

Table 28D-1. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Early Orange |
|--|---------------------|
| PLANTED ACRES | 7 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 16 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 115 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 85 |
| HERBICIDES | 100 |
| INSECTICIDES | 210 |
| FUNGICIDES | 40 |
| CUSTOM APPLICATION | 25 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 110 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 0 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 150 |
| PREMIUM RATE (\$/ACRE) | 110 |
| PREMIUM COSTS | 770 |

Table 28D - 2 - A. Early Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 595 | 598 | 592 | 585 | 593 | 598 | 602 | 612 | 621 | 628 |
| HERBICIDE COSTS | 700 | 698 | 690 | 696 | 702 | 710 | 717 | 726 | 733 | 739 |
| INSECTICIDE COSTS | 1,470 | 1,449 | 1,414 | 1,434 | 1,459 | 1,483 | 1,505 | 1,527 | 1,541 | 1,549 |
| FUNGICIDE COSTS | 280 | 284 | 284 | 288 | 292 | 295 | 298 | 302 | 305 | 308 |
| CUSTOM APPLICATION | 175 | 173 | 163 | 157 | 153 | 150 | 148 | 150 | 152 | 155 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 770 | 759 | 715 | 692 | 673 | 659 | 652 | 659 | 670 | 680 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 4,760 | 4,731 | 4,627 | 4,622 | 4,642 | 4,664 | 4,692 | 4,746 | 4,793 | 4,828 |
| CASH RENT FOR CROPLAND | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip 2 lines | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 6,510 | 6,481 | 6,377 | 6,372 | 6,392 | 6,414 | 6,442 | 6,496 | 6,543 | 6,578 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 6,510 | 6,481 | 6,377 | 6,372 | 6,392 | 6,414 | 6,442 | 6,496 | 6,543 | 6,578 |
| NET CASH FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,302 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,301 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 |
| CASH EXPENSES (\$/ACRE) | 930 | 926 | 911 | 910 | 913 | 916 | 920 | 928 | 935 | 940 |
| NET CASH INCOME (\$/ACRE) | 910 | 914 | 929 | 930 | 927 | 924 | 920 | 912 | 905 | 900 |

Table 28D - 2 - B. Early Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,302 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 97 | 192 | 299 | 403 | 516 | 636 | 767 | 904 | 1,049 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |
| ENDING YEAR CASH RESERVE | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |

Table 28D-3. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration

| 2-Line Drip | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 12.89 |
| 2007 | 12.83 |
| 2008 | 12.90 |
| 2009 | 12.87 |
| 2010 | 12.88 |
| 2011 | 12.79 |
| 2012 | 12.74 |
| 2013 | 12.83 |
| 2014 | 12.92 |
| 2015 | 12.88 |
| 2006-2015 Average | 12.85 |
| Total Cash Costs (\$1000) | |
| 2006 | 6.51 |
| 2007 | 6.49 |
| 2008 | 6.38 |
| 2009 | 6.37 |
| 2010 | 6.39 |
| 2011 | 6.41 |
| 2012 | 6.44 |
| 2013 | 6.50 |
| 2014 | 6.54 |
| 2015 | 6.58 |
| 2006-2015 Average | 6.46 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 6.38 |
| 2007 | 6.35 |
| 2008 | 6.52 |
| 2009 | 6.50 |
| 2010 | 6.49 |
| 2011 | 6.38 |
| 2012 | 6.30 |
| 2013 | 6.33 |
| 2014 | 6.38 |
| 2015 | 6.31 |
| 2006-2015 Average | 6.39 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 15.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 2.00 |
| 2014 | 4.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 2.60 |

Table 28D-3. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration

2-Line Drip

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | 6.38 |
| 2007 | 12.83 |
| 2008 | 19.54 |
| 2009 | 26.34 |
| 2010 | 33.23 |
| 2011 | 40.12 |
| 2012 | 47.05 |
| 2013 | 54.15 |
| 2014 | 61.42 |
| 2015 | 68.77 |

2006-2015 Average 36.98

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|-------|
| 2006 | 15.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

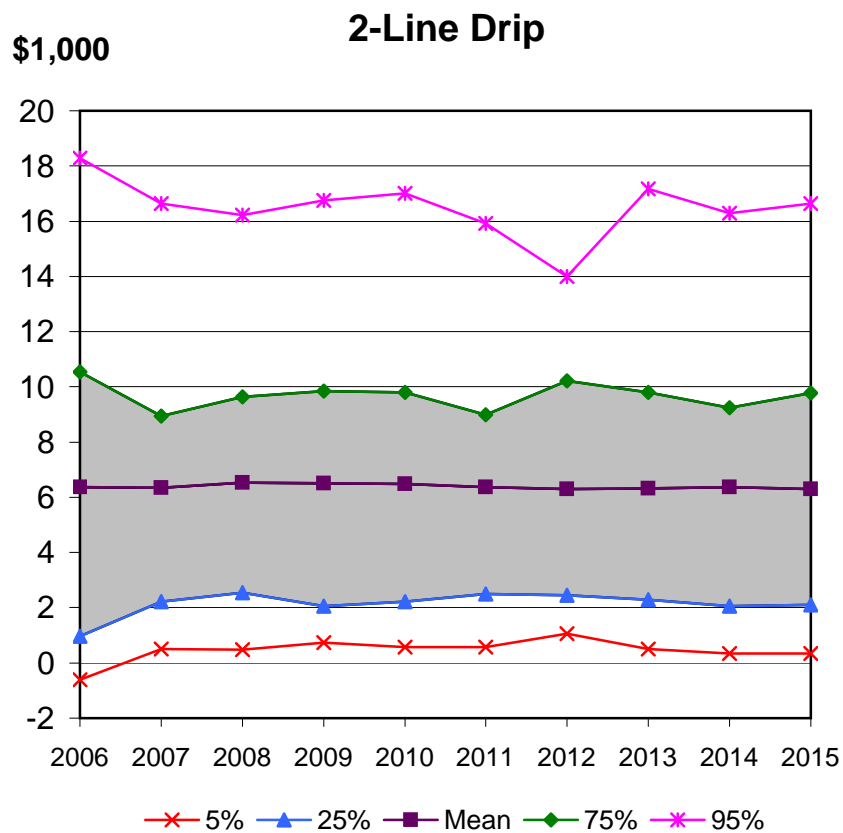
2006-2015 (%) 1.60

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.63 |
| 2007 | 0.58 |
| 2008 | 0.57 |
| 2009 | 0.57 |
| 2010 | 0.57 |
| 2011 | 0.57 |
| 2012 | 0.57 |
| 2013 | 0.58 |
| 2014 | 0.59 |
| 2015 | 0.59 |

2006-2015 Average 0.58

Figure 28D-1. Projected Variability in Net Cash Farm Income for Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Demonstration Site 41: Cotton, Surge Irrigation

The basic costs of production assumptions for the cotton surge demonstration are given in Table 41-1. For the purpose of presenting economic viability and outlook for the 38.5-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38.5 acres of surge irrigation cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.59/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a surge valve at a cost of \$1,800. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the surge irrigation is provided in Table 41-2-A, followed by a cash flow summary (Table 41-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 41-3 and Figure 41-1. Table 41-3

presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$33,800 over the 10-year period and cash costs average just under \$22,000. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. NCFI increases throughout the 10-year period from \$8,790 in 2006 to over \$14,000 in 2015 (Table 41-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI (Figure 41-1) could range as much as \$8,000 plus or minus the average expected NCFI for the site. Cash reserves are expected to grow throughout the 10-year projection period and reach \$121,650 by 2015 (Table 41-3). The average cash flow balances (Table 41-3) are intended to illustrate the cash requirements or flows generated using the surge irrigation method.

Table 41-1. Cotton, Surge Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|-------------------|---------------------|
| PLANTED ACRES | 38.5 | 38.5 |
| BASE ACRES | 35 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1047 | 0.79 |
| FARM PROG YLD DIR | 650 | 0 |
| FARM PROG YLD CCP | 650 | 0 |
| PRICES/YIELD UNIT | 0.51 | 95.81 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 18 | 0 |
| FERTILIZER | 26 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 65 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 3.5 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 53 | 0 |
| TILLAGE/HARVST FUEL | 36 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.13 | 0 |
| HARVEST COST/ACRE | 94 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 20 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 633.75 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.5115 | 0 |
| PREMIUM RATE (\$/ACRE) | 8.25 | 0 |
| PREMIUM COSTS | 317.625 | 0 |

Table 41-2-A. Cotton, Surge Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 23,472 | 24,726 | 26,198 | 26,732 | 27,205 | 28,131 | 28,576 | 28,992 | 29,428 | 29,838 |
| DECOUPLED DIRECT PAYMENTS | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 |
| DECOUPLED CCPs | 2,654 | 2,562 | 2,296 | 2,071 | 1,977 | 1,971 | 1,902 | 1,822 | 1,811 | 1,805 |
| MARKETING LOAN PAYMENTS | 3,848 | 3,150 | 2,729 | 2,491 | 2,562 | 2,511 | 2,345 | 2,333 | 2,395 | 2,348 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 31,264 | 31,727 | 32,513 | 32,584 | 33,033 | 33,904 | 34,112 | 34,437 | 34,924 | 35,281 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 693 | 703 | 694 | 701 | 711 | 722 | 729 | 738 | 745 | 751 |
| FERTILIZER COSTS | 1,001 | 1,007 | 996 | 984 | 998 | 1,006 | 1,013 | 1,030 | 1,046 | 1,056 |
| HERBICIDE COSTS | 578 | 576 | 569 | 574 | 580 | 585 | 591 | 599 | 605 | 610 |
| INSECTICIDE COSTS | 2,502 | 2,467 | 2,407 | 2,441 | 2,484 | 2,524 | 2,563 | 2,599 | 2,624 | 2,637 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 135 | 133 | 125 | 121 | 118 | 115 | 114 | 115 | 117 | 119 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 2,040 | 2,013 | 1,896 | 1,834 | 1,784 | 1,746 | 1,727 | 1,747 | 1,775 | 1,802 |
| FUEL & LUBE COSTS | 1,386 | 1,367 | 1,288 | 1,246 | 1,212 | 1,186 | 1,173 | 1,187 | 1,206 | 1,224 |
| HARVESTING COSTS | 8,859 | 8,818 | 8,384 | 8,186 | 8,036 | 7,938 | 7,926 | 8,096 | 8,305 | 8,509 |
| CROP INSURANCE PREMIUMS | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 |
| BOLL WEEVIL COSTS | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 |
| HIRED LABOR COSTS | 770 | 793 | 819 | 842 | 862 | 885 | 908 | 929 | 951 | 973 |
| SUB-TOTAL OF PROD COSTS | 19,360 | 19,272 | 18,573 | 18,325 | 18,179 | 18,104 | 18,138 | 18,436 | 18,769 | 19,077 |
| CASH RENT FOR CROPLAND | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Surge Valve | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 22,428 | 22,340 | 21,641 | 21,392 | 21,247 | 21,171 | 21,206 | 21,503 | 21,836 | 22,144 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 22,428 | 22,346 | 21,642 | 21,392 | 21,247 | 21,171 | 21,206 | 21,503 | 21,836 | 22,144 |
| NET CASH FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,137 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,136 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 812 | 824 | 844 | 846 | 858 | 881 | 886 | 894 | 907 | 916 |
| CASH EXPENSES (\$/ACRE) | 583 | 580 | 562 | 556 | 552 | 550 | 551 | 559 | 567 | 575 |
| NET CASH INCOME (\$/ACRE) | 230 | 244 | 282 | 291 | 306 | 331 | 335 | 336 | 340 | 341 |

Table 41-2-B. Cotton, Surge Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| BEGINNING CASH | 0 | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,137 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 1 | 3 | 6 | 9 | 21 | 43 | 80 | 128 | 186 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |
| ENDING YEAR CASH RESERVE | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |

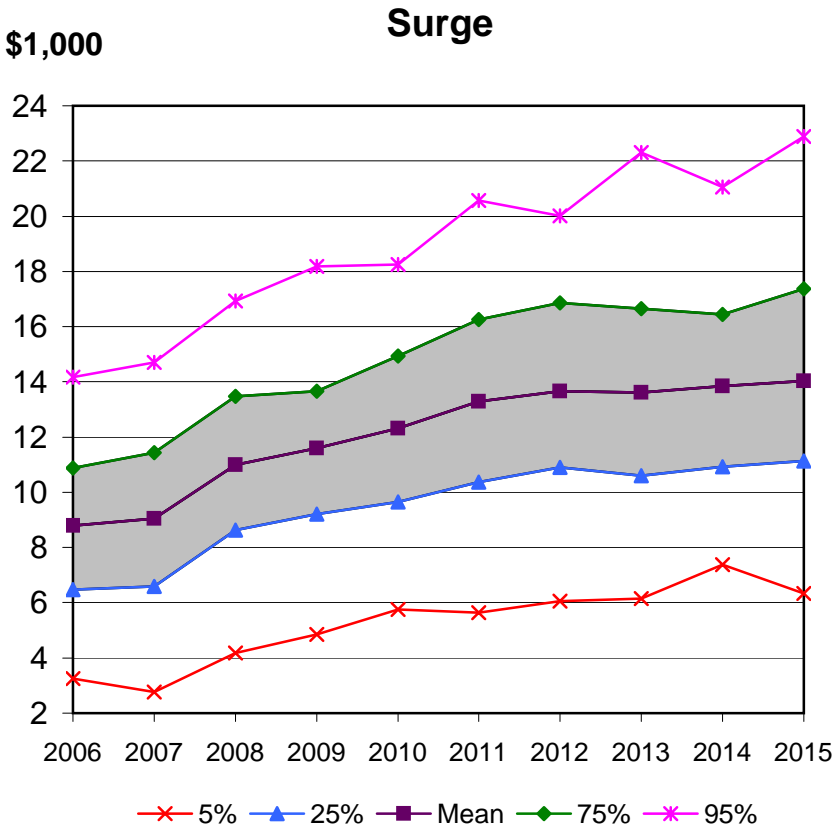
Table 41-3. Cotton, Surge Irrigation Demonstration

| | Surge |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 31.21 |
| 2007 | 31.38 |
| 2008 | 32.65 |
| 2009 | 33.00 |
| 2010 | 33.56 |
| 2011 | 34.44 |
| 2012 | 34.90 |
| 2013 | 35.09 |
| 2014 | 35.67 |
| 2015 | 36.20 |
| 2006-2015 Average | 33.81 |
| Total Cash Costs (\$1000) | |
| 2006 | 22.43 |
| 2007 | 22.34 |
| 2008 | 21.65 |
| 2009 | 21.40 |
| 2010 | 21.26 |
| 2011 | 21.17 |
| 2012 | 21.23 |
| 2013 | 21.48 |
| 2014 | 21.83 |
| 2015 | 22.16 |
| 2006-2015 Average | 21.69 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 8.79 |
| 2007 | 9.04 |
| 2008 | 11.00 |
| 2009 | 11.60 |
| 2010 | 12.31 |
| 2011 | 13.28 |
| 2012 | 13.67 |
| 2013 | 13.61 |
| 2014 | 13.84 |
| 2015 | 14.04 |
| 2006-2015 Average | 12.12 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 41-3. Cotton, Surge Irrigation Demonstration

| | Surge |
|--|--------------|
| <hr/> | |
| Ending Cash Reserves (\$1000) | |
| 2006 | 8.79 |
| 2007 | 17.83 |
| 2008 | 28.83 |
| 2009 | 40.43 |
| 2010 | 52.75 |
| 2011 | 66.05 |
| 2012 | 79.76 |
| 2013 | 93.45 |
| 2014 | 107.42 |
| 2015 | 121.65 |
| 2006-2015 Average | 61.69 |
| | |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| | |
| Prob. of Ending Cash Reserves < Zero | |
| 2006-2015 (%) | 1.00 |
| | |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.73 |
| 2007 | 0.72 |
| 2008 | 0.67 |
| 2009 | 0.66 |
| 2010 | 0.64 |
| 2011 | 0.63 |
| 2012 | 0.62 |
| 2013 | 0.62 |
| 2014 | 0.62 |
| 2015 | 0.62 |
| 2006-2015 Average | 0.65 |

Figure 41-1. Projected Variability in Net Cash Farm Income for Cotton, Surge Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Sites 42A & 42B: Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe

The basic costs of production assumptions for the cotton and grain sorghum surge irrigation with poly-pipe demonstration are given in Tables 42-1 and 42-2. For the purpose of presenting economic viability and outlook for the 94-acre cotton and 66-acre grain sorghum sites, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 94 acres of cotton and 66 acres of grain sorghum production. It is assumed the cotton and grain sorghum acreage is rotated annually. The analysis assumes a \$1,800 cost for a surge valve. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing cost. The initial cotton price is \$.56/lb. and the grain sorghum price is \$5.00/cwt., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the baseline is provided in Table 42-3-A, followed by a cash flow summary (Table 42-3-B). The income and cash flow statement results from the simplistic (no risk) forecast assuming average prices and yields. Tables 42-4-1 and 42-4-2 give revenue and expense summaries for the two individual crops. A more comprehensive projection, including price and yield risk, is illustrated in Table 42-5 and Figures 42-1 & 42-2. Table 42-5 presents the average outcomes for selected financial projections, while the graphical

presentations illustrate the full range of possibilities for Net Cash Farm Income (NCFI) and cash flow requirements. Total cash receipts average just over \$92,000 initially and fluctuate from year-to-year as planted acreages rotate from cotton to grain sorghum production. Peak cash receipt years reflect those years where cotton plantings are the highest. In addition to market receipts, total receipts for the 160 acres include direct and counter-cyclical payments paid to base acres. Cash costs also reflect the cotton to grain sorghum rotation cycle, requiring roughly \$65,270 in the initial year and \$56,020 in 2007. NCFI generally follows the cotton to grain sorghum rotation cycle producing \$27,690 profit in the initial year and averages \$27,680 over the 10-year period. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 42-1) could range as much as \$14,000 to \$16,000 plus or minus the average expected NCFI. Cash reserves are expected to grow throughout the 10-year projection period Figure 42-2. The average cash flow balances (Figure 42-2) are intended to illustrate the cash requirements or positive flows generated by the crop enterprises.

Table 42-1. Cotton, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr | Y Corn Irr |
|--|------------|--------------|------------|
| PLANTED ACRES | 94 | 94 | 0 |
| BASE ACRES | 112.22 | 0 | 3.07 |
| YIELD UNITS | lb | ton | bu |
| BUDGETING YIELD | 1000 | 0.75 | 0 |
| FARM PROG YLD DIR | 668 | 0 | 96 |
| FARM PROG YLD CCP | 668 | 0 | 96 |
| PRICES/YIELD UNIT | 0.44 | 99.07 | 2.1 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 22.5 | 0 | 0 |
| FERTILIZER | 88.13 | 0 | 0 |
| HERBICIDES | 5.07 | 0 | 0 |
| INSECTICIDES | 0 | 0 | 0 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 50.74 | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 48.44 | 0 | 0 |
| TILLAGE/HARVST FUEL | 10.74 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.21 | 0 | 0 |
| HARVEST COST/ACRE | 13 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 | 0 |
| LABOR COST /ACRE | 38.89 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 | 0 |
| YIELD COVERAGE GUARANTEE | 664.625 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 12.3 | 0 | 0 |
| PREMIUM COSTS | 1156.2001 | 0 | 0 |

Table 42-2. Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Sorghm Irr |
|--|-------------------|
| PLANTED ACRES | 66 |
| BASE ACRES | 11.2 |
| YIELD UNITS | cwt |
| BUDGETING YIELD | 60 |
| FARM PROG YLD DIR | 36.96 |
| FARM PROG YLD CCP | 36.96 |
| PRICES/YIELD UNIT | 4.68 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 13.26 |
| FERTILIZER | 48.87 |
| HERBICIDES | 3.85 |
| INSECTICIDES | 0 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 27.21 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 49.09 |
| TILLAGE/HARVST FUEL | 5.01 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.6 |
| HARVEST COST/ACRE | 8.3 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 34.18 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.65 |
| YIELD COVERAGE GUARANTEE | 39.1625 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 3.4373 |
| PREMIUM RATE (\$/ACRE) | 9 |
| PREMIUM COSTS | 594 |

Table 42 - 3 - A. Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 66,877 | 62,963 | 71,833 | 65,479 | 74,279 | 68,296 | 77,325 | 70,510 | 78,894 | 71,058 |
| DECOUPLED DIRECT PAYMENTS | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 |
| DECOUPLED CCPs | 9,003 | 8,967 | 8,921 | 8,811 | 8,447 | 7,796 | 7,147 | 6,541 | 6,182 | 6,109 |
| MARKETING LOAN PAYMENTS | 12,790 | 8,011 | 9,269 | 5,870 | 7,474 | 4,720 | 5,940 | 3,736 | 5,251 | 3,632 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 93,210 | 84,481 | 94,563 | 84,700 | 94,741 | 85,351 | 94,953 | 85,328 | 94,867 | 85,339 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 2,990 | 2,769 | 3,067 | 2,849 | 3,168 | 2,945 | 3,275 | 3,032 | 3,367 | 3,119 |
| FERTILIZER COSTS | 11,510 | 10,070 | 10,834 | 9,907 | 11,174 | 10,344 | 11,666 | 10,752 | 12,093 | 11,127 |
| HERBICIDE COSTS | 731 | 689 | 719 | 691 | 732 | 708 | 755 | 730 | 776 | 750 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 6,565 | 5,734 | 6,209 | 5,638 | 6,350 | 5,809 | 6,558 | 5,993 | 6,783 | 6,215 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 7,793 | 7,583 | 7,370 | 7,456 | 7,537 | 7,683 | 7,785 | 7,926 | 8,052 | 8,219 |
| FUEL & LUBE COSTS | 1,340 | 1,145 | 1,267 | 1,126 | 1,296 | 1,160 | 1,339 | 1,197 | 1,385 | 1,241 |
| HARVESTING COSTS | 23,886 | 18,387 | 22,732 | 18,195 | 23,397 | 18,868 | 24,320 | 19,588 | 25,316 | 20,444 |
| CROP INSURANCE PREMIUMS | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 |
| BOLL WEEVIL COSTS | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 |
| HIRED LABOR COSTS | 5,912 | 5,932 | 6,231 | 6,244 | 6,551 | 6,576 | 6,913 | 6,941 | 7,299 | 7,342 |
| SUB-TOTAL OF PROD COSTS | 65,109 | 55,815 | 62,811 | 55,609 | 64,588 | 57,599 | 66,993 | 59,664 | 69,453 | 61,963 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHEREXPENSE | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 65,289 | 55,995 | 62,991 | 55,789 | 64,768 | 57,779 | 67,173 | 59,844 | 69,633 | 62,143 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 11 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 65,289 | 56,006 | 62,997 | 55,789 | 64,768 | 57,779 | 67,173 | 59,844 | 69,633 | 62,143 |
| NET CASH FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,196 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,195 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 583 | 528 | 591 | 529 | 592 | 533 | 593 | 533 | 593 | 533 |
| CASH EXPENSES (\$/ACRE) | 408 | 350 | 394 | 349 | 405 | 361 | 420 | 374 | 435 | 388 |
| NET CASH INCOME (\$/ACRE) | 175 | 178 | 197 | 181 | 187 | 172 | 174 | 159 | 158 | 145 |

Table 42 - 3 - B. Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,196 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 4 | 17 | 48 | 110 | 213 | 311 | 467 | 640 | 872 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |
| ENDING YEAR CASH RESERVE | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |

Table 42 - 4 - 1. Cotton, Surge Irrigation with Poly-Pipe Demonstration

REVENUE AND EXPENSE SUMMARY.

Cotton

| YEARS 2006 - 2015 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| UNIT 1. INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| VALUE OF CROPS PRODUCED | 48,344 | 35,900 | 52,281 | 36,898 | 53,774 | 38,636 | 56,300 | 40,337 | 57,627 | 40,597 |
| DIRECT PAYMENTS | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 |
| COUNTER-CYCLICAL PAYMENTS | 8,833 | 8,805 | 8,786 | 8,715 | 8,388 | 7,765 | 7,134 | 6,538 | 6,182 | 6,109 |
| MARKETING LOAN PAYMENTS | 11,524 | 6,745 | 8,790 | 5,761 | 7,474 | 4,720 | 5,940 | 3,736 | 5,251 | 3,632 |
| CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER ANNUAL FARM INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL UNIT REVENUE | 73,022 | 55,770 | 74,177 | 55,694 | 73,956 | 55,441 | 73,695 | 54,931 | 73,380 | 54,658 |
| UNIT EXPENSES (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 2,115 | 1,506 | 2,169 | 1,549 | 2,241 | 1,601 | 2,317 | 1,648 | 2,381 | 1,696 |
| FERTILIZER COSTS | 8,284 | 5,626 | 7,798 | 5,535 | 8,043 | 5,780 | 8,396 | 6,007 | 8,704 | 6,217 |
| HERBICIDE COSTS | 477 | 331 | 469 | 332 | 478 | 340 | 492 | 350 | 506 | 360 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATIONS | 4,770 | 3,251 | 4,510 | 3,196 | 4,613 | 3,294 | 4,764 | 3,398 | 4,928 | 3,524 |
| SCOUTING / OTHER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 4,553 | 3,103 | 4,306 | 3,051 | 4,404 | 3,144 | 4,548 | 3,244 | 4,704 | 3,364 |
| FUEL & LUBE COSTS | 1,010 | 688 | 955 | 677 | 976 | 697 | 1,008 | 719 | 1,043 | 746 |
| HARVESTING COSTS | 20,962 | 14,333 | 19,950 | 14,183 | 20,534 | 14,708 | 21,345 | 15,271 | 22,219 | 15,939 |
| CROP INSURANCE PREMIUMS | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 |
| BOLL WEEVIL PROGRAM COSTS | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 |
| HIRED LABOR | 3,656 | 2,635 | 3,853 | 2,773 | 4,051 | 2,920 | 4,275 | 3,082 | 4,514 | 3,261 |
| SUB-TOTAL CROP EXPENSES | 49,614 | 34,132 | 47,798 | 33,956 | 49,128 | 35,145 | 50,935 | 36,380 | 52,788 | 37,766 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STATE/PRIVATE PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STOCKER PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNIT EXPENSES | 49,614 | 34,132 | 47,798 | 33,956 | 49,128 | 35,145 | 50,935 | 36,380 | 52,788 | 37,766 |
| UNIT CONTRIBUTION TO UNALLOCATED OVERHEAD/FIXED COSTS | | | | | | | | | | |
| 23,407 | 21,638 | 26,378 | 21,739 | 24,828 | 20,296 | 22,760 | 18,551 | 20,592 | 16,893 | |
| ALLOCATION OF OVERHEAD EXPENSES | | | | | | | | | | |
| HIRED LABOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FARM EXPENSES | 141 | 119 | 141 | 118 | 141 | 117 | 140 | 116 | 139 | 115 |
| CROP STORAGE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CONSERVATION & ENVIRONMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST INTERMEDIATE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST OPERATING DEBT | 0 | 7 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL ALLOCATED EXPENSES | 141 | 126 | 146 | 118 | 141 | 117 | 140 | 116 | 139 | 116 |
| UNIT NET INCOME | 23,266 | 21,512 | 26,233 | 21,620 | 24,688 | 20,179 | 22,620 | 18,435 | 20,453 | 16,777 |

Table 42 - 4 - 2. Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration

REVENUE AND EXPENSE SUMMARY.

Grain Sorghum

| YEARS 2006 - 2015 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| UNIT 2. INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| VALUE OF CROPS PRODUCED | 18,533 | 27,063 | 19,553 | 28,581 | 20,506 | 29,660 | 21,025 | 30,173 | 21,268 | 30,461 |
| DIRECT PAYMENTS | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 |
| COUNTER-CYCLICAL PAYMENTS | 170 | 162 | 135 | 95 | 59 | 30 | 13 | 3 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 1,266 | 1,266 | 478 | 109 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER ANNUAL FARM INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL UNIT REVENUE | 20,189 | 28,711 | 20,386 | 29,006 | 20,785 | 29,911 | 21,258 | 30,396 | 21,488 | 30,681 |
| UNIT EXPENSES (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 875 | 1,264 | 898 | 1,300 | 927 | 1,344 | 959 | 1,384 | 985 | 1,423 |
| FERTILIZER COSTS | 3,225 | 4,444 | 3,036 | 4,372 | 3,131 | 4,565 | 3,269 | 4,744 | 3,389 | 4,910 |
| HERBICIDE COSTS | 254 | 358 | 250 | 359 | 255 | 368 | 263 | 379 | 270 | 390 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATIONS | 1,796 | 2,483 | 1,698 | 2,441 | 1,737 | 2,516 | 1,794 | 2,595 | 1,855 | 2,691 |
| SCOUTING / OTHER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 3,240 | 4,479 | 3,064 | 4,404 | 3,133 | 4,538 | 3,236 | 4,682 | 3,347 | 4,855 |
| FUEL & LUBE COSTS | 331 | 457 | 313 | 449 | 320 | 463 | 330 | 478 | 342 | 496 |
| HARVESTING COSTS | 2,924 | 4,055 | 2,782 | 4,012 | 2,863 | 4,159 | 2,975 | 4,317 | 3,097 | 4,505 |
| CROP INSURANCE PREMIUMS | 594 | 846 | 594 | 846 | 594 | 846 | 594 | 846 | 594 | 846 |
| BOLL WEEVIL PROGRAM COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR | 2,256 | 3,298 | 2,378 | 3,471 | 2,500 | 3,656 | 2,638 | 3,858 | 2,786 | 4,082 |
| SUB-TOTAL CROP EXPENSES | 15,495 | 21,683 | 15,012 | 21,654 | 15,460 | 22,454 | 16,058 | 23,284 | 16,665 | 24,198 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STATE/PRIVATE PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STOCKER PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNIT EXPENSES | 15,495 | 21,683 | 15,012 | 21,654 | 15,460 | 22,454 | 16,058 | 23,284 | 16,665 | 24,198 |
| UNIT CONTRIBUTION TO UNALLOCATED OVERHEAD/FIXED COSTS | | | | | | | | | | |
| | 4,694 | 7,028 | 5,373 | 7,352 | 5,324 | 7,456 | 5,200 | 7,113 | 4,823 | 6,484 |
| ALLOCATION OF OVERHEAD EXPENSES | | | | | | | | | | |
| HIRED LABOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FARM EXPENSES | 39 | 61 | 39 | 62 | 39 | 63 | 40 | 64 | 41 | 65 |
| CROP STORAGE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CONSERVATION & ENVIRONMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST INTERMEDIATE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST OPERATING DEBT | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL ALLOCATED EXPENSES | 39 | 65 | 40 | 62 | 39 | 63 | 40 | 64 | 41 | 65 |
| UNIT NET INCOME | 4,655 | 6,963 | 5,333 | 7,290 | 5,285 | 7,393 | 5,160 | 7,049 | 4,782 | 6,419 |

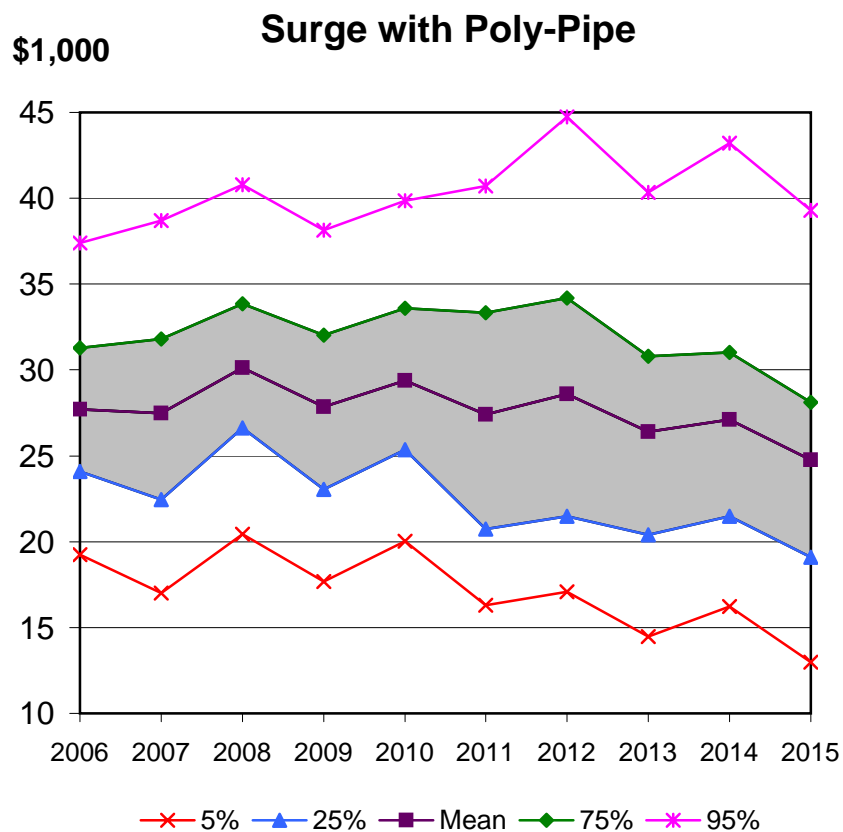
Table 42-5. Cotton & Grain Sorghum, Surge Irrigation Demonstration

| | Surge |
|--------------------------------------|---------------|
| Total Crop Receipts (\$1000) | |
| 2006 | 92.96 |
| 2007 | 83.49 |
| 2008 | 93.12 |
| 2009 | 83.65 |
| 2010 | 94.16 |
| 2011 | 85.17 |
| 2012 | 95.79 |
| 2013 | 86.21 |
| 2014 | 96.73 |
| 2015 | 86.95 |
| 2006-2015 Average | 89.82 |
| Total Cash Costs (\$1000) | |
| 2006 | 65.27 |
| 2007 | 56.02 |
| 2008 | 62.98 |
| 2009 | 55.78 |
| 2010 | 64.76 |
| 2011 | 57.76 |
| 2012 | 67.20 |
| 2013 | 59.80 |
| 2014 | 69.62 |
| 2015 | 62.19 |
| 2006-2015 Average | 62.14 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 27.69 |
| 2007 | 27.47 |
| 2008 | 30.14 |
| 2009 | 27.87 |
| 2010 | 29.39 |
| 2011 | 27.40 |
| 2012 | 28.59 |
| 2013 | 26.41 |
| 2014 | 27.11 |
| 2015 | 24.76 |
| 2006-2015 Average | 27.68 |
| Ending Cash Reserves (\$1000) | |
| 2006 | 27.69 |
| 2007 | 55.16 |
| 2008 | 85.32 |
| 2009 | 113.24 |
| 2010 | 142.74 |
| 2011 | 170.35 |
| 2012 | 199.24 |
| 2013 | 226.10 |
| 2014 | 253.84 |
| 2015 | 279.47 |
| 2006-2015 Average | 155.31 |

Table 42-5. Cotton & Grain Sorghum, Surge Irrigation Demonstration

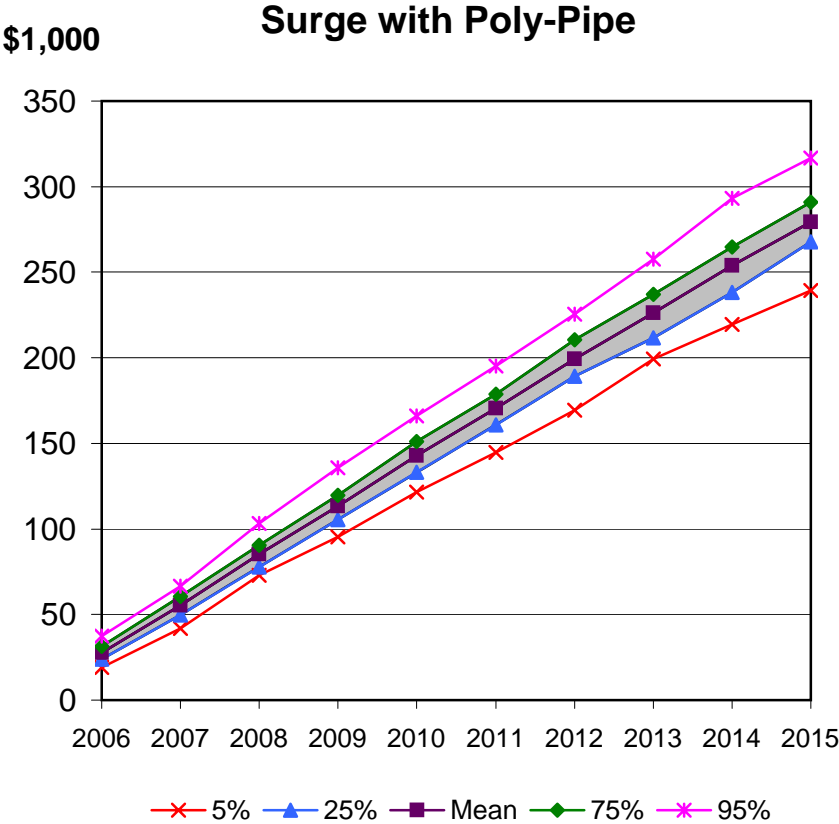
| | Surge |
|---|--------------|
| <hr/> | |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |
| | |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.70 |
| 2007 | 0.67 |
| 2008 | 0.68 |
| 2009 | 0.67 |
| 2010 | 0.69 |
| 2011 | 0.68 |
| 2012 | 0.71 |
| 2013 | 0.70 |
| 2014 | 0.73 |
| 2015 | 0.72 |
| 2006-2015 Average | 0.70 |

Figure 42-1. Projected Variability in Net Cash Farm Income for Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
The shaded area contains 50% of the projected outcomes.

Figure 42-2. Projected Variability in Ending Cash Reserves for Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Sites 43A & 43B: Cotton, Furrow with Poly-Pipe vs. Drip Irrigation

The basic costs of production assumptions for the cotton furrow with poly-pipe vs. drip demonstration are given in Tables 43-1 and 43-2. For the purpose of presenting economic viability and outlook for the 38-acre furrow and 17-acre drip sites, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of furrow and 17 acres of drip cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.56/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the furrow irrigation is provided in Table 43-3-A, followed by a cash flow summary (Table 43-3-B). Drip results are provided in Tables 43-4-A and 43-4-B. These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 43-5 and Figures 43-1. Table 43-5 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Because the furrow and drip plots were not equal in acreages, a per-acre analysis reflects a more accurate comparison of key indicators. Total cash receipts average about \$590 per acre for both irrigation methods. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Due primarily to the required replacement of drip tape every two years, cash costs average \$530 per acre for the drip compared to \$400 per acre for the furrow irrigation. Peak cash cost years reflect those years where drip tape is replaced. NCFI on a per acre for the furrow plot averages \$190 per acre, over three times higher than for the drip plot. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 43-1) could range as much as \$5,000 (\$132 per acre) plus or minus the average expected NCFI for the furrow site. However, for the drip site, NCFI is projected to be highly volatile with a higher probability of being negative. Cash reserves are expected to grow throughout the 10-year projection period for the furrow site (Table 43-5). Ending cash reserves for the furrow site are projected to reach \$70,960, substantially higher than the \$5,560 for the drip site. The average cash flow balances (Table 43-5) are intended to illustrate the cash requirements or flows generated by the two irrigation methods.

Table 43-1. Cotton, Furrow Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|-------------------|---------------------|
| PLANTED ACRES | 38 | 38 |
| BASE ACRES | 29.91 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1000 | 0.75 |
| FARM PROG YLD DIR | 959 | 0 |
| FARM PROG YLD CCP | 959 | 0 |
| PRICES/YIELD UNIT | 0.44 | 99.07 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 31.29 | 0 |
| FERTILIZER | 36.05 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 40 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 51 | 0 |
| TILLAGE/HARVST FUEL | 17.77 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.15 | 0 |
| HARVEST COST/ACRE | 10 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 30 | 0 |
| LANDLORDS SHARE FRACTIONS | | |
| CROP PRODUCTION | 0.25 | 0.25 |
| SEED | 0 | 0 |
| FERTILIZER | 0.25 | 0 |
| HERBICIDES | 0 | 0 |
| INSECTICIDES | 0.25 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 0 | 0 |
| TILL/HARVEST FUEL | 0 | 0 |
| HARVEST, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.25 | 0 |
| HARVEST COST/ACRE | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 505.57 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 |
| PREMIUM RATE (\$/ACRE) | 11.1 | 0 |
| PREMIUM COSTS | 421.8 | 0 |

Table 43-2. Cotton, Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|------------|--------------|
| PLANTED ACRES | 17 | 17 |
| BASE ACRES | 13.44 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1000 | 0.75 |
| FARM PROG YLD DIR | 959 | 0 |
| FARM PROG YLD CCP | 959 | 0 |
| PRICES/YIELD UNIT | 0.44 | 99.07 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 31.29 | 0 |
| FERTILIZER | 36.05 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 40 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 60 | 0 |
| TILLAGE/HARVST FUEL | 17.77 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.15 | 0 |
| HARVEST COST/ACRE | 10 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 30 | 0 |
| LANDLORDS SHARE FRACTIONS | | |
| CROP PRODUCTION | 0.25 | 0.25 |
| SEED | 0 | 0 |
| FERTILIZER | 0.25 | 0 |
| HERBICIDES | 0 | 0 |
| INSECTICIDES | 0.25 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 0 | 0 |
| TILL/HARVEST FUEL | 0 | 0 |
| HARVEST, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.25 | 0 |
| HARVEST COST/ACRE | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 505.57 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 |
| PREMIUM RATE (\$/ACRE) | 11.1 | 0 |
| PREMIUM COSTS | 188.7 | 0 |

Table 43 - 3 - A. Cotton, Furrow Irrigation Demonstrator

INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 14,658 | 15,502 | 15,851 | 15,933 | 16,304 | 16,684 | 17,070 | 17,418 | 17,472 | 17,530 |
| DECOUPLED DIRECT PAYMENTS | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 |
| DECOUPLED CCPs | 2,685 | 2,649 | 2,616 | 2,563 | 2,441 | 2,243 | 2,054 | 1,878 | 1,774 | 1,753 |
| MARKETING LOAN PAYMENTS | 3,494 | 2,912 | 2,665 | 2,488 | 2,266 | 2,038 | 1,801 | 1,613 | 1,592 | 1,568 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 22,237 | 22,465 | 22,533 | 22,385 | 22,412 | 22,366 | 22,326 | 22,311 | 22,239 | 22,253 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 1,189 | 1,206 | 1,220 | 1,240 | 1,260 | 1,282 | 1,302 | 1,320 | 1,339 | 1,358 |
| FERTILIZER COSTS | 1,027 | 994 | 967 | 978 | 997 | 1,021 | 1,041 | 1,061 | 1,079 | 1,098 |
| HERBICIDE COSTS | 570 | 564 | 561 | 565 | 571 | 580 | 589 | 597 | 605 | 614 |
| INSECTICIDE COSTS | 1,140 | 1,135 | 1,137 | 1,153 | 1,172 | 1,194 | 1,218 | 1,240 | 1,262 | 1,284 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 1,140 | 1,107 | 1,078 | 1,088 | 1,103 | 1,121 | 1,139 | 1,157 | 1,178 | 1,199 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,938 | 1,881 | 1,833 | 1,850 | 1,874 | 1,906 | 1,936 | 1,966 | 2,002 | 2,039 |
| FUEL & LUBE COSTS | 675 | 655 | 639 | 645 | 653 | 664 | 675 | 685 | 698 | 711 |
| HARVESTING COSTS | 4,655 | 4,533 | 4,430 | 4,485 | 4,559 | 4,650 | 4,738 | 4,827 | 4,931 | 5,037 |
| CROP INSURANCE PREMIUMS | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 |
| BOLL WEEVIL COSTS | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 |
| HIRED LABOR COSTS | 1,140 | 1,170 | 1,202 | 1,231 | 1,263 | 1,297 | 1,333 | 1,369 | 1,408 | 1,448 |
| SUB-TOTAL OF PROD COSTS | 14,961 | 14,730 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 14,961 | 14,730 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 14,961 | 14,733 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| NET CASH FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,979 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,978 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 585 | 591 | 593 | 589 | 590 | 589 | 588 | 587 | 585 | 586 |
| CASH EXPENSES (\$/ACRE) | 394 | 388 | 383 | 387 | 393 | 400 | 407 | 413 | 421 | 428 |
| NET CASH INCOME (\$/ACRE) | 191 | 203 | 210 | 202 | 197 | 189 | 181 | 174 | 165 | 157 |

Table 43 - 3 - B. Cotton, Furrow Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,979 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 1 | 5 | 13 | 30 | 55 | 83 | 120 | 169 | 224 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |
| ENDING YEAR CASH RESERVE | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |

Table 43 - 4 - A. Cotton, Drip Irrigation Demonstrator

INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 6,557 | 6,935 | 7,091 | 7,128 | 7,294 | 7,464 | 7,636 | 7,792 | 7,816 | 7,843 |
| DECOUPLED DIRECT PAYMENTS | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 |
| DECOUPLED CCPs | 1,206 | 1,190 | 1,175 | 1,152 | 1,097 | 1,008 | 923 | 844 | 797 | 788 |
| MARKETING LOAN PAYMENTS | 1,563 | 1,303 | 1,192 | 1,113 | 1,014 | 912 | 806 | 722 | 712 | 702 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 9,956 | 10,058 | 10,088 | 10,022 | 10,034 | 10,013 | 9,995 | 9,988 | 9,955 | 9,962 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 532 | 539 | 546 | 555 | 564 | 573 | 583 | 590 | 599 | 607 |
| FERTILIZER COSTS | 460 | 445 | 433 | 437 | 446 | 457 | 466 | 475 | 483 | 491 |
| HERBICIDE COSTS | 255 | 252 | 251 | 253 | 256 | 259 | 264 | 267 | 271 | 275 |
| INSECTICIDE COSTS | 510 | 508 | 509 | 516 | 524 | 534 | 545 | 555 | 565 | 574 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 510 | 495 | 482 | 487 | 493 | 502 | 509 | 517 | 527 | 537 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,020 | 990 | 965 | 974 | 986 | 1,003 | 1,019 | 1,035 | 1,054 | 1,073 |
| FUEL & LUBE COSTS | 302 | 293 | 286 | 288 | 292 | 297 | 302 | 307 | 312 | 318 |
| HARVESTING COSTS | 2,082 | 2,028 | 1,982 | 2,006 | 2,039 | 2,080 | 2,120 | 2,160 | 2,206 | 2,254 |
| CROP INSURANCE PREMIUMS | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 |
| BOLL WEEVIL COSTS | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 |
| HIRED LABOR COSTS | 510 | 523 | 538 | 551 | 565 | 580 | 596 | 612 | 630 | 648 |
| SUB-TOTAL OF PROD COSTS | 6,846 | 6,738 | 6,654 | 6,731 | 6,831 | 6,951 | 7,068 | 7,183 | 7,311 | 7,442 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip Tape | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 10,926 | 6,738 | 10,734 | 6,731 | 10,911 | 6,951 | 11,148 | 7,183 | 11,391 | 7,442 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 3 | 10 | 8 | 19 | 17 | 26 | 21 | 32 | 23 |
| INTEREST ON CARRYOVER DEBT | 0 | 4 | 3 | 5 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 10,926 | 6,745 | 10,747 | 6,745 | 10,930 | 6,968 | 11,174 | 7,203 | 11,422 | 7,464 |
| NET CASH FARM INCOME | -969 | 3,314 | -658 | 3,277 | -896 | 3,045 | -1,179 | 2,784 | -1,467 | 2,497 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | -288 | -533 | -453 | -385 | -336 | -336 | -336 | -336 | -336 | -336 |
| NET FARM INCOME | -1,257 | 2,781 | -1,111 | 2,892 | -1,231 | 2,709 | -1,515 | 2,449 | -1,802 | 2,161 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 586 | 592 | 593 | 590 | 590 | 589 | 588 | 588 | 586 | 586 |
| CASH EXPENSES (\$/ACRE) | 643 | 397 | 632 | 397 | 643 | 410 | 657 | 424 | 672 | 439 |
| NET CASH INCOME (\$/ACRE) | -57 | 195 | -39 | 193 | -53 | 179 | -69 | 164 | -86 | 147 |

Table 43 - 4 - B. Cotton, Drip Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| BEGINNING CASH | 0 | 0 | 0 | 0 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | -969 | 3,314 | -658 | 3,277 | -896 | 3,045 | -1,179 | 2,784 | -1,467 | 2,497 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 3 | 8 | 7 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | -969 | 3,314 | -658 | 3,277 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 3,840 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | | | | | | | | | | |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 4,809 | 1,496 | 2,154 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 3,840 | 4,809 | 1,496 | 2,154 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -4,809 | -1,496 | -2,154 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 0 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |

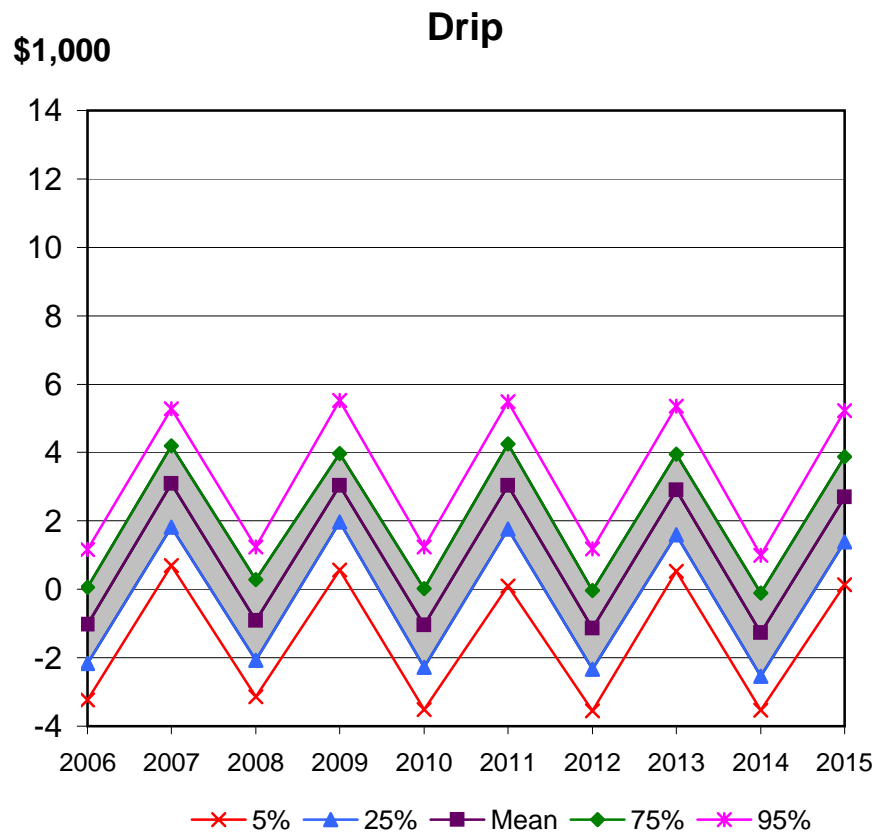
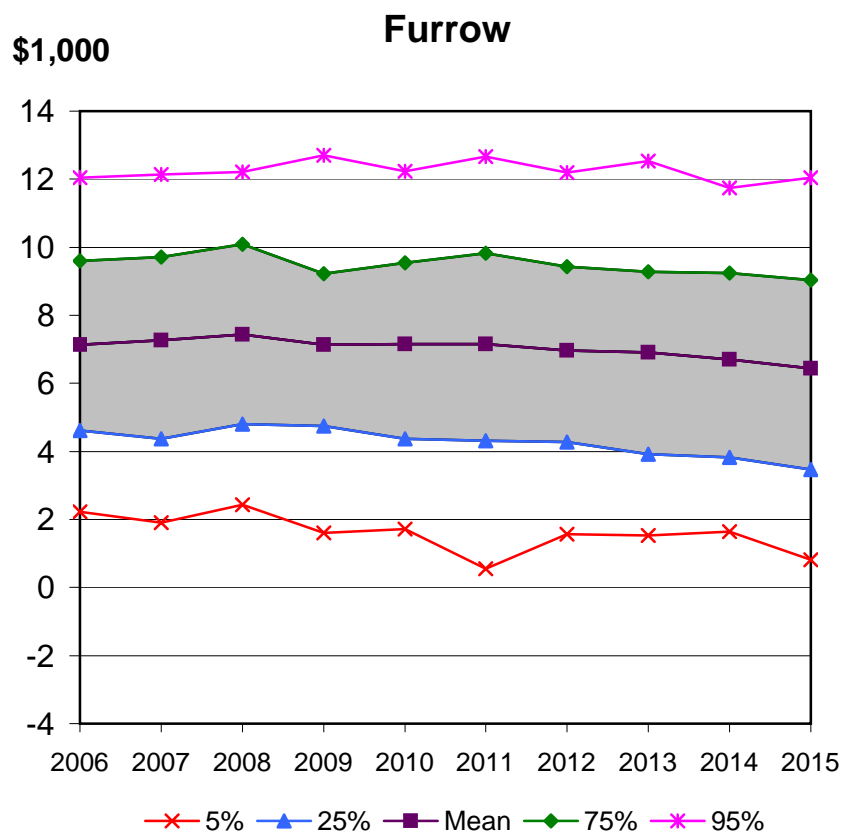
Table 43-5. Cotton, Furrow & Drip Irrigation Demonstration

| | Furrow | | Drip | |
|--------------------------------------|------------------|-------------|------------------|-------------|
| | Total (38 acres) | Per Acre | Total (17 acres) | Per Acre |
| Total Cash Receipts (\$1000) | | | | |
| 2006 | 22.11 | 0.58 | 9.90 | 0.58 |
| 2007 | 22.00 | 0.58 | 9.85 | 0.58 |
| 2008 | 21.98 | 0.58 | 9.84 | 0.58 |
| 2009 | 21.86 | 0.58 | 9.79 | 0.58 |
| 2010 | 22.10 | 0.58 | 9.89 | 0.58 |
| 2011 | 22.37 | 0.59 | 10.01 | 0.59 |
| 2012 | 22.42 | 0.59 | 10.04 | 0.59 |
| 2013 | 22.61 | 0.60 | 10.12 | 0.60 |
| 2014 | 22.69 | 0.60 | 10.16 | 0.60 |
| 2015 | 22.70 | 0.60 | 10.16 | 0.60 |
| 2006-2015 Average | 22.28 | 0.59 | 9.98 | 0.59 |
| Total Cash Costs (\$1000) | | | | |
| 2006 | 14.96 | 0.39 | 10.93 | 0.64 |
| 2007 | 14.74 | 0.39 | 6.75 | 0.40 |
| 2008 | 14.55 | 0.38 | 10.75 | 0.63 |
| 2009 | 14.72 | 0.39 | 6.75 | 0.40 |
| 2010 | 14.94 | 0.39 | 10.93 | 0.64 |
| 2011 | 15.21 | 0.40 | 6.98 | 0.41 |
| 2012 | 15.45 | 0.41 | 11.18 | 0.66 |
| 2013 | 15.71 | 0.41 | 7.21 | 0.42 |
| 2014 | 16.00 | 0.42 | 11.43 | 0.67 |
| 2015 | 16.27 | 0.43 | 7.47 | 0.44 |
| 2006-2015 Average | 15.25 | 0.40 | 9.04 | 0.53 |
| Net Cash Farm Income (\$1000) | | | | |
| 2006 | 7.14 | 0.19 | -1.03 | -0.06 |
| 2007 | 7.26 | 0.19 | 3.10 | 0.18 |
| 2008 | 7.43 | 0.20 | -0.91 | -0.05 |
| 2009 | 7.14 | 0.19 | 3.04 | 0.18 |
| 2010 | 7.16 | 0.19 | -1.04 | -0.06 |
| 2011 | 7.16 | 0.19 | 3.03 | 0.18 |
| 2012 | 6.97 | 0.18 | -1.14 | -0.07 |
| 2013 | 6.91 | 0.18 | 2.91 | 0.17 |
| 2014 | 6.70 | 0.18 | -1.27 | -0.07 |
| 2015 | 6.43 | 0.17 | 2.69 | 0.16 |
| 2006-2015 Average | 7.03 | 0.19 | 0.94 | 0.06 |
| Ending Cash Reserves (\$1000) | | | | |
| 2006 | 7.14 | 0.19 | -4.87 | -0.29 |
| 2007 | 14.40 | 0.38 | -1.77 | -0.10 |
| 2008 | 21.83 | 0.57 | -2.68 | -0.16 |
| 2009 | 28.99 | 0.76 | 0.36 | 0.02 |
| 2010 | 36.18 | 0.95 | -0.68 | -0.04 |
| 2011 | 43.39 | 1.14 | 2.36 | 0.14 |
| 2012 | 50.43 | 1.33 | 1.22 | 0.07 |
| 2013 | 57.46 | 1.51 | 4.14 | 0.24 |
| 2014 | 64.31 | 1.69 | 2.87 | 0.17 |
| 2015 | 70.96 | 1.87 | 5.56 | 0.33 |
| 2006-2015 Average | 39.51 | 1.04 | 0.65 | 0.04 |

Table 5. Cotton, Furrow & Drip Irrigation Demonstration

| | Furrow (38 acres) | Drip (17 acres) |
|---|----------------------|--------------------|
| Prob. Net Cash Income < Zero (%) | | |
| 2006 | 1.00 | 70.00 |
| 2007 | 1.00 | 1.00 |
| 2008 | 1.00 | 70.00 |
| 2009 | 1.00 | 1.00 |
| 2010 | 1.00 | 73.00 |
| 2011 | 1.00 | 2.00 |
| 2012 | 1.00 | 76.00 |
| 2013 | 1.00 | 1.00 |
| 2014 | 1.00 | 78.00 |
| 2015 | 2.00 | 3.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 | 37.40 |
| Average Annual Operating Expense/Receipts | | |
| 2006 | 0.69 | 1.13 |
| 2007 | 0.69 | 0.70 |
| 2008 | 0.68 | 1.12 |
| 2009 | 0.69 | 0.71 |
| 2010 | 0.69 | 1.14 |
| 2011 | 0.70 | 0.72 |
| 2012 | 0.71 | 1.15 |
| 2013 | 0.71 | 0.73 |
| 2014 | 0.72 | 1.16 |
| 2015 | 0.74 | 0.75 |
| 2006-2015 Average | 0.70 | 0.93 |

Figure 43-1. Projected Variability in Net Cash Farm Income for Furrow vs. Drip Irrigated Cotton.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 44A: Cotton, Surge Irrigation with Poly-Pipe

The basic costs of production assumptions for the cotton surge with poly-pipe demonstration are given in Table 44A-1. For the purpose of presenting economic viability and outlook for the 38-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of surge irrigation with poly-pipe cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.529/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a surge valve at a cost of \$2,200. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the surge irrigation with poly-pipe is provided in Table 44A-2-A, followed by a cash flow summary (Table 44A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 44A-3 and Figures 44A-1 and 44A-2. Table 44A-3 presents the average outcomes for selected financial projections,

while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$22,490 over the 10-year period and cash costs average just under \$17,370. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. NCFI increases throughout the 10-year period from \$2,870 in 2006 to \$6,440 in 2015 (Table 44A-3). The risk associated with prices and yields suggests some chances of negative NCFI. In a normal production year, NCFI (Figure 44A-1) could range as much as \$6,000 plus or minus the average expected NCFI for the site. Cash reserves are expected to grow throughout the 10-year projection period and reach \$51,680 by 2015 (Table 44A-3). The average cash flow balances (Table 44A-3) are intended to illustrate the cash requirements or flows generated using the surge irrigation method. Figure 44A-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover debt in the early years of the projection. The probability of carryover debt is 18% or greater in 2006 and then declines to 1% or less by 2011.

Table 44A-1. Cotton, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | SprCorn | Sorghm Irr | Cotton Irr | Cotton Sdlrr |
|--|----------------|-------------------|-------------------|---------------------|
| PLANTED ACRES | 0 | 0 | 38 | 38 |
| BASE ACRES | 6.27 | 4.89 | 22.42 | 0 |
| YIELD UNITS | bu | cwt | lb | ton |
| BUDGETING YIELD | 83 | 45 | 750 | 0.63 |
| FARM PROG YLD DIR | 79 | 35.28 | 550 | 0 |
| FARM PROG YLD CCP | 79 | 35.28 | 550 | 0 |
| PRICES/YIELD UNIT | 2.46 | 3.62 | 0.45 | 106.62 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | | |
| SEED | 45 | 16 | 45 | 0 |
| FERTILIZER | 30 | 24 | 31 | 0 |
| HERBICIDES | 15 | 5 | 20 | 0 |
| INSECTICIDES | 0 | 0 | 0 | 0 |
| FUNGICIDES | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL | 42 | 18 | 40 | 0 |
| TILLAGE/HARVST FUEL | 0 | 0 | 21 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.152 | 0.27 | 0.12 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 28 | 0 |
| LABOR COST /ACRE | 0 | 0 | 57 | 0 |
| CROP INSURANCE | | | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0.5 | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 383.305 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 | 0 |
| PRICE GUARANTEE | 0 | 0 | 0.5115 | 0 |
| PREMIUM RATE (\$/ACRE) | 9.16 | 5.38 | 10.1 | 0 |
| PREMIUM COSTS | 0 | 0 | 383.8 | 0 |

Table 44A - 2 - A. Cotton, Surge with Poly-Pipe Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 15,377 | 16,401 | 17,349 | 17,683 | 17,991 | 18,618 | 18,937 | 19,291 | 19,621 | 19,973 |
| DECOUPLED DIRECT PAYMENTS | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 |
| DECOUPLED CCPs | 1,581 | 1,409 | 1,245 | 1,123 | 1,071 | 1,068 | 1,031 | 988 | 982 | 978 |
| MARKETING LOAN PAYMENTS | 2,720 | 2,229 | 1,933 | 1,766 | 1,818 | 1,783 | 1,667 | 1,660 | 1,706 | 1,673 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 20,588 | 20,948 | 21,435 | 21,480 | 21,789 | 22,379 | 22,543 | 22,847 | 23,217 | 23,534 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 1,710 | 1,735 | 1,712 | 1,729 | 1,754 | 1,783 | 1,799 | 1,820 | 1,838 | 1,853 |
| FERTILIZER COSTS | 1,178 | 1,185 | 1,172 | 1,158 | 1,174 | 1,184 | 1,192 | 1,212 | 1,230 | 1,243 |
| HERBICIDE COSTS | 760 | 758 | 749 | 755 | 763 | 770 | 778 | 788 | 796 | 802 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE & EQUIPMENT | 1,140 | 1,124 | 1,059 | 1,025 | 997 | 975 | 965 | 976 | 992 | 1,007 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,520 | 1,520 | 1,520 | 1,534 | 1,555 | 1,581 | 1,606 | 1,631 | 1,661 | 1,691 |
| FUEL & LUBE COSTS | 798 | 787 | 741 | 717 | 698 | 683 | 675 | 683 | 694 | 705 |
| HARVESTING COSTS | 3,420 | 3,428 | 3,283 | 3,228 | 3,191 | 3,174 | 3,191 | 3,282 | 3,389 | 3,496 |
| CROP INSURANCE PREMIUMS | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 |
| BOLL WEEVIL COSTS | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 |
| HIRED LABOR COSTS | 2,166 | 2,232 | 2,304 | 2,368 | 2,426 | 2,489 | 2,553 | 2,613 | 2,675 | 2,737 |
| SUB-TOTAL OF PROD COSTS | 14,140 | 14,217 | 13,989 | 13,963 | 14,004 | 14,087 | 14,206 | 14,453 | 14,723 | 14,982 |
| CASH RENT FOR CROPLAND | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Surge Valve | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 17,020 | 17,097 | 16,869 | 16,843 | 16,884 | 16,967 | 17,086 | 17,333 | 17,603 | 17,862 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 638 | 538 | 397 | 244 | 78 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 17,658 | 17,635 | 17,266 | 17,086 | 16,962 | 16,967 | 17,086 | 17,333 | 17,603 | 17,862 |
| NET CASH FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 542 | 551 | 564 | 565 | 573 | 589 | 593 | 601 | 611 | 619 |
| CASH EXPENSES (\$/ACRE) | 465 | 464 | 454 | 450 | 446 | 447 | 450 | 456 | 463 | 470 |
| NET CASH INCOME (\$/ACRE) | 77 | 87 | 110 | 116 | 127 | 142 | 144 | 145 | 148 | 149 |

Table 44A - 2 - B. Cotton, Surge Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 4 | 7 | 15 | 21 | 34 | 55 | 81 | 112 | 149 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |
| ENDING YEAR CASH RESERVE | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |

Table 44A-3. Cotton, Surge Irrigation with Poly-Pipe Demonstration

Surge with Poly-Pipe

Total Cash Receipts (\$1000)

| | |
|------|-------|
| 2006 | 20.51 |
| 2007 | 20.90 |
| 2008 | 21.57 |
| 2009 | 21.90 |
| 2010 | 22.25 |
| 2011 | 22.93 |
| 2012 | 23.23 |
| 2013 | 23.41 |
| 2014 | 23.86 |
| 2015 | 24.31 |

2006-2015 Average 22.49**Total Cash Costs (\$1000)**

| | |
|------|-------|
| 2006 | 17.64 |
| 2007 | 17.64 |
| 2008 | 17.27 |
| 2009 | 17.12 |
| 2010 | 17.04 |
| 2011 | 17.05 |
| 2012 | 17.15 |
| 2013 | 17.35 |
| 2014 | 17.61 |
| 2015 | 17.87 |

2006-2015 Average 17.37**Net Cash Farm Income (\$1000)**

| | |
|------|------|
| 2006 | 2.87 |
| 2007 | 3.26 |
| 2008 | 4.31 |
| 2009 | 4.78 |
| 2010 | 5.22 |
| 2011 | 5.88 |
| 2012 | 6.08 |
| 2013 | 6.06 |
| 2014 | 6.26 |
| 2015 | 6.44 |

2006-2015 Average 5.12**Prob. Net Cash Income < Zero (%)**

| | |
|------|-------|
| 2006 | 18.00 |
| 2007 | 18.00 |
| 2008 | 14.00 |
| 2009 | 11.00 |
| 2010 | 10.00 |
| 2011 | 9.00 |
| 2012 | 8.00 |
| 2013 | 8.00 |
| 2014 | 13.00 |
| 2015 | 10.00 |

**Prob. of Average Net Cash Farm Income
< Zero, 2006-2015 (%)****11.90**

Table 44A-3. Cotton, Surge Irrigation with Poly-Pipe Demonstration

Surge with poly-Pipe

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | 2.87 |
| 2007 | 6.14 |
| 2008 | 10.45 |
| 2009 | 15.25 |
| 2010 | 20.49 |
| 2011 | 26.41 |
| 2012 | 32.55 |
| 2013 | 38.70 |
| 2014 | 45.08 |
| 2015 | 51.68 |

2006-2015 Average 24.96

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|-------|
| 2006 | 18.00 |
| 2007 | 10.00 |
| 2008 | 7.00 |
| 2009 | 4.00 |
| 2010 | 2.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

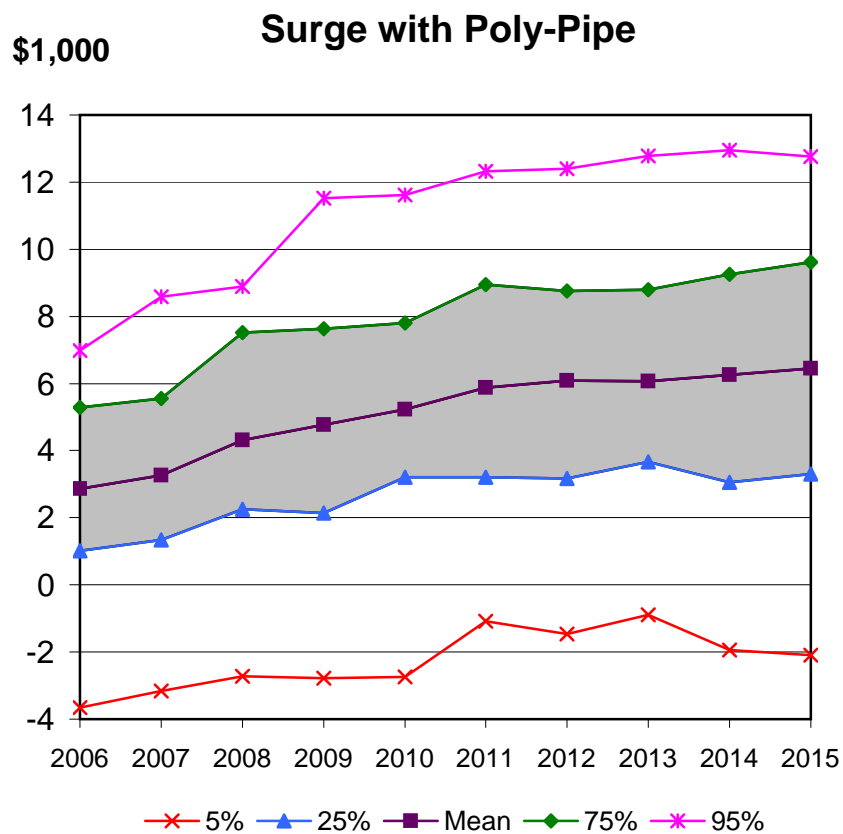
2006-2015 (%) 4.30

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.86 |
| 2007 | 0.85 |
| 2008 | 0.81 |
| 2009 | 0.80 |
| 2010 | 0.79 |
| 2011 | 0.77 |
| 2012 | 0.76 |
| 2013 | 0.77 |
| 2014 | 0.77 |
| 2015 | 0.77 |

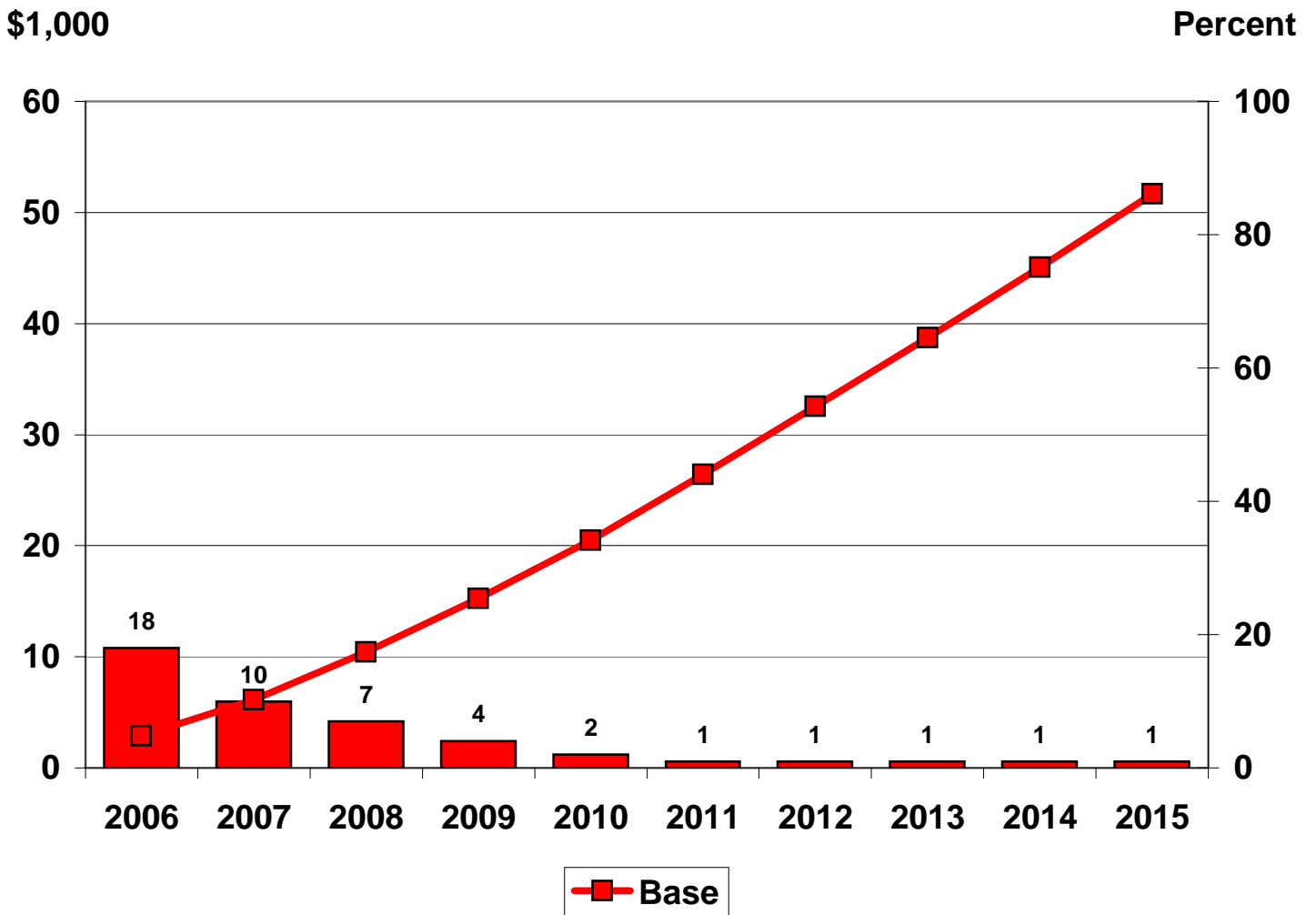
2006-2015 Average 0.79

Figure 44A-1. Projected Variability in Net Cash Farm Income for Irrigated Cotton, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
The shaded area contains 50% of the projected outcomes.

Figure 44A-2. Ending Cash Reserves and Prob. of Having to Refinance Operating Note for Irrigated Cotton, Surge Irrigation with Poly-Pipe Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

Demonstration Site 45: Sugarcane, Furrow Irrigation with Poly-Pipe

Table 45-1 provides the basic cost of production assumptions for the sugarcane furrow irrigation with poly-pipe demonstration. For the purpose of presenting economic viability and outlook for the 38-acre site, production costs and overhead charges are producer estimated rates and may not be typical for the region. The actual demonstration was conducted on a new field of sugarcane, where 2006 is the establishment year of the crop and the first year of the financial projection. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of sugarcane production including the initial outright purchase of sugarcane grinding rights (\$800/acre) with no financing. While the baseline scenario produces a negative cash position and subsequent negative carryover cash balances, no interest was charged on carryover balances. The purpose is to illustrate the amount of cash flow a producer would have to support. Some may support that cash flow with extended term debt, and others may be able to self finance the purchase with no direct interest cost. For the 10-year outlook projection, the sugarcane price is based on the producer's estimate of future prices and is held at an average of \$17 per ton throughout the analysis period. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the baseline is provided in Table 45-2-A, followed by a cash flow summary (Table 45-2-B). The income and cash flow statement results from the simplistic (no risk) forecast assuming average prices and yields. The more comprehensive

projection including price and yield risk is illustrated in Table 45-3 and Figures 45-1, 45-2 & 45-3. Table 45-3 presents the average outcomes for selected financial projections, while the graphical presentations illustrate the full range of possibilities for Net Cash Farm Income (NCFI) and cash flow requirements. Total cash receipts average just over \$32,000 initially and decline as the productive capacity of the sugarcane diminishes until the sixth year when the land is idle. Cash costs also reflect the sugarcane production cycle, requiring roughly \$21,080 in the initial year, about one-half that amount in subsequent years and approximately \$4,930 in the idle year. Average NCFI generally follows the sugarcane production cycle producing \$11,180 profit in the initial year and peaking at \$17,310 the second year. It averages approximately \$9,680 per year for the assumed 6-year sugarcane cycle. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 45-1) could range as much as \$7,000 to \$8,000 plus or minus the average expected NCFI. Except for the 2011 idle year, cash reserves are expected to grow throughout the 10-year projection period Figure 45-2. The average cash flow balances (line in Figures 45-2 and 45-3) are intended to illustrate the cash requirements or positive flows generated by the enterprise. The bars in Figure 45-3 indicate the probability of the net cash impact being negative in a specific year. It is important to note here that, although not included, the base could also create definitive interest charges depending on the whole farm's ability to support the cash requirements of the enterprise.

Table 45-1. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS.

| | Sugar Cane |
|--|-------------------|
| PLANTED ACRES | 38 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 50 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 17 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 48 |
| HERBICIDES | 18 |
| INSECTICIDES | 0 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 0 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 56 |
| TILLAGE/HARVST FUEL | 16 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 33 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.65 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 16 |
| PREMIUM RATE (\$/ACRE) | 13 |
| PREMIUM COSTS | 494 |

Table 45 - 2 - A. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 32,300 | 29,070 | 25,840 | 24,548 | 19,380 | 0 | 32,300 | 29,070 | 25,840 | 24,548 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 32,300 | 29,070 | 25,840 | 24,548 | 19,380 | 0 | 32,300 | 29,070 | 25,840 | 24,548 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 1,824 | 1,764 | 1,717 | 1,736 | 1,771 | 0 | 1,849 | 1,884 | 1,916 | 1,950 |
| HERBICIDE COSTS | 684 | 677 | 673 | 678 | 686 | 0 | 707 | 716 | 727 | 737 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION COSTS | 2,128 | 2,066 | 2,012 | 2,031 | 2,058 | 0 | 2,126 | 2,159 | 2,199 | 2,239 |
| FUEL & LUBE COSTS | 608 | 590 | 575 | 580 | 588 | 0 | 607 | 617 | 628 | 640 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 494 | 494 | 494 | 494 | 494 | 0 | 494 | 494 | 494 | 494 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 1,254 | 1,287 | 1,322 | 1,355 | 1,390 | 0 | 1,466 | 1,506 | 1,548 | 1,593 |
| SUB-TOTAL OF PROD COSTS | 6,992 | 6,878 | 6,793 | 6,874 | 6,986 | 0 | 7,249 | 7,376 | 7,512 | 7,652 |
| CASH RENT FOR CROPLAND | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LandPrep | 1,520 | 0 | 0 | 0 | 0 | 0 | 1,748 | 0 | 0 | 0 |
| Seed | 3,002 | 0 | 0 | 0 | 0 | 0 | 3,452 | 0 | 0 | 0 |
| Planting | 4,750 | 0 | 0 | 0 | 0 | 0 | 5,463 | 0 | 0 | 0 |
| Irr&Prop Tax | 1,013 | 1,032 | 1,052 | 1,076 | 1,102 | 1,131 | 1,162 | 1,193 | 1,225 | 1,258 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 21,077 | 11,710 | 11,645 | 11,750 | 11,888 | 4,931 | 22,874 | 12,369 | 12,537 | 12,710 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 5 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 15 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 21,077 | 11,730 | 11,659 | 11,750 | 11,888 | 4,931 | 22,874 | 12,369 | 12,537 | 12,710 |
| NET CASH FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 850 | 765 | 680 | 646 | 510 | 0 | 850 | 765 | 680 | 646 |
| CASH EXPENSES (\$/ACRE) | 555 | 309 | 307 | 309 | 313 | 130 | 602 | 326 | 330 | 334 |
| NET CASH INCOME (\$/ACRE) | 295 | 456 | 373 | 337 | 197 | -130 | 248 | 439 | 350 | 312 |

Table 45 - 2 - B. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 0 | 0 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 5 | 25 | 54 | 36 | 84 | 158 | 238 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 11,223 | 17,340 | 14,181 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 30,400 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 19,177 | 1,837 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 30,400 | 19,177 | 1,837 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -19,177 | -1,837 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |

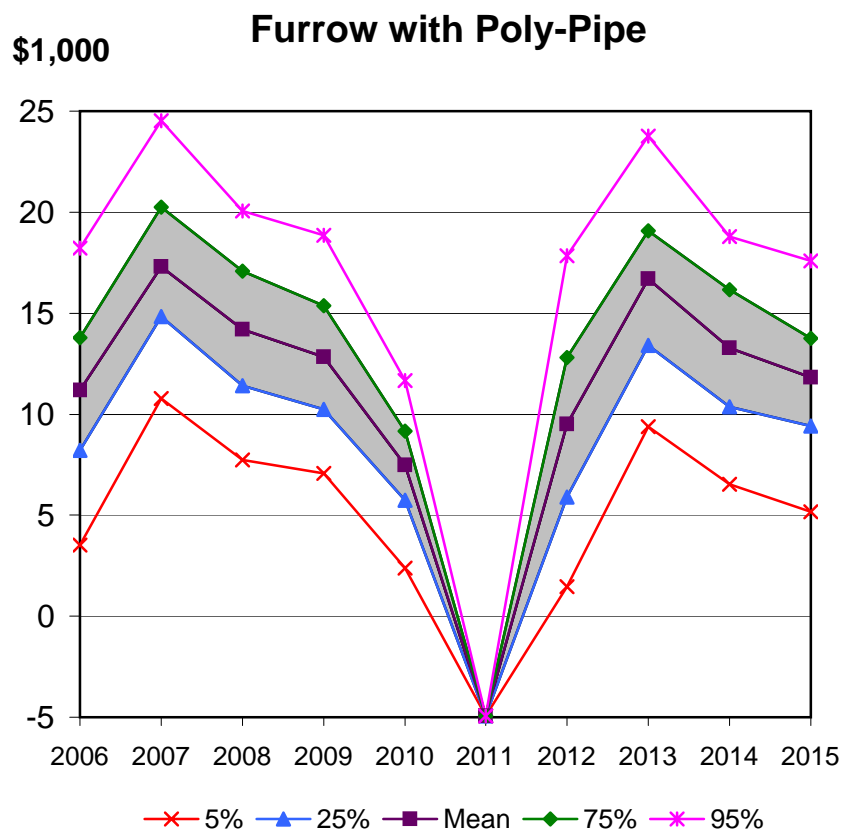
Table 45-3. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration

| Furrow with Poly-Pipe | |
|--|--------------|
| Crop Receipts (\$1000) | |
| 2006 | 32.26 |
| 2007 | 29.04 |
| 2008 | 25.87 |
| 2009 | 24.59 |
| 2010 | 19.37 |
| 2011 | 0.00 |
| 2012 | 32.40 |
| 2013 | 29.06 |
| 2014 | 25.82 |
| 2015 | 24.54 |
| 2006-2015 Average | 24.29 |
| Total Cash Receipts (\$1000) | |
| 2006 | 32.26 |
| 2007 | 29.04 |
| 2008 | 25.87 |
| 2009 | 24.59 |
| 2010 | 19.37 |
| 2011 | 0.00 |
| 2012 | 32.40 |
| 2013 | 29.06 |
| 2014 | 25.82 |
| 2015 | 24.54 |
| 2006-2015 Average | 24.29 |
| Total Cash Costs (\$1000) | |
| 2006 | 21.08 |
| 2007 | 11.73 |
| 2008 | 11.66 |
| 2009 | 11.75 |
| 2010 | 11.89 |
| 2011 | 4.93 |
| 2012 | 22.88 |
| 2013 | 12.37 |
| 2014 | 12.54 |
| 2015 | 12.71 |
| 2006-2015 Average | 13.35 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.67 |
| 2007 | 0.41 |
| 2008 | 0.46 |
| 2009 | 0.49 |
| 2010 | 0.63 |
| 2011 | 0.00 |
| 2012 | 0.72 |
| 2013 | 0.44 |
| 2014 | 0.50 |
| 2015 | 0.53 |
| 2006-2015 Average | 0.48 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 11.18 |
| 2007 | 17.31 |
| 2008 | 14.21 |
| 2009 | 12.84 |
| 2010 | 7.48 |
| 2011 | -4.93 |
| 2012 | 9.52 |
| 2013 | 16.69 |
| 2014 | 13.28 |
| 2015 | 11.83 |
| 2006-2015 Average | 10.94 |

Table 45-3. Sugarcane, Furrow with Poly-Pipe Demonstration

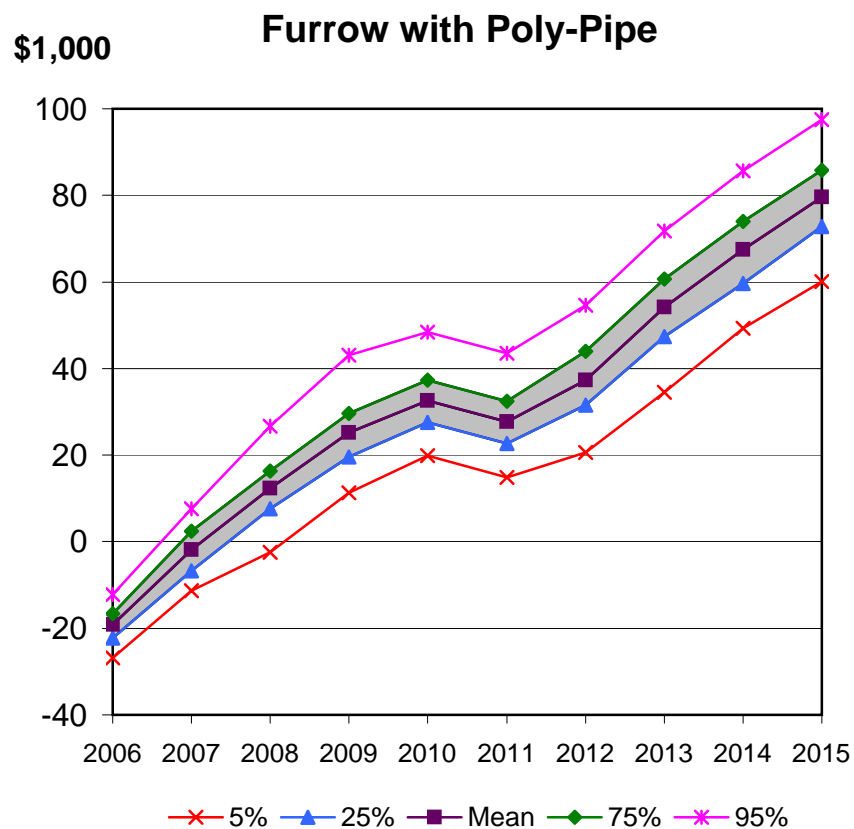
| Furrow with Poly-Pipe | |
|---|--------------|
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 99.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 10.10 |
| Ending Cash Reserves (\$1000) | |
| 2006 | -19.22 |
| 2007 | -1.91 |
| 2008 | 12.30 |
| 2009 | 25.14 |
| 2010 | 32.65 |
| 2011 | 27.77 |
| 2012 | 37.33 |
| 2013 | 54.10 |
| 2014 | 67.54 |
| 2015 | 79.61 |
| 2006-2015 Average | 31.53 |

Figure 45-1. Projected Variability in Net Cash Farm Income for Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration.



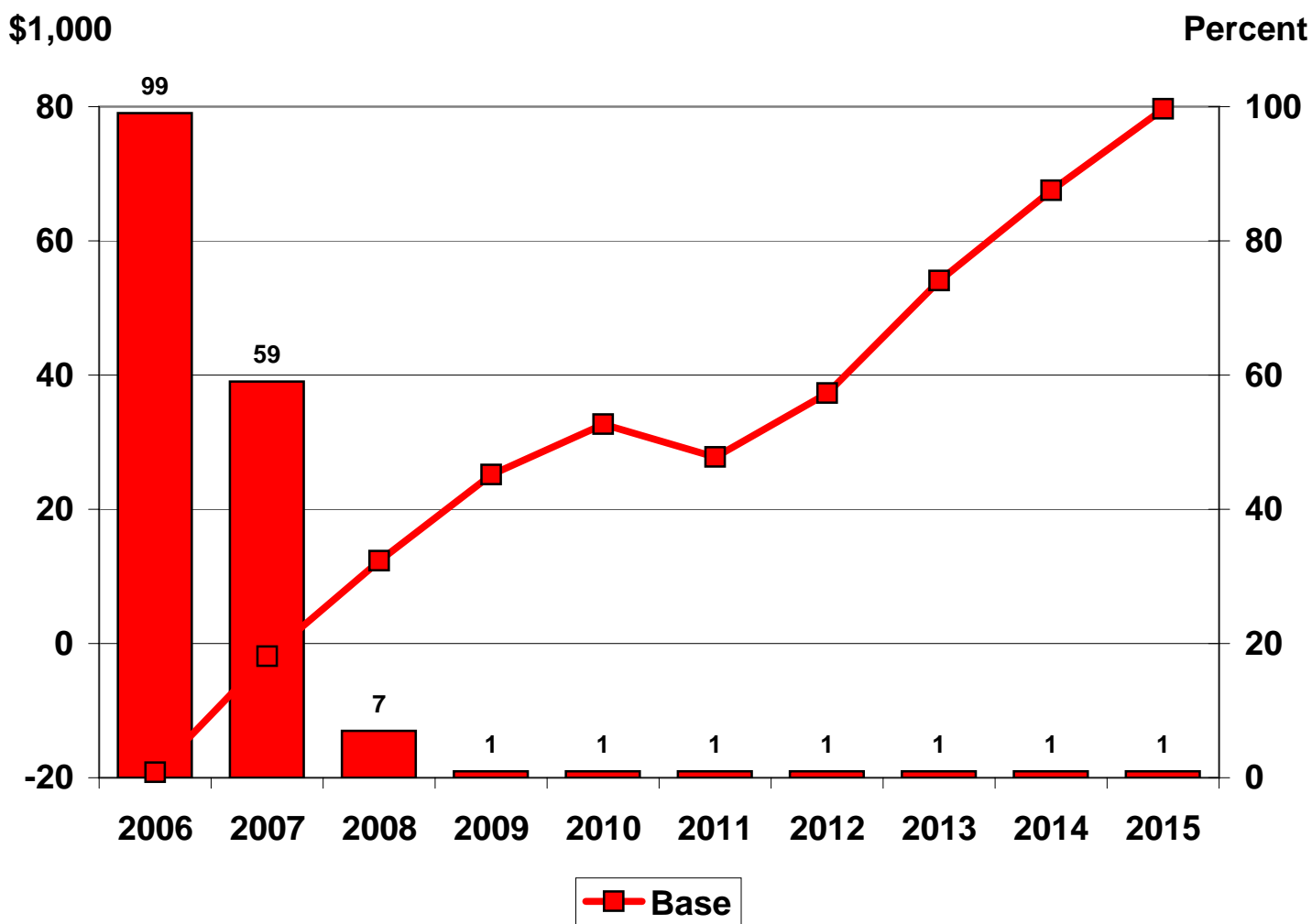
Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Figure 45-2. Projected Variability in Ending Cash Reserves for Sugarcane, Furrow with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 45-3. Ending Cash Reserves and Probability Cash Shortfall for Sugarcane, Furrow with Poly-Pipe Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

***On-Farm Drip and Furrow
Flood Irrigation in Annual and
Multi-Year Crops
ADI
Annual Report
2006***

Submitted by
Texas A&M University-Kingsville, Citrus Center

Dr. Shad Nelson,
Heriberto Esquivel

and

Texas A&M Extension Service, Weslaco, TX
Dr. Juan Enciso

Table of Contents

| | |
|---|----|
| Drip and Furrow Flood Irrigation in Annual and Multi Year Crops..... | 1 |
| Current Collaborators | 2 |
| Field Sites under direction of Dr. Nelson & Eddie Esquivel: | 2 |
| Field Sites under direction of Dr. Juan Enciso and Xavier Peires: | 3 |
| Project Plans for the Demonstration Sites for Mar 2006-Feb 2007 | 3 |
| Demonstration Sites..... | 5 |
| ASA-CSSA-SSSA 2006 International Annual Meeting, Indianapolis, Indiana | 12 |
| 2007 61 st Annual Rio Grande Valley Horticultural Society Meeting, Edinburg, TX. | 12 |
| Rainfall Totals for Ends of Lower Rio Grande Valley 2005-2006 | 14 |
| Planting and soil characteristics below on Musk Melon crop above: | 17 |
| Onion Sites of the Lower Rio Grande Valley..... | 18 |
| ADI exposure to media and other external groups (not using ADI funds): | 20 |
| Summary of Hours Work on ADI projects in Year 2 by TAMUK employees..... | 20 |
| Budgetary Expenditures during Years 1 & 2 of ADI project for TAMUK | 21 |
| Additional Matching Funds brought to ADI Projects during Year 2..... | 21 |
| Current Assessment Questions for ADI projects under TAMUK..... | 22 |

Drip and Furrow Flood Irrigation in Annual and Multi Year Crops

Texas A&M University-Kingsville and Texas A&M Extension Service have teamed together to establish various water conservation demonstration sites throughout the Lower Rio Grande Valley (LRGV). The project managers (Dr. Shad Nelson, TAMU-Kingsville and Dr. Juan Enciso, TAES, Weslaco) have made contact with 12 growers/collaborators in the Valley to monitor on farm irrigation at different demonstration sites. These sites encompass a variety of crops including, but not limited to young and mature citrus (grapefruit, orange and tangerine), onions, celery, tomato, corn, cotton and sorghum. Irrigation practices to grow these crops are flood, polypipe furrow/flood, drip, and microjet spray.

Current aim this past year has been to establish contact with collaborators/growers in the LRGV willing to work with us to monitor water use and crop production over a long period of time. This work was initiated in late spring to early summer 2005 where initial cooperation was challenging among growers in the Valley. After several months of developing relationships of trust with Valley growers that informal discussion resulted in more firm collaborative commitments. By the end of 2006 we had 14 committed growers as willing participants to collaborate with us in on farm water conservation demonstration sites. Many of these sites have more than one cropping system for monitoring.

Our initial goals for demonstration sites is not to redirect the water management practices of the growers, so that we can establish a “baseline” data base that represent water use in the Valley. The baseline data will be used to evaluate water consumption per cropping system and irrigation method. It is projected that this collection of baseline data will continue through Project Year 2 (2006). To assist in monitoring water use and crop water consumption each site has been (or is in process of being) equipped with soil moisture sensors with real-time automatic data logging units. On-site rain gauges are also (or will be) supplied and attached to data logging equipment for determination of annual rainfall and for verification of when irrigation events occurred versus rain events. This data will be collected and monitored in tandem with water metering equipment. Water meters are (or will be) supplied at each location to keep track of the quantity of water applied during an irrigation event and over the growing season to each cropping site. The collection of this data is in its initial stages and not a lot of concrete information has been gathered over the past year as the main priority has been to establish new sites and commitments with collaborators.

Current Collaborators

The following is a list of current collaborators, the types of crops monitored during the fall 2005 and spring 2006 period. The list also covers the type of soil moisture sensing equipment and rain gauge systems in place. Depths of 6”, 12’, and 24”, soil moisture sensors will be placed within the soil profile or bed. Current collaborators under the direction of Dr. S. Nelson (and PhD candidate Ram Uckoo and Eddie Esquivel- Project Coordinator) and Dr. J. Enciso (and science technician Xavier Peries) are listed below.

Field Sites under direction of Dr. Nelson & Eddie Esquivel:

ID ref #01

5 cropping sites

- 1a for block ref. Rio Red (narrow borders), 73 acres
 - 1b for block ref. Rio Red (narrow borders), 85 acres
 - 1c for block ref. Valencia (flood); 15 acres
 - 1d for block ref. Onion 2005 White/Red var. (Drip), 12 acres
 - 1e for block ref. Onion 2005 Yellow var. (Drip), 52 acres
- Installed: 2 ECHO probe locations; one rain gauge

ID ref #02

3 cropping sites

- 2a for block ref. Rio Red (microjet), Henderson grapefruit (narrow borders), 14 acres
 - 2b for block ref. Rio Red (narrow borders), 5 acres
 - 2c for block ref. Ruby Red (drip), 4 acres (not working at this time)
- Installed: 2 ECHO probe locations; one rain gauge, need to install one location with Goal: WatchDog data logger and Watermark sensors. Install new 10” water meter with 2, 2” meters on microjet and drip locations.

ID ref #03

1 cropping sites

- 3a for block ref. Rio Red grapefruit, Blood Navel orange, Tangerine (all flood)
- Installed: ECHO probe in Rio Reds; rain gauge

ID ref #04

2 cropping sites

- 4a for block ref. Rio Red (Drip), Marrs orange, Pineapple orange, Tangerine, 86 acres
 - 4b for block ref. Rio Red (Micro-jet), Marrs orange, 30 acres
- Installed: 2 ECHO probe locations; one WatchDog datalogger w/ Watermark sensor; one rain gauge

ID ref #5

1 cropping sites

- 5a for block ref. White Onions (Drip Irrigation)
- Installed: 1 ECHO probe locations; one WatchDog Rain Logger; one rain gauge

ID ref #06

2 cropping sites

- 6a for block ref. Rio Red Grapefruit (Drip/Microjet Irrigation)
 - 6b for block ref. Rio Red Grapefruit (Traditional Flood)
- Installed: 1 ECHO probe locations; one WatchDog Rain Logger; one rain gauge

Field Sites under direction of Dr. Juan Enciso and Xavier Peires:

| | |
|---|-------------------------|
| ID ref #21 | 2 cropping sites |
| -21a for block ref. (2006 Cotton), 3.5 acres | |
| -21b for block ref. Grain Tank (2006 Cotton), 100 acres | |
| ID ref #22 | 1 cropping sites |
| -22a for block ref. Honeydews Spring 2006, 3 acres | |
| ID ref #23 | 1 cropping sites |
| -23a for block ref. Oranges MJ (2005-2006-2007), 13.4 acres | |
| ID ref #24 | 1 cropping sites |
| -24a for block ref. (2005-2006-2007), 7 acres | |
| ID ref #25 | 1 cropping sites |
| -24a for block ref. (Onion 2005-2006), 56 acres | |
| ID ref #26 | 1 cropping sites |
| -26a for block ref. (onion 2005-2006), 15.7 acres | |
| ID ref #27 | 1 cropping sites |
| -27a for block ref. Irrigation Scheduling SDI Onions 2005-2006, 0.65 acres | |
| ID ref #28 | 4 cropping sites |
| -28a for block ref. 68 (MJ Oranges), 8 acres | |
| -28b for block ref. 73 (Drip Grapefruits), 16 acres | |
| -28c for block ref. 74 (MJ Grapefruits), 8 acres | |
| -28d for block ref. 76 (Drip Oranges), 7 acres | |
| ID ref #29 | 1 cropping sites |
| -29a for block ref. Low Pressure irrigation SDI - Cotton 2005-2006, 2.6 acres | |

Project Plans for the Demonstration Sites for Mar 2006-Feb 2007

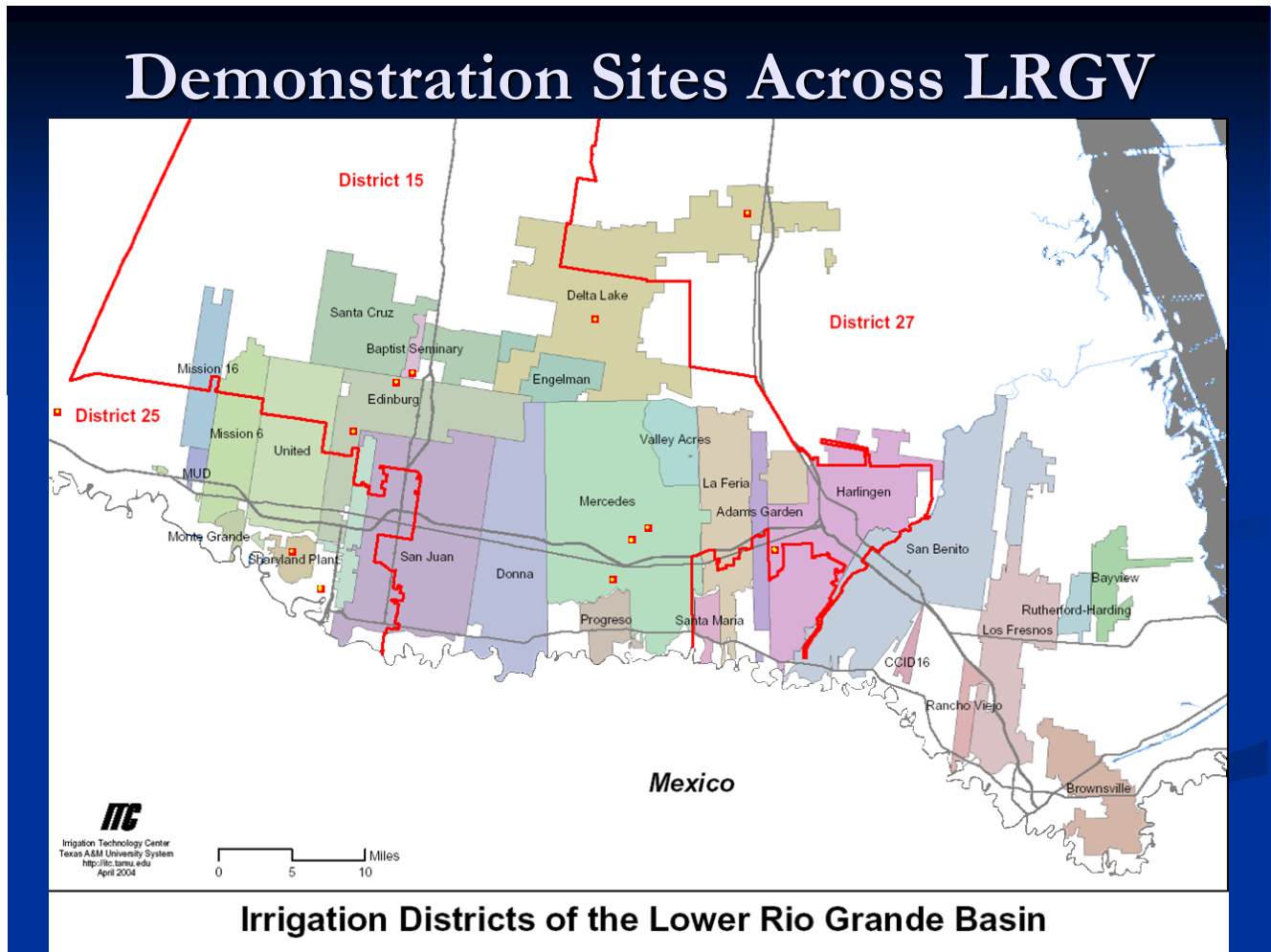
1. All sites require metering devices. This project year will focus on accurate metering of water. Improvement in how metering data is collected will be discussed with the collaborators listed below. Many growers have this equipment, but improvement in data collection and accuracy is needed.
2. All sites require rain gauge metering devices. This year will focus on installing automatic rain collection at each site.
3. Soil moisture sensing devices will collect data for the purpose of evaluating to what depth irrigation water is moving within different cropping systems and soil types. These soil moisture sensors will also serve as a means of determining when irrigation events occurred and will be used to validate or check against rainfall and water metering data.

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

4. Total irrigation and rainfall distribution will be used at the end of the growing season and compiled with harvest data to determine water use efficiency (WUE) and irrigation use efficiency (IUE) for citrus and annual crops in the Valley.
5. An objective is to compile the data in a GIS program where this data can be displayed for specific locations in the Valley where the demonstration projects are located.

Reporting: A total of two quarterly formal reports were turned into the Harlingen Irrigation District (HID) in August and November 2006 detailing work accomplishments. One informal quarterly report summary was provided to HID.

Demonstration Sites



Above: Red dots indicate current collaborators throughout the Lower Rio Grande Valley.

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

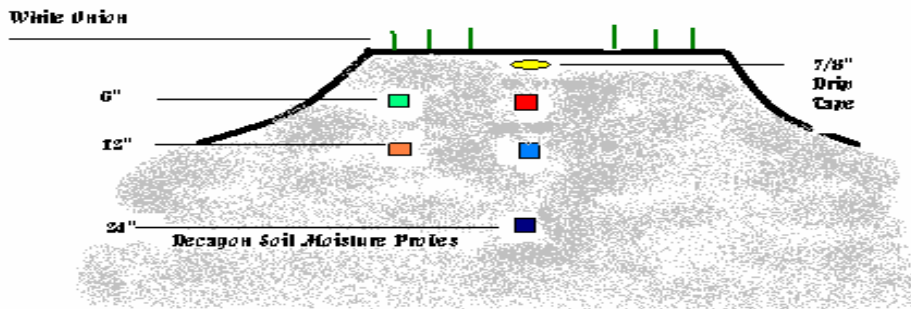
Soil Moisture Determination

Decagon ECH₂O[®] probes EC-10 and EM-50 are installed two weeks after initial planting on ADI collaborator #5 from Willacy County.



Above: Decagon data loggers support 5 sensor placement locations (right) and installed in drip irrigated onion bed at ADI collaborator # 5’s farm (left).

Below: Fall onions planted in October 2006, raised beds with 7/8” diameter, single drip tape located bed center 2” below surface. Soil moisture sensors placed bed center (6”, 12”, and 24” depths) and edge of bed (6” and 12” depths) (below).



Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

Below: Pictorial time-line of onion growth under drip irrigation with Collaborator #5 in Willacy County near Raymondville. White onions planted October 1, 2006 on drip irrigation on a 60” bed, 6 rows, with a center single drip line two inches underground.

Collaborator #5, Willacy County
November 3, 2006



Collaborator #5, Willacy County November 30, 2006



Collaborator #5, Willacy County January 10, 2007



Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C
Collaborator #2 with Three Cropping Sites

This particular site has drip, microjet and narrow bordered flood irrigation in close proximity. Agreements to install metering devices should be completed by late March 2007.



Mr. Danny Allen with Harlingen Irrigation District surveys connection line for a 10” metering device. **(above)** Neta-fim sprinkler and raised bordered flood both on Rio Red grapefruit fields. **(below)**



Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C



New signs are installed at different sites to signify cooperation with ADI program in LRGV. (above)

WatchDog and WaterMark sensor installation next to Decagon ECH₂O equipment on Collaborator #01's farm. (below)



Above: ADI collaborator #01 has mature Rio Red grapefruit and Valencia oranges on this plot. WatchDog data logger was installed to help facilitate soil moisture readings for farmer.

ASA-CSSA-SSSA 2006 International Annual Meeting, Indianapolis, Indiana

As members of the American Society of Agronomy/ Crop Science Society of America/ and Soil Science Society of America, Dr. Shad Nelson and Heriberto (Eddie) Esquivel presented a poster on Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas.




Above: Authors, Dr. Shad Nelson and H. Esquivel pose proudly next to poster in Indianapolis.

2007 61st Annual Rio Grande Valley Horticultural Society Meeting, Edinburg, TX.


Below: H. Esquivel presents his poster, Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas and Rammohon Uckoo stands by his 1st place poster titled- Effect of Compost Application in South Texas Grapefruit Production. Ram is currently at Texas A&M University at College Station working on his Ph.D.



Effect of Compost Application in South Texas Grapefruit Production




Ram M. Uckoo, Shad D. Nelson, and Juan Enciso
 Texas A&M University-Kingsville, Dept. of Agronomy & Resource Sciences
 MSC 228, 700 Univ. Blvd, Kingsville, TX 78363
krsmu03@tamuk.edu; kfsdn00@tamuk.edu




ABSTRACT
 Citrus is grown in approximately 27,000 acres in the Lower Rio Grande Valley (LRGV), Texas with majority of it under flood irrigation. Because of limited supplies and concerns with the water logging conditions due to flood irrigation new strategies to increase irrigation use efficiency are being sought to sustain citrus production. A field experiment was conducted from 2003 to 2005, located at the Texas A&M University-Kingsville, Citrus Center South Farm in Wadaco, Texas with 17 year old Rio Red grapefruit trees (Citrus paradisi Macfady) comparing compost and non compost treatment under drip and microjet spray irrigation systems. After one year of compost application, a trend of higher crop production was observed in composted trees compared to non-composted trees in both the irrigation systems in 2004 and 2005 harvest years. Similar trend was also noticed in root density correlating with improved soil nutrient and water uptake leading to improved yield over time. This suggests that annual compost application under low water use systems may be ideal for improving citrus yield in long term.

MATERIALS AND METHODS
 The experiment was arranged in a randomized split plot design with two irrigation systems drip and microjet spray as main plots and subplot treatments consisted of compost and non-compost treatment with nine replications along with control treatment with three replications. The total amount of irrigation water applied to the drip and spray main plot treatments was done to correlate as best as possible to citrus crop ET demand over the growing season and water loss from the soil profile between rainfall and irrigation events (Table 1). Soil moisture was monitored throughout the harvest years 2003-2004 by using Watermark® soil moisture sensors. Trees matched annually with compost were compared with non composted trees with respect to the following factors: yield, leaf nutrient, root hair density, soil characteristics, and soil water.



Drip



Microjet Spray

Table 1. Total citrus water requirements for drip and microjet spray irrigated trees during the 2003, 2004 and 2005 growing seasons.

| | 2003 | 2004 | 2005 |
|-------------------------|---------|---------|------|
| Cumulative ET req. (cm) | 140 | 152 | 152 |
| R. (range) | 0.6-0.7 | 0.6-0.7 | 0.5 |
| Cum. Etc | 96 | 90 | 76 |
| Rain | 73 | 70 | 44 |
| Irrigation | | | |
| Spray | 35 | 35 | 32 |
| Drip | 30 | 33 | 24 |
| Irrigation + Rain | | | |
| Spray | 109 | 105 | 76 |
| Drip | 103 | 103 | 68 |

Table 2. Grapefruit yield for harvest years 2004, 2005 and 2005 comparing treatment effects under drip and microjet spray irrigation systems.

| IRR | Total # of fruits/tree/year | | | Total Wt of fruits/tree/year(kg) | | |
|-------|-----------------------------|----------|---------|----------------------------------|----------|---------|
| | Control | McIntosh | Control | Control | McIntosh | Control |
| Drip | 422 ab | 434 ab | 352 b | 317 ab | 337 ab | 249 a |
| Spray | 438 ab | 420 a | 489 ab | 331 ab | 412 a | 329 ab |
| Drip | 770 a | 420 ab | 586 ab | 616 ab | 406 a | 463 bc |
| Spray | 737 a | 702 a | 433 b | 774 a | 742 a | 379 c |
| Drip | 141 ab | 113 ab | 99 ab | 165 abc | 89 abc | 65 bc |
| Spray | 187 a | 170 ab | 32 b | 152 a | 137 ab | 35 a |

Table 3. Effect of fertilizer treatment on leaf nutrient concentration (%) for harvest years 2003 and 2005 under drip (D) and microjet spray (S) irrigation.

| Fertilizer treatment | 2003 | | | 2005 | | |
|----------------------|--------|--------|---------|---------|--------|---------|
| | D | S | Control | D | S | Control |
| N | 2.37 a | 1.85 a | 1.56 a | 2.22 c | 0.17 a | 1.23 a |
| P | 2.47 a | 0.17 a | 1.36 ab | 2.22 bc | 0.15 a | 1.29 b |
| K | 2.47 a | 0.17 a | 1.36 ab | 2.19 bc | 0.16 a | 1.31 b |
| S | 2.03 b | 0.16 a | 1.41 ab | 2.19 c | 0.16 a | 1.30 a |
| D | 2.48 a | 0.16 a | 1.24 b | 2.42 a | 0.15 a | 1.37 b |
| S | 2.44 a | 0.16 a | 1.19 b | 2.21 ab | 0.15 a | 1.29 b |

Table 4. Soil moisture (MVA) content of compost and non-compost treated plots at 45 and 200 under drip and microjet spray irrigation.

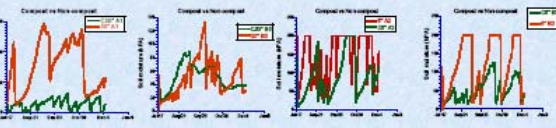


Table 5. Root density of Rio Red grapefruit treated with compost and non-compost under drip and microjet spray irrigation during harvest years 2004 and 2005.

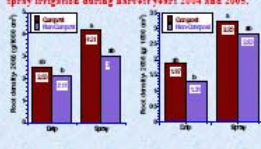


Table 6. pH and EC (µS/cm) of soil comparing compost and non-compost treatment plots under drip and microjet spray irrigation.

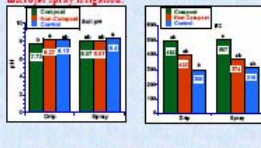


Table 7. Soil bulk density of compost and non-compost treatment plots under drip and microjet spray irrigation applied with 0.454 kg N tree⁻¹ y⁻¹ during harvest year 2005.

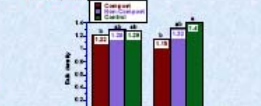
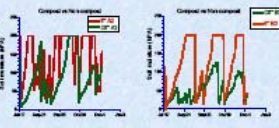


Table 8. Soil moisture (MVA) content of compost and non-compost treated plots at 45 and 200 under drip and microjet spray irrigation.



RESULTS

- YIELD:** After one year of compost application a trend of higher crop production was observed in composted trees compared to non-composted trees in all the irrigation systems in 2004 and 2005 harvest years (Table 2).
- JUICE ACIDITY:** No significant variation was noticed in juice acidity among compost and non composted treatments (Data not shown).
- LEAF NUTRIENT EVALUATION:** By 2005 harvest year compost treated trees had a higher mean leaf N concentration but not statistically significant than non composted trees (Table 3).
- ROOT DENSITY:** In harvest year 2005 evaluation compost treated trees had a higher mean root density than the non composted trees for all the irrigation systems. This trend continued in 2006 but the lower mean values may be attributed to the heavy pruning of the trees in the summer of 2005.
- SOIL pH and EC:** No significant variation in soil pH was noticed among compost and non-compost treatments under microjet spray irrigation. However, under drip irrigation system, compost treated tree plots had a lower pH than the non-composted plots. No significant difference was observed in soil EC for both compost and non composted treatment plots under drip and microjet spray but a higher mean EC values were observed in the compost treatment plots (Fig 3).
- SOIL BULK DENSITY:** Composted trees had significantly lower bulk density values than the control plots in the spray irrigated trees. No significant variation was noticed among the non compost treatment plots for both irrigation systems (Fig 3).
- SOIL MOISTURE:** A general trend of higher soil moisture availability was noticed under composted trees than non composted trees under both irrigation systems (Fig 4).

CONCLUSIONS
 Composted trees had an increasing trend in the average yield values, this may be due to higher retention of soil moisture and making it available to the plant later on thus increasing the efficiency of the irrigation systems. This suggests that annual compost application under low water use systems may be ideal for improving citrus yield in long term and also maintain ideal soil conditions.

Rainfall Totals for Ends of Lower Rio Grande Valley 2005-2006

Average annual rainfall within the LRGV is approximately 25 inches. This past 2005 year the Valley experience below average rainfall. Below is an example of rainfall for two ends of the LRGV.

| Monthly Rain Totals for McAllen | | | | | |
|---------------------------------|-------|------------------|-------------|------|------------------------|
| Totals 2006 | | | Totals 2005 | | |
| | inch | cumulative | | inch | cumulative |
| Jan | 0.08 | 0.08 | Jan | 1.02 | 1.02 |
| Feb | 0.13 | 0.21 | Feb | 0.96 | 1.98 |
| Mar | 0.55 | 0.76 | Mar | 0.4 | 2.38 |
| April | 0.01 | 0.77 | April | 0.02 | 2.4 |
| May | 0.73 | 1.5 | May | 1.78 | 4.18 |
| June | 0.35 | 1.85 | June | 0.5 | 4.68 |
| July | 3.4 | 5.25 | July | 7.37 | 12.05 |
| Aug | 0.76 | 6.01 | Aug | 1.85 | 13.9 |
| Sept | 11.22 | 17.23 | Sept | 1.08 | 14.98 |
| Oct | 1.73 | 18.96 | Oct | 1.34 | 16.32 |
| Nov | 0.1 | 19.06 | Nov | 0.4 | 16.72 |
| Dec | 2.73 | 21.79 | Dec | 0.48 | 17.2 |
| | | Total | | | Total |
| | | 21.79 | | | 17.2 |
| | | 2006 year | | | Total 2005 year |

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

| Monthly Rain Totals for Harlingen | | | | | |
|--|--------------|----------------------------|--------------------|--------------|------------------------|
| Totals 2005 | | | Totals 2006 | | |
| | inch | cumulative | | inch | cumulative |
| Jan | 0.34 | 0.34 | Jan | 0.24 | 0.24 |
| Feb | 1.07 | 1.41 | Feb | 0.06 | 0.3 |
| Mar | 0.21 | 1.62 | Mar | 2.03 | 2.33 |
| April | 0.18 | 1.8 | April | 0.04 | 2.37 |
| May | 1.75 | 3.55 | May | 3.16 | 5.53 |
| June | 0.14 | 3.69 | June | 0.46 | 5.99 |
| July | 4.08 | 7.77 | July | 2.41 | 8.4 |
| Aug | 0.32 | 8.09 | Aug | 2.04 | 10.44 |
| Sept | 2.77 | 10.86 | Sept | 4.88 | 15.32 |
| Oct | 2.37 | 13.23 | Oct | 3.88 | 19.2 |
| Nov | 1.47 | 14.7 | Nov | 0.34 | 19.54 |
| Dec | 0.92 | 15.62 | Dec | 3.22 | 22.76 |
| | 15.62 | Total 2005 year | | 22.76 | Total 2006 year |

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

This year we used on-site information of 2005-2006 harvest years (chart below), with two of the collaborator sites; site #01a (narrow bordered flood w/ polypipe) and site #28c (microjet). These two demonstration sites are relatively close (approximately 20 miles) to each other, rainfall amounts and soil properties are also similar.

IUE (irrigation use efficiency) and WUE (water use efficiency) numbers using pounds per acre inch, per tree comparing narrow bordered flood verses microjet irrigation, indicated better efficiencies with microjet irrigation. Total irrigation and rain in gallons per acre were significantly lower with microjet irrigation.

Due to scheduling differences between annual reports and citrus harvest events, for 2007 have not been received for this annual report.

| Citrus Harvest Years 2005-2006: Rio Red Grapefruit | | | | | |
|--|------------------------|------------------|----------------------------|----------------|----------|
| Assuming 27,000 citrus acres in LRGV under Microjet | | | | | |
| Saved: Microjet vs Flood | | | Total Acreage LRGV | | |
| gallons/ac | | | gallons | | ac/ft |
| 6.38E+05 | | | 1.72E+10 | | 5.29E+04 |
| Collaborator: #01 | | | | | |
| Block #106-107, Rio Red Grapefruit | | | | | |
| 73 acres, Narrow Bordered Flood (Polypipe) | | | | | |
| IUE (yield/irr) | WUE (yield/(irr+rain)) | IUE (yield/tree) | WUE (yield/tree(irr+rain)) | Total Irr+Rain | |
| [lbs/ac.in] | [lbs/ac.in] | [lbs/in-tree] | [lbs/in-tree] | [gallons/acre] | |
| 152820.45 | 72668.08 | 18.20 | 8.66 | 9.150E+05 | |
| Collaborator: #28 | | | | | |
| Block #74, Rio Red Grapefruit | | | | | |
| 8 acres, Microjet irrigation | | | | | |
| IUE (yield/irr) | WUE (yield/(irr+rain)) | IUE (yield/tree) | WUE (yield/tree(irr+rain)) | Total Irr+Rain | |
| [lbs/ac.in] | [lbs/ac.in] | [lbs/in-tree] | [lbs/in-tree] | [gallons/acre] | |
| 1882.72 | 972.89 | 16.23 | 8.39 | 2.770E+05 | |

ADI Collaborator #21 Cotton Harvest 2006, Stress Irrigation vs. Conventional Irrigation

| Difference: Stress vs. Conventional Irrigation | Acreage | Irrig-Total (Gal/acre) | Yield-Total (lbs/ac) | Irrig-Total ac. In./ac | IUE (yield/irr) [lbs/ac.in] | WUE (yield/(irr+rain)) [lbs/ac.in] | |
|--|---------|------------------------|----------------------|------------------------|-----------------------------|------------------------------------|---------------|
| 317,332 | 3 | 977,553 | 571.00 | 126 | 31.72 | 19.16 | Stress Irrig. |
| Gallons of water saved per acre | 183.1 | 59,663,318 | 820.00 | 219,728 | 37.27 | 24.6 | Conv. Irrig. |

Above: On sandy loam soil, two sites, 3.5 acres (stress irrigation) and 100 acres (conventional irrigation) was studied during 2006. Both sites were planted in February and harvested in July of 2006 at 52,000 plants per acre on 40 inch beds. Furrow irrigation with polypipe was utilized on both sites. Irrigation Use Efficiency (IUE) and Water Use Efficiency (WUE) numbers were lower on the stress irrigated plots although the total yield was 30% higher with conventional irrigation water amounts.

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

Below: Information on Musk Melon, var. Honey Brews, in Hidalgo County.
No comparison values available at this time.

| Collaborator #22, Hidalgo County, Musk Melon (Honey Brews) | | | | | | |
|---|---------------------------|-------------------------------|-------------------------------|------------------------------|------------------------------------|--|
| Acreage | Acre Foot per Acre | Irrig-Total (Gal/Acre) | Irrig-Total (ac.in/ac) | Yield-Total (lbs./ac) | IUE (yield/irr) (lbs/ac.in) | WUE (yd/(irr+rain)) (lbs/ac.in) |
| 3 | 0.83 | 269,293 | 269,262 | 39,000 | 3,933 | 3,477 |

Planting and soil characteristics below on Musk Melon crop above:

| Crop Characteristics | Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrigation Type | |
|---|--|--------------------------|-------------------|-------------------|-------------------------|--|
| Planted on 02/13/06 Harvested from 05/10 to 05/30/06 80-inch beds | | Watermark sensors | | | Sub-surface Drip | |
| | Sand % | 37.76 | 36.76 | 31.76 | | |
| | Silt % | 45.72 | 48.72 | 53.72 | | |
| | Clay % | 16.52 | 14.52 | 14.52 | | |
| | Soil Type | Loam | Loam | Silt Loam | | |
| | <i>LaGloria S. Lm. (90%) & Rio Grande S. Lm. (10%)</i> | | | | | |
| | BD (g/cm3) | 1.10 | 1.33 | 1.18 | | |
| | FC | 28.4 | 27.0 | 28.8 | | |
| | PWP | 12.1 | 11.0 | 11.0 | | |
| PAW (FC-PWP) | 16.3 | 16.0 | 17.8 | | | |

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C
Onion Sites of the Lower Rio Grande Valley

| Acreage | Acre Foot per Acre | Irrig-Total (Gal) | Irrig-Total (ac.in/ac) | Yield-Total (lbs./ac) | IUE (yield/irr) (lbs/ac.in) | WUE (yd/(irr+rain)) (lbs/ac.in) |
|--|--------------------|-------------------|------------------------|-----------------------|-----------------------------|---------------------------------|
| Collaborator #25, Starr County, Yellow Onions | | | | | | |
| 56 | 1.98 | 36,081,481 | 23.73 | 37,000 | 1559.29 | 1239.58 |
| Collaborator #26, Hidalgo County, Yellow Onions | | | | | | |
| 15.7 | 1.26 | 6,464,884 | 15.60 | 48,336 | 3187.35 | 2900.46 |
| Collaborator #1, Hidalgo County, Yellow Onions | | | | | | |
| 52 | 1.12 | 18,937,743 | 13.41 | 32,000 | 2385.96 | 1099.21 |

Information for Collaborator #25:

| Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrig Type/ Information |
|---|------------|------------|------------|-------------------------|
| Watermark sensors | | | | |
| Sand % | 17.12 | 17.12 | 12.40 | Sub-surface Drip |
| Silt % | 42.72 | 42.72 | 45.44 | Planted on 10/11/05 |
| Clay % | 40.16 | 40.16 | 42.16 | Harvested on 04/15/06 |
| Soil Type | Silty Clay | Silty Clay | Silty Clay | 80-inch beds |
| <i>LaGloria S. Lm. (78%), Rio Grande S. Lm. (17%) & Camargo Silty C. Lm. (5%)</i> | | | | |
| BD (g/cm3) | 1.01 | 1.25 | 1.46 | |
| FC | 38.9 | 38.9 | 39.9 | |
| PWP | 24.3 | 24.3 | 25.2 | |
| PAW (FC-PWP) | 14.6 | 14.6 | 14.7 | |

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C
Information for Collaborator #26:

| Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrig Type/ Information |
|---|-----------|------------|--------------|-------------------------|
| Watermark sensors | | | | |
| Sand % | 61.12 | 61.12 | 56.40 | Sub-surface Drip |
| Silt % | 22.72 | 20.72 | 19.44 | |
| Clay % | 16.16 | 18.16 | 24.16 | |
| Soil Type | Sandy Lm. | Sandy Lm. | Sandy C. Lm. | |
| <i>Brennan Fine Sandy Lm. (85%), Rio C. Lm. (12%) & Hidalgo Sandy C. Lm. (3%)</i> | | | | |
| BD (g/cm3) | 1.39 | 1.53 | 1.66 | |
| FC | 21.8 | 22.8 | 26.9 | Planted on 10/13/05 |
| PWP | 11.5 | 12.6 | 16.0 | Harvested on 03/21/06 |
| PAW (FC-PWP) | 10.3 | 10.2 | 10.9 | 40-inch beds |

Information for Collaborator #01:

| Soil Characteristics | 6" sensor | 12" sensor | 24" sensor | 36" sensor | Irrig Type/Information |
|------------------------|-----------|------------|------------|------------|-------------------------------|
| pH | 7.7 | 7.6 | 7.7 | 7.8 | Drip |
| EC (dS/m) | 1.02 | 1.24 | 5.17 | 4.58 | 80 inch center-to-center beds |
| Sand % | 33.12 | 35.12 | 47.12 | 34.24 | 1 drip tape/bed |
| Silt % | 38 | 36 | 33.28 | 41.6 | tape buried 6 to 8 inches |
| Clay % | 28.88 | 28.88 | 19.6 | 24.16 | 18 inch emitter spacing |
| Soil Type (PSA) | Clay loam | Clay loam | Loam | Loam | 0.4 gal/hr rate |
| BD (g/cm3) | n/a | n/a | n/a | n/a | 6 rows onions / bed |
| FC | 36 | 36 | 27 | 27 | |
| PWP | 23 | 23 | 13.4 | 13.4 | |
| PAW (FC-PWP) | 13 | 13 | 13.6 | 13.6 | |

ADI exposure to media and other external groups (not using ADI funds):

- Dr. Shad Nelson was interviewed on Channel 6- Morning Show, of Corpus Christi, TX on the goals and importance of water saving techniques used in irrigation of the Rio Grande Valley.
- Traveled to Indianapolis, Indiana on November 12, to present poster on Agricultural Demonstration Initiative project at the International ASA-CSSA-SSSA Annual Conference.
- Eddie Esquivel presented ADI poster (non-competition) at the University of Texas at Pan-Am in Edinburg, TX for the 61st Annual Rio Grande Valley Horticultural Society meeting. Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas.
- Rammohon Uckoo, Ph.D. candidate, TAMU, won first place in poster competition with his poster on Effect of Compost Application in South Texas Grapefruit Production. The 61st Annual Rio Grande Valley Horticultural Society meeting.
- Uckoo, R.M., S.D. Nelson, K.J. Shantidas, and J.M. Enciso. 2005 (published Oct 2006). Irrigation and fertilizer efficiency in South Texas grapefruit production. Subtropical Plant Science. Journal of the Rio Grande Valley Horticultural Society. 57:23-28. This is a publication originating from a water conservation project located at South Farm in Weslaco, TX comparing flood, drip and microjet spray on Rio Red grapefruit.

Summary of Hours Work on ADI projects in Year 2 by TAMUK employees

| Year # 2 | Personnel—Work Load in Year 2 | Total Hrs Work | Total Hrs Paid | Extra Hrs Not Paid in Year 2 |
|--------------------|---|-----------------------|-----------------------|-------------------------------------|
| 2006 | Feb. 15, 2006 to Jan. 31, 2007 | | | |
| 2006 Year 2 | Shad Nelson -Paid for 1 month summer salary during Year 2 (170 hr unpaid from Year 1 carried over) | 606 | 170 | 436 |
| 2006 Year 2 | Heriberto Esquivel -Research Associate (Paid Jun 1, 06 thru Jan 31, 07) Paid 8 months (34 wks) salary (40 hrs/wk) = 1360 hrs | 1543 | 1360 | 183 |
| 2006 Year 2 | Ram Uckoo -Part-time graduate student (Paid Feb 15-Aug 11, 06) Paid 6 months salary (20 hrs/wk) | 477 | 477 | 0 |

Budgetary Expenditures during Years 1 & 2 of ADI project for TAMUK

| TAMUK Sub-contract Budget | Year 1 2/15/05- 2/14/06 | Amendment # 1 2005 | Year 1 2/15/05- 2/14/06 | Amendment # 2 2/15/06 | Years 1&2 2/15/05-5/31/07 | Years 1&2 2/15/05-5/31/07 |
|---------------------------------|-------------------------------|--------------------------|-------------------------------|-----------------------------|------------------------------|------------------------------|
| | Total Original Amount | Total Amount Decrease | Total Adjusted Amount | Total Amount Increase | Total Adjusted Amount | Total Amount Spent |
| Salary & Fringe | 51,214.00 | 0 | 51,214.00 | 52,547.00 | 103,761.00 | 90,398.50 |
| Travel | 6,000.00 | 0 | 6,000.00 | 0 | 6,000.00 | 6000.00 |
| Operational Supplies | 22,750.00 | -10,007.00 | 12,743.00 | 0 | 12,743.00 | 11,672.14 |
| Total | 79,964.00 | | 69,957 | | 122,504.00 | 102,070.64 |

Additional Matching Funds brought to ADI Projects during Year 2

Other grant funds:

1. **\$16,500.** Rio Grande Basin Initiative, Task 4: “On-Farm Irrigation System Management”. Money pays for 1 demonstration site and labor associated with this demonstration site located in Weslaco, TX.

Other donated sources:

1. **Salaries** for Xavier Périès, Juan Ramirez and Dr. Juan Enciso at Texas Agricultural Experiment Station, Weslaco, TX. These people are currently collecting data for this project without monetary reimbursement. Dollar amount unknown, but substantial.

Dr. Kim Jones and Irama Wesselman from the Dept. of Environmental Engineering at TAMUK contributed their paid time to consult and analyze soil moisture data.

2. **\$5,340.** Mileage for Department of Agronomy & Resource Science truck donated and paid by departmental annual budget. With approximately 30 trips to the Lower Rio Grande Valley per year and approximately 400 miles per trip visiting ADI collaborators, this equates to approximately 12,0,000 miles driven during project Year 2 from Feb 2006 to Feb 2007. At 44.5 cents/mile this equals \$5,340.00 in gas and maintenance associated with the truck that is not assessed against the ADI budget.

Current Assessment Questions for ADI projects under TAMUK

1. How is the data being collected and how is it being stored?

Data from soil moisture sensing equipment and rain gauges at the aforementioned sites are being handled by Dr. Nelson's group (Ram Uckoo, Eddie Esquivel) and Dr. Enciso's staff (Xavier Peires) working on this project: and. Dr. Nelson's group handles 6 locations, while Dr. Enciso's group handles 8 locations. The data is collected in the field, stored temporarily on a laptop computer or Personal Digital Assistant (PDA), and then transferred to another computer at the research station/lab in Kingsville or Weslaco.

2. How will the data be made available to other growers?

Data downloaded will be delivered to Harlingen Irrigation District and Tom McLemore to make the data available on the hidcc1.org website, where soil moisture monitoring and rainfall data will be collected for growers to see.

ADI Collaborators will provide us with harvest, fertility, and input data respective to their ADI demonstration site. This information will be made available on the hidcc1.org website.

3. What are the ultimate goals of data collection?

We anticipate correlating water use from various irrigation systems with current irrigation practices used by growers. Initially soil moisture monitoring with evaluate where and to what depth water is moving within the soil profile. Also, correlate ET demand and crop water use (where in the rooting zone is water being taken), so that in the near future we can grasp better how much of the soil profile needs to be recharged during each irrigation cycle under drip, microjet, furrow, and flood irrigation practices. This work will be examined in relationship to soil type and location within the Lower Rio Grande Valley (LRGV).

4. What is the plan for 2007?

Install water meters by late March, on Sharyland Orchards to utilize three different types of irrigation on one site; microjet, drip, and narrow bordered flood.

Collect basic bulk density figures for each collaborator cropping site for evaluation of water percolation.

Agricultural Water Conservation Demonstration Initiative –Annual Report Appendix C

Continue relationship with established collaborators and install purchased soil moisture monitoring equipment, rain gauges and most importantly focus on accurate water metering (supplying meters to collaborators, if needed).

Monitor soil quality parameters under low-water use irrigation systems over time. Such as, evaluation of soil salinity increases under drip or microjet irrigation vs. flood in the Lower Rio Grande Valley.

Establish the baseline irrigation needs for growers involved in demonstration sites, and evaluate water and irrigation use efficiency from these locations.

Increase Heriberto Esquivel to TAMUK ADI Project Manager to oversee graduate and undergraduate student laborers involved in project data collection and managing data collection with ADI collaborators/growers.

**Harlingen Irrigation District
Agricultural Water Conservation
Demonstration Initiative
HID, TAMUK, TCE Combined
Demonstration Site Summaries
For the 2006 Growing Season**

Agriculture Water Conservation
Demonstration
Initiative



Harlingen Irrigation District CC 1



FARM Assistance

Helping Agriculture Make Informed Decisions



Table of Contents

| | | |
|-----|--|----|
| 1. | Site summary introduction | 1 |
| 2. | Site: #01A Hidalgo County, Rio Red Grapefruit | 2 |
| 3. | Site: #01B, Hidalgo County, Valencia Orange | 4 |
| 4. | Site: #01C, Hidalgo County, Rio Red Grapefruit | 5 |
| 5. | Site: # 01D, Hidalgo County, White/Red Onion..... | 7 |
| 6. | Site: #01E, Hidalgo County, Yellow Onion..... | 8 |
| 7. | Site: # 02A; Hidalgo County, Citrus- Henderson Grapefruit..... | 10 |
| 8. | Site: # 02B; Hidalgo County, Citrus- Rio Red Grapefruit | 11 |
| 9. | Site: # 02C; Hidalgo County, Citrus- Rio Red Grapefruit | 12 |
| 10. | Site: # 03A; Cameron County, Rio Red Grapefruit | 13 |
| 11. | Site: # 04A; Hidalgo County, Citrus- Rio Red Grapefruit..... | 14 |
| 12. | Site: # 04B; Hidalgo County, Citrus- Rio Red Grapefruit | 15 |
| 13. | Site: # 05A; Willacy County, White Onion | 16 |
| 14. | Site: #06A, Hidalgo County, Rio Red Grapefruit | 17 |
| 15. | Site: #06B, Hidalgo County, Rio Red Grapefruit | 18 |
| 16. | Site #21A | 19 |
| 17. | Site #21B | 20 |
| 18. | Site #:22..... | 21 |
| 19. | Site #23 | 22 |
| 20. | Site #:24..... | 23 |
| 21. | Site #:25 | 24 |
| 22. | Site #:26..... | 25 |
| 23. | Site #:27 | 26 |
| 24. | Site #28A | 27 |
| 25. | Site #:28B | 29 |
| 26. | Site #:28C | 30 |
| 27. | Site #:28D..... | 32 |
| 28. | Site #:29..... | 34 |
| 29. | Site # 41, Field 41A and 41B Spring 2006..... | 35 |
| 30. | Site # 42, Field 42A Spring 2006 | 38 |
| 31. | Site # 42, Field 42B Spring 2006 | 42 |
| 32. | Site # 43, field 43A and 43B Spring 2006 | 46 |
| 33. | Site # 44, field 44A Spring 2006..... | 50 |
| 34. | Site # 45, field 45A 2006..... | 52 |
| 35. | Site# 47, field 47A and 47B Spring 2006 | 56 |

1. Site summary introduction

The following pages contain summaries of the demonstration sites maintained by all entities involved in the Agricultural Water Conservation Demonstration Initiative. Each site is designated by a site number, these site designations were developed to maintain the anonymity of the producers involved in the program. The first digit is the entity responsible for gathering data from the site, the second digit is the producer, and the third digit is a letter designating the field within the site. Site numbers beginning with "0" or "1" are maintained by Texas A&M Kingsville under the direction of Dr. Shad Nelson. Site numbers beginning with "2" or "3" are maintained by Texas A&M Extension Center under the direction of Dr. Juan Enciso. The sites beginning with "4" or "5" are maintained by Harlingen Irrigation District under the direction of Danny Allen. The economic summaries are provided by Texas A&M Extension FARM Assistance under the direction of Dr. Steven Klose and Mac Young.

2. Site: #01A Hidalgo County, Rio Red Grapefruit



Site Description:

73 Acres

Reynosa silty clay loam

Rio Red grapefruit

Narrow bordered flood, polypipe

Field characteristics if known- unknown

Fertilizer applied: 600lbs/ac 12-24-12, late April '06; 10 gal/ac 20-0-0-40, late July '06

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes,

Probes set at 6", 12", and 24" depths; ECRN-50 Rain gauge and turbine-type flow meter

| Date | Collaborator #1A Acres Watered | Water used ac/ft Totals 2006 | McAllen TX Totals 2005 | inch | cummlative |
|--|-----------------------------------|---------------------------------|---------------------------|------|-----------------|
| Early Nov 05 | 73 | 25.535 | | | |
| Late Nov 05 | 73 | 12.566 | | | |
| Late Jan 06 | Jan 50 | 0.08 | Jan | 1.02 | 1.02 |
| Mid March | Feb 22 | 0.13 | Feb | 0.96 | 1.98 |
| Early April | Mar 53 | 0.55 | Mar | 0.4 | 2.38 |
| Late April | Apr 22 | 0.01 | Apr | 0.02 | 2.4 |
| Prod. 05-06 Harvest, 73 acres, 1305.2 Tons | May 51 | 0.73 | May | 1.78 | 4.18 |
| Early May 06 | June 22 | 0.35 | June | 0.5 | 4.68 |
| Late May | July 51 | 3.4 | July | 7.37 | 12.05 |
| Early June | Aug 22 | 0.76 | Aug | 1.85 | 13.9 |
| Late June | Sept 31 | 1.22 | Sept | 1.08 | 14.98 |
| Early July | Oct 10 | 6.73 | Oct | 1.34 | 16.32 |
| Mid/Late July | Nov 73 | 0.1 | Nov | 0.4 | 16.72 |
| August | Dec 32 | 2.73 | Dec | 0.48 | 17.2 |
| Early Sep | | 21.79 | | | |
| Early Nov | | Total 2006 year | | | Total 2005 year |
| Early Dec | | | | | |

Irrigation schedule and amounts:

Total Irrigation: **2.81 ac-ft/ac** Or **17.08 ac-in/ac**

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using berms in between rows (Grapefruit).

Observations made during the crop season:

11 inches of rainfall during September most likely changed the sugar composition of Rio Red grapefruit.

Yield:

1305.2 tons

Water use summary:

Irrigation use efficiency, yield/irr. (IUE): **18.20 (lbs/ac-in)/tree.**

Water use efficiency, yield/(irr.+rain) (WUE): **8.66 (lbs/ac-in)/tree.**

Economic Summary: Demonstration Site 1A

The Demonstration Site 1A analysis consists of a 10-year financial outlook (2006-2015) for the 73 acres of Rio Red grapefruit under narrow border flood irrigation. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$200/ton. 2006 producer costs and overhead charges are producer estimated rates.

Total cash receipts average \$3,606/acre over the 10-year period and cash costs average \$1,260/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$2,346/acre due largely to the price being held at a constant \$200/ton. The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$274/acre to \$4,849/acre.

3. Site: #01B, Hidalgo County, Valencia Orange

Site Description:

15 Acres
 Reynosa silty clay loam
 Valencia Orange
 Narrow bordered flood, polypipe



| McAllen TX | | | | | |
|-------------|-------|-----------------|-------------|------|-----------------|
| Totals 2006 | | | Totals 2005 | | |
| | inch | cumulative | | inch | cumulative |
| Jan | 0.08 | 0.08 | Jan | 1.02 | 1.02 |
| Feb | 0.13 | 0.21 | Feb | 0.96 | 1.98 |
| Mar | 0.55 | 0.76 | Mar | 0.4 | 2.38 |
| April | 0.01 | 0.77 | April | 0.02 | 2.4 |
| May | 0.73 | 1.5 | May | 1.78 | 4.18 |
| June | 0.35 | 1.85 | June | 0.5 | 4.68 |
| July | 3.4 | 5.25 | July | 7.37 | 12.05 |
| Aug | 0.76 | 6.01 | Aug | 1.85 | 13.9 |
| Sept | 11.22 | 17.23 | Sept | 1.08 | 14.98 |
| Oct | 1.73 | 18.96 | Oct | 1.34 | 16.32 |
| Nov | 0.1 | 19.06 | Nov | 0.4 | 16.72 |
| Dec | 2.73 | 21.79 | Dec | 0.48 | 17.2 |
| | 21.79 | Total 2006 year | | 17.2 | Total 2005 year |

Irrigation Efficiency Numbers:

Irrigation method: Farmer uses 12” concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using berms in between rows (Valencia).

Observations made during the crop season:

Yield: 115 tons

Economic Summary: Demonstration Site 01B

The Demonstration Site 1B analysis consists of a 10-year financial outlook (2006-2015) for the 15 acres of Valencia oranges under narrow border flood irrigation. The orchard was assumed to be five years old. The Valencia orange price is held constant at \$150/ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average \$2,103/acre over the 10-year period and cash costs average \$1,199/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$904/acre due largely to the price being held at a constant \$150/ton and increasing yields through 2009 as trees mature. The risk associated with prices and yields suggests a 17.3% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$733/acre to \$3,000/acre. Reflecting the potential of negative NCFI, the probability of carryover debt is 22% in 2007 and then declines to 2% or less by 2013.

4. Site: #01C, Hidalgo County, Rio Red Grapefruit



Site Description:

85Acres
 Rio Grande silt loam
 Rio Red Grapefruit
 Narrow bordered flood, polypipe
 Field characteristics if known- unknown
 Fertilizer applied: unknown

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6”, 12”, and 24” depths; ECRN-50 Rain gauge and turbine-type flow meter.

| Collaborator #1C | | |
|--|---------------|------------------|
| Date | Acres Watered | Water used ac/ft |
| Early Nov 05 | 100 | 29.221 |
| Late Nov 05 | 65 | 28.794 |
| Jan 06 | 100 | 29.035 |
| Mid March | 35 | 14.989 |
| Late April | 100 | 37.093 |
| Prod. 05-06 Harvest, 85acres, Rio Red-1460.1Tons | | |

| McAllen TX | | | | | |
|-------------|-------|------------------------|-------------|------|------------------------|
| Totals 2006 | | | Totals 2005 | | |
| | inch | cummlative | | inch | cummlative |
| Jan | 0.08 | 0.08 | Jan | 1.02 | 1.02 |
| Feb | 0.13 | 0.21 | Feb | 0.96 | 1.98 |
| Mar | 0.55 | 0.76 | Mar | 0.4 | 2.38 |
| April | 0.01 | 0.77 | April | 0.02 | 2.4 |
| May | 0.73 | 1.5 | May | 1.78 | 4.18 |
| June | 0.35 | 1.85 | June | 0.5 | 4.68 |
| July | 3.4 | 5.25 | July | 7.37 | 12.05 |
| Aug | 0.76 | 6.01 | Aug | 1.85 | 13.9 |
| Sept | 11.22 | 17.23 | Sept | 1.08 | 14.98 |
| Oct | 1.73 | 18.96 | Oct | 1.34 | 16.32 |
| Nov | 0.1 | 19.06 | Nov | 0.4 | 16.72 |
| Dec | 2.73 | 21.79 | Dec | 0.48 | 17.2 |
| | | 21.79 | | | 17.2 |
| | | Total 2006 year | | | Total 2005 year |

Irrigation schedule and amounts:

Total Irrigation:

1.64 ac.ft./ac. Or 19.64 ac-in/ac

Irrigation method:

Farmer uses 12” concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using berms in between rows (Grapefruit).

Observations made during the crop season:

11 inches of rainfall during September most likely changed the sugar composition of Rio Red grapefruit.

Yield:

1460.1 tons

Water use summary:

Irrigation use efficiency, yield/irr. (IUE): **9.23 (lbs/ac-in)/tree.**

Water use efficiency, yield/(irr.+rain) (WUE): **6.29 (lbs/ac-in)/tree.**

Economic Summary: Demonstration Site 1C

The Demonstration Site 1C analysis consists of a 10-year financial outlook (2006-2015) for the 85 acres of Rio Red grapefruit production under narrow border flood irrigation. The orchard was assumed to be 5 years old. The Rio Red grapefruit price is held constant at \$200/ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average \$4,426/acre over the 10-year period and cash costs average \$1,204/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$3,222/acre due largely to the price being held at a constant \$200/ton and increasing yields from maturing trees. The risks associated with prices and yields suggest a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$388/acre to \$6,600/acre.

**5. Site: # 01D, Hidalgo County,
White/Red Onion**



Site Description:

12 Acres
 Rio Grande silt loam
 White/Red Onion variety
 Sub-surface drip, single line, 18 emitter spacing at 0.4 gpm, 6 rows onion on 48” bed, 80” center to center

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6”center, 6”off center 12”center, 12”off center and 24”center depths; ECRN-50 Rain gauge

Irrigation schedule and amounts:

29.3 ac.in/ac, IUE= 2,561.12 lbs /ac.in. ; WUE= 1180.8 lbs/ac.in

| McAllen TX | | | | | |
|-------------------|-------------|-----------------|-------------|------|-----------------|
| | Totals 2006 | | Totals 2005 | | |
| | inch | cummlative | Jan | inch | cummlative |
| Jan | 0.08 | 0.08 | Jan | 1.02 | 1.02 |
| Feb | 0.13 | 0.21 | Feb | 0.96 | 1.98 |
| Mar | 0.55 | 0.76 | Mar | 0.4 | 2.38 |
| April | 0.01 | 0.77 | April | 0.02 | 2.4 |
| May | 0.73 | 1.5 | May | 1.78 | 4.18 |
| June | 0.35 | 1.85 | June | 0.5 | 4.68 |
| July | 3.4 | 5.25 | July | 7.37 | 12.05 |
| Aug | 0.76 | 6.01 | Aug | 1.85 | 13.9 |
| Sept | 11.22 | 17.23 | Sept | 1.08 | 14.98 |
| Oct | 1.73 | 18.96 | Oct | 1.34 | 16.32 |
| Nov | 0.1 | 19.06 | Nov | 0.4 | 16.72 |
| Dec | 2.73 | 21.79 | Dec | 0.48 | 17.2 |
| | 21.79 | Total 2006 year | | 17.2 | Total 2005 year |

Irrigation method:

Single line drip line

Observations made during the crop season:

Yield: 17.2 tons or 34,395 total pounds

6. Site: #01E, Hidalgo County, Yellow Onion

Site Description:

52 Acres
 Rio Grande silt loam
 Yellow Onion, Cougar var.

Irrigation Method:

Sub-surface drip, single line, 18 emitter spacing at 0.4 gpm, 6 rows onion on 80”bed

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6” off-center, 18”off-center, 6”center, and 30”center depths; ECRN-50 Rain gauge. Irrigation was maintained by portable sand filter/ pump combination and metered each time.



| Collaborator #1E- Onions | | | Onion Season Rainfall Oct '06/ March '07 | | |
|--|---------------|------------------|--|------------|-------|
| Date | Acres Watered | Water used ac/ft | inch | cummlative | |
| October | 52 | 9.5 | | | |
| | 52 | 8.95 | Oct | 3.88 | 3.88 |
| | 52 | 5.36 | Nov | 0.34 | 4.22 |
| | 52 | 3.54 | Dec | 3.22 | 7.44 |
| | 52 | 2.51 | Jan | 2 | 9.44 |
| | 52 | 2.58 | Feb | 1.15 | 10.59 |
| | 52 | 4.49 | 13-Mar | 0.27 | 10.86 |
| | 52 | 2.3 | | | |
| | 52 | 2.15 | | | |
| | 52 | 4.85 | | | |
| | 52 | 3.49 | | | |
| March | 52 | 4.58 | | | |
| Prod. 05-06 Harvest, 52 acres, Yield- 831.5 Tons | | | | | |

Irrigation schedule and amounts:

Total Irrigation: 1.12 ac.ft./ac. Or 13.41 ac-in/ac

Irrigation method:

Farmer uses single sub-surface drip line w/ emitters every 18 inches buried at approximately 4-6 inches. Irrigation water is supplied to field with portable sand filter/ pump combination trailer.

Observations made during the crop season:

Equipment malfunction of the data logger caused loss of data during the month of February.

Yield:

831.5 tons or 33,261bags @ 50lbs

Water use summary:

Irrigation use efficiency, yield/irr. (IUE): **2384.6 (lbs/ac-in).**

Water use efficiency, yield/ (irr.+rain) (WUE): **1098.58 (lbs/ac-in).**

Economic Summary: Demonstration Site 1E

The Demonstration Site 1C analysis consists of a 10-year financial outlook (2006-2015) for the 52 acres of yellow onions production under 1-line drip irrigation. The onions were planted on 80-inch beds. The yellow onions cash receipts were calculated on a \$1,150/acre basis and held constant during the 10-year projection. 2006 costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a 1-line drip irrigation system at a cost of \$1,550 per acre, including projected drip tape replacement. The 1-line drip system expense is evenly distributed (\$155/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,150/acre over the 10-year period and cash costs average \$1,047/acre, including \$90/acre variable irrigation costs. Net cash farm income (NCFI) averages \$103/acre due largely to gross receipts per acre being held at a constant \$1,150 per acre. The risk associated with prices and yields suggests a 29.1% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$385/acre to \$519/acre.

7. Site: # 02A; Hidalgo County, Citrus- Henderson Grapefruit

Site Description:

14 Acres

Hidalgo sandy clay loam

Field characteristics:

Sandy loam found at 6" and 12" levels;
sandy clay loam at 24" levels

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", 24" and 36" depths.

Irrigation schedule and amounts:

No current water usage numbers at this time. Watered every 4 to 5 weeks during the summer months; approx. 240 gal/week per tree

Irrigation Efficiency Numbers:

no meters installed on site, currently installing metering devices

Irrigation method:

Narrow Bordered Flood

Observations made during the crop season:

Watered every 4 to 5 weeks during the summer months; approx. 240 gal/week per tree

Yield: Production average:

355 tons 2004-2005, 200 tons 2005-2006



8. Site: # 02B; Hidalgo County, Citrus- Rio Red Grapefruit

Site Description:

5 Acres

Hidalgo fine sandy clay loam, Brennan fine sandy loam

Field characteristics:

Sandy clay loam found at all levels

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", 24" and 36" depths; ECRN-50 rain gauge

Irrigation schedule and amounts:

No current water usage numbers at this time. Watered 48 hours/week during summer months; approximately 240 gal/week per tree

Irrigation Efficiency Numbers:

No meters installed on site, currently installing metering devices

Irrigation method:

Micro-jet sprayer

Observations made during the crop season:

Watered every 4 to 5 weeks during the summer months; approx. 240 gal/week per tree. Carrizo, Sour orange and Swingle root stocks used on this plot.

Yield: Production average:

56 tons 2004-2005, 86 tons 2005-2006



9. Site: # 02C; Hidalgo County, Citrus- Rio Red Grapefruit

Site Description:

4 Acres

Hidalgo fine sandy clay loam

Field characteristics:

Sandy clay loam found at all levels

Sensor information:

No data sensor equipment installed. Waiting on metering devices and drip equipment repair

Irrigation schedule and amounts:

No data.

Irrigation Efficiency Numbers:

No meters installed on site, currently installing metering devices

Irrigation method:

Single line Drip system

Observations made during the crop season:

This site is newly established and not completely equipped. The site will be completely operational for the 2007 crop year.



10. Site: # 03A; Cameron County, Rio Red Grapefruit

Site Description:

41.3 Acres
Hidalgo sandy clay loam
Rio Red grapefruit
Traditional flood,

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; ECRN-50 Rain gauge

Irrigation schedule and amounts:

No current water usage numbers at this time.

Irrigation Efficiency Numbers:

Irrigation method:

Traditional flood.

Observations made during the crop season:

This site is set up with high mounted (30") freeze protection watering system. This system could be set up as drip or micro jet irrigation in the future.

Yield:

283 tons



11. Site: # 04A; Hidalgo County, Citrus- Rio Red Grapefruit

Site Description:

86 Acres

Hidalgo sandy clay loam

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12" and 24" center depths; ECRN-50 Rain gauge. Installed Watermark sensors at identical depths with Watch Dog data logger for grower to use visual readings to aid in soil moisture indication.



Irrigation schedule and amounts:

No current water usage numbers at this time.

Irrigation Efficiency Numbers:

Still harvesting at this time.

Irrigation method:

Single drip line

Observations made during the crop season:

Minimal sheep nose effect on grapefruit was noticed on 2006 crop. Sandy clay loam found to a depth of 24"; at 36" levels found clay soils.

Yield:

Unknown

12. Site: # 04B; Hidalgo County, Citrus- Rio Red Grapefruit

Site Description:

30 Acres

Hidalgo sandy clay loam

Field characteristics:

Clay loam at 6" level; clay at lower levels

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12" and 24" center depths

Irrigation schedule and amounts:

No current water usage numbers at this time.

Irrigation Efficiency Numbers:

Still harvesting at this time.

Irrigation method:

Micro jet spray

Observations made during the crop season:

Minimal sheep nose effect on grapefruit was noticed on 2006 crop.

Yield:

Unknown



13. Site: # 05A; Willacy County, White Onion

Site Description:

35.3 Acres

Hidalgo sandy clay loam (37%), Raymondville clay loam (63 %)

White Onions

Single 7/8" drip line, 4-6 inches buried, 18 emitter spacing, 6 rows on a 48" bed.

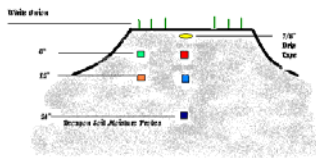


Field characteristics:

0 – 1% slope

Sensor information:

Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6" center, 6" off center, 12" off center, 12" center, and 24" center depths; ECRN-50 Rain gauge



Irrigation schedule and amounts:

No current water usage numbers at this time.

Irrigation method:

Single drip line

Observations made during the crop season:

Mobile filtration and pump assembly used for irrigation of onion.

Yield:

283 tons

14. Site: #06A, Hidalgo County, Rio Red Grapefruit

Site Description:

1.1 Acres

Cameron silty clay Rio Red grapefruit

Irrigation type:

Single line drip/ Micro jet spray

Fertilizer applied:

1 lb N/ tree

Sensor information:

Soil moisture: Watch Dog data logger, Watermark soil moisture sensors, Sensors set at 6", 12", and 24" and 36" depths; ECRN-50 Rain gauge and 1" turbine-type flow meter

Irrigation schedule and amounts:

Irrigation on both drip and micro jet rows were maintain following 70 % ET measurements.

Observations made during the crop season:

Using ET requirements on grapefruit caused minimum yields and high incurrence of phytophthora and dieback on this plot.



**15. Site: #06B, Hidalgo County,
Rio Red Grapefruit**

Site Description:

2.0 Acres

Soil type: Cameron silty clay

Irrigation type:

Tradition Flood

Fertilizer applied:

1 lb N/ tree

Sensor information:

Soil moisture: Watch Dog data logger, Watermark soil moisture sensors, Sensors set at 6", 12", and 24" and 36" depths; ECRN-50 Rain gauge and 6" turbine-type flow meter

Irrigation schedule and amounts:

Irrigation by traditional flood every 4 to 5 weeks

Observations made during the crop season:

Normal Lower Rio Grande Valley yields. Pruning caused decline in yields during years 2005-2006.



16. Site #21A

Site Description:

Acres: 3.5

Soil type: Sandy Loam (from 12 to 36-inch depth)

Crop Variety: Cotton FM 832 (P 02/02/06; H 08/04/06)

Irrigation system: furrow (by poly-pipe)

Field characteristics: 40-inch beds; 900 foot-long rows; population of 52,000 plants/acre

Fertilizer applied: total NPK 68-43-1 (side dressing)

type 20-10-0-4 (30gal/ac) & 4-29-2 (3 gal/ac)



Sensor and flow meter information:

Watermark and Echo-20 probes (12, 24 & 36-inch depth) connected to data loggers

Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 18 inches/acre in 2 events (including 10 inches at pre-plant)

Total rainfall of 11.8 inches/acre

Total water input of 29.8 inches/acre

Irrigation method:

Heavy irrigation at planting to hydrate de dry profile; irrigation scheduling was not based on soil moisture; water was running until it reached the end of the furrows; water was provided by the district (pipeline)

Observations made during the crop season:

Cracking soil was giving inaccurate soil moisture readings at some point

Yield:

571 lbs/acre (1.2 bale/acre based on 471 lbs/bale)

Water use summary:

IUE: 31.7 lbs/inch of water applied by irrigation

WUE: 19.2 lbs/inch of water received (irrigation + rainfall)

17. Site #21B

Site Description:

Acres: 100.0

Soil type: Sandy Loam (from 12 to 36-inch depth)

Crop Variety: Cotton FM 832 (P 02/02/06; H 08/04/06)

Irrigation system:

Furrow (by poly-pipe)

Field characteristics: 40-inch beds; 2,360 foot-long rows; population 52,000 plants/acre

Fertilizer applied: total NPK 68-43-1 (side dressing) type 20-10-0-4 (30gal/ac) & 4-29-2 (3 gal/ac)



Sensor and flow meter information:

Echo-10 probes (12, 24 & 36-inch depth) connected to data logger
Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 22 inches/acre in 3 events (including 10 inches at pre-plant)

Total rainfall of 11.8 inches/acre

Total water input of 33.8 inches/acre

Irrigation method:

Heavy irrigation at planting to hydrate de dry profile; irrigation scheduling was not based on soil moisture; water was running until it reached the end of the furrows; water was provided by the district (pipeline)

Observations made during the crop season:

Due to the long length of rows, it appeared that maturity varied significantly from the beginning (most water received) to the end of the rows (least water received)

Yield:

820 lbs/acre (1.8 bale/acre based on 451 lbs/bale)

Water use summary:

IUE: 37.3 lbs/inch of water applied by irrigation

WUE: 24.3 lbs/inch of water received (irrigation + rainfall)

Site Information Form

18. Site #:22

Site Description:

Acres: 3.0

Soil type: Loam (from 6 to 12-inch depth)
and Silt Loam (18-inch depth)

Crop Variety: Honeydew Musk melon honey
brews (P 02/13/06 and H 05/10 to 05/30/06)

Irrigation system: SDI

Field characteristics: 80-inch beds under
black plastic mulch

Fertilizer applied: total NPK 153-98-21
(fertiligation)

type 4-29-2 (20gal/ac), N32 (20 gal/ac), 9-0-0-11 (40 gal/ac) and 12-12-6 (25 gal/ac)



Sensor and flow meter information:

Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data logger
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 10 inches/acre

Total rainfall of 1.3 inch/acre

Total water input of 11.3 inches/acre

Irrigation method:

Irrigation scheduling was not based on soil moisture; each irrigation event was watering the 9-acre block (tomato, pepper, honeydew); water was pumped directly from the river (sand media filtration system)

Observations made during the crop season:

Logger wasn't working properly during the first month: moisture readings had to be estimated

Yield:

39,000 lbs/acre

Water use summary:

IUE: 3,939 lbs/inch of water applied by irrigation

WUE: 3,482 lbs/inch of water received (irrigation + rainfall)

19. Site #23

Site Description:

Acres: 10.0

Soil type: Sandy Clay Loam (12 and 36-inch depth) and Sandy Clay (24-inch depth)

Crop Variety: Valencia Oranges (Planted 1999)

Irrigation system: Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 115 trees/acre, bare ground

Fertilizer applied: not known

Sensor and flow meter information:

Watermark (12, 24 & 36-inch depth) and irrigation sensors connected to data logger

Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 3.4 inches/acre

Total rainfall of 17.8 inch/acre

Total water input of 21.2 inches/acre

Observations made during the crop season:

No irrigation since June 2006; sensors replaced at 6, 12 and 24-inch depth in December 2006

Yield:

15,812 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 4,651 lbs/inch of water applied by irrigation

WUE: 746 lbs/inch of water received (irrigation + rainfall)



20. Site #:24**Site Description:**

Acres: 7.0

Soil type: Sandy Clay Loam (up to 24-inch depth) and Clay Loam (below 30-inch depth)

Crop Variety: Rio Red Grapefruits
(Planted 1993)

Irrigation system:

Flood

Field characteristics: population of 140 trees/acre, laser leveled bare ground

Fertilizer applied: 500 lbs/ac of ammonium sulfate at early bloom, and more (unknown)

Sensor and flow meter information:

Echo-20 probes (2-10, 16-24, 30-38 & 44-52-inch depth)

Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 31.5 inches/acre

Total rainfall of 30.8 inch/acre

Total water input of 62.3 inches/acre

Irrigation method:

There is a border every other row and each pan is irrigated by one alfa-alfa valve (connected to canal: water provided by the district) until water fills in at the opposite side. Since the grower has a capacity of two heads, he opens four valves at a time (four pans). The design of his system allows him to apply about 3.5 inch for each irrigation. Water advances on the laser leveled ground 100 feet within 20 minutes. Irrigation scheduling was not based on soil moisture.

Yield:

72,600 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 2,305 lbs/inch of water applied by irrigation

WUE: 1,165 lbs/inch of water received (irrigation + rainfall)



21. Site #:25

Site Description:

Acres: 56.0

Soil type: Silt Clay (from 6 to 18-inch depth)

Crop Variety: Sweet Sunrise Onion (P 10/11/05 and 04/15/06)

Irrigation system:

SDI (ref. 508-12-450)

Field characteristics: 80-inch beds (4 lines/bed); population of 48,135 plants/acre

Fertilizer applied: total NPK 36-98-6

(fertigation) type 4-29-2 (30gal/ac) and N32 (20 gal/ac)



Sensor and flow meter information:

Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data loggers

Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 23.8 inches/acre

Total rainfall of 6.1 inches/acre (including 2.8 inches that occurred before planting)

Total water input of 29.9 inches/acre

Irrigation method:

Irrigation scheduling was not based on soil moisture; water was pumped directly from the river (sand media filtration system)

Observations made during the crop season:

Logger wasn't working properly during the first month: moisture readings had to be estimated

Yield:

37,100 lbs/acre

Water use summary:

IUE: 1,563 lbs/inch of water applied by irrigation

WUE: 1,372 lbs/inch of water received (irrigation + rainfall)

22. Site #:26

Site Description:

Acres: 15.7

Soil type: Sandy Loam (from 6 to 12-inch depth) and
Sandy Clay Loam (18-inch depth)

Crop Variety: Cougar Onion (P 10/13/05 and
03/21/06)

Irrigation system:

SDI (ref. 508-08-340)

Field characteristics: 40-inch beds (4 lines/bed);
population of 81,900 plants/acre

Fertilizer applied: total NPK 175-217-182 (broadcast
and fertigation)

type 7-34-7 (273 lbs/ac), 0-0-62 (191 lbs/ac), 9-0-0 (16 gal/ac), 5-26-3 (36 gal/ac), N32
(28 gal/ac) and 8-8-8 (20 gal/ac)

Sensor and flow meter information:

Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data loggers
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 15.3 inches/acre

Total rainfall of 1.5 inch/acre

Total water input of 16.8 inches/acre

Irrigation method:

Irrigation scheduling was not based on soil moisture; water was provided by the district
(pipeline) into a reservoir (sand media filtration and pump system)

Yield:

48,336 lbs/acre

Water use summary:

IUE: 2,643 lbs/inch of water applied by irrigation

WUE: 1,902 lbs/inch of water received (irrigation + rainfall)



23. Site #:27

Site Description:

Acres: 0.65

Soil type: Sandy Clay Loam (8-inch depth)

Crop Variety: Cougar Onion (P 11/11/05 and 04/19/06)



Irrigation system:

SDI (ref. Typhoon 875-10mil-F; 12-inch dripper spacing)

Field characteristics: 40-inch beds (2 lines/bed); population of 81,000 plants/acre; experimental block design (6 treatments replicated 3 times)

Fertilizer applied: total NPK 90-0-0 (fertigation)

type N32 (63 gal/ac. in three applications: Dec., Jan. & Mar.)

Sensor and flow meter information:

Watermark and Echo-10 sensors (8-inch depth) connected to data loggers or manual meters (daily readings)

Water meter installed on each treatment and replicate

Irrigation schedule and amounts:

Total irrigation of 9.1 in/ac. (20cb), 8.0 in/ac. (30cb), 3.6 in/ac. (50cb), 13.2 in/ac. (100% ET), 9.8 in/ac. (75% ET) and 6.6 in/ac. (50% ET)

Total rainfall of 2.0 inches/acre

Total water input variable according the treatments (add 2 inches for each irrigation amount)

Irrigation method:

Irrigation scheduling was based on Watermark sensor readings (triggered at 20, 30 and 50cb) and evapotranspiration (triggered at 50, 75 and 100% ET)

Yield:

16,400 lb/ac. (20cb); 16,800 lb/ac. (30cb); 10,300 lb/ac. (50cb); 16,100 lb/ac. (100% ET), 12,700 lb/ac. (75% ET) and 13,000 lb/ac. (50% ET)

Water use summary:

IUE (lbs/inch of water applied by irrigation): 1,810 (20cb); 2,120 (30cb); 2,870 (50cb); 1,230 (100% ET); 1,300 (75% ET) and 1,960 (50%)

WUE (lbs/inch of water received (irrigation + rainfall)): 1,480 (20cb); 1,680 (30cb); 1,830 (50cb); 1,060 (100% ET); 1,070 (75% ET) and 1,500 (50% ET)

24. Site #28A

Site Description:

Acres: 8.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Valencia Oranges (Planted 2003)

Irrigation system:

Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 115 trees/acre; bare ground

Fertilizer applied: unknown



Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger

Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 9.6 inches/acre

Total rainfall of 31.4 inch/acre

Total water input of 41.0 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.5 inch/acre was applied each time (total of 19 applications); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors replaced at 6, 12 and 24-inch depth in December 2006

Yield:

First harvest of 1,100 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 115 lbs/inch of water applied by irrigation

WUE: 27 lbs/inch of water received (irrigation + rainfall)

Economic Summary: Demonstration Site 28A

The Demonstration Site 28A analysis consists of a 10-year financial outlook (2006-2015) for the 8 acres of Valencia oranges under microjet spray irrigation. The orchard trees were assumed to be 3 years old. The Valencia orange price is held constant at \$140/ton. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,935/acre over the 10-year period and cash costs average \$1,125/acre, including \$55/acre irrigation costs in 2006. Net cash farm income (NCFI) is negative in 2006-2008 reflecting lower levels of production from immature trees. It then increases from \$360/acre in 2009 to about \$2,000/acre in 2015. The risk associated with prices and yields suggests a minimal chance of negative NCFI after 2011 when the trees reach maturity. In a normal production year and mature trees (2011-2015), NCFI could range as much as \$438/acre to \$4,250/acre. Due to negative NCFI, the probability of carryover debt is 99% or greater during 2007-2008 and then declines to 1% or less in 2013 as the trees reach maturity and annual production increases.

25. Site #:28B

Site Description:

Acres: 8.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Rio Red Grapefruits (Planted 1992)

Irrigation system:

Flood converted to drip in August 2006 (surface double line 30-inch emitter)

Field characteristics: population of 116 trees/acre; bare ground

Fertilizer applied: total NPK (fertigation) type 7-21-7 (80 gal), 28-0-0 (80 gal) and 0-0-16 (150 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger
Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 4.3 inches/acre (drip since August 2006)

Total rainfall of 31.4 inch/acre (year 2006)

Total water input of 35.7 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.6 inch/acre was applied each time (total of 7 applications since August 2006); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Monitoring started in August 2006 and sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

43,500 lbs/acre (for season 2005-2006)

Water use summary:

IUE (lbs/inch of water applied by irrigation): N/A since change of irrigation method during the season 2006

WUE (lbs/inch of water received (irrigation + rainfall)): N/A since change of irrigation method during the season 2006



26. Site #:28C

Site Description:

Acres: 8.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Rio Red Grapefruits (Planted 1992)

Irrigation system:

Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 116 trees/acre;
bare ground

Fertilizer applied: total NPK (fertigation) type 7-21-7
(80 gal), 28-0-0 (80 gal) and 0-0-16 (150 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger
Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 31.3 inches/acre (including 6 inches by flood)

Total rainfall of 31.4 inch/acre

Total water input of 62.7 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.8 inch/acre was applied each time by Micro-Jet (total of 33 applications); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

61,000 lbs/acre (for season 2005-2006)

Economic summary:

IUE: 1,949 lbs/inch of water applied by irrigation

WUE: 973 lbs/inch of water received (irrigation + rainfall)

Economic Summary: Demonstration Site 28C

The Demonstration Site 28C analysis consists of a 10-year financial outlook (2006-2015) for the 8 acres of Rio Red grapefruit under microjet spray irrigation. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$150/ton. 2006 production costs and overhead charges are producer estimated rates.



The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$3,296/acre over the 10-year period and cash costs average \$1,173/acre, including \$110/acre variable irrigation costs. Net cash farm income (NCFI) averages \$2,123/acre due largely to the price being held at a constant \$150/ton. The risks associated with prices and yields suggest a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$750/acre to \$4,375/acre.

27. Site #:28D**Site Description:**

Acres: 7.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Marrs and Navel (Planted 1991)

Irrigation system:

Drip (surface double line 30-inch emitter)

Field characteristics: population of 115 trees/acre; bare ground

Fertilizer applied: total NPK (fertigation)

type 7-21-0 (70 gal), 28-0-0 (80 gal), 9-0-0 (110 gal) and 0-0-16 (90 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger

Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 33.7 inches/acre (including 6 inches by flood)

Total rainfall of 31.4 inch/acre

Total water input of 65.1 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.7 inch/acre was applied each time (total of 42 applications by drip); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

32,000 lbs/acre (for season 2005-2006) / 26,000 lbs/acre (season 2006-2007)

Water use summary:

IUE: 772 lbs/inch of water applied by irrigation

WUE: 399 lbs/inch of water received (irrigation + rainfall)



Economic Summary: Demonstration Site 28D

The Demonstration Site 28D analysis consists of a 10-year financial outlook (2006-2015) for the 7 acres of early oranges (3.5 acres of Marrs & 3.5 acres Navel) under 2-line drip irrigation. The orchard was assumed to have mature trees. The early orange price is held constant at \$115/ton. 2006 production costs and overhead charges are producer estimates.

The analysis also includes the purchase and use of a 2-line drip system at a cost of \$1,000 per acre. The 2-line drip system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,836/acre over the 10-year period and cash costs average \$923/acre, including \$110/acre variable irrigation costs. Net cash farm income (NCFI) averages \$913/acre due largely to the price being held at a constant \$115/ton. The risks associated with prices and yields suggest a small chance of negative NCFI. In a normal production year, NCFI could range as much as -\$143/acre to \$2,571/acre.

28. Site #:29**Site Description:**

Acres: 2.6

Soil type: Sandy Clay Loam (from 12 to 36-inch depth)

Crop Variety: Cotton DP 444 (P 02/28/06; H 08/04/06)

**Irrigation system:**

Low Pressurized SDI (2-3 PSI) by poly-pipe

Field characteristics: 40-inch beds; 50 to 450 foot-long rows; population of 52,000 plants/acre

Fertilizer applied: total NPK 100-0-0 (fertigation) type N32 (70gal/ac in two applications)

Sensor and flow meter information:

Watermark and Echo-10 probes (12, 24 & 36-inch depth) connected to manual meters (daily readings)

Installed 2-inch water meter

Irrigation schedule and amounts:

Total irrigation of 6.3 inches/acre in 31 applications

Total rainfall of 5.3 inches/acre

Total water input of 11.6 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture but it was not possible to provide enough water to fulfill the crop water requirements; water was provided by the district (canal) and filtered with a 2-inch disk filter (mesh 125)

Observations made during the crop season:

Soil moisture readings were always very low after full bloom stage. Irrigation uniformity was excellent (>96%) throughout the whole system at 3 PSI

Yield:

1,276 lbs/acre (2.6 bales/acre based on 491 lbs/bale)

Water use summary:

IUE: 202.5 lbs/inch of water applied by irrigation

WUE: 110 lbs/inch of water received (irrigation + rainfall)

29. Site # 41, Field 41A and 41B Spring 2006

Site Description:

The 38 acre field was planted in cotton and although divided into two sections, the entire field was surge irrigated. The soil type is Harlingen Clay (HA). The field has a slope of .0005' to the West and the same slope to the North.



Sensor Installation:

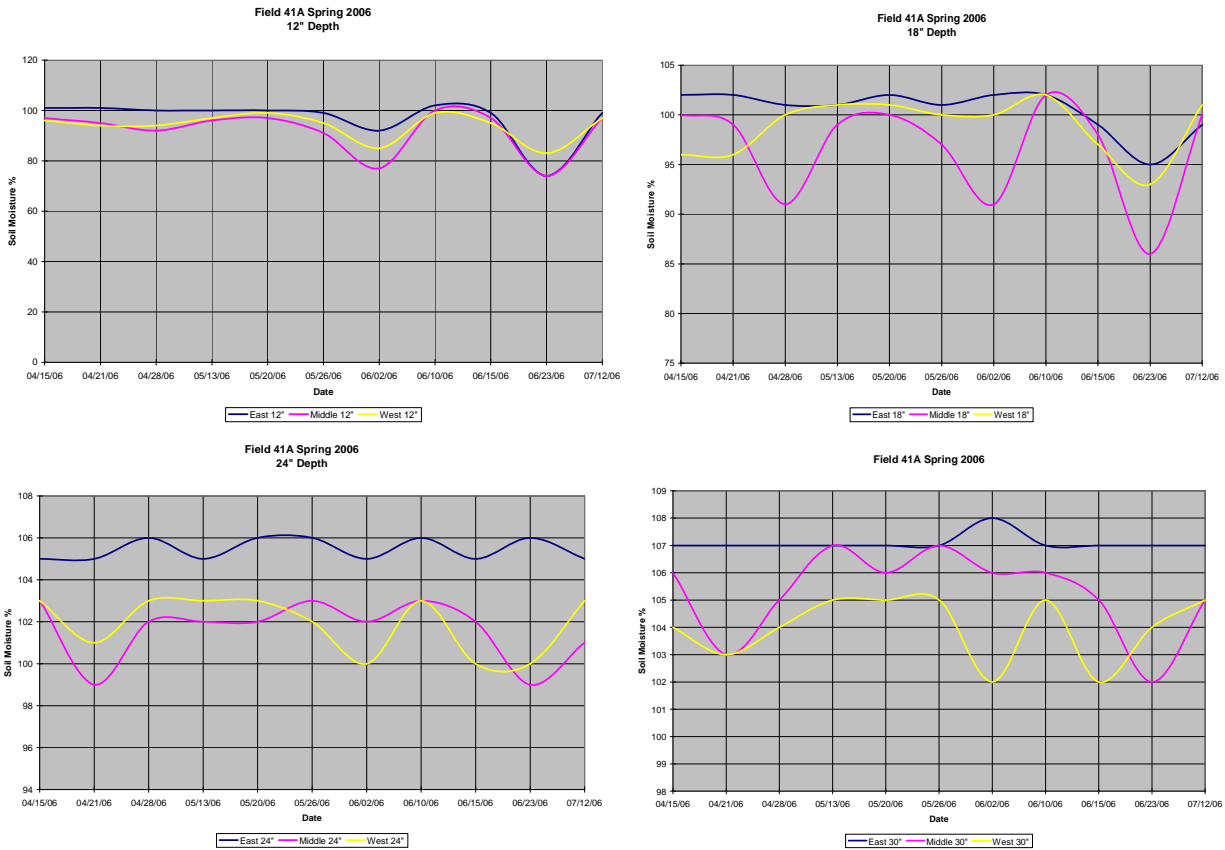
One row located 50 rows from the North side were selected. Three sensor sites were installed along this row. The East site was 100' inside the field, the Middle site was 640' inside the field and the West site was 100' inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 12", 18", 24" and 30". A McCrometer flow meter was used to measure the amount of water applied.

Irrigation Schedule:

| <u>Date</u> | <u>Water Applied per Acre</u> |
|-------------|-------------------------------|
| 3/12 | 5.47" |
| 5/7 | 6.23" |
| 6/5 | 6.41" |
| 6/23 | 7.04" |
| Total | 25.15" |

Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperater used 18" diameter polypipe. The surge controller was programmed to alternate 3 cycles in a 24-hour period. The row length is 1280'.



Observations:

The surge technology allows the grower to select alternation intervals at will, the shorter the interval, the greater the water savings. The difficulty is keeping the polypipe from tearing during the multiple inflate/deflate cycles. Selecting only three alternations in a 24-hour set insured a timely irrigation event while keeping application rates at 7" per acre or less.

The 24" and 30" depth charts show little change in the soil moisture throughout the active growing season. Part of the reason is the 64" wide row pattern with the cotton plants on 32" centers. The Aqua-Pro tubes were installed in the center of the raised bed, 16" away from the cotton plants. The 6" depth charts show substantial fluctuations in soil moisture mostly due to the soil cracking and breaking contact with the buried sensor tube. The 12" depth curve is the one to watch for irrigation scheduling with cotton. The Aqua-Pro system works well in providing soil moisture vs. date trends at various depths which the grower can use to schedule irrigations.

Economic Summary: Demonstration Site 41

The Demonstration Site 41 analysis consists of a 10-year financial outlook (2006-2015) for the 38.5 acres of cotton production under surge irrigation. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.59/lb.,

including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a surge valve at a cost of \$1,800. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$878/acre over the 10-year period and cash costs average \$571/acre, including \$53/acre irrigation costs. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Net cash farm income (NCFI) increases throughout the 10-year period from \$228/acre in 2006 to \$364/acre in 2015. The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$208/acre plus or minus the average expected NCFI for the site.

30. Site # 42, Field 42A Spring 2006

Site Description:

The 66 acre field was planted in grain sorghum. Surge irrigation technology was used with 21" polypipe. The soil type at the NW and NE sensor site is Harlingen clay (HA), at the SW sensor site the soil type is Laredo Silty Clay Loam (LAA), and the SE sensor site soil type is Laredo-Reynosa complex (LEA).



Sensor Installation:

Due to the variations in soil type, sensor sites were installed in the four corners of the field. The NE site was located 150 rows from the West corner and 500' inside the field. The NW site was 50 rows from the West corner and 150' inside the field. The SW site was located 250 rows from the East corner and 500' inside the field. The SE site was 50 rows from the East corner and 150' inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 9", 12", 18", 24" and 30". A McCrometer flowmeter was used to measure the amount of water applied.

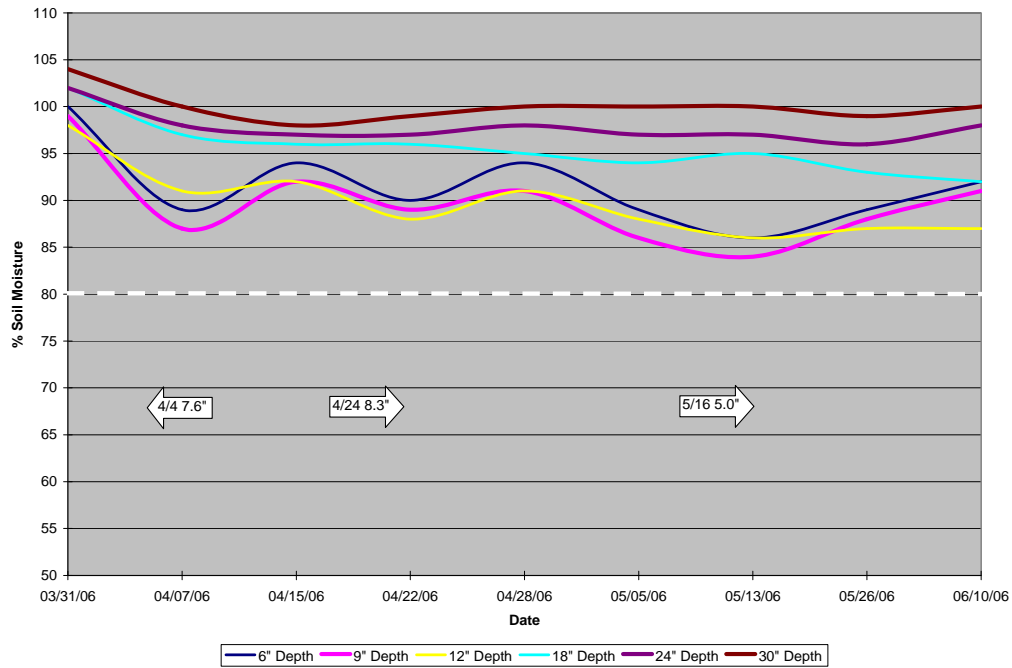
Irrigation Schedule:

| <u>Date</u> | <u>Irrigation Method</u> | <u>Amount of Water Applied, per Acre</u> |
|-------------|--------------------------|--|
| 4/4 | flooded furrow | 7.6" |
| 4/24 | surge | 8.3" |
| 5/16 | surge | 5.0 |
| | Total | 20.9" |

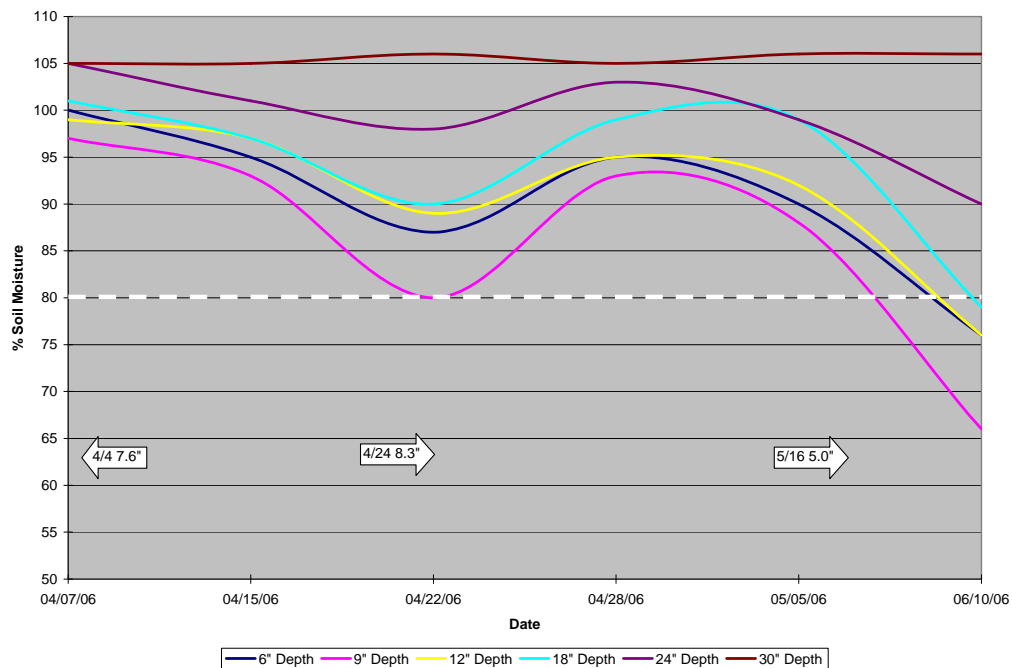
Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperater used 21” diameter polypipe on both fields.

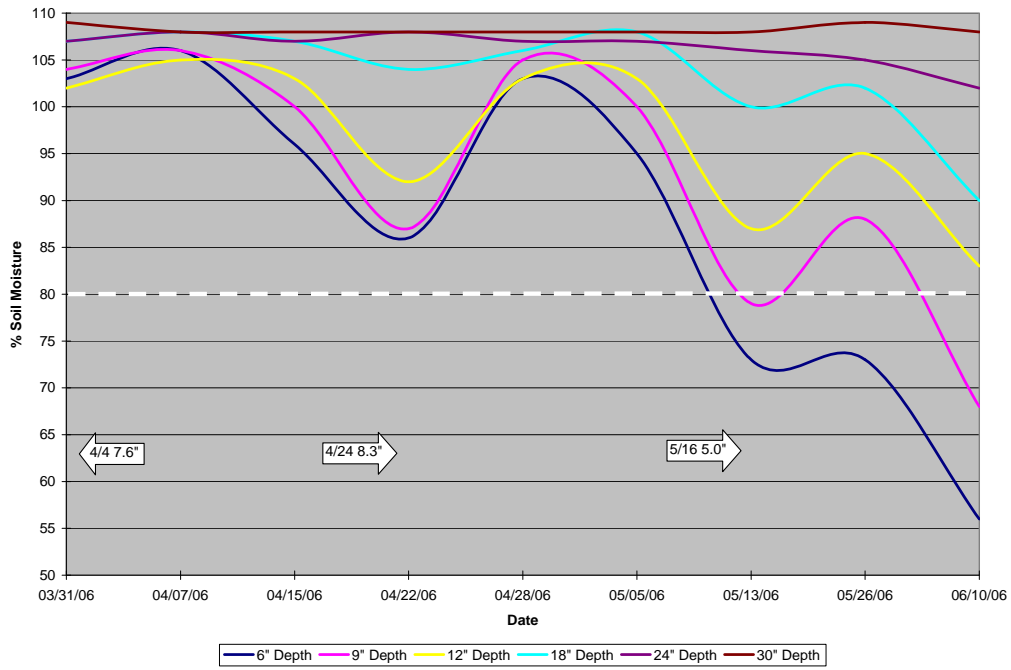
Field 42A, SE
Spring 2006



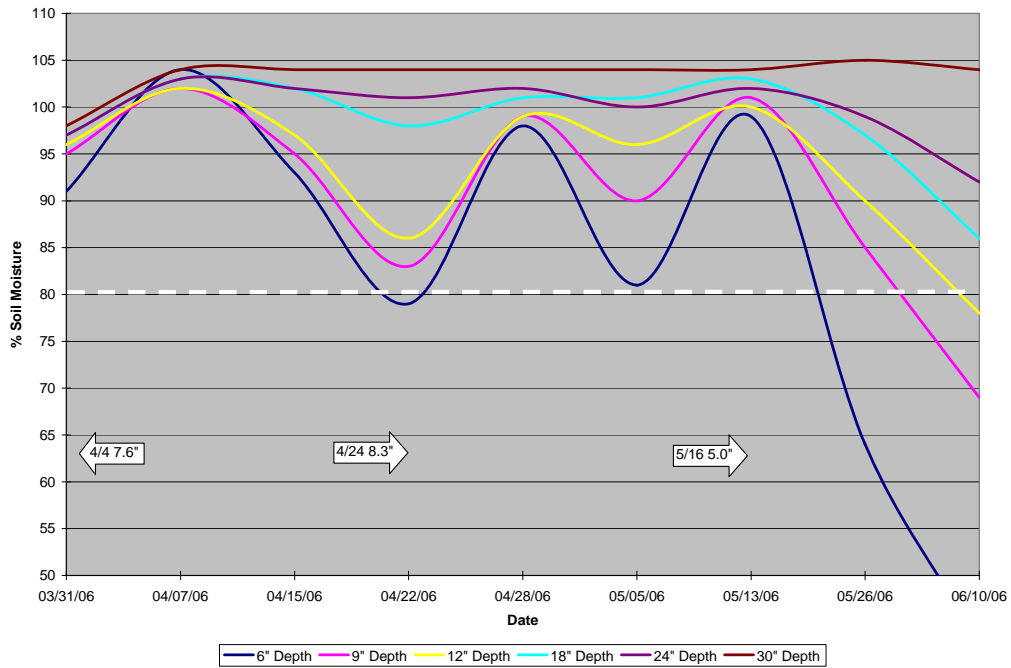
Field 42A, SW
Spring 2006



Field 42A, NE
Spring 2006



Field 42A, NW
Spring 2006



Observations:

The surge technology did not conserve water in the 4/24 irrigation because the polypipe burst and we were unable to separate the amount of water lost from the amount of water applied. The subsequent irrigation on 5/16 did provide considerable savings compared to the initial irrigation on 4/4. In addition to the obvious use of less water, the differences between a 5.0"/ac and 7.6"/ac irrigation can be substantial when you consider the risks of untimely rains and the undesirable effects of saturating the root zone of shallow rooted crops such as grain sorghum.

The surge valve offers many options when selecting the alternation intervals, but a problem arises when a section of the polypipe has been damaged. When the damaged section of polypipe is replaced with a sleeve of polypipe, it is very difficult to prevent the sleeve from slipping during repeated fill/drain cycles. The solution is to use a section of corrugated pipe as a splice and to tie the polypipe to this corrugated pipe.

Small elevation changes, restrictions in elbows, flowmeters, and the surge valve itself all contribute to significant reductions in the irrigation flow rate. These factors reduce the number of acres per hour that can be irrigated by as much as 50%, while still providing water conservation.

High moisture rates were maintained throughout the growing season within the 9" and 12" depths at all 4 sites never dipping below the 80% soil moisture level. Soil moisture levels at the 30" depth were very stable throughout the season.

31. Site # 42, Field 42B Spring 2006

Site Description:

The 95 acre field was planted in cotton. Surge irrigation technology was used with 21" polypipe. The soil type is Harlingen clay (HA).

Sensor Installation:

Three sensor sites were selected; the SE site was 50 rows in from the SE corner and 150' inside the field, the SW site was 250 rows from the SE corner and 600' inside the field, the NW site was located 175 rows from the NW corner and 150' inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 9", 12", 18", 24" and 30". A McCrometer flow meter was used to measure the amount of water applied.



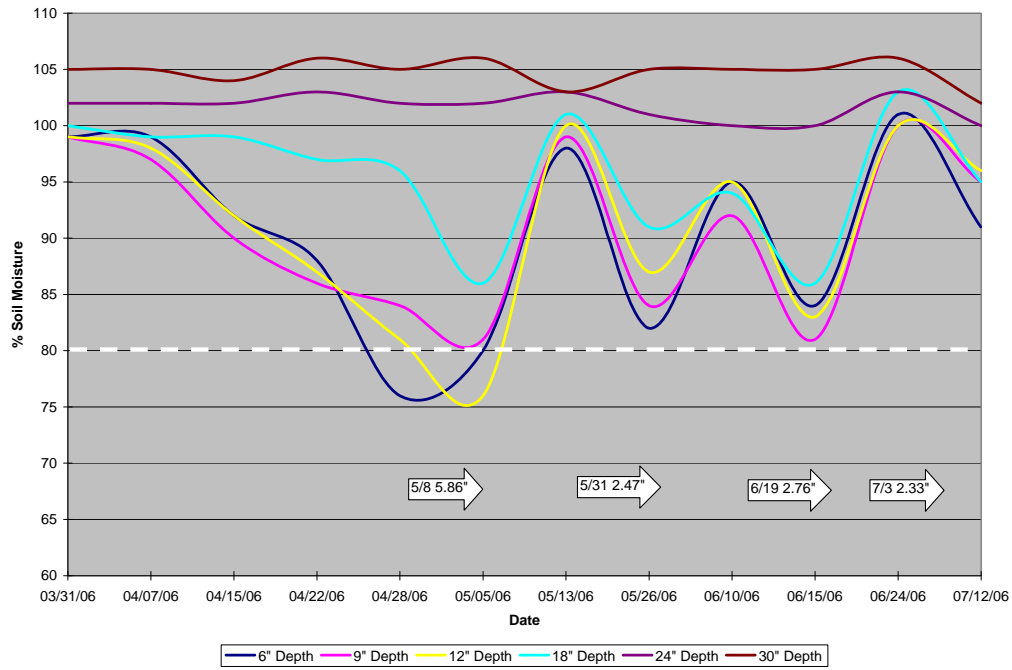
Irrigation Schedule:

| <u>Date</u> | <u>Irrigation Method</u> | <u>Amount of Water Applied, per Acre</u> |
|-------------|--------------------------|--|
| 5/8 | surge | 5.86 |
| 5/31 | surge | 2.47 |
| 6/19 | surge | 2.76 |
| 7/3 | flood | <u>2.33</u> |
| | Total | 13.42" |

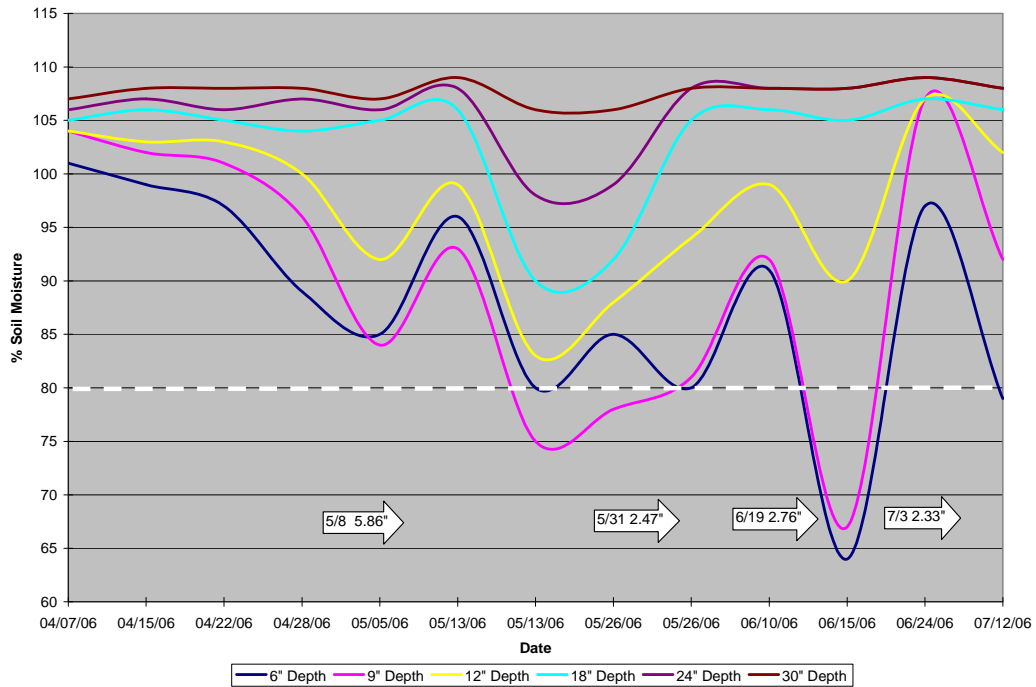
Irrigation Method:

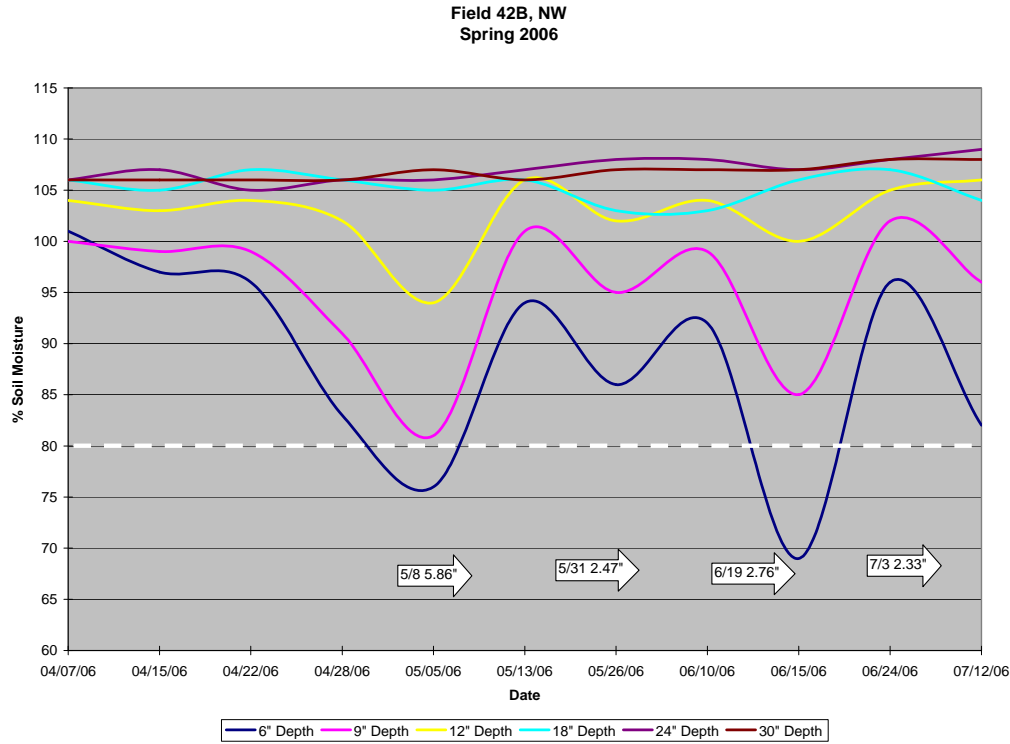
The entire field was irrigated with the surge technology. The SE chart shows a gradual decrease in the soil moisture from 3/31 through 5/5 with the 6", 9", and 12" lines trending downward together and the 18" line by itself until the 5/8 irrigation. After the first irrigation, the 6", 9", 12", and 18" lines begin to trend alike while the 24" and 30" lines remain stable throughout the entire season. It is interesting to note that the 24" and 30" lines change very little, perhaps due to no uptake by the plant roots due to saturation and/or compaction.

Field 42B, SE
Spring 2006



Field 42B, SW
Spring 2006





Observations:

High moisture rates were maintained throughout the growing season within the 9” and 12” depths at all 4 sites never dipping below the 80% soil moisture level. Soil moisture levels at the 30” depth were very stable throughout the season.

The SE chart shows a gradual decrease in the soil moisture from 3/31 through 5/5 with the 6”, 9”, and 12” lines trending downward together and the 18” line by itself until the 5/8 irrigation. After the first irrigation, the 6”, 9”, 12”, and 18” lines begin to trend alike while the 24” and 30” lines remain stable throughout the entire season. Perhaps these didn’t change due to no uptake by the plant roots because of saturation and/or compaction.

The SW chart shows a wide swing of moisture readings with the 6” and 9” dipping below the 80% mark around 6/15. All three sites show a spike at this same time, but the severity of the swing at this date is probably due more to cracking at the soil surface than a severe lack of moisture. The moisture levels at all depths, except 30”, are actively changing indicating good soil permeability.

The NW chart shows active moisture changes only at the 6”, 9”, and 12” depths. The soil type at this site is very heavy clay with the 18” – 30” zone fully saturated.

Economic Summary: Demonstration Sites 42A & 42B

The Demonstration Site 42 analysis consists of a 10-year financial outlook (2006-2015) for the 94 acres of cotton and 66 acres of grain sorghum production under surge irrigation with poly-pipe. It is assumed the cotton and grain sorghum acreage is rotated annually. The analysis assumes a \$1,800 cost for a surge valve. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing cost. The initial cotton price is \$.56/lb. and the grain sorghum price is \$5.00/cwt., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

Total crop receipts for the 160 site average \$575/acre initially and fluctuate from year-to-year as planted acreages rotate from cotton to grain sorghum production. Peak cash receipt years reflect those years where cotton plantings are the highest. In addition to market receipts, total receipts for the 160 acres include direct and counter-cyclical payments paid to base acres. Cash costs, including \$48/acre irrigation costs for cotton and \$49/acre for grain sorghum, also reflect the cotton to grain sorghum rotation cycle, requiring roughly \$408/acre in the initial year and \$350/acre in 2007. Net cash farm income (NCFI) generally follows the cotton to grain sorghum rotation cycle producing \$167/acre profit in the initial year and averages \$173/acre over the 10-year period. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$88/acre to \$100/acre plus or minus the average expected NCFI.

32. Site # 43, field 43A and 43B Spring 2006

Site Description:

The site is a 17 acre field (43A) planted in cotton and irrigated with Low Pressure Drip and a 39 acre field (43B) planted in cotton and furrow irrigated. The soil type is Harlingen Clay. Field slope is approximately .0005' from the North and .0003' to the East.



Sensor Installation:

One Furrow with a sensor site located 250' from the upper end and another sensor site located 250' from the lower end. Each sensor site utilized 4 watermark soil moisture sensors connected to a Watchdog Data logger for data storage/retrieval. The data loggers were set to record soil moisture readings every 15

Figure 1

minutes. Two sensors were placed 18" deep along the outside shoulders of each bed away from the furrow where the drip tape was buried. The remaining two sensors were located 12" deep along the shoulder of the beds facing the drip tape.

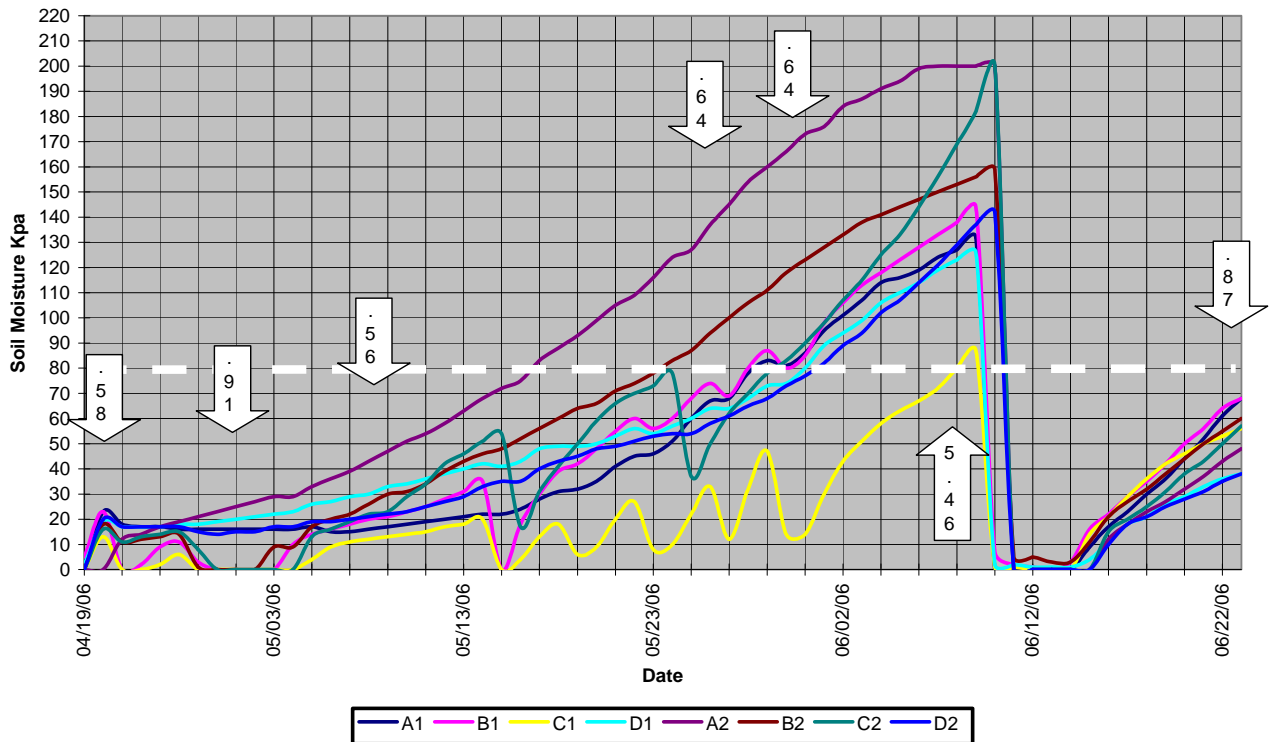
Irrigation Schedule:

| LPS DRIP, Field 43A | | | FURROW, Field 43B | |
|----------------------------|------------------------|-----------------------|--------------------------|-----------------------|
| Date | Method | Water Applied | Date | Water Applied |
| 4/20 | Drip | .58 | 5/4 | 6.4 |
| 4/28 | Drip | .91 | 6/1 | 6.77 |
| 5/8 | Drip | .56 | 6/22 | <u>7.07</u> |
| 5/26 | Drip | .64 | | |
| 5/30 | Drip | .64 | | |
| 6/9 | Furrow | 5.46 | | |
| 6/26 | Drip | <u>.87</u> | | |
| | Total | 9.66 in | Total | 20.24 in |
| | <u>Rainfall</u> | <u>9.29 in</u> | <u>Rainfall</u> | <u>9.29 in</u> |
| | Total | 18.95 | | 29.53 |

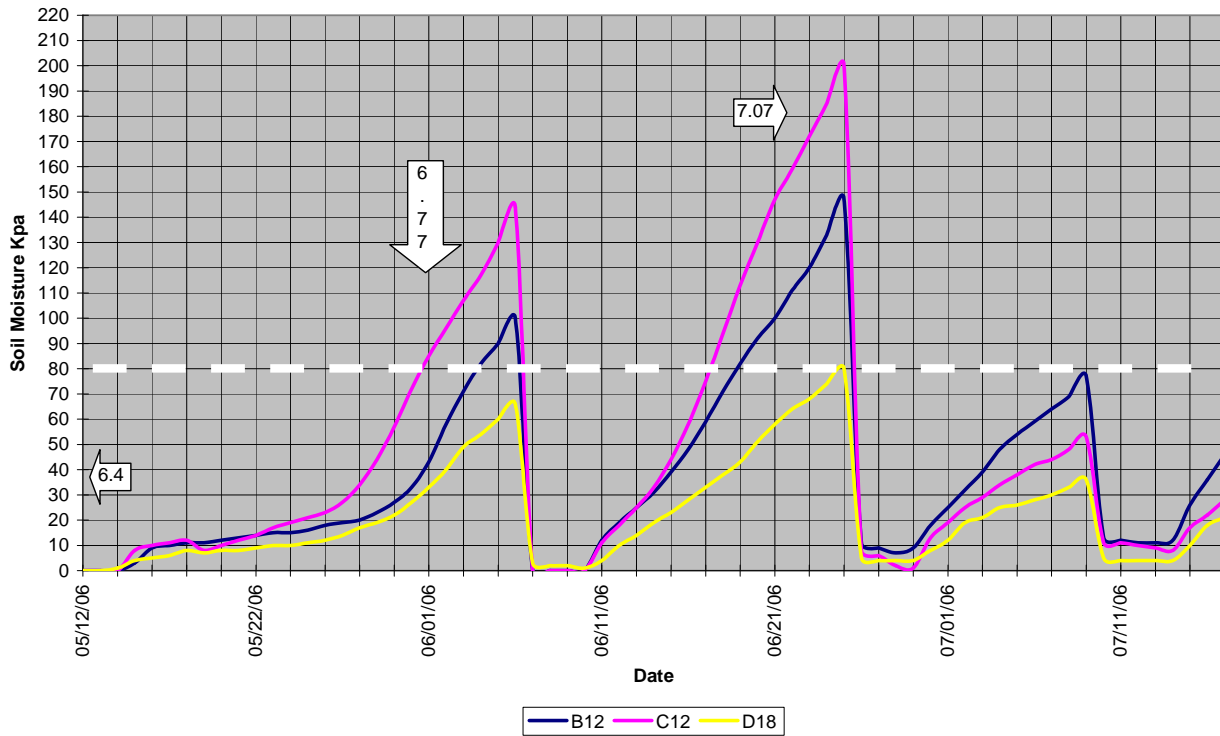
Irrigation Method:

The Low Pressure Drip (LPS) irrigation system is designed to operate with a head pressure of 3 p.s.i. This system was initially operated with gravity flow at approximately 1.5 – 2 p.s.i., but was later pressurized to 3.5 p.s.i. The drip tape was placed approximately 3” deep in every other furrow. The row spacing was 40”, thus the drip tape spacing was 80” and the row length is 1260’.

**Drip Irrigation Composite
Field 43A**



**Furrow Irrigated Cotton 2006
Field 43B**



Observations:

As the charts illustrate, the water supply did not satisfy the water demand until a flood irrigation was applied. The gravity head pressure wasn't supplying an adequate flow rate and there was a delay caused by pump problems. Additionally, the LPS 8 mil tape plugged with algae while the pump motor was being repaired.

However, the tape was able to be cleaned and performed well for the rest of the season. The irrigation technology allows the grower to apply small amounts of water as needed, but requires careful attention to establish and maintain an adequate amount of available water.

The LPS system applied 52% less (9.66 ac-in) water than the furrow irrigated (20.24 ac-in).

Economic Summary: Demonstration Sites 43A & 43B

The Demonstration Site 43A and 43B analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of furrow with poly-pipe and 17 acres of drip cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.56/lb., including marketing loan deficiency payments. 2006

production costs and overhead charges are producer estimated rates. The drip system costs on average \$143/acre/year.

Total cash receipts average about \$590/acre acre for both irrigation methods. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Due primarily to the required replacement of drip tape every two years, cash costs, including irrigation costs, average \$530/acre acre for the drip compared to \$400/acre for the furrow irrigation. Peak cash cost years occur in years where drip tape is replaced. Net cash farm income (NCFI) for the furrow plot averages \$190/acre, over three times higher than \$60/acre for the drip plot. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$132/acre plus or minus the average expected NCFI for the furrow site. However, for the drip site, NCFI is projected to be highly volatile with a higher probability of being negative.

33. Site # 44, field 44A Spring 2006

Site Description:

The site is a 38 acre field which was planted in cotton. The irrigation method is furrow irrigation with surge valve technology and the soil type is mainly Harlingen Clay. Field slope is approximately .0005' from the North and .00025' to the East.

Sensor Installation:

One furrow was selected with sensor sites 100' in from the upper end, in the middle of the field, and 100' in from the lower end. One Aqua-Pro sensor tube was installed at each of the three sites. A tipping bucket rain gauge with data logger was located approximately 1/2 mile from the field.



Irrigation Schedule:

| Date | Amount of Water Applied |
|----------------|-------------------------|
| 3/6 | 6.32 |
| March rainfall | .87 |
| April rainfall | .66 |
| May rainfall | 2.38 |
| 6/1 | 4.52 |
| 6/21 | 2.72 |
| June rainfall | 1.12 |
| July rainfall | <u>4.26</u> |
| Total | 22.85" |

Irrigation Method:

The surge valve is located in the center of the field and the field is divided into two settings on each side of the surge valve. The surge valve was programmed to irrigate one section per side during a 24-hour period. During this 24-hour setting there were six alternations per side based on a variable time scale. The surge controller requires the

operator to enter the initial setting time period and then calculates the remainder of the settings. Our initial setting time was 30 minutes. The entire field was irrigated in 48 hours.

Observations:

The initial irrigation in March was flood, not surge, and the numbers tell the story in that the 6.32 ac-in application was the largest single application during the season. The surge technology allowed the grower to apply less water per irrigation.

Economic Summary: Demonstration Site 44A

The Demonstration Site 44A analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of cotton production under surge irrigation with poly-pipe. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.529/lb., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a surge valve at a cost of \$2,200. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$592/acre over the 10-year period and cash costs average just under \$457/acre, including \$40/acre variable irrigation costs. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Net cash farm income (NCFI) increases throughout the 10-year period from \$76/acre in 2006 to \$169/acre in 2015. The risks associated with prices and yields suggest some chances of negative NCFI. In a normal production year, NCFI could range as much as \$158/acre plus or minus the average expected NCFI for the site.

34. Site # 45, field 45A 2006

Site Description:

The site is a 36.7 acre field in first year Sugar Cane. The irrigation technology is furrow irrigation with poly-pipe and the soil type is Harlingen Clay. Field slope is approximately .0005' from the North and .0003' to the East.



Sensor Installation:

Two rows were chosen with three sensor sites per row. The East row was the 25th row counting from the east side of the field and the West row is also the 25th row counting from the west corner. The #3 sensor sites were located 100' down the row, the #2 sensor sites were located 600' down the row (starting from the north end), and the #1 sensor sites were located 100' down the row (measured from the south end). Two Aqua-Pro sensor tubes were installed at each site. The tubes labeled clay was installed with a slurry made from the topsoil and the tubes labeled sand were installed with a slurry made from a sandy loam topsoil. A Watchdog data logger with three watermark soil moisture sensors buried at 1', 2', and 3' depths was also placed at sensor site E1. Three Echo probe sensors with a Decagon Data logger were installed at sensor site E1 at 1', 2', and 3' depths. McCrometer insertion-type flow meters were mounted into the two field turnouts to measure the amount of water applied. One tipping-bucket rain gauge with a Watchdog data logger was used to measure rainfall events.

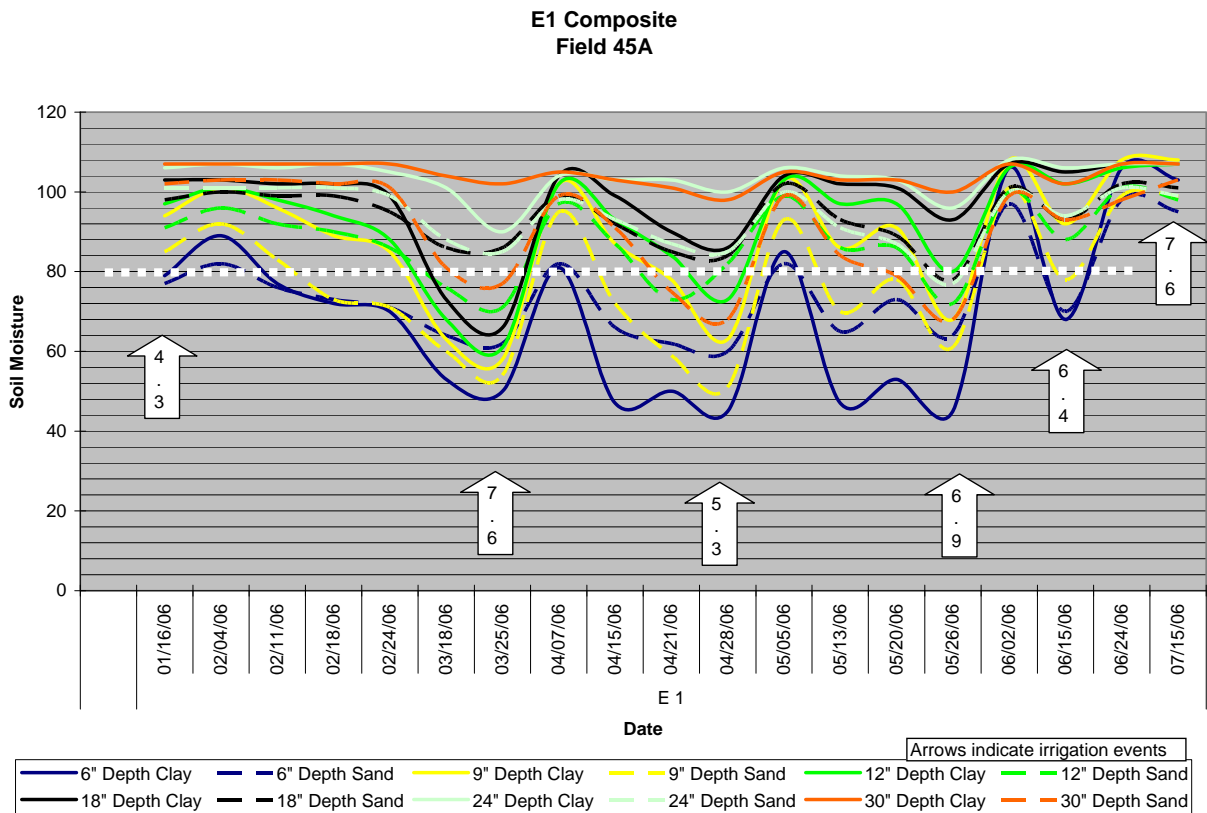
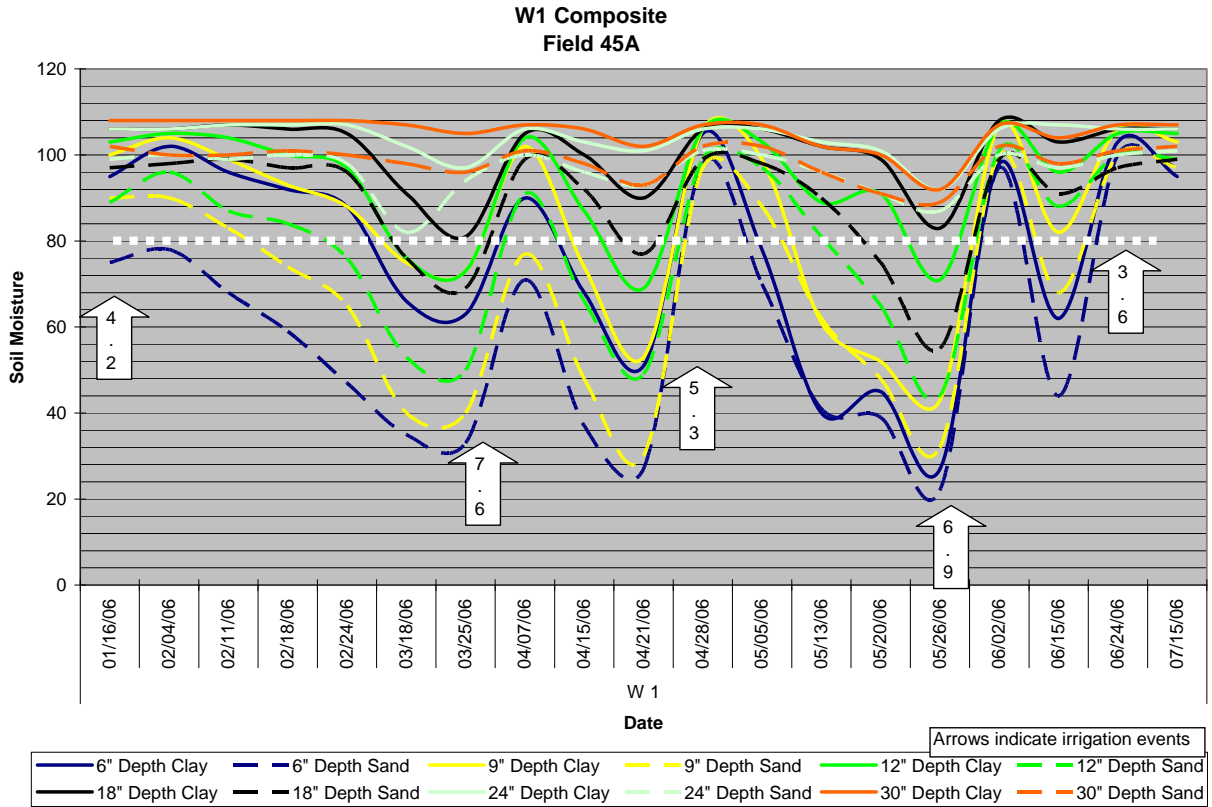
Irrigation Schedule:

| Date | Amount of water applied ac-in. |
|--------------|--------------------------------|
| 10/3 | 4.9 |
| 11/22 | 3.99 |
| 1/17 | 4.27 |
| 3/28 | 7.59 |
| 4/29 | 5.28 |
| 6/1 | 6.98 |
| 6/20 | 6.43 |
| 7/14 | 3.63 |
| 7/24 | 7.85 |
| 8/5 | <u>8.16</u> |
| Total | 59.08 ac-in. |

Irrigation Method:

The field was furrow irrigated using 18” polypipe with size “A” holes from two field turnouts. One turnout is located at the NW corner and the other is along the NE side. Although a flume was installed to measure tail water, there was no measurable loss.





Observations:

The attached charts illustrate the soil moisture, expressed as a percentage of moisture available, variations over time. The charts show a conservative use of irrigation water with the available moisture readings, at the depths of 12” and greater, staying above 70% except for a two-week period during March. The center of the field (E2, and W2) was drier than the ends. The Aqua-Pro sensor and buried tubes perform well, allowing the user to monitor the available soil moisture at various depths from the surface to 30”. The soil develops substantial cracks during the wetting and drying cycles. It is these surface cracks which cause the 6” depth readings to fluctuate more than any other. The sensor tubes installed with the clay slurry were more prone to surface cracks than the tubes installed with the sandy loam slurry. However, there were roots which followed the sandy loam slurry which caused the larger soil moisture fluctuations at the 24” and 30” depths. The Watermark sensors and Watchdog data logger performed well and offered the advantage of continuously recording measurements on 15 minute intervals. The Decagon data logger and Echo probes also performed well and offer the same benefit of continuous recording.

Economic Summary: Demonstration Site 45

The Demonstration Site 45 analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of sugarcane production under furrow irrigation with poly-pipe. The initial outright purchase of sugarcane grinding rights (\$800/acre) with no financing is included. The baseline scenario produces a negative cash position the first two years, but no interest was charged on carryover balances. For the 10-year outlook projection, the sugarcane price is based on the producer’s estimate of future prices and is held at an average of \$17 per ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average just over \$849/acre initially and decline as the productive capacity of the sugarcane diminishes until the sixth year when the land is idle. Cash costs, including \$56/acre in variable irrigation costs, also reflect the sugarcane production cycle, requiring roughly \$555/acre in the initial year, about one-half that amount in subsequent years and approximately \$130/acre in the idle year. Average net cash farm income (NCFI) generally follows the sugarcane production cycle producing \$294/acre profit in the initial year and peaking at \$456/acre the second year. It averages approximately \$255/acre per year for the assumed 6-year sugarcane cycle. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$184/acre to \$211/acre plus or minus the average expected NCFI.

35. Site# 47, field 47A and 47B Spring 2006

Site Description:

The 39 acre field was planted in corn and is divided into two sections, 47A is the eastern part of the field with 20 acres and 47B is the western part of the same field with 19 acres. The soil type is Raymondville clay loam. Surge irrigation technology was used for field 47B and flood irrigation was used for field 47A. The eastern part, 47A, has a slope of .00005' and the western part 47A has a slope of .0001'.



Sensor Installation:

Two furrows, one East and one West which were 50 rows from the edge, were selected with sensor sites located 200' from the lower end. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 9", 12", 18", 24" and 30". A McCrometer flow meter was used to measure the amount of water applied.

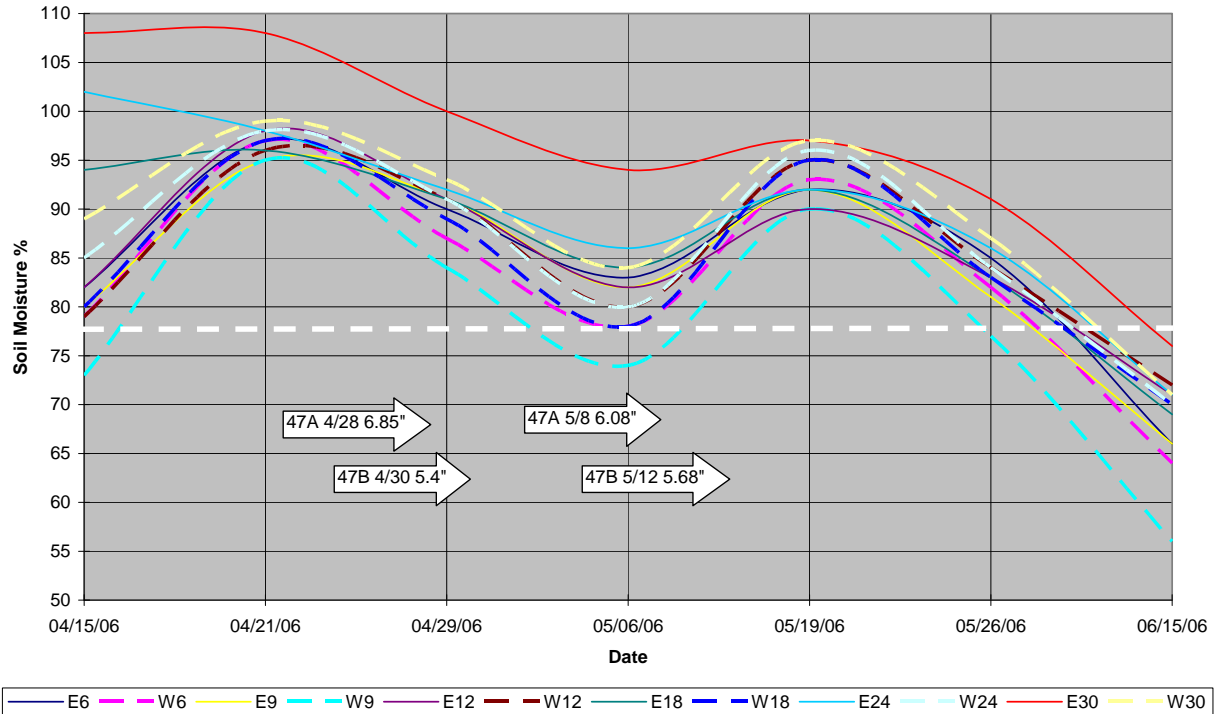
Irrigation Schedule:

| <u>Date</u> | <u>Field</u> | <u>Irrigation Technology</u> | <u>Water Applied per Acre</u> |
|-------------|--------------|------------------------------|-------------------------------|
| 4/28 | 47A | flooded furrow | 6.85 |
| 4/30 | 47B | surge | 5.4 |
| 5/8 | 47A | flooded furrow | 6.08 |
| 5/12 | 47B | surge | 5.68 |
| | Total 47A | flooded furrow | 12.93" |
| | Total 47B | surge | 11.08" |

Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperater used 18" diameter polypipe on both fields. The surge controller was programmed to alternate 6 cycles in a 24-hour period.

Field 47 Composite
Spring 2006



Observations:

The surge technology did not deliver substantial savings in the amount of water applied. The curves show that the soil moisture lasted longer with the flooded furrows than with the surge irrigation. Since the Raymondville clay loam is much more permeable than the Harlingen clay, it is possible that the steeper slope of the surge field lessened the opportunity time for deeper percolation of the irrigation water when compared to the flatter part of the field. The cooperater liked the surge technology well enough to use it again for the following spring, noting better uniformity and moisture retention than what he had experienced in the past with flooded furrow irrigation.

Economic Summary:

Economic summary for this site has not been completed.

Appendix E

Flow Meter Calibration Facility



Table of Contents

| | |
|------------------------------------|----|
| Foundation and Building | 3 |
| Office and Meeting Room | 4 |
| Water Conveyance System..... | 5 |
| Open Channel Flume | 6 |
| Closed Pipe Manifold | 8 |
| Calibration Tank | 9 |
| Catwalk and Viewing Platform | 11 |
| Control and Automation | 12 |
| Use of Facilities | 13 |

Foundation and Building

The construction of the Flow Meter Calibration Facility began in April of 2006. The contract for the foundation labor was issued to Joe Farias and materials were the responsibility of Harlingen Irrigation District. The form work was completed in accordance with the Engineers design in late April. Due to the nature of the pours the



District hired L&G Concrete to pump one hundred and seventy two yards of concrete for the foundation. The foundation was poured in three parts and this began the first part of May 2006.



The design called for a 60' x 100' x 12' open sided building. After reviewing several bids the District purchased the building from Muller Buildings Inc in April of 2006. The building was delivered in May and the District hired AAA crane service to erect the building. Erecting began mid May 2006 and was completed in two weeks.

Office and Meeting Room

Upon completion of the shell erection, District personnel began construction of the 20' x 40' office and meeting room facilities. This facility consists of a 20x30 meeting room with one restroom and an office /control room. Electrical and plumbing work was



Meeting Room



Office/Control Room

contracted to Parish Electrical and Plumbing. The District hired two local building tradesmen to finish the interior of the office as well as lay the tile floor. All building construction was done in compliance with the building codes of Cameron County Texas. The construction was inspected on a regular basis by Cameron County building Inspectors as well as Texas Water Development board inspector Juan Bujanos. The foundation, building and office facilities were completed in November of 2006.

Water Conveyance System

The District began construction of the water conveyance portion of the Flow Meter Calibration Facility in June of 2006 with the construction of the water diversion box. This box is used to divert the water pumped from the inlet channel to three pipelines. One feeds the open channel flume, one feeds the closed pipe manifold and one feeds the discharge to the main canal. The diversion box is constructed of a twelve inch foundation with a four foot wall topped with two nine feet by 7 feet concrete boxes. The box is divided by a sixteen foot head wall to provide a constant head to the facility. The over flow from the headwall is diverted back to the inlet channel. The diversion is controlled by three twenty-four inch slide gates in the diversion box.



Diversion Box Foundation



Setting the Concrete Boxes

Open Channel Flume

Upon completion of the diversion box work began on the open channel flume. This flume is designed to demonstrate and calibrate open channel water measurement devices. The flume is three feet wide by four feet deep and one hundred and forty feet long. The fall from high end to low end is .083 inches per foot. It is divided into ten foot sections by two inch aluminum channels imbedded in the concrete wall allowing for the placement of control gates and check structures. The flume discharges into the inlet channel allowing for recirculation of water. There are also four, eight inch discharge pipes placed along the outside of the flume for canal turn out simulation.



Flume inlet with Sharp Crested Weir



Flume Discharge with Broad Crested Ramp



Water flowing
over Sharp
Crested Weir at
a rate of 6.5cfs



Water over Broad
Crested Ramp at a
rate of 6.5 cfs

Closed Pipe Manifold



The closed pipe manifold was designed to calibrate insertion type meters for pipe sizes ranging from twenty-four inches to six inches in diameter. The manifold was built by Morrill Industries and assembled by District personnel. At the inlet of the manifold are two Siemens certified 6000 Mag flow meters. A twenty-four inch meter for high flows and a twelve inch meter for low flows. The manifold is designed to allow for interchangeable pipe diameters and many flow meter configurations.



Calibration Tank

In addition to the Mag Meters the District has constructed a calibration tank to measure the flow of water volume over time. Water can be diverted from the open channel flume as well as the closed pipe manifold into the tank for a more precise flow measurement. The tank is built on a twelve inch thick one hundred and forty four square foot foundation topped with two ten by ten concrete boxes and a four foot poured concrete wall. The tank has a fifteen inch discharge that is controlled by an air operated flush valve.



Calibration tank and discharge/flume foundation /drain pipe.

Calibration tank 15" discharge pipe.





Calibration tank poured wall and flume end.

Manifold discharge and calibration tank



Catwalk and Viewing Platform

For easier access and viewing of the demonstration area the District constructed a catwalk and viewing platform. This structure allows for the mounting of electrical conduit and data cable conduit as well as access to both sides of the flume and pipe manifold.



Control and Automation

The District has purchased a rack mounted pc for control and automation of the Flow Meter Calibration Facility. The pc and related software will allow the facility operators to control and demonstrate many methods of total canal automation and control as well as perform calibration on meters. The system consists of the rack mounted pc, one SCADA system for data acquisition and control, a 48 to 24 channel patch panel to route data in and out of the control room and a wireless interface for communication with external devices such as laptop computers. The installation and programming of this system as well as installation of flow measurement devices is the majority of the work left to complete at the facility. We expect to have this work completed in May of this year.

The District has solicited many flow measurement device manufactures for donations of devices for demonstration and automation of the facility. To date we have received positive responses from Rubicon Systems America, Siemens, Sontec and Seametrics. Over the next several months the District will be working with these companies to install their devices for demonstration and evaluation purposes as well as aids in the automation of the facility. We have also begun contacting all the irrigation districts in the Rio Grande Valley to survey the needs of the individual districts to better prepare for the type of meters we will calibrating.



Use of Facilities

Since the completion of the meeting room facilities in November, the District has had the opportunity to host several workshops and grower information meetings. In December of 2006 the District hosted a USDA-NRCS EQIP information meeting. This meeting was well attended by growers and agency personnel alike. Also in December we held an ADI managers meeting to discuss data collection and the building of the irrigation information database.

In February the District in conjunction with Cameron County Extension, Texas A&M Extension and USDA-NRCS held its second water management workshop at the new Flow Meter Calibration Facility meeting room. The workshop was attended by approximately 20 growers and agency personnel. We have planned another Water Management workshop for May 2007.



Enrique Perez , Cameron County Extension Agent, addressing the attendees of the Water Management Workshop

Annual Progress Report for 2006

March 1, 2006 through February 28, 2007

for Work Under

Maximization of On-Farm Surface
Water Use Efficiency by Integration of On-Farm
Application and District Delivery Systems

Texas Water Development Board
Agricultural Water Conservation
Demonstration Initiative Grant

Submitted to:

Harlingen Irrigation District
Cameron County No. 1
Harlingen, Texas

February 28, 2007



P.O. Box 150069
Austin, Texas 78715
www.axiomblair.com

Table of Contents

| | |
|---|-----------|
| 1. Introduction and Overview..... | 1 |
| 2. Scope of Work..... | 3 |
| 2.1 Subcontracting Contract Execution | 3 |
| 2.1.1 Task 1 Description..... | 3 |
| 2.1.2 Work Completed | 3 |
| 2.2 District and On-Farm Flow Meter and Demonstration Facilities | 3 |
| 2.2.1 Task 2 Description..... | 3 |
| 2.2.2 Work Completed | 3 |
| 2.3 Demonstration of Internet Based Information and Real-Time Flow, Weather and Water User Information (RTIS)..... | 5 |
| 2.3.1 Task 3 Description..... | 5 |
| 2.3.2 Work Completed | 5 |
| 2.3.2.1 HID Internet Website RTIS Reporting User Guide – Part I | 6 |
| 2.3.2.2 Website CMS (Content Management System) | 9 |
| 2.4 On-Farm Demonstration of Surge and Center Pivot Irrigation Systems .. | 14 |
| 2.4.1 Task 4 Description..... | 14 |
| 2.4.2 Work Completed | 14 |
| 2.5 Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands | 14 |
| 2.5.1 Task 4 Description..... | 14 |
| 2.5.2 Work Completed | 14 |
| 3. Project Task Budget..... | 15 |

LIST OF TABLES

| | |
|--|-----------|
| <i>Table 3.1: Project Task Budget.....</i> | <i>15</i> |
|--|-----------|

1. Introduction and Overview

This report contains the annual progress report for the Agricultural Demonstration Initiative Project as indicated in the Scope of Work contained in the contract between Harlingen Irrigation District – Cameron County No. 1 (HIDCC1 or the District) and Axiom-Blair Engineering, L.P. (ABE). A description of the overall progress, description of any problems encountered that have any effect on the study, delay of the timely completion of work or change in the deliverables or objectives of the contract are discussed, as well as any corrective actions necessary.

During the year 2006, ABE was tasked to provide the following general support to the project:

- **Subcontracting Contract Execution:** The Subcontractor will assist the District in preparing and executing the subcontracts with Delta Lake Irrigation District, Texas A&M University Kingsville, and others to provide support and services to the District on the primary contract.
- **District and On-Farm Flow Meter Calibration and Demonstration Facility:** The Subcontractor will provide civil engineering services to: 1) diagram the flow meter pipe and placement layout; 2) diagram the test canal configuration depicting weir and test gate locations and layout; and 3) PLC programming; and 4) other technical support as necessary to conclude the design and implementation of the facility.
- **Demonstration of Internet Based Information Real-Time Flow, Weather, and Water User Accounting System:** The Subcontractor will assist the District in finalizing the development of the real-time flow, weather, and water user information system (RTIS), with computer programming services to extend the current SCADA software to display flow rate and other information from the District's secondary On-farm flow measurement telemetry system, and incorporate portions of the existing water use accounting system into the internet display application. The Subcontractor will also develop new RTIS software to collect real-time rainfall measurements at five telemetry sites along with software to collect weather station information at two of those sites, for display within the current Internet display application. The two weather station sites will be incorporated into two of the existing primary telemetry sites. The District shall make the District's water user accounting system and any programming consultant for the system available to the Subcontractor and such programming consultant may be retained by the Subcontractor for the purposes of providing the necessary software interface between the water user accounting system and the RTIS. The Subcontractor will assist the District in documenting the features and capabilities of the RTIS.

- **Technical Support:** The Subcontractor will provide engineering and other technical support to the District, as directed, regarding efforts to sustain the primary contract task or support other subcontract activities.
- **Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands:** The Subcontractor will provide assistance to Delta Lake Irrigation District (DLID) in the design, implementation, and purchase of the pump controller/PLC to use with DLID pump equipment to demonstrate the use of internal combustion engines in matching the quantity of water diverted from the district canal for meeting irrigation demands. A technical workshop and the associated training materials will be prepared for training district managers in the proper design, installation, and cost of installing and operating variable speed drives, and the associated pumping and pipeline systems.

The following sections address the specific Scope of Work between the District and ABE, and the work completed on each task during March 2006 through February 2007.

2. Scope of Work

The Task Descriptions and work provided for each Task is discussed below.

2.1 Subcontracting Contract Execution

2.1.1 Task 1 Description

The Subcontractor will assist the District in preparing and executing the subcontracts with Delta Lake Irrigation District, Texas A&M University Kingsville, Texas Cooperative Extension, and others to provide support and services to perform the work task.

2.1.2 Work Completed

The subcontracts for Delta Lake Irrigation District, Texas A & M University Kingsville, Texas Cooperative Extension, and others were completed. Contract modification work requested by TWDB has been completed.

2.2 District and On-Farm Flow Meter and Demonstration Facilities

2.2.1 Task 2 Description

The Subcontractor will provide civil engineering services for the design of the facilities, including but not limited to preparing site plan drawings, pump and piping system layout, open channel flow measurement system, pump and remote control specifications, construction bid and contracting documents, and preparation of environmental summary reports for submittal by the District to Texas Historical Commission, Texas Parks and Wildlife Department, and the US Army Corps of Engineers.

2.2.2 Work Completed

A Flow Meter Calibration and Demonstration Facility was constructed in 2006 and early 2007. The primary work in 2006 consisted of site review of construction, design and bidding of the flow meter manifold system, and design of the SCADA control system. Engineering drawings for the manifold system are available from the district.

The remaining design work for the Calibration Facility includes flow meter pipe The only engineering work remaining for the Calibration Facility consists of wiring in the SCADA control system and development, installation of the automatic gate and variable speed motor controllers, and software development for the control system

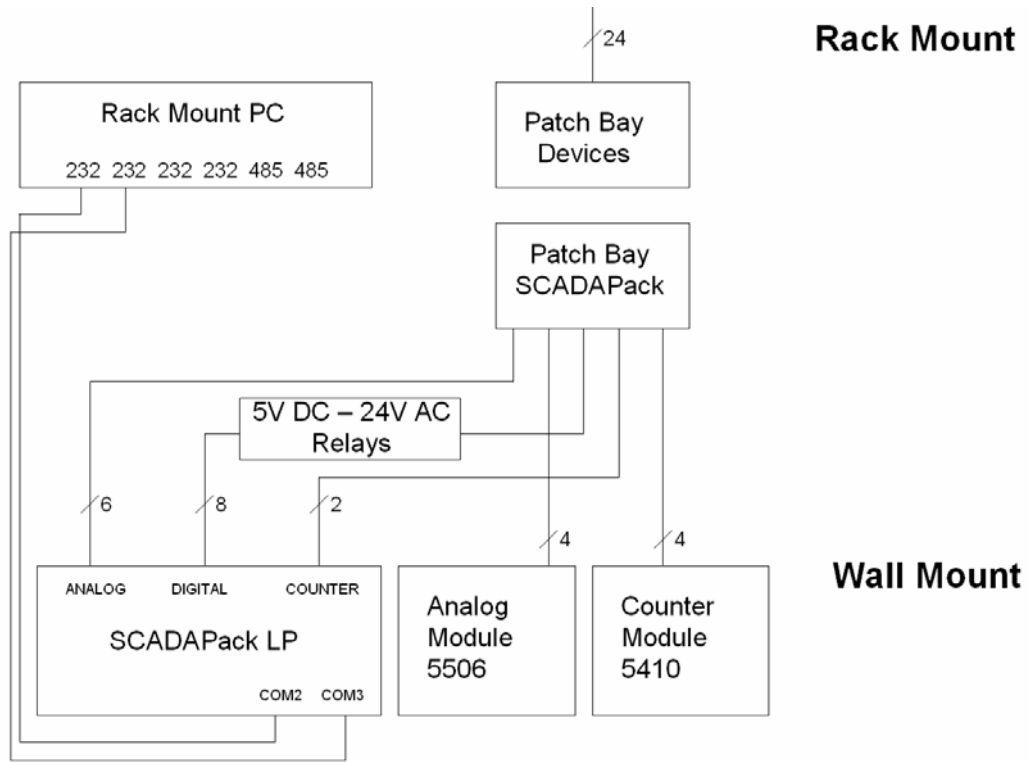


Figure 1 – Block Diagram of Flow Meter Calibration Facility SCADA System



. Figure 2 – Flow Measurement Manifold System

2.3 Demonstration of Internet Based Information and Real-Time Flow, Weather and Water User Information (RTIS)

2.3.1 Task 3 Description

The Subcontractor shall assist the District in developing the real-time flow, weather, and water user information system (RTIS), including computer programming services such as those necessary to develop the software to display specific District information from the District's existing flow measurement telemetry system and existing water use accounting system on the internet. The Subcontractor shall develop the necessary software to collect real-time rainfall data from five locations selected by the district and co-located at existing flow measurement telemetry nodes and display such rainfall data on the District's web site. The Subcontractor will assist the District in preparing a document that defines the features and capabilities of the RTIS, and the Subcontractor shall use this document in developing the RTIS software. The Subcontractor shall make use of the District's water user accounting system and any programming consultant for the system and such programming consultant shall be retained by the Subcontractor for the purposes of providing the necessary software interface between the water user accounting system and the RTIS.

2.3.2 Work Completed

The initial phase consisted of development of a general website for HIDCC. This task was completed on August 15, 2005. The second phase consists of developing the computer programming necessary to display flow measurement data from HIDCC telemetry server in real-time over the Internet. This phase was completed in November of 2005 and the system is operational. Additional meters and rain gauges are being added to the web display system as such devices become operational.

The third phase consists of development of software for secure access to on-farm flow meter records, water use charges, and water billing by interfacing the Internet server with the District's existing accounting system computer. The District water accounting software is being updated by a third-party at the District's expense, and this software update needs to be completed before significant progress can be made in this phase. Initial work on this phase addresses the accounting and water ticket database fields related to user information such as property identification, crops, requested water amounts, times, etc.

The following is an initial release of the information that outlines the features and uses of the Internet accessed real-time flow, weather, and water user information system (RTIS). The following details how to locate and use the RTIS website, and how to select a pumphouse and water deliveries to view as an example of navigating the website. The source code for this part of the RTIS software system is attached as Appendix F.

2.3.2.1 HID Internet Website RTIS Reporting User Guide – Part I

Welcome to the Harlingen Irrigation District Agricultural Water Conservation Demonstration Initiative Internet Based Information project! This documentation outlines the features of the Internet accessed Real-Time flow, weather and water user Information System (RTIS) and how to use it. The web interface to the system is available on the district’s website, which is located at <http://www.hidcc1.org>. After navigating to the district website, select Telemetry as shown below in Figure 2.1.

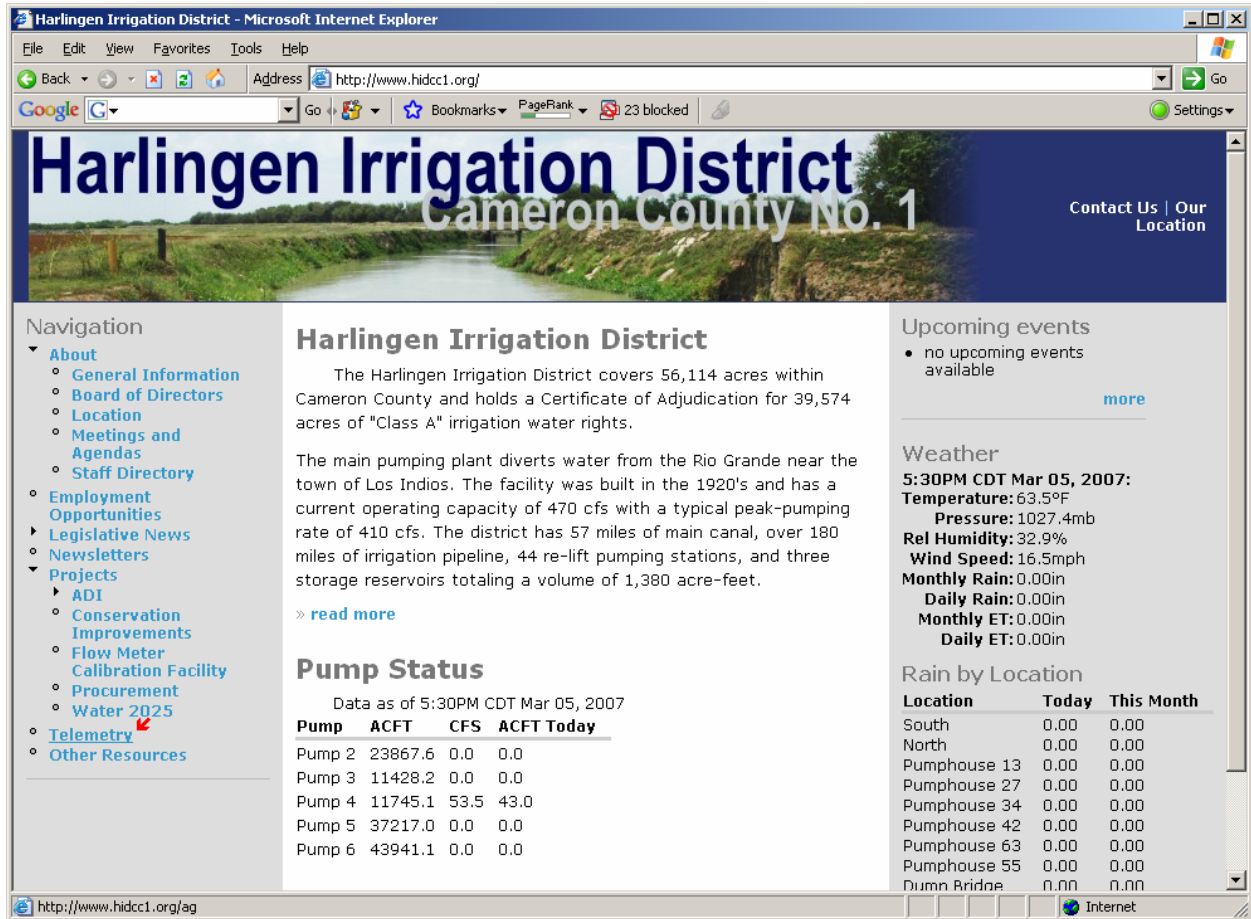


Figure 2.3.2.1.1: Harlingen Irrigation District Web Site Main Screen

Now at the Telemetry Main Page, you are shown a list of site groups which may be expanded to reveal sites and data points.

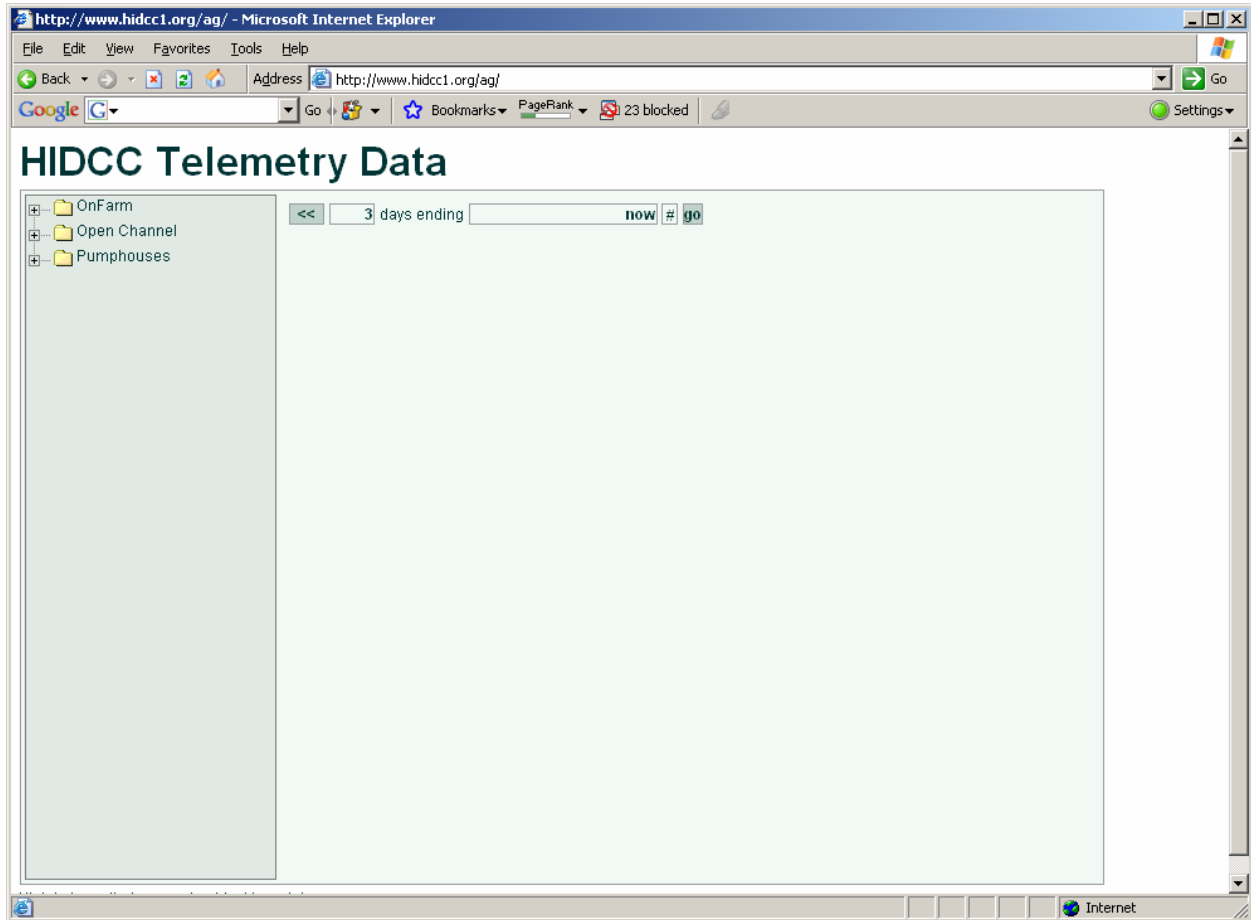


Figure 2.3.2.1.2: Telemetry Main Page

Once at the Telemetry Main Page, you may expand the desired section by clicking the Plus sign (+) to the left of the folder you wish to examine, then select a specific site by clicking on that site's text label or expand the site to display a single graph from the site.

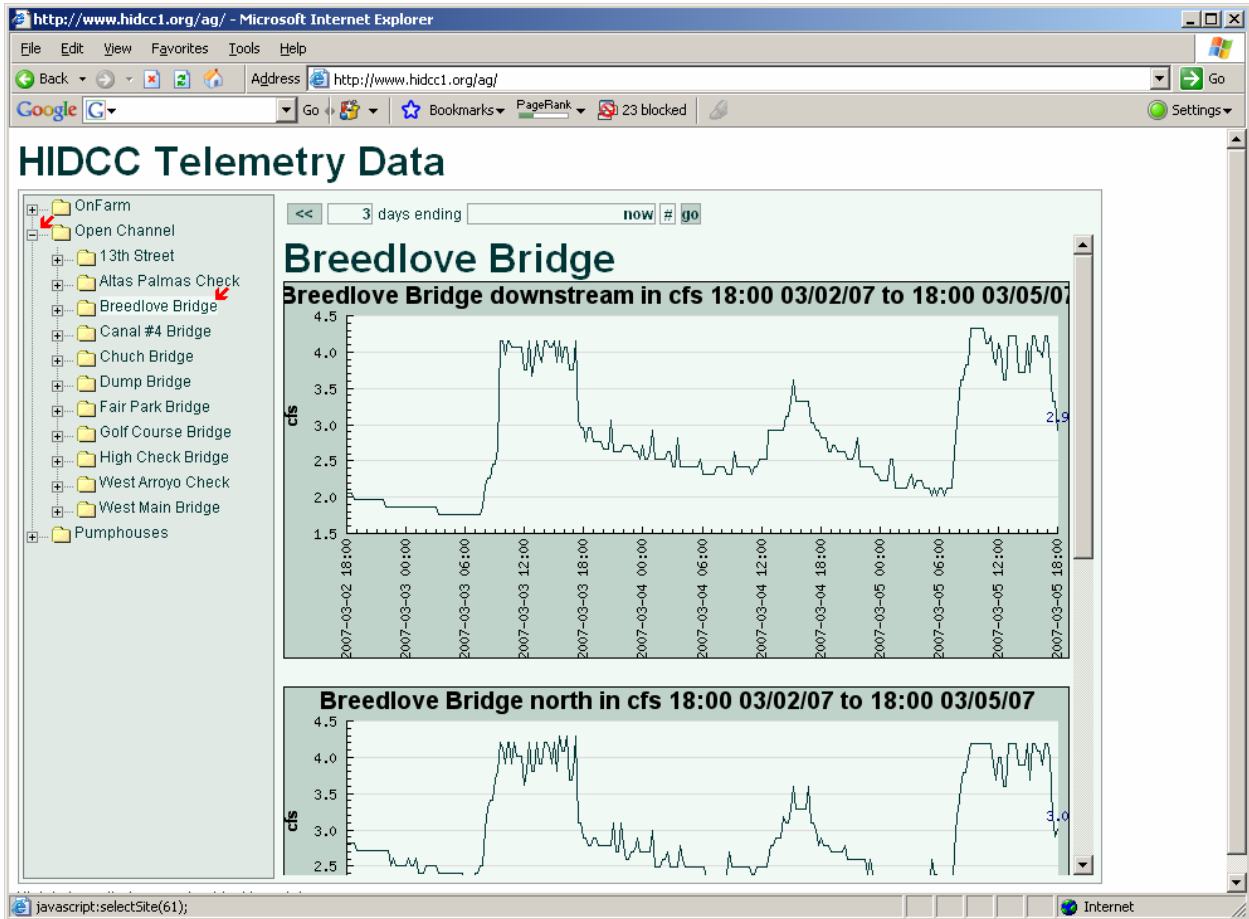


Figure 2.3.2.1.3: Telemetry Data Display

2.3.2.2 Website CMS (Content Management System)

2.3.2.2.1 System Overview

This brief users' guide provided a basic reference to editing, adding, and removing documents from the hidcc1.org website using the Content Management System. Using the CMS, you will be able to make changes to the website using our completely web-based interface.

2.3.2.2.2 Logging in

To log in to the Content Management System, point your web browser to <http://www.hidcc1.org/user> and enter your username and password.

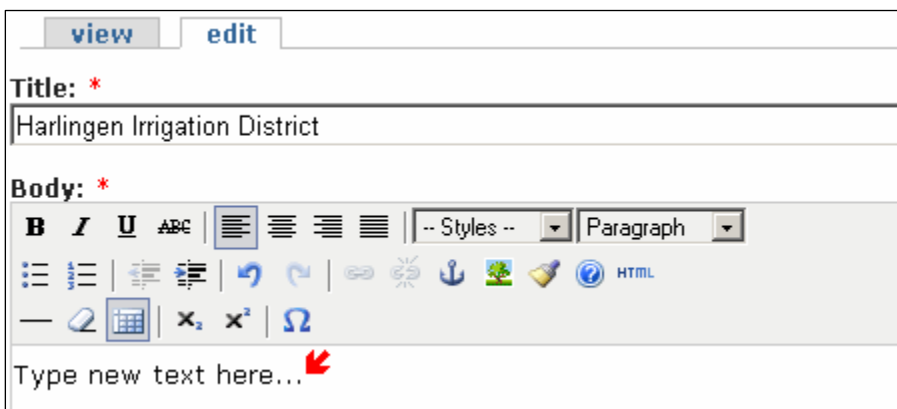


2.3.2.2.3 Updating Existing Content



To update existing content, log in and select the page you would like to edit from the grey menu on the left (1), and then click the 'edit' tab at the top of the page (2).

Next, edit the page as desired in the Body field.

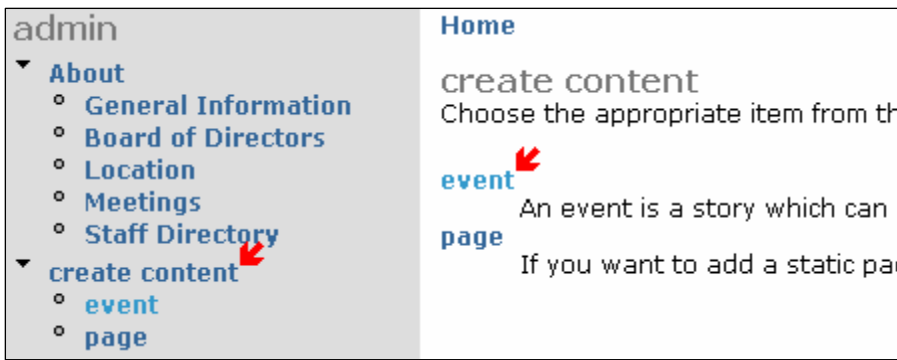




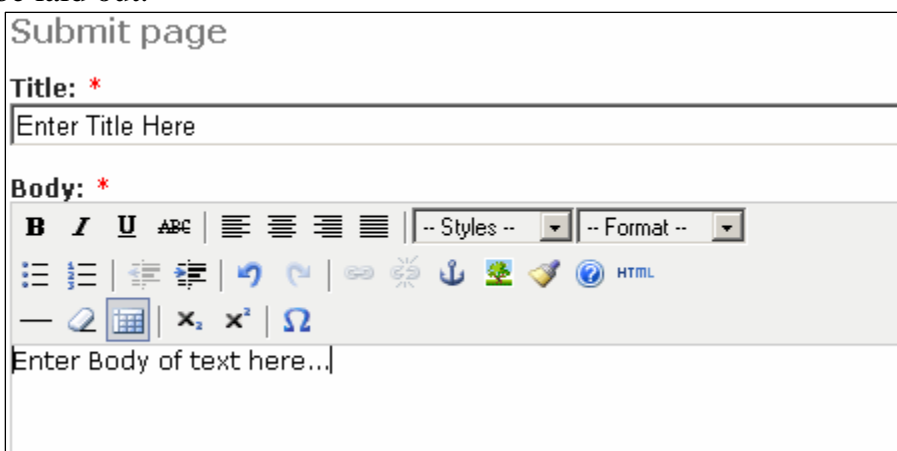
You may also alter how the page is listed in the site menu under ‘Menu settings’ or add/remove file attachments under ‘File attachments’. Finally, remember to click ‘Submit’ when you are pleased with the changes that you’ve made.

2.3.2.2.4 Creating New Content

If you would like to add a new page, log in and under the grey menu on the left, select ‘create content’. You will then have a choice of what type of item you would like to create. For general web pages, select ‘page’, to add an item to the upcoming events calendar, select ‘event’.



You must enter something for both the Title and Body of every item that you create. You may use the formatting toolbar above the Body section to select how you wish your item to be laid out.



If you would like the item to be listed in the Navigation menu on the left so that users will be able to find it, you will need to specify how and where it should be listed. You will do this by expanding the ‘Menu settings’ section and entering the label you would like to appear in the menu in the ‘Title’ box and selecting the menu section under which you would like the item to appear.

Menu settings

Title:

 The name to display for this link.

Description:

 The description displayed when hovering over a menu item.

Parent item:

If you would like this item to be displayed on the front page when users visit the site, select ‘Promoted to front page’ under ‘Publishing options’.

2.3.2.2.5 Posting Files

To post a file, you will use the ‘File attachments’ section. Click on ‘File attachments’ to expand the section. Next click ‘Browse’ to bring up the file selection dialog and select the file that you wish to post. Use the ‘Browse’ button instead of typing the filename directly. Do not alter the contents of the ‘Attach new File’ box; if you would like to label the file differently you will have a chance to do so later. After using the ‘Browse’ button to select the desired file, click ‘Attach’. Wait for the file to upload, then you will see it listed along with any other files currently attached to the page. If you would like the file to be listed for users to find and download, select the ‘List’ box next to the file. If you are uploading an image to be displayed on the page (as described later), leave the ‘List’ box unchecked. If you would like to give the file a label besides its filename, you may enter it in the box below ‘Description’ after Browsing and Attaching it. As always, be sure to click ‘Submit’ at the bottom of the page after making changes. You must do this before the files will become available to you or anyone else. If you need to post an attachment type that is not currently allowed, contact your system administrator.

File attachments

Changes made to the attachments are not permanent until you save this post. The first "listed" file will be included in RSS feeds.

| Delete | List | Description | Size |
|--------------------------|--------------------------|--|---------|
| <input type="checkbox"/> | <input type="checkbox"/> | example.txt http://www.hidcc1.org/files/example.txt | 0 bytes |

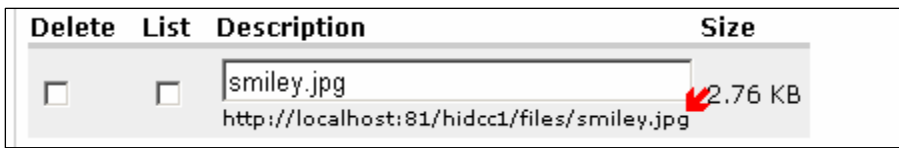
Attach new file:



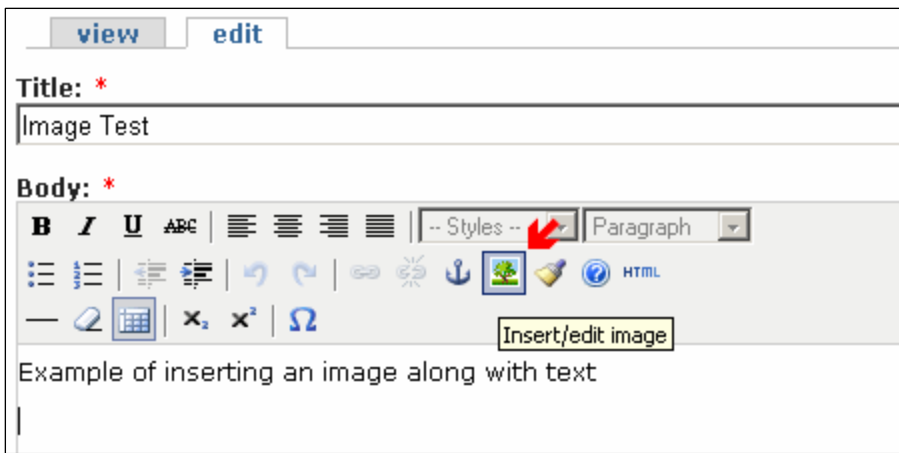
Remember to click Submit

2.3.2.2.6 Inserting Images

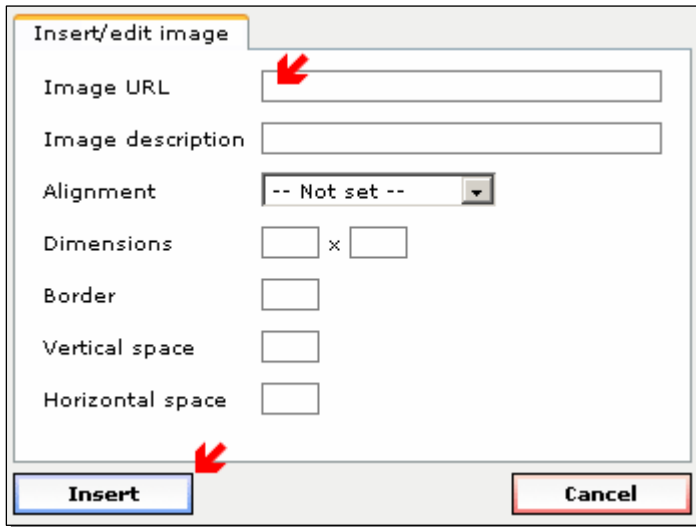
To display an image, you will need to first attach the image file as described in the **Posting Files** section above and Submit the changes. When you have attached the file and Submitted the changes, return to the edit tab and you may then insert the file into the body of your text. You will need to look at the url text listed below the file description of the desired file. It will begin with `http://www.hidcc1.org/files/`. Copy this string, you will need to enter this text later.



After positioning the text cursor within the body text where you would like the image to be displayed, click the Insert/edit image button in the toolbar above to bring up the image properties dialog box.



In the 'Image URL' box, paste the exact text described above, then click 'Insert'.



You should now see the image displayed inline with the body text.

This task will extend into 2007 with the primary work being associated with providing a internet based data entry system for the field demonstration projects and the linking of the district's water ordering/account database with the real-time on-farm flow measurement telemetry system.

2.4 On-Farm Demonstration of Surge and Center Pivot Irrigation Systems

2.4.1 Task 4 Description

The Subcontractor shall provide technical assistance to the District, as requested in writing by the District, in the design and specification of any surge or center pivot irrigation systems used for demonstration projects and assist the District in developing the type of data and methods of data collection need for determining the irrigation efficiency and other water use data of the demonstration project.

2.4.2 Work Completed

No requests for support have been made other than attending technical meetings and advising on the need for detailed specifications for data collection.

2.5 Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands

2.5.1 Task 4 Description

The Subcontractor will provide assistance to Delta Lake Irrigation District (DLID) in the design, implementation, and purchase of the pump controller/PLC to use with DLID pump equipment to demonstrate the use of internal combustion engines in matching the quantity of water diverted from the district canal for meeting irrigation demands. A technical workshop and the associated training materials will be prepared for training district managers in the proper design, installation, and cost of installing and operating variable speed drives, and the associated pumping and pipeline systems.

2.5.2 Work Completed

Work in 2006 primarily consisted of preparation and giving of a training course on variable speed pumping plants and hydraulic modeling. This course was given in March of 2006. Training manuals, software, and course review forms are available from the district. The SCADA PLC control specifications were developed for a diesel powered pumping plant and two locations were evaluated for the demonstration project. Delta Lake Irrigation District relift station 45 and HIDCC's Flow Measurement Calibration Facilities Rio Grande Lift pump # 7.

The project will continue in 2007 with the installation of the PLC at one or more sites and the addition of the site to the field demonstration day.

3. Project Task Budget

Table 3.1 indicates the budget and expenditures for each of the four tasks discussed. 58% of the budget has been expended with approximately the same amount of task work being completed.

Table 3.1: Project Task Budget

Task Budget March 1, 2006 through February 28, 2007 (4th Quarter Expenses)

| | Task Budget | Expenses This Period | Previous Expenses | Accumulated Expenses | Balance Remaining | Percent Remaining |
|---------------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|----------------------|
| Task 1 Administration/Contracts | \$ 5,020.00 | \$ 1,200.00 | \$ 190.00 | \$ 1,390.00 | \$ 3,630.00 | 72% |
| Task 2 Calibration Facility | \$ 20,000.00 | \$ 1,365.00 | \$ 11,495.69 | \$ 12,860.69 | \$ 7,139.31 | 36% |
| Task 3 Internet User Info | \$ 144,600.00 | \$ 5,032.50 | \$ 67,737.67 | \$ 72,770.17 | \$ 71,829.83 | 50% |
| Task 4 Technical Support | \$ 4,800.00 | \$ - | \$ - | \$ - | \$ 4,800.00 | 100% |
| Task 5 Variable Speed Pump | \$ 45,800.00 | \$ - | \$ 9,080.93 | \$ 9,080.93 | \$ 36,719.07 | 80% |
| Total | \$ 220,220.00 | \$ 7,597.50 | \$ 88,504.29 | \$ 96,101.79 | \$ 124,118.21 | 56% |

Expense Budget

| | Total Budget | Expenses This Period | Previous Total Expenses | Total Expenses Incurred | Balance Remaining | Percent Remaining |
|-------------------------------------|----------------------|-------------------------|-------------------------------|-------------------------------|----------------------|----------------------|
| Salary and Wages ¹ | \$ 205,420.00 | \$ 7,097.50 | \$ 85,686.23 | \$ 92,783.73 | \$ 112,636.27 | 55% |
| Fringe ² (20% of Salary) | | \$ - | \$ - | \$ - | \$ - | |
| Travel (estimated) | \$ 5,000.00 | \$ 500.00 | \$ 2,656.05 | \$ 3,156.05 | \$ 1,843.95 | 37% |
| Expendable Supplies (estimated) | \$ 1,800.00 | \$ - | \$ - | \$ - | \$ 1,800.00 | 100% |
| Capital Equipment | | \$ - | \$ - | \$ - | \$ - | |
| Subcontracting Services | \$ 8,000.00 | \$ - | \$ - | \$ - | \$ 8,000.00 | 100% |
| Technical/Computer | | \$ - | \$ - | \$ - | \$ - | 0% |
| Reproduction | \$ - | \$ - | \$ 162.01 | \$ 162.01 | \$ (162.01) | 0% |
| Overhead | | \$ - | \$ - | \$ - | \$ - | 0% |
| Profit | | \$ - | \$ - | \$ - | \$ - | 0% |
| Profit | | \$ - | \$ - | \$ - | \$ - | 0% |
| Total | \$ 220,220.00 | \$ 7,597.50 | \$ 88,504.29 | \$ 96,101.79 | \$ 124,118.21 | 56% |

*amends quarterly reports. February, 2006 expense were accidentally included in the quarterly reports for the March 2006 through February 2007 time period.

Annual Progress Report

For the

Texas Water Development Board - Agricultural Water Conservation Demonstration Initiative Grant

Maximization of On-Farm Surface Water Use Efficiency by Integration of
On-Farm Application and District Delivery Systems

On-Farm Flow Measurement Data Collection

Delta Lake Irrigation District

Submitted by
Delta Lake Irrigation District
General Manager:
Troy Allen

Appendix "A"

Executive Summary

The Delta Lake Irrigation District (DLID) has been contracted to collect manual on-farm metering information to be used for comparison with the automated metering system being installed in the Harlingen Irrigation District. The manual collection of data is in the third year of a three year process. Upon completion of the three year period DLID will have collected data to help determine the cost and effectiveness of manual meter reading as compared to the automated system used in Harlingen.

Scope of Work

The Delta Lake Irrigation District (DLID) has been monitoring on farm irrigation sites via manual meter readings for the past seven years. These sites encompass a variety of crops including, but not limited to carrots, onions, watermelons, cabbage, sugar cane, cotton, grain, citrus, and pastures. Data collected consists of Field ID, Grower Name, Start and Ending Times, Dates, and Meter Readings, Hours of Irrigation, Gallons per Minute, and Total Acre-Feet.

After collection and tabulation of the data, the numbers can be used to calculate information vital to the efficiency and well being of the water district.

There are a variety of meters that the field technician must become accustomed to reading. Some meters use acre-feet, and some use gallons as their unit of measure. Another challenge faced by the meter reader is to locate the meter, which can vary from field to field. For example, Pictures 1 and 2 show a meter that is affixed in the most common location, near the valve. Pictures 3, and 4 however illustrate a meter that has been affixed to the top of a drip pump filtration system, on which the meter reader must climb on top of to get the daily readings.

Picture 1



Picture 2



Picture 3



Picture 4



Picture 5



Picture 6

Pictures 5 shows the meter installed on a permanent drip pump site. Picture 6 is a meter installed on to of a pipeline incased in a concrete pipe for protection. An example of a meter that measures in acre-feet can be seen in picture 7

Picture 7



Pictures 8 and 9 demonstrate the progression of the watering process in a cabbage field. Picture 8 is in the early morning when the farmer began watering and picture 9 is in the afternoon approximately 6 hours after the water was started. Pictures 1 and 2 show the meter setup used for flood irrigation in this cabbage field.



Picture 8



Picture 9

A major step in the evaluation of manual meter readings vs. automated systems is the budget. Without this, it would be impossible to compare and contrast the validity of the opposing methods.

One field technician can efficiently read 5 to 7 meters per hour with an average of 5 to 8 miles per meter. Once a week the technician will input the data collected from the daily readings... this will generally take 1 to 3 hours depending on the

number of sites that are in operation.

The District will generally have 40 to 80 meters running under normal irrigation, which can be handled by the technician and canal riders for backup if needed. When heavy irrigation starts we have to add technicians to read the additional meters, which in the past has been as many as 230 meter running at one time, this usually last for a few weeks at a time, two to three times a year. We have estimated a cost of \$6.50 to \$8.00 per meter to read the meter and input the data in to the system.

Below is an example of the data collected during irrigation. These tables represent the data collected on each metering site as well as an example of miles traveled and hours required to read meter.

9and10Blk3

Meter # 99-7915-5

Ticket#61200158

72Acres 60% of field watered = 43 Acres

Cantaloupe

| <i>DATE</i> | <i>Start Time</i> | <i>Start Reading</i> | <i>End Time</i> | <i>End Reading</i> | GPM | <i>Ac/Ft</i> | <i>Gallons</i> | <i>Inches</i> | <i>Info</i> |
|-------------|-------------------|----------------------|-----------------|--------------------|------------|--------------|----------------|---------------|-------------|
| 1/19/2007 | 10:30A.M. | 148.141 | | | 300 | | | | |
| 1/20/2007 | 9:54A.M. | 151.631 | | | 300 | | | | |
| 1/21/2007 | 8:38A.M. | 153.183 | | | 300 | | | | |
| 1/22/2007 | 2:55P.M. | 155.926 | | | 300 | | | | |
| 1/23/2007 | | | 3:00P.M. | 157.186 | 300 | 9.045 | 2947322 | 2.52 | |

| Date | Start Mileage | End Mileage | ADI Miles | DLID Miles | Hours |
|-------------|----------------------|--------------------|------------------|-------------------|--------------|
| 1/19/2007 | 5536 | 5653 | 46 | 71 | 1Hour30Min |
| 1/20/2007 | 5650 | 5704 | 41 | 10 | 1Hour30Min |
| 1/21/2007 | 5704 | 5745 | 21 | 20 | 30Min |
| 1/22/2007 | 5745 | 5850 | 28 | 77 | 30Min |
| 1/23/2007 | 5850 | 5945 | 18 | 77 | 30Min |

Another part of our project was for the District to set up a Variable Speed Pump Site. The District has installed the pumps and motors for Re-lift Station No. 45 (the Variable Speed Pump Site), as well as the security fencing and trash rake. This site will ultimately be equipped with automatic start, shutdown, remote throttle control and any other hardware necessary to provide remote control of these pumps. The components for total automation will be ordered within the upcoming months. The District's expense to-date for the Variable Speed Pump System is \$131,102.26. This expense is for the Pumps, Motors, security fence and trash rake.

The District is in the process of ordering all the components to complete the Variable Speed Pump project. The pumps are installed and currently in service. We hope to get the automated system online within the next few months. Below are pictures of the Pumps and Motors.



Agricultural Water Conservation Demonstration Initiative – Appendix A



The above pictures were taken shortly after installation; we have since finished the catwalk and painting.

AGRICULTURAL DEMONSTRATION INITIATIVE

Texas Cooperative Extension, FARM Assistance Sub-Contract with Harlingen Irrigation
TCE Account # 422460 - Harlingen Irrigation District

Annual Contract Report for the period ending Feb 15, 2007

Scope of Work Task B.5

Economic Evaluation of Demonstrated Technologies, FARM Assistance Program

Activities and continual progress regarding the FARM Assistance task of the ADI project of the Harlingen Irrigation District revolves around two primary objectives. The first is collaborating with project management team and coordinating the FARM Assistance program into the project concepts, including participation in management team meetings, planning sessions, producer meetings, and contributions to project promotional materials. TCE faculty also supported the overall project effort of recruiting project demonstrators. The second objective is the completion of the economic analysis for project demonstrations. Economic analyses for individual demonstrators range from conducting an evaluation of the site demonstration to providing the complete FARM Assistance strategic analysis service for the demonstration participant. Analyses of the 2006 site demonstrations are included. A summary of the contact, status, and analysis conducted for 2006 demonstrators and potential 2007 demonstrators follows:

2005 Demonstrations

- Site 41A-B (cotton, surge irrigation)
Completed volumetric irrigation cost Analysis—*Impact of Volumetric Water Pricing for Cotton Comparing Furrow vs. Surge Irrigation in the Lower Rio Grande Valley*. Farm Assistance Focus Series 2006-3, Texas Cooperative Extension, Texas A&M University System.
<http://farmassistance.tamu.edu>.
- Site 46A-B (sugarcane, surge irrigation)
Completed volumetric irrigation cost Analysis—*Impact of Volumetric Water Pricing for Sugarcane Comparing Furrow vs. Surge Irrigation in the Lower Rio Grande Valley*. Farm Assistance Focus Series 2006-4, Texas Cooperative Extension, Texas A&M University System.
<http://farmassistance.tamu.edu>.
- *Water Conservation and Water Pricing in the Lower Rio Grande Valley*. Poster presented at the Southern Agricultural Economics Association 2007 Annual Meeting, Mobile, Alabama, February 4-6, 2007.

2006 Demonstrations

- Sites 1A-E (1A: Rio Red grapefruit, narrow border flood; 1B: Valencia oranges; narrow border flood; 1C: Rio Red grapefruit, narrow border flood; 1E: onions, 1-line drip)
Conducted initial data collection, and developed preliminary analysis
Conducted verification/validation meeting
Completed and delivered FARM Assistance Strategic Analysis
Completed demonstration site evaluation (included)

- Sites 28A-D (28A: Valencia Oranges, micro-jet spray; 28C: Rio Red grapefruit, micro-jet spray; 28D: early oranges, 2-line drip)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 41A-B (cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 42A-B (42A: grain sorghum, surge; 42B: cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 43A-B (43A: cotton, drip; 43B: cotton, furrow irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 44A (cotton, surge irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Site 45A (sugar cane, furrow irrigation)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (included)
- Oscar Alvarez (Tifton grass, LEP center pivot)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (not included)
- Bruce Gamble (corn & vegetables, drip)
 - Conducted initial data collection, and developed preliminary analysis
 - Conducted verification/validation meeting
 - Completed and delivered FARM Assistance Strategic Analysis
 - Completed demonstration site evaluation (not included)

2006 Potential Demonstrators

- Fernando Vieto, Sharyland Orchards
Held introductory meeting with cooperator and provided information requirements
Several attempts to conduct initial data collection have been cancelled by client.
- Levi Burns
Held introductory meeting with cooperator and provided information requirements
Several attempts to conduct initial data collection have been cancelled by client.
- Don & Tom Wetegrove
Held introductory meeting with cooperator and provided information requirements
Attempts to conduct initial data collection have not been successful.
- Mark Fryer
Held introductory meeting with cooperator and provided information requirements
Attempts in 2006 to conduct initial data collection were not successful.
- Richard Treadaway, Duda
Held introductory meeting with cooperator and provided information requirements
Attempts to conduct initial data collection have not been successful.
- Juan Ramirez
Attempts to conduct initial data collection have not been successful.

2007 Potential Demonstrators

- Bruce Gamble
Initial data collection meeting scheduled for early March
- Mark Fryer
Initial data collection meeting scheduled for late February
- Jim Hoffmann
Initial data collection meeting scheduled for late February
- Jim Pawlik
Initial data collection meeting scheduled for early March
- Sam Morrow
Initial data collection meeting scheduled for March
- B S Farms
Initial data collection meeting scheduled for March
- Sharyland Orchards
Initial data collection meeting scheduled for February or March
- Leonard Simmons
Initial data collection meeting scheduled for April

- Tom McLemore
Initial data collection meeting scheduled for September
- Chris Allen
Initial data collection meeting scheduled for September

Water Conservation and Water Pricing in the Lower Rio Grande Valley

Melissa Jupe, Mac Young, Steven Klose, Greg Kaase & Jason Morris
Department of Agricultural Economics, Texas A&M University

Abstract:

The recent droughts in Texas have exacerbated the need for investigating water conservation methods to be used in the Lower Rio Grande Valley. This analysis illustrates the financial incentives to conserve water that may exist under volumetric water pricing. The Harlingen Irrigation District along with the Texas Water Development Board have recently implemented a project demonstrating water conserving practices. Initial demonstrations, for two 38-acre water sites, suggest the possibility of conserving water through the use of surge irrigation instead of traditional flood. However, the current abundance of surface water from the Rio Grande and existing pricing structures create no incentives for producers to invest in water conservation.

Introduction:

Surface water in the Texas Lower Rio Grande Valley is managed by the local irrigation districts. Historically, water usage in this area is paid for by access rather than volume. This pricing structure works well at times, but provides no financial incentive for the individual producer to conserve water. Existing state laws indicate that water is to be sold by volume. However, lack of metering equipment, tradition and the current availability of water makes these laws unenforceable. The potential of volumetric pricing structure is critical to financial viability and adoption of water conserving practices and systems.

Data:

Two specific 38-acre site demonstrations were linked to the Harlingen Irrigation District and the Texas Water Development Board demonstration projects in the Lower Rio Grande Valley. The 38-acre sites compare the use of surge irrigation to traditional flood in the production of cotton and sugarcane.

Methodology:

10 year financial simulation of returns for a specific enterprise using stochastic commodity prices and yields. Scenarios compare the financial performance of the enterprise under the existing water price structure and two volumetric pricing structures.

Results:

The implementation of surge irrigation appears to save water, but requires an initial investment of new equipment. With current water pricing the purchase of a surge irrigation valve is a losing proposition. However, if the current availability of low cost and plentiful irrigation water changes or if water districts switch to volumetric pricing, the profitability of both cotton and sugarcane production could be affected and the economic incentives to switch to surge irrigation systems will increase.

Cotton

Table 1: Irrigation Application and Cost Information for 38 acre Cotton site, Volumetric Pricing

| Irrigation Method | Acre Inches Applied | Cost Per Acre Inch | Water Cost Per Acre | Polypipe & Irrigation Labor Per Acre | Irrigation Cost per Acre | Surge Valve |
|-------------------|---------------------|--------------------|---------------------|--------------------------------------|--------------------------|-------------|
| Furrow-1 | 19.53 | \$1 | \$19.53 | \$18.00 | \$37.53 | |
| Surge-2 | 13.48 | \$1 | \$13.48 | \$18.00 | \$31.48 | \$1,800 |
| Furrow-3 | 19.53 | \$5 | \$97.65 | \$18.00 | \$115.65 | |
| Surge-4 | 13.48 | \$5 | \$67.40 | \$18.00 | \$85.40 | \$1,800 |

Table 2: 10-year Average Financial Indicators for 38 acre Cotton site, Volumetric Pricing

| Irrigation Method | Net Cash Farm Income (\$1,000) | Prob Net Cash Income < 0 (%) | Avg Annual Operating Expense/Receipts |
|-------------------|--------------------------------|------------------------------|---------------------------------------|
| Furrow-1 | 8.28 | 1.00 | 0.74 |
| Surge-2 | 8.35 | 1.00 | 0.74 |
| Furrow-3 | 5.09 | 8.30 | 0.85 |
| Surge-4 | 6.15 | 3.90 | 0.81 |

Sugarcane

Table 3: Irrigation Application and Cost Information for 38-acre Sugarcane site, Volumetric Pricing

| Irrigation Method | Acre Inches Applied | Cost Per Acre Inch | Water Cost Per Acre | Polypipe & Irrigation Labor Per Acre | Irrigation Cost per Acre | Surge Valve |
|-------------------|---------------------|--------------------|---------------------|--------------------------------------|--------------------------|-------------|
| Furrow-1 | 30.68 | \$1 | \$30.68 | \$26.00 | \$56.68 | |
| Surge-2 | 14.64 | \$1 | \$14.64 | \$26.00 | \$40.64 | \$1,800 |
| Furrow-3 | 30.68 | \$5 | \$153.40 | \$26.00 | \$179.40 | |
| Surge-4 | 14.64 | \$5 | \$73.20 | \$26.00 | \$99.20 | \$1,800 |

Table 4: 10-year Average Financial Indicators for 38-acre Sugarcane site, Volumetric Pricing

| Irrigation Method | Net Cash Farm Income (\$1,000) | Prob Net Cash Income < 0 (%) | Avg Annual Operating Expense/Receipts |
|-------------------|--------------------------------|------------------------------|---------------------------------------|
| Furrow-1 | 4.99 | 23.60 | 0.67 |
| Surge-2 | 5.36 | 22.40 | 0.65 |
| Furrow-3 | 0.70 | 46.30 | 0.84 |
| Surge-4 | 3.33 | 30.90 | 0.73 |

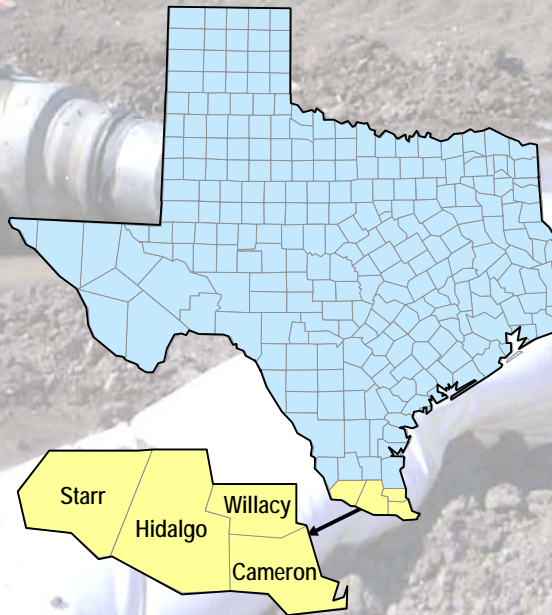
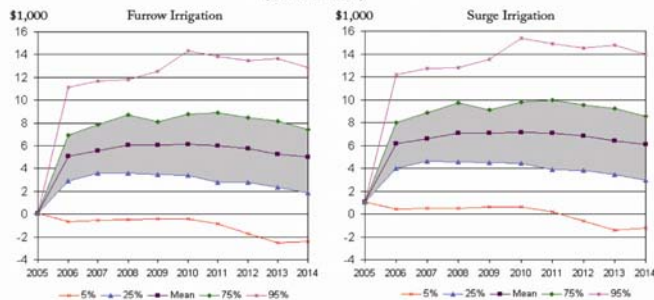
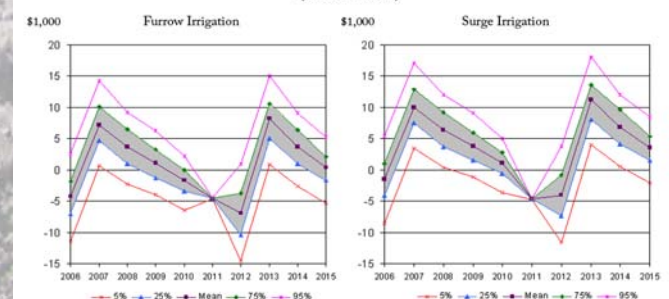


Figure 1: Projected Variability in Net Cash Farm Income for Cotton (\$/acre inch)



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Figure 2: Projected Variability in Net Cash Farm Income for Sugarcane (\$/acre inch)



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Conducted in Partnership with:
Agricultural Water Conservation
Demonstration Initiative (ADI)
Harlingen Irrigation District
Texas Water Development Board

Demonstration Site 1A: Rio Red Grapefruit, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 1A-1. For the purpose of presenting economic viability and outlook for the 73-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 73 acres of narrow border flood irrigation Rio Red grapefruit production. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$200/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1A-2-A, followed by a cash flow summary (Table 1A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1A-3 and Figure 1A-1. Table 1A-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$263,210 over the 10-year period and cash costs average \$92,010.

NCFI averages \$171,200 due largely to the price being held at a constant \$200/ton (Table 1A-3).

The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$20,000 to \$354,000 for the site (Figure 1A-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$1.84 million by 2015 (Table 1A-3). The average cash flow balances (Table 1A-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood irrigation method.

Table 1A-1. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Narrow Border Flood |
|--|----------------------------|
| PLANTED ACRES | 73 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 18 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 200 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 0 |
| HERBICIDES | 0 |
| INSECTICIDES | 425 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 470 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 100 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 0 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 210 |
| PREMIUM RATE (\$/ACRE) | 93.1 |
| PREMIUM COSTS | 6796.2998 |

Table 1A - 2 - A. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 | 262,800 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 31,025 | 30,584 | 29,835 | 30,265 | 30,791 | 31,290 | 31,769 | 32,220 | 32,529 | 32,695 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 34,310 | 33,840 | 31,881 | 30,841 | 29,996 | 29,354 | 29,034 | 29,380 | 29,850 | 30,295 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 7,300 | 7,200 | 6,783 | 6,562 | 6,382 | 6,246 | 6,178 | 6,251 | 6,351 | 6,446 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 6,796 | 6,796 | 6,796 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 | 7,377 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 79,431 | 78,421 | 75,295 | 75,045 | 74,546 | 74,267 | 74,357 | 75,228 | 76,107 | 76,812 |
| CASH RENT FOR CROPLAND | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 | 16,060 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 95,491 | 94,481 | 91,355 | 91,105 | 90,606 | 90,327 | 90,417 | 91,288 | 92,167 | 92,872 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 95,491 | 94,481 | 91,355 | 91,105 | 90,606 | 90,327 | 90,417 | 91,288 | 92,167 | 92,872 |
| NET CASH FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 | 3,600 |
| CASH EXPENSES (\$/ACRE) | 1,308 | 1,294 | 1,251 | 1,248 | 1,241 | 1,237 | 1,239 | 1,251 | 1,263 | 1,272 |
| NET CASH INCOME (\$/ACRE) | 2,292 | 2,306 | 2,349 | 2,352 | 2,359 | 2,363 | 2,361 | 2,349 | 2,337 | 2,328 |

Table 1A - 2 - B. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|
| BEGINNING CASH | 0 | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 167,309 | 168,319 | 171,445 | 171,695 | 172,194 | 172,473 | 172,383 | 171,512 | 170,633 | 169,928 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 2,560 | 5,039 | 7,874 | 10,622 | 13,594 | 16,797 | 20,287 | 23,972 | 27,858 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |
| ENDING YEAR CASH RESERVE | 167,309 | 338,188 | 514,672 | 694,242 | 877,057 | 1,063,124 | 1,252,304 | 1,444,104 | 1,638,709 | 1,836,495 |

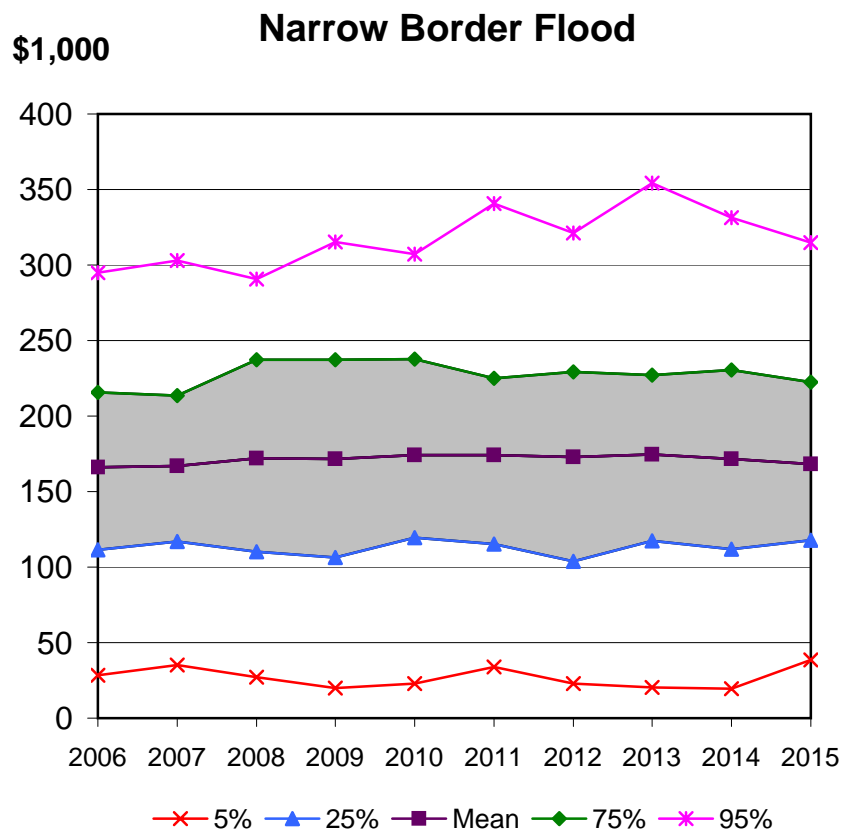
Table 1A-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|---------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 261.49 |
| 2007 | 261.65 |
| 2008 | 263.27 |
| 2009 | 262.52 |
| 2010 | 264.74 |
| 2011 | 264.30 |
| 2012 | 263.41 |
| 2013 | 265.74 |
| 2014 | 263.86 |
| 2015 | 261.15 |
| 2006-2015 Average | 263.21 |
| Total Cash Costs (\$1000) | |
| 2006 | 95.49 |
| 2007 | 94.49 |
| 2008 | 91.36 |
| 2009 | 91.10 |
| 2010 | 90.61 |
| 2011 | 90.33 |
| 2012 | 90.42 |
| 2013 | 91.29 |
| 2014 | 92.17 |
| 2015 | 92.87 |
| 2006-2015 Average | 92.01 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 166.00 |
| 2007 | 167.16 |
| 2008 | 171.91 |
| 2009 | 171.42 |
| 2010 | 174.13 |
| 2011 | 173.97 |
| 2012 | 172.99 |
| 2013 | 174.45 |
| 2014 | 171.69 |
| 2015 | 168.28 |
| 2006-2015 Average | 171.20 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 2.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 2.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 1A-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|--|-----------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 166.00 |
| 2007 | 335.70 |
| 2008 | 512.61 |
| 2009 | 691.87 |
| 2010 | 876.59 |
| 2011 | 1,064.14 |
| 2012 | 1,253.95 |
| 2013 | 1,448.71 |
| 2014 | 1,644.45 |
| 2015 | 1,840.69 |
| 2006-2015 Average | 983.47 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 1.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.41 |
| 2007 | 0.40 |
| 2008 | 0.40 |
| 2009 | 0.39 |
| 2010 | 0.39 |
| 2011 | 0.39 |
| 2012 | 0.39 |
| 2013 | 0.40 |
| 2014 | 0.40 |
| 2015 | 0.40 |
| 2006-2015 Average | 0.40 |

Figure 1A-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Narrow Border Flood Irrigation.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 1B: Valencia Oranges, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Valencia oranges demonstration are given in Table 1B-1. For the purpose of presenting economic viability and outlook for the 15-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 15 acres of narrow border flood irrigation Valencia oranges production. The orchard was assumed to be five years old. The Valencia orange price is held constant at \$150/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1B-2-A, followed by a cash flow summary (Table 1B-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1B-3 and Figures 1B-1 and 1B-2. Table 1B-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$31,540 over the 10-year period and cash costs average \$17,980. NCFI averages \$13,560 due largely to the price being held at a constant \$150/ton and increasing yields as trees mature (Table 1B-3). The risk associated with prices and yields suggests a 17.3% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$11,000 to \$45,000 for the site (Figure 1B-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$144,460 by 2015 (Table 1B-3). The average cash flow balances (Table 1B-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood irrigation method. Figure 1B-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover debt over the 10-year projection. The probability of carryover is 41% in 2006 and then declines to 2% or less by 2013.

Table 1B-1. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Yr5 | Yr6 | Yr7 |
|--|------------|------------|------------|
| PLANTED ACRES | 15 | 15 | 15 |
| BASE ACRES | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton |
| BUDGETING YIELD | 8 | 12 | 15 |
| FARM PROG YLD DIR | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 150 | 150 | 150 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 0 | 0 | 0 |
| FERTILIZER | 0 | 0 | 0 |
| HERBICIDES | 0 | 0 | 0 |
| INSECTICIDES | 350 | 375 | 375 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 370 | 470 | 470 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 100 | 100 | 100 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 |
| PRICE GUARANTEE | 210 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 61.71 | 80.33 | 93.1 |
| PREMIUM COSTS | 925.65 | 0 | 0 |

Table 1B - 2 - A. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 18,000 | 27,000 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 18,000 | 27,000 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 | 33,750 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 5,250 | 5,545 | 5,409 | 5,487 | 5,583 | 5,673 | 5,760 | 5,842 | 5,898 | 5,928 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 5,550 | 6,953 | 6,551 | 6,337 | 6,164 | 6,032 | 5,966 | 6,037 | 6,134 | 6,225 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,500 | 1,479 | 1,394 | 1,348 | 1,311 | 1,283 | 1,269 | 1,284 | 1,305 | 1,324 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 926 | 1,205 | 1,396 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 | 1,516 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 13,226 | 15,183 | 14,750 | 14,689 | 14,573 | 14,504 | 14,511 | 14,679 | 14,852 | 14,993 |
| CASH RENT FOR CROPLAND | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 16,526 | 18,483 | 18,050 | 17,989 | 17,873 | 17,804 | 17,811 | 17,979 | 18,152 | 18,293 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 16,526 | 18,483 | 18,050 | 17,989 | 17,873 | 17,804 | 17,811 | 17,979 | 18,152 | 18,293 |
| NET CASH FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,200 | 1,800 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 | 2,250 |
| CASH EXPENSES (\$/ACRE) | 1,102 | 1,232 | 1,203 | 1,199 | 1,192 | 1,187 | 1,187 | 1,199 | 1,210 | 1,220 |
| NET CASH INCOME (\$/ACRE) | 98 | 568 | 1,047 | 1,051 | 1,058 | 1,063 | 1,063 | 1,051 | 1,040 | 1,030 |

Table 1B - 2 - B. Valencia Oranges, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 1,474 | 8,517 | 15,700 | 15,761 | 15,877 | 15,946 | 15,939 | 15,771 | 15,598 | 15,457 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 23 | 149 | 396 | 643 | 907 | 1,191 | 1,499 | 1,823 | 2,163 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |
| ENDING YEAR CASH RESERVE | 1,474 | 10,014 | 25,863 | 42,020 | 58,539 | 75,393 | 92,523 | 109,793 | 127,214 | 144,833 |

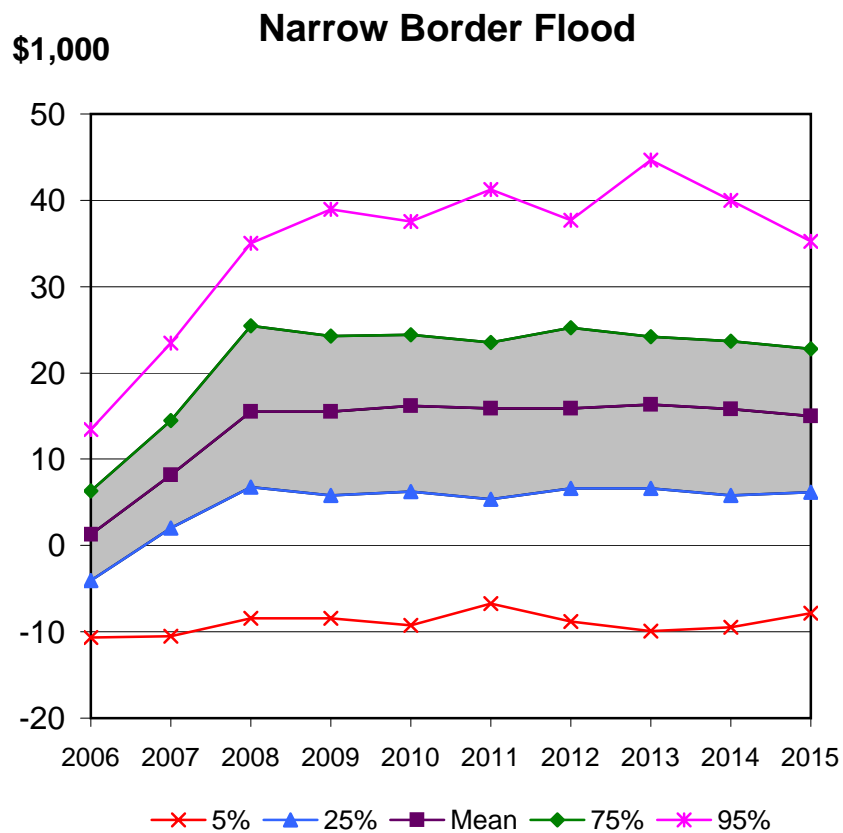
Table 1B-3. Valencia Oranges, Narrow Borde Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 17.82 |
| 2007 | 26.84 |
| 2008 | 33.68 |
| 2009 | 33.62 |
| 2010 | 34.15 |
| 2011 | 33.75 |
| 2012 | 33.77 |
| 2013 | 34.42 |
| 2014 | 34.02 |
| 2015 | 33.36 |
| 2006-2015 Average | 31.54 |
| Total Cash Costs (\$1000) | |
| 2006 | 16.53 |
| 2007 | 18.68 |
| 2008 | 18.18 |
| 2009 | 18.09 |
| 2010 | 17.94 |
| 2011 | 17.87 |
| 2012 | 17.88 |
| 2013 | 18.05 |
| 2014 | 18.24 |
| 2015 | 18.39 |
| 2006-2015 Average | 17.98 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 1.29 |
| 2007 | 8.16 |
| 2008 | 15.49 |
| 2009 | 15.53 |
| 2010 | 16.21 |
| 2011 | 15.87 |
| 2012 | 15.89 |
| 2013 | 16.37 |
| 2014 | 15.78 |
| 2015 | 14.98 |
| 2006-2015 Average | 13.56 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 41.00 |
| 2007 | 19.00 |
| 2008 | 14.00 |
| 2009 | 12.00 |
| 2010 | 15.00 |
| 2011 | 14.00 |
| 2012 | 14.00 |
| 2013 | 14.00 |
| 2014 | 14.00 |
| 2015 | 16.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 17.30 |

Table 1B-3. Valencia Oranges, Narrow Border Flood Irrigation Demonstration

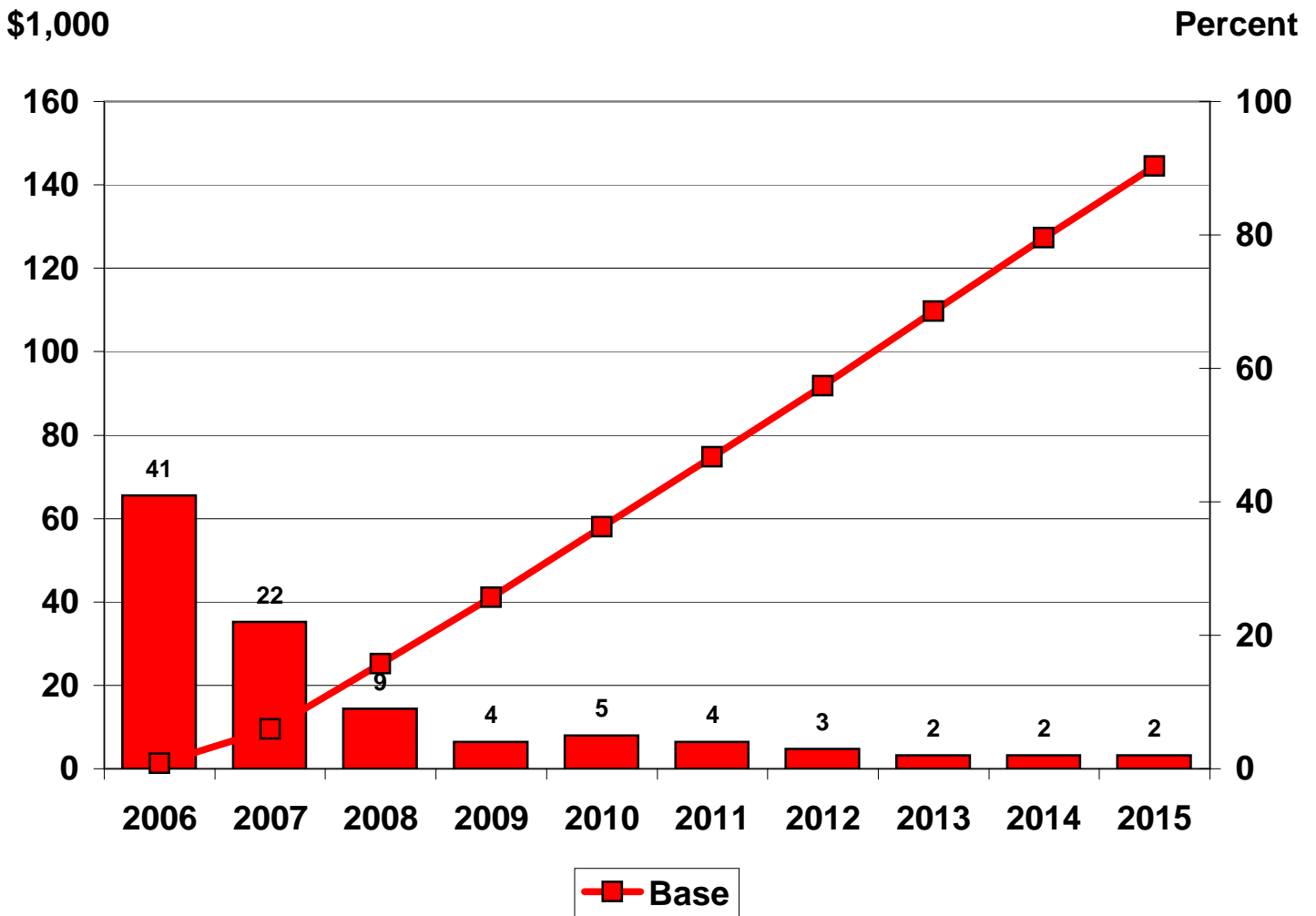
| Narrow Border Flood | |
|--|--------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 1.29 |
| 2007 | 9.51 |
| 2008 | 25.16 |
| 2009 | 41.10 |
| 2010 | 57.95 |
| 2011 | 74.73 |
| 2012 | 91.81 |
| 2013 | 109.68 |
| 2014 | 127.30 |
| 2015 | 144.46 |
| 2006-2015 Average | 68.30 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 41.00 |
| 2007 | 22.00 |
| 2008 | 9.00 |
| 2009 | 4.00 |
| 2010 | 5.00 |
| 2011 | 4.00 |
| 2012 | 3.00 |
| 2013 | 2.00 |
| 2014 | 2.00 |
| 2015 | 2.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 9.40 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 1.18 |
| 2007 | 0.86 |
| 2008 | 0.69 |
| 2009 | 0.68 |
| 2010 | 0.69 |
| 2011 | 0.67 |
| 2012 | 0.68 |
| 2013 | 0.69 |
| 2014 | 0.70 |
| 2015 | 0.69 |
| 2006-2015 Average | 0.75 |

Figure 1B-1. Projected Variability in Net Cash Farm Income for Valencia Oranges, Narrow Border Flood Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 1B-2. Ending Cash Reserves and Probability of Having to Refinance Operating Note for Valencia Oranges, Narrow Borde Flood Irrigation Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

Demonstration Site 1C: Rio Red Grapefruit, Narrow Border Flood Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 1C-1. For the purpose of presenting economic viability and outlook for the 85-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 85 acres of narrow border flood irrigation Rio Red grapefruit production. The orchard was assumed to be 5 years old. The Rio Red grapefruit price is held constant at \$200/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the narrow border flood irrigation is provided in Table 1C-2-A, followed by a cash flow summary (Table 1C-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1C-3 and Figure 1C-1. Table 1C-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$376,220 over the 10-year period and cash costs average \$102,350.

NCFI averages \$273,870 due largely to the price being held at a constant \$200/ton and increasing

yields for maturing trees (Table 1C-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$33,000 to \$561,000 for the site (Figure 1C-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$2.9 million by 2015 (Table 1C-3). The average cash flow balances (Table 1C-3) are intended to illustrate the cash requirements or flows generated using the narrow border flood spray irrigation method.

Table 1C-1. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Yr5 | Yr6 | Yr7 |
|--|-----------|-------|------|
| PLANTED ACRES | 85 | 85 | 85 |
| BASE ACRES | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton |
| BUDGETING YIELD | 17 | 20 | 23 |
| FARM PROG YLD DIR | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 200 | 200 | 200 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 0 | 0 | 0 |
| FERTILIZER | 0 | 0 | 0 |
| HERBICIDES | 0 | 0 | 0 |
| INSECTICIDES | 350 | 375 | 375 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 470 | 470 | 470 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 100 | 100 | 100 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 |
| PRICE GUARANTEE | 210 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 71.7 | 80.83 | 93.1 |
| PREMIUM COSTS | 6094.4995 | 0 | 0 |

Table 1C - 2 - A. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 289,000 | 340,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 289,000 | 340,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 | 391,000 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 29,750 | 31,422 | 30,653 | 31,094 | 31,635 | 32,147 | 32,639 | 33,103 | 33,421 | 33,591 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 39,950 | 39,403 | 37,121 | 35,911 | 34,927 | 34,180 | 33,807 | 34,209 | 34,757 | 35,275 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 8,500 | 8,384 | 7,898 | 7,641 | 7,431 | 7,272 | 7,193 | 7,279 | 7,395 | 7,505 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 6,094 | 6,871 | 7,914 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 | 8,589 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 84,294 | 86,079 | 83,585 | 83,235 | 82,583 | 82,189 | 82,229 | 83,180 | 84,162 | 84,960 |
| CASH RENT FOR CROPLAND | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 | 18,700 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 102,994 | 104,779 | 102,285 | 101,935 | 101,283 | 100,889 | 100,929 | 101,880 | 102,862 | 103,660 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 102,994 | 104,779 | 102,285 | 101,935 | 101,283 | 100,889 | 100,929 | 101,880 | 102,862 | 103,660 |
| NET CASH FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,400 | 4,000 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 | 4,600 |
| CASH EXPENSES (\$/ACRE) | 1,212 | 1,233 | 1,203 | 1,199 | 1,192 | 1,187 | 1,187 | 1,199 | 1,210 | 1,220 |
| NET CASH INCOME (\$/ACRE) | 2,188 | 2,767 | 3,397 | 3,401 | 3,408 | 3,413 | 3,413 | 3,401 | 3,390 | 3,380 |

Table 1C - 2 - B. Rio Red Crapefruit, Narrow Border Flood Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|----------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| BEGINNING CASH | 0 | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 186,006 | 235,221 | 288,715 | 289,065 | 289,717 | 290,111 | 290,071 | 289,120 | 288,138 | 287,340 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 2,846 | 6,319 | 11,002 | 15,593 | 20,529 | 25,835 | 31,607 | 37,711 | 44,159 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |
| ENDING YEAR CASH RESERVE | 186,006 | 424,072 | 719,105 | 1,019,173 | 1,324,484 | 1,635,124 | 1,951,030 | 2,271,757 | 2,597,606 | 2,929,106 |

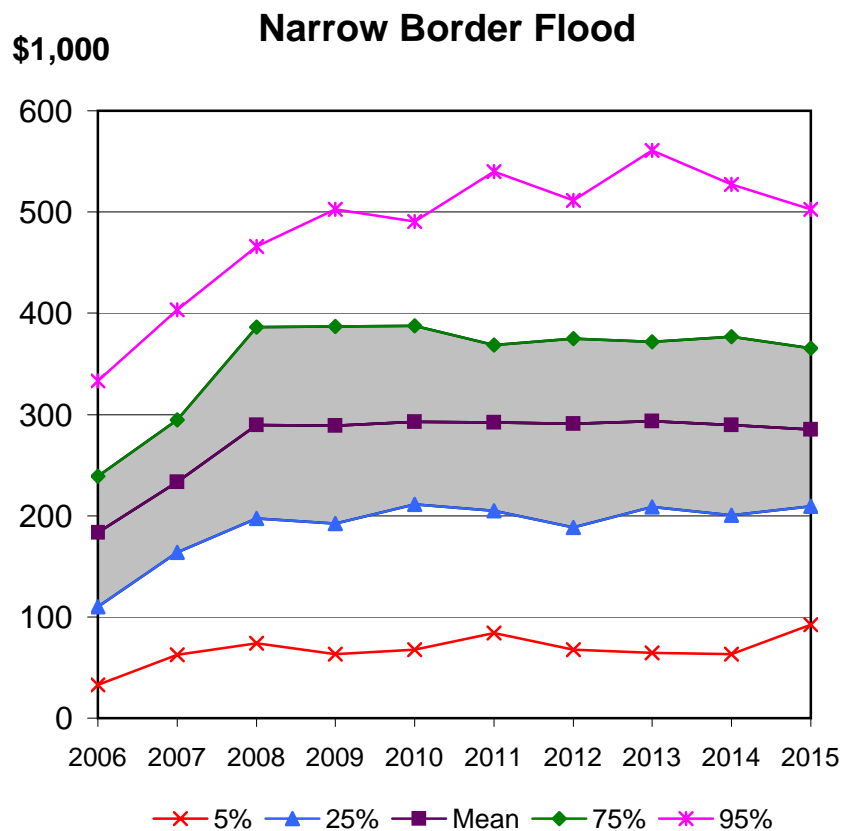
Table 1C-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|---|---------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 286.31 |
| 2007 | 338.14 |
| 2008 | 391.69 |
| 2009 | 390.59 |
| 2010 | 393.88 |
| 2011 | 393.23 |
| 2012 | 391.90 |
| 2013 | 395.37 |
| 2014 | 392.58 |
| 2015 | 388.54 |
| 2006-2015 Average | 376.22 |
| Total Cash Costs (\$1000) | |
| 2006 | 102.99 |
| 2007 | 104.79 |
| 2008 | 102.29 |
| 2009 | 101.93 |
| 2010 | 101.28 |
| 2011 | 100.89 |
| 2012 | 100.93 |
| 2013 | 101.88 |
| 2014 | 102.86 |
| 2015 | 103.66 |
| 2006-2015 Average | 102.35 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 183.32 |
| 2007 | 233.35 |
| 2008 | 289.41 |
| 2009 | 288.65 |
| 2010 | 292.60 |
| 2011 | 292.34 |
| 2012 | 290.98 |
| 2013 | 293.49 |
| 2014 | 289.72 |
| 2015 | 284.88 |
| 2006-2015 Average | 273.87 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 1C-3. Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration

| Narrow Border Flood | |
|--|-----------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 183.32 |
| 2007 | 419.47 |
| 2008 | 715.13 |
| 2009 | 1,014.73 |
| 2010 | 1,322.85 |
| 2011 | 1,635.69 |
| 2012 | 1,952.51 |
| 2013 | 2,277.63 |
| 2014 | 2,605.16 |
| 2015 | 2,934.33 |
| 2006-2015 Average | 1,506.08 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 1.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.40 |
| 2007 | 0.35 |
| 2008 | 0.30 |
| 2009 | 0.30 |
| 2010 | 0.30 |
| 2011 | 0.29 |
| 2012 | 0.29 |
| 2013 | 0.30 |
| 2014 | 0.30 |
| 2015 | 0.30 |
| 2006-2015 Average | 0.31 |

Figure 1C-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Narrow Border Flood Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 1E: Yellow Onions, 1-Line Drip Irrigation

The basic costs of production assumptions for the yellow onions demonstration are given in Table 1E-1. For the purpose of presenting economic viability and outlook for the 52-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 52 acres of 1-line drip irrigation yellow onions production. The onions were planted on 80-inch beds. The yellow onions cash receipts were calculated on a \$1,150/acre basis and held constant during the 10-year projection. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a 1-line drip irrigation system at a cost of \$1,550 per acre, including projected drip tape replacement. The 1-line drip system expense is evenly distributed (\$155/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the 1-line irrigation is provided in Table 1E-2-A, followed by a cash flow summary (Table 1E-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 1E-3 and Figure 1E-1. Table 1E-3

presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$60,040 over the 10-year period and cash costs average \$54,420. NCFI averages \$5,620 due largely to gross receipts per acre being held at a constant \$1,150 per acre (Table 1E-3). The risk associated with prices and yields suggests a 29.1% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$20,000 to \$27,000 for the site (Figure 1E-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$59,260 by 2015 (Table 1E-3). The average cash flow balances (Table 1E-3) are intended to illustrate the cash requirements or flows generated using the 1-line drip irrigation method.

Table 1E-1. Yellow Onions, 1-Line Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Onion |
|--|--------------|
| PLANTED ACRES | 52 |
| BASE ACRES | 0 |
| YIELD UNITS | \$\$\$ |
| BUDGETING YIELD | 1150 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 1 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 150 |
| FERTILIZER | 100.5 |
| HERBICIDES | 0 |
| INSECTICIDES | 167.55 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 41 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 90 |
| TILLAGE/HARVST FUEL | 39.75 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 120 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 0 |
| PREMIUM RATE (\$/ACRE) | 70 |
| PREMIUM COSTS | 3640 |

Table 1E - 2 - A. Yellow Onions, 1-Line Drip Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 | 59,800 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 7,800 | 7,914 | 7,811 | 7,887 | 8,000 | 8,132 | 8,206 | 8,302 | 8,385 | 8,452 |
| FERTILIZER COSTS | 5,226 | 5,256 | 5,198 | 5,138 | 5,208 | 5,254 | 5,287 | 5,377 | 5,459 | 5,515 |
| HERBICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INSECTICIDE COSTS | 8,713 | 8,589 | 8,378 | 8,499 | 8,647 | 8,787 | 8,922 | 9,048 | 9,135 | 9,182 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 2,132 | 2,103 | 1,981 | 1,916 | 1,864 | 1,824 | 1,804 | 1,826 | 1,855 | 1,882 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 4,680 | 4,616 | 4,349 | 4,207 | 4,092 | 4,004 | 3,960 | 4,008 | 4,072 | 4,132 |
| FUEL & LUBE COSTS | 2,067 | 2,039 | 1,921 | 1,858 | 1,807 | 1,768 | 1,749 | 1,770 | 1,798 | 1,825 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 | 3,640 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 6,240 | 6,430 | 6,638 | 6,823 | 6,988 | 7,171 | 7,356 | 7,527 | 7,707 | 7,885 |
| SUB-TOTAL OF PROD COSTS | 40,498 | 40,586 | 39,916 | 39,967 | 40,246 | 40,581 | 40,924 | 41,498 | 42,050 | 42,514 |
| CASH RENT FOR CROPLAND | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 | 3,900 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip Sys | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 | 8,060 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 52,458 | 52,546 | 51,876 | 51,927 | 52,206 | 52,541 | 52,884 | 53,458 | 54,010 | 54,474 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 2,229 | 2,040 | 1,760 | 1,517 | 1,251 | 994 | 734 | 483 | 235 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 54,687 | 54,585 | 53,636 | 53,444 | 53,456 | 53,535 | 53,618 | 53,940 | 54,245 | 54,474 |
| NET CASH FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 | 1,150 |
| CASH EXPENSES (\$/ACRE) | 1,052 | 1,050 | 1,031 | 1,028 | 1,028 | 1,030 | 1,031 | 1,037 | 1,043 | 1,048 |
| NET CASH INCOME (\$/ACRE) | 98 | 100 | 119 | 122 | 122 | 120 | 119 | 113 | 107 | 102 |

Table 1E - 2 - B. Yellow Onions, 1-Line Drip Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 5,113 | 5,215 | 6,164 | 6,356 | 6,344 | 6,265 | 6,182 | 5,860 | 5,555 | 5,326 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 39 | 77 | 127 | 177 | 229 | 285 | 345 | 405 | 468 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |
| ENDING YEAR CASH RESERVE | 5,113 | 10,367 | 16,608 | 23,090 | 29,611 | 36,105 | 42,573 | 48,777 | 54,737 | 60,531 |

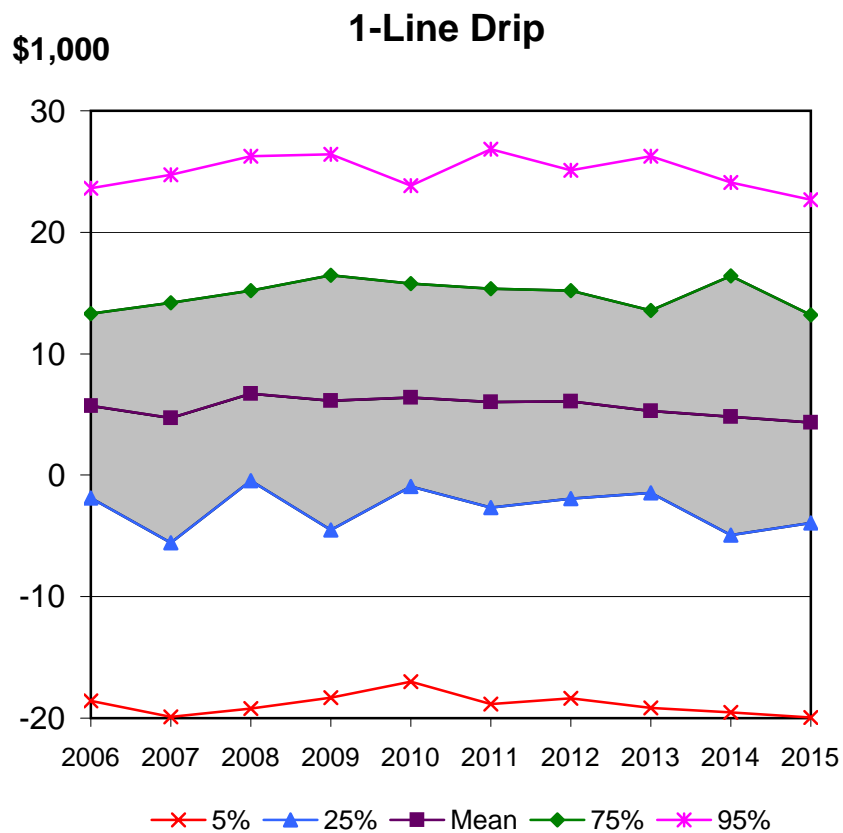
Table 1E-3. Yellow Onions, 1-Line Drip Irrigation Demonstration

| 1-Line Drip | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 60.41 |
| 2007 | 59.38 |
| 2008 | 60.52 |
| 2009 | 59.75 |
| 2010 | 60.16 |
| 2011 | 59.96 |
| 2012 | 60.28 |
| 2013 | 59.93 |
| 2014 | 60.00 |
| 2015 | 60.04 |
| 2006-2015 Average | 60.04 |
| Total Cash Costs (\$1000) | |
| 2006 | 54.69 |
| 2007 | 54.68 |
| 2008 | 53.80 |
| 2009 | 53.64 |
| 2010 | 53.75 |
| 2011 | 53.94 |
| 2012 | 54.21 |
| 2013 | 54.66 |
| 2014 | 55.18 |
| 2015 | 55.69 |
| 2006-2015 Average | 54.42 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 5.72 |
| 2007 | 4.71 |
| 2008 | 6.72 |
| 2009 | 6.11 |
| 2010 | 6.42 |
| 2011 | 6.02 |
| 2012 | 6.07 |
| 2013 | 5.28 |
| 2014 | 4.82 |
| 2015 | 4.35 |
| 2006-2015 Average | 5.62 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 31.00 |
| 2007 | 32.00 |
| 2008 | 28.00 |
| 2009 | 28.00 |
| 2010 | 26.00 |
| 2011 | 27.00 |
| 2012 | 28.00 |
| 2013 | 31.00 |
| 2014 | 32.00 |
| 2015 | 28.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 29.10 |

Table 1E-3. Yellow Onions, 1-Line Drip Irrigation Demonstration

| 1-Line Drip | |
|--|--------------|
| Ending Cash Reserves (\$1000) | |
| 2006 | 5.72 |
| 2007 | 10.49 |
| 2008 | 17.32 |
| 2009 | 23.61 |
| 2010 | 30.26 |
| 2011 | 36.59 |
| 2012 | 43.06 |
| 2013 | 48.82 |
| 2014 | 54.22 |
| 2015 | 59.26 |
| 2006-2015 Average | 32.94 |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 31.00 |
| 2007 | 27.00 |
| 2008 | 24.00 |
| 2009 | 22.00 |
| 2010 | 21.00 |
| 2011 | 18.00 |
| 2012 | 18.00 |
| 2013 | 17.00 |
| 2014 | 15.00 |
| 2015 | 17.00 |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | 21.00 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.91 |
| 2007 | 0.94 |
| 2008 | 0.91 |
| 2009 | 0.93 |
| 2010 | 0.92 |
| 2011 | 0.93 |
| 2012 | 0.93 |
| 2013 | 0.94 |
| 2014 | 0.96 |
| 2015 | 0.96 |
| 2006-2015 Average | 0.93 |

Figure 1E-1. Projected Variability in Net Cash Farm Income for the Yellow Onions, 1-Line Drip Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Demonstration Site 28A: Valencia Oranges, Microjet Spray Irrigation

The basic costs of production assumptions for the Valencia orange microjet spray demonstration are given in Table 28A-1. For the purpose of presenting economic viability and outlook for the 8-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 8 acres of microjet spray irrigation Valencia orange production. The orchard trees were assumed to be 3 years old. The Valencia orange price is held constant at \$140/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the microjet spray irrigation is provided in Table 28A-2-A, followed by a cash flow summary (Table 28A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28A-3 and Figures 28A-1 and 28A-2. Table 28A-3 presents the average outcomes for selected financial projections,

while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$15,480 over the 10-year period and cash costs average just under \$8,000. NCFI is negative in 2006-2008 reflecting lower levels of production from immature trees. It then increases from \$2,880 in 2009 to about \$16,000 in 2015 (Table 28A-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI after 2011 when the trees reach maturity. In a normal production year and mature trees (2011-2015), NCFI could range as much as \$3,500 to \$34,000 for the site (Figure 28A-1). Cash reserves are expected to be negative in 2006-2009 and then grow throughout the remaining years of the projection period and reach \$78,060 by 2015 (Table 28A-3). The average cash flow balances (Table 28A-3) are intended to illustrate the cash requirements or flows generated using the microjet spray irrigation method in a maturing orchard. Figure 28A-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover operating debt in the early years of the projection. The probability of carryover debt is 99% or greater during 2006-2008 and then declines to 1% or less in 2013 as the trees reach maturity and annual production increases.

Table 28A-1. Valencia Oranges, Microjet Spray Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Valencia YR4 | Valencia YR5 | Valencia YR6 | Valencia Yr7 | Valencia YR8 |
|--|--------------|--------------|--------------|--------------|--------------|
| PLANTED ACRES | 8 | 0 | 0 | 0 | 0 |
| BASE ACRES | 0 | 0 | 0 | 0 | 0 |
| YIELD UNITS | ton | ton | ton | ton | ton |
| BUDGETING YIELD | 0.5 | 3 | 5 | 10 | 15 |
| FARM PROG YLD DIR | 0 | 0 | 0 | 0 | 0 |
| FARM PROG YLD CCP | 0 | 0 | 0 | 0 | 0 |
| PRICES/YIELD UNIT | 140 | 140 | 140 | 140 | 140 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | | | |
| SEED | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER | 25 | 35 | 45 | 55 | 85 |
| HERBICIDES | 50 | 63 | 75 | 88 | 100 |
| INSECTICIDES | 75 | 126 | 148 | 179 | 210 |
| FUNGICIDES | 0 | 0 | 40 | 40 | 40 |
| CUSTOM APPLICATION | 42.5 | 46 | 49 | 52 | 55 |
| SCOUTING / OTHER | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL | 55 | 69 | 83 | 96 | 110 |
| TILLAGE/HARVST FUEL | 0 | 0 | 0 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 | 0 | 0 | 0 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 0 | 0 | 0 |
| LABOR COST /ACRE | 94 | 94 | 94 | 94 | 94 |
| CROP INSURANCE | | | | | |
| YIELD ELECTION (FRACTION) | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 0 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 | 1 | 1 |
| PRICE GUARANTEE | 150 | 0 | 0 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 35 | 95 | 95 | 105 | 110 |
| PREMIUM COSTS | 280 | 0 | 0 | 0 | 0 |

Table 28A - 2 - A. Valencia Oranges, Microjet Spray Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 560 | 3,360 | 5,600 | 11,200 | 16,800 | 20,160 | 23,520 | 24,640 | 24,640 | 24,640 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 560 | 3,360 | 5,600 | 11,200 | 16,800 | 20,160 | 23,520 | 24,640 | 24,640 | 24,640 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 200 | 282 | 358 | 433 | 678 | 684 | 688 | 700 | 710 | 718 |
| HERBICIDE COSTS | 400 | 502 | 591 | 700 | 803 | 811 | 819 | 830 | 838 | 844 |
| INSECTICIDE COSTS | 600 | 994 | 1,139 | 1,397 | 1,667 | 1,694 | 1,720 | 1,745 | 1,761 | 1,770 |
| FUNGICIDE COSTS | 0 | 0 | 324 | 329 | 333 | 337 | 341 | 345 | 349 | 352 |
| CUSTOM APPLICATION | 340 | 363 | 364 | 374 | 385 | 376 | 372 | 377 | 383 | 389 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 440 | 544 | 617 | 690 | 769 | 753 | 745 | 754 | 766 | 777 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 280 | 760 | 760 | 840 | 880 | 880 | 880 | 880 | 880 | 880 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 752 | 775 | 800 | 822 | 842 | 864 | 886 | 907 | 929 | 950 |
| SUB-TOTAL OF PROD COSTS | 3,012 | 4,220 | 4,953 | 5,585 | 6,357 | 6,400 | 6,452 | 6,537 | 6,616 | 6,680 |
| CASH RENT FOR CROPLAND | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Microjet Sys | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 5,012 | 6,220 | 6,953 | 7,585 | 8,357 | 8,400 | 8,452 | 8,537 | 8,616 | 8,680 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 343 | 580 | 737 | 516 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 5,012 | 6,563 | 7,533 | 8,322 | 8,873 | 8,400 | 8,452 | 8,537 | 8,616 | 8,680 |
| NET CASH FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 70 | 420 | 700 | 1,400 | 2,100 | 2,520 | 2,940 | 3,080 | 3,080 | 3,080 |
| CASH EXPENSES (\$/ACRE) | 626 | 820 | 942 | 1,040 | 1,109 | 1,050 | 1,056 | 1,067 | 1,077 | 1,085 |
| NET CASH INCOME (\$/ACRE) | -557 | -400 | -242 | 360 | 991 | 1,470 | 1,884 | 2,013 | 2,003 | 1,995 |

Table 28A - 2 - B. Valencia Oranges, Microjet Spray Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 0 | 0 | 0 | 0 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 11,760 | 15,068 | 16,103 | 16,024 | 15,960 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 0 | 0 | 19 | 205 | 458 | 744 | 1,047 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | -4,452 | -3,203 | -1,933 | 2,878 | 7,927 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 4,452 | 7,655 | 9,588 | 6,710 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 4,452 | 7,655 | 9,588 | 6,710 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -4,452 | -7,655 | -9,588 | -6,710 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 0 | 0 | 1,217 | 12,996 | 28,270 | 44,831 | 61,600 | 78,607 |

Table 28A-3. Valencia Oranges, Microjet Spray Irrigation Demonstration

| Microjet Spray | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 0.56 |
| 2007 | 3.34 |
| 2008 | 5.60 |
| 2009 | 11.20 |
| 2010 | 16.79 |
| 2011 | 20.05 |
| 2012 | 23.31 |
| 2013 | 24.56 |
| 2014 | 24.74 |
| 2015 | 24.67 |
| 2006-2015 Average | 15.48 |
| Total Cash Costs (\$1000) | |
| 2006 | 5.01 |
| 2007 | 6.56 |
| 2008 | 7.53 |
| 2009 | 8.32 |
| 2010 | 8.90 |
| 2011 | 8.61 |
| 2012 | 8.48 |
| 2013 | 8.54 |
| 2014 | 8.62 |
| 2015 | 8.68 |
| 2006-2015 Average | 7.93 |
| Net Cash Farm Income (\$1000) | |
| 2006 | -4.45 |
| 2007 | -3.22 |
| 2008 | -1.93 |
| 2009 | 2.88 |
| 2010 | 7.90 |
| 2011 | 11.44 |
| 2012 | 14.83 |
| 2013 | 16.02 |
| 2014 | 16.13 |
| 2015 | 15.99 |
| 2006-2015 Average | 7.56 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 99.00 |
| 2007 | 98.00 |
| 2008 | 84.00 |
| 2009 | 30.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 31.20 |

Table 28A-3. Valencia Oranges, Microjet Spray Irrigation Demonstration

Microjet Spray

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | -4.45 |
| 2007 | -7.68 |
| 2008 | -9.61 |
| 2009 | -6.73 |
| 2010 | 1.17 |
| 2011 | 12.67 |
| 2012 | 27.71 |
| 2013 | 44.17 |
| 2014 | 61.03 |
| 2015 | 78.06 |

2006-2015 Average 19.63**Prob. of Ending Cash Reserves < Zero (%)**

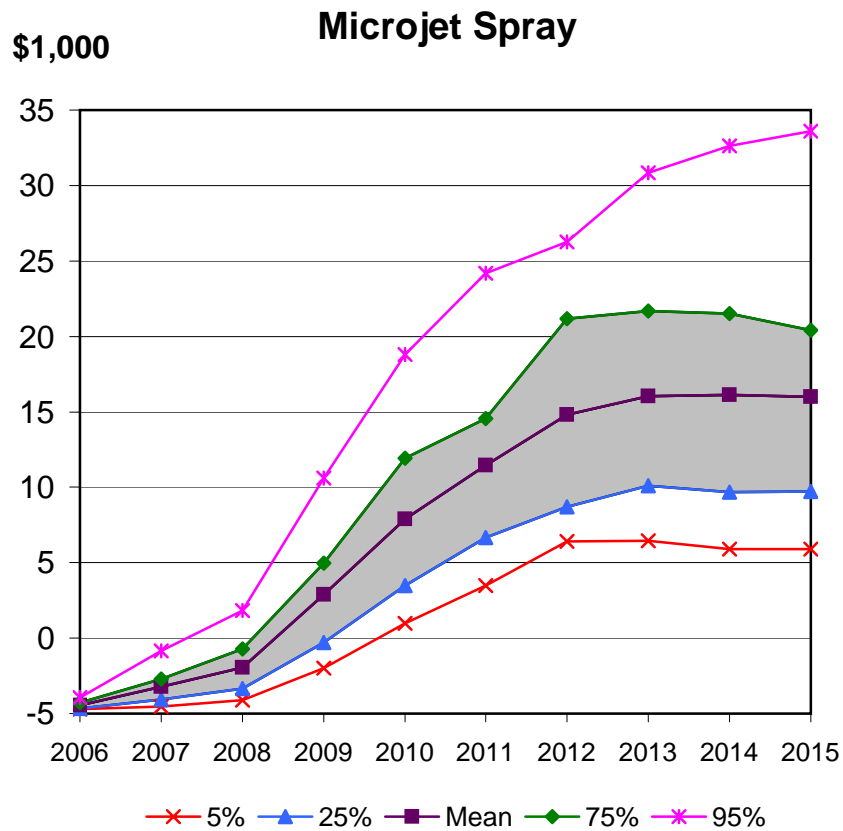
| | |
|------|-------|
| 2006 | 99.00 |
| 2007 | 99.00 |
| 2008 | 99.00 |
| 2009 | 91.00 |
| 2010 | 48.00 |
| 2011 | 10.00 |
| 2012 | 2.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero**2006-2015 (%) 45.10****Average Annual Operating Expense/Receipts**

| | |
|------|-------|
| 2006 | 10.29 |
| 2007 | 2.05 |
| 2008 | 1.37 |
| 2009 | 0.76 |
| 2010 | 0.55 |
| 2011 | 0.46 |
| 2012 | 0.39 |
| 2013 | 0.38 |
| 2014 | 0.39 |
| 2015 | 0.39 |

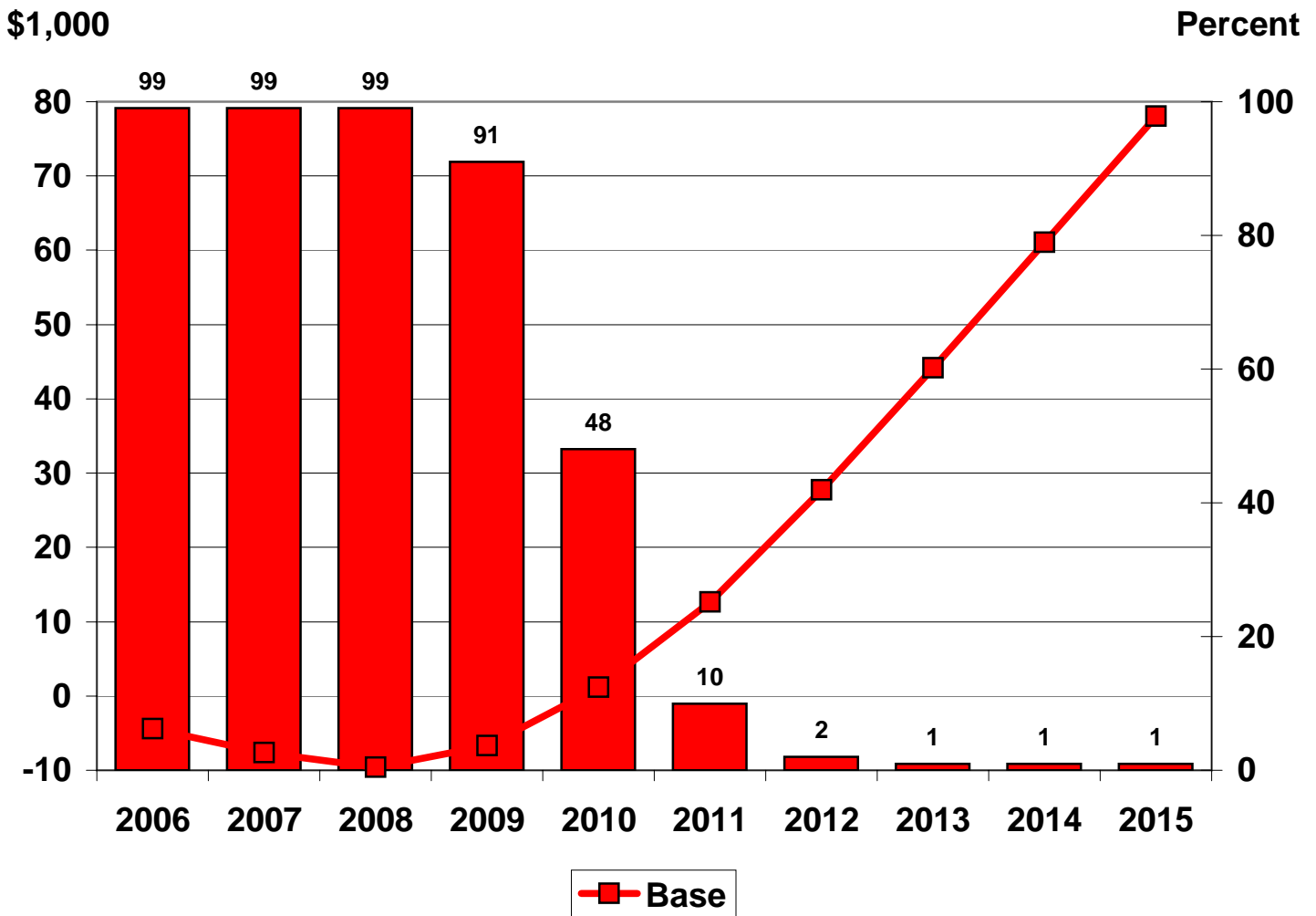
2006-2015 Average 1.70

Figure 28A-1. Projected Variability in Net Cash Farm Income for Valencia Oranges, Microjet Spray Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 28A-2. Ending Cash Reserves and Probability of Having to Refinance Operating Note for Valencia Oranges, Microjet Spray Irrigation Demonstration.



FARM  Assistance
Helping Agriculture Make Informed Decisions

Demonstration Site 28C: Rio Red Grapefruit, Microjet Spray Irrigation

The basic costs of production assumptions for the Rio Red grapefruit demonstration are given in Table 28C-1. For the purpose of presenting economic viability and outlook for the 8-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 8 acres of microjet spray irrigation Rio Red grapefruit production. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$150/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the microjet spray irrigation is provided in Table 28C-2-A, followed by a cash flow summary (Table 28C-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28C-3 and Figure

28C-1. Table 28C-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$26,370 over the 10-year period and cash costs average \$9,380. NCFI averages \$17,000 due largely to the price being held at a constant \$150/ton (Table 28C-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$6,000 to \$35,000 for the site (Figure 28C-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$182,860 by 2015 (Table 28C-3). The average cash flow balances (Table 28C-3) are intended to illustrate the cash requirements or flows generated using the microjet spray irrigation method.

Table 28C-1. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Rio Red Grapefruit |
|--|-----------------------|
| PLANTED ACRES | 8 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 22 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 150 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 85 |
| HERBICIDES | 100 |
| INSECTICIDES | 310 |
| FUNGICIDES | 40 |
| CUSTOM APPLICATION | 90 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 110 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 79 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 150 |
| PREMIUM RATE (\$/ACRE) | 110 |
| PREMIUM COSTS | 880 |

Table 28C - 2 - A. Rio Red Grapefruit, Microjet Spray Irrigation Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 | 26,400 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 680 | 684 | 676 | 669 | 678 | 684 | 688 | 700 | 710 | 718 |
| HERBICIDE COSTS | 800 | 798 | 788 | 795 | 803 | 811 | 819 | 830 | 838 | 844 |
| INSECTICIDE COSTS | 2,480 | 2,445 | 2,385 | 2,419 | 2,461 | 2,501 | 2,539 | 2,576 | 2,600 | 2,614 |
| FUNGICIDE COSTS | 320 | 324 | 324 | 329 | 333 | 337 | 341 | 345 | 349 | 352 |
| CUSTOM APPLICATION | 720 | 710 | 669 | 647 | 629 | 616 | 609 | 617 | 626 | 636 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 880 | 868 | 818 | 791 | 769 | 753 | 745 | 754 | 766 | 777 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 | 880 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 632 | 651 | 672 | 691 | 708 | 726 | 745 | 762 | 781 | 799 |
| SUB-TOTAL OF PROD COSTS | 7,392 | 7,360 | 7,213 | 7,221 | 7,262 | 7,308 | 7,366 | 7,462 | 7,550 | 7,619 |
| CASH RENT FOR CROPLAND | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 | 1,200 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Microjet Sys | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 | 800 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 9,392 | 9,360 | 9,213 | 9,221 | 9,262 | 9,308 | 9,366 | 9,462 | 9,550 | 9,619 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 9,392 | 9,360 | 9,213 | 9,221 | 9,262 | 9,308 | 9,366 | 9,462 | 9,550 | 9,619 |
| NET CASH FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 | 3,300 |
| CASH EXPENSES (\$/ACRE) | 1,174 | 1,170 | 1,152 | 1,153 | 1,158 | 1,164 | 1,171 | 1,183 | 1,194 | 1,202 |
| NET CASH INCOME (\$/ACRE) | 2,126 | 2,130 | 2,148 | 2,147 | 2,142 | 2,136 | 2,129 | 2,117 | 2,106 | 2,098 |

Table 28C - 2 - B. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 17,008 | 17,040 | 17,187 | 17,179 | 17,138 | 17,092 | 17,034 | 16,938 | 16,850 | 16,781 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 260 | 511 | 796 | 1,071 | 1,367 | 1,685 | 2,031 | 2,396 | 2,781 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |
| ENDING YEAR CASH RESERVE | 17,008 | 34,308 | 52,007 | 69,982 | 88,191 | 106,650 | 125,368 | 144,337 | 163,583 | 183,145 |

Table 28C-3. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration

| Microjet Spray | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 26.43 |
| 2007 | 26.31 |
| 2008 | 26.41 |
| 2009 | 26.39 |
| 2010 | 26.40 |
| 2011 | 26.30 |
| 2012 | 26.26 |
| 2013 | 26.34 |
| 2014 | 26.47 |
| 2015 | 26.42 |
| 2006-2015 Average | 26.37 |
| Total Cash Costs (\$1000) | |
| 2006 | 9.39 |
| 2007 | 9.36 |
| 2008 | 9.21 |
| 2009 | 9.22 |
| 2010 | 9.26 |
| 2011 | 9.31 |
| 2012 | 9.37 |
| 2013 | 9.46 |
| 2014 | 9.55 |
| 2015 | 9.62 |
| 2006-2015 Average | 9.38 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 17.04 |
| 2007 | 16.95 |
| 2008 | 17.20 |
| 2009 | 17.17 |
| 2010 | 17.13 |
| 2011 | 16.99 |
| 2012 | 16.89 |
| 2013 | 16.88 |
| 2014 | 16.92 |
| 2015 | 16.80 |
| 2006-2015 Average | 17.00 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 28C-3. Rio Red Grapefruit, Microjet Spray Irrigation Demonstration

Microjet Spray

Ending Cash Reserves (\$1000)

| | |
|------|--------|
| 2006 | 17.04 |
| 2007 | 34.25 |
| 2008 | 51.96 |
| 2009 | 69.92 |
| 2010 | 88.12 |
| 2011 | 106.48 |
| 2012 | 125.05 |
| 2013 | 143.96 |
| 2014 | 163.28 |
| 2015 | 182.86 |

2006-2015 Average 98.29

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|------|
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

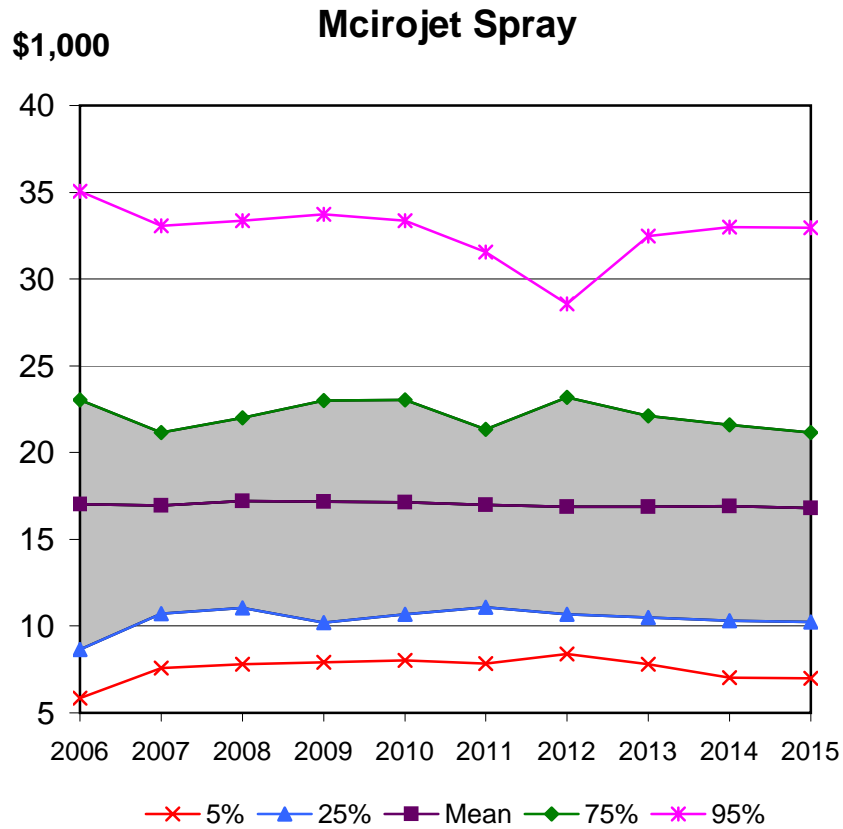
2006-2015 (%) 1.00

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.40 |
| 2007 | 0.38 |
| 2008 | 0.38 |
| 2009 | 0.38 |
| 2010 | 0.38 |
| 2011 | 0.38 |
| 2012 | 0.38 |
| 2013 | 0.39 |
| 2014 | 0.39 |
| 2015 | 0.40 |

2006-2015 Average 0.39

Figure 28C-1. Projected Variability in Net Cash Farm Income for Rio Red Grapefruit, Microjet Spray Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 28D: Early Oranges (Marrs & Navel), 2-Line Drip Irrigation

The basic costs of production assumptions for the early orange (Marrs & Navel) 2-line drip demonstration are given in Table 28D-1. For the purpose of presenting economic viability and outlook for the 7-acre site (3.5 acres of Marrs & 3.5 acres Navel), production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 7 acres of 2-line drip irrigation early orange production. The orchard was assumed to have mature trees. The early orange price is held constant at \$115/ton. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a 2-line drip system at a cost of \$1,000 per acre. The 2-line drip system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the 2-line drip irrigation is provided in Table 28D-2-A, followed by a cash flow summary (Table 28D-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 28D-3 and Figure

28D-1. Table 28D-3 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$12,850 over the 10-year period and cash costs average \$6,460. NCFI averages \$6,390 due largely to the price being held at a constant \$115/ton (Table 28D-3). The risk associated with prices and yields suggests a small chance of negative NCFI. In a normal production year, NCFI could range as much as -\$1,000 to \$18,000 for the site (Figure 28D-1). Cash reserves are expected to grow throughout the 10-year projection period and reach \$68,770 by 2015 (Table 28D-3). The average cash flow balances (Table 28D-3) are intended to illustrate the cash requirements or flows generated using the 2-line drip irrigation method.

Table 28D-1. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Early Orange |
|--|---------------------|
| PLANTED ACRES | 7 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 16 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 115 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 85 |
| HERBICIDES | 100 |
| INSECTICIDES | 210 |
| FUNGICIDES | 40 |
| CUSTOM APPLICATION | 25 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 110 |
| TILLAGE/HARVST FUEL | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 0 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.5 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 150 |
| PREMIUM RATE (\$/ACRE) | 110 |
| PREMIUM COSTS | 770 |

Table 28D - 2 - A. Early Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 | 12,880 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 595 | 598 | 592 | 585 | 593 | 598 | 602 | 612 | 621 | 628 |
| HERBICIDE COSTS | 700 | 698 | 690 | 696 | 702 | 710 | 717 | 726 | 733 | 739 |
| INSECTICIDE COSTS | 1,470 | 1,449 | 1,414 | 1,434 | 1,459 | 1,483 | 1,505 | 1,527 | 1,541 | 1,549 |
| FUNGICIDE COSTS | 280 | 284 | 284 | 288 | 292 | 295 | 298 | 302 | 305 | 308 |
| CUSTOM APPLICATION | 175 | 173 | 163 | 157 | 153 | 150 | 148 | 150 | 152 | 155 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 770 | 759 | 715 | 692 | 673 | 659 | 652 | 659 | 670 | 680 |
| FUEL & LUBE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 | 770 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF PROD COSTS | 4,760 | 4,731 | 4,627 | 4,622 | 4,642 | 4,664 | 4,692 | 4,746 | 4,793 | 4,828 |
| CASH RENT FOR CROPLAND | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 | 1,050 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip 2 lines | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 | 700 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 6,510 | 6,481 | 6,377 | 6,372 | 6,392 | 6,414 | 6,442 | 6,496 | 6,543 | 6,578 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 6,510 | 6,481 | 6,377 | 6,372 | 6,392 | 6,414 | 6,442 | 6,496 | 6,543 | 6,578 |
| NET CASH FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,302 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,301 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 | 1,840 |
| CASH EXPENSES (\$/ACRE) | 930 | 926 | 911 | 910 | 913 | 916 | 920 | 928 | 935 | 940 |
| NET CASH INCOME (\$/ACRE) | 910 | 914 | 929 | 930 | 927 | 924 | 920 | 912 | 905 | 900 |

Table 28D - 2 - B. Early Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 6,370 | 6,399 | 6,503 | 6,508 | 6,488 | 6,466 | 6,438 | 6,384 | 6,337 | 6,302 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 97 | 192 | 299 | 403 | 516 | 636 | 767 | 904 | 1,049 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |
| ENDING YEAR CASH RESERVE | 6,370 | 12,866 | 19,561 | 26,368 | 33,260 | 40,241 | 47,316 | 54,466 | 61,707 | 69,058 |

Table 28D-3. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration

| 2-Line Drip | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 12.89 |
| 2007 | 12.83 |
| 2008 | 12.90 |
| 2009 | 12.87 |
| 2010 | 12.88 |
| 2011 | 12.79 |
| 2012 | 12.74 |
| 2013 | 12.83 |
| 2014 | 12.92 |
| 2015 | 12.88 |
| 2006-2015 Average | 12.85 |
| Total Cash Costs (\$1000) | |
| 2006 | 6.51 |
| 2007 | 6.49 |
| 2008 | 6.38 |
| 2009 | 6.37 |
| 2010 | 6.39 |
| 2011 | 6.41 |
| 2012 | 6.44 |
| 2013 | 6.50 |
| 2014 | 6.54 |
| 2015 | 6.58 |
| 2006-2015 Average | 6.46 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 6.38 |
| 2007 | 6.35 |
| 2008 | 6.52 |
| 2009 | 6.50 |
| 2010 | 6.49 |
| 2011 | 6.38 |
| 2012 | 6.30 |
| 2013 | 6.33 |
| 2014 | 6.38 |
| 2015 | 6.31 |
| 2006-2015 Average | 6.39 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 15.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 2.00 |
| 2014 | 4.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 2.60 |

Table 28D-3. Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration

2-Line Drip

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | 6.38 |
| 2007 | 12.83 |
| 2008 | 19.54 |
| 2009 | 26.34 |
| 2010 | 33.23 |
| 2011 | 40.12 |
| 2012 | 47.05 |
| 2013 | 54.15 |
| 2014 | 61.42 |
| 2015 | 68.77 |

2006-2015 Average 36.98

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|-------|
| 2006 | 15.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

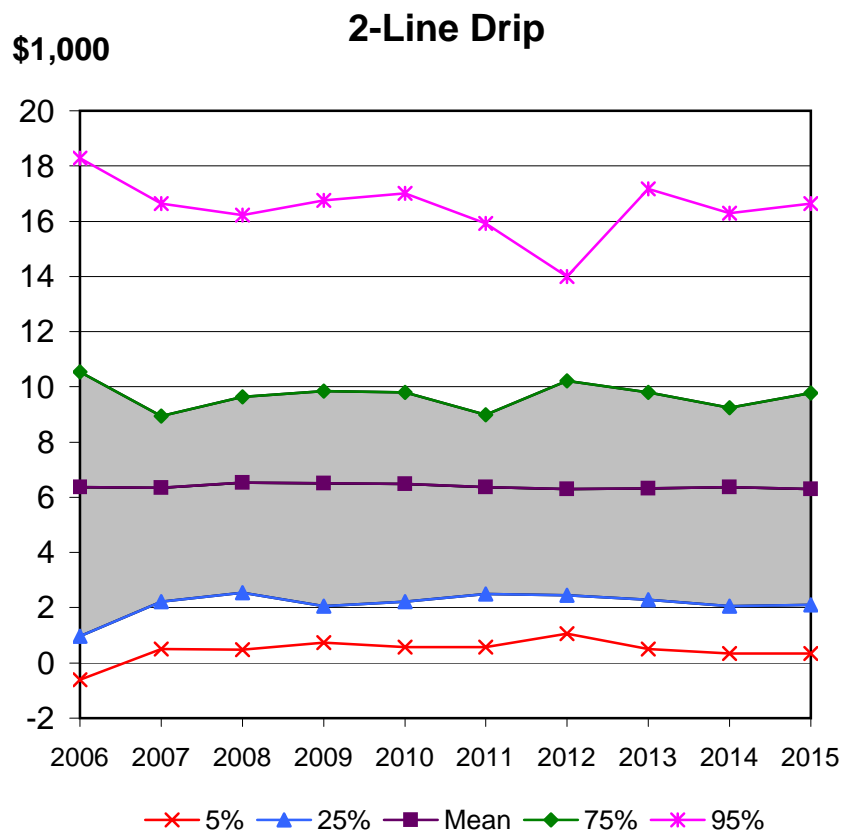
2006-2015 (%) 1.60

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.63 |
| 2007 | 0.58 |
| 2008 | 0.57 |
| 2009 | 0.57 |
| 2010 | 0.57 |
| 2011 | 0.57 |
| 2012 | 0.57 |
| 2013 | 0.58 |
| 2014 | 0.59 |
| 2015 | 0.59 |

2006-2015 Average 0.58

Figure 28D-1. Projected Variability in Net Cash Farm Income for Early Season Oranges (Marrs & Navel), 2-Line Drip Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Demonstration Site 41: Cotton, Surge Irrigation

The basic costs of production assumptions for the cotton surge demonstration are given in Table 41-1. For the purpose of presenting economic viability and outlook for the 38.5-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38.5 acres of surge irrigation cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.59/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a surge valve at a cost of \$1,800. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the surge irrigation is provided in Table 41-2-A, followed by a cash flow summary (Table 41-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 41-3 and Figure 41-1. Table 41-3

presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$33,800 over the 10-year period and cash costs average just under \$22,000. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. NCFI increases throughout the 10-year period from \$8,790 in 2006 to over \$14,000 in 2015 (Table 41-3). The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI (Figure 41-1) could range as much as \$8,000 plus or minus the average expected NCFI for the site. Cash reserves are expected to grow throughout the 10-year projection period and reach \$121,650 by 2015 (Table 41-3). The average cash flow balances (Table 41-3) are intended to illustrate the cash requirements or flows generated using the surge irrigation method.

Table 41-1. Cotton, Surge Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|-------------------|---------------------|
| PLANTED ACRES | 38.5 | 38.5 |
| BASE ACRES | 35 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1047 | 0.79 |
| FARM PROG YLD DIR | 650 | 0 |
| FARM PROG YLD CCP | 650 | 0 |
| PRICES/YIELD UNIT | 0.51 | 95.81 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 18 | 0 |
| FERTILIZER | 26 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 65 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 3.5 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 53 | 0 |
| TILLAGE/HARVST FUEL | 36 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.13 | 0 |
| HARVEST COST/ACRE | 94 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 20 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 633.75 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.5115 | 0 |
| PREMIUM RATE (\$/ACRE) | 8.25 | 0 |
| PREMIUM COSTS | 317.625 | 0 |

Table 41-2-A. Cotton, Surge Irrigation Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 23,472 | 24,726 | 26,198 | 26,732 | 27,205 | 28,131 | 28,576 | 28,992 | 29,428 | 29,838 |
| DECOUPLED DIRECT PAYMENTS | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 | 1,290 |
| DECOUPLED CCPs | 2,654 | 2,562 | 2,296 | 2,071 | 1,977 | 1,971 | 1,902 | 1,822 | 1,811 | 1,805 |
| MARKETING LOAN PAYMENTS | 3,848 | 3,150 | 2,729 | 2,491 | 2,562 | 2,511 | 2,345 | 2,333 | 2,395 | 2,348 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 31,264 | 31,727 | 32,513 | 32,584 | 33,033 | 33,904 | 34,112 | 34,437 | 34,924 | 35,281 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 693 | 703 | 694 | 701 | 711 | 722 | 729 | 738 | 745 | 751 |
| FERTILIZER COSTS | 1,001 | 1,007 | 996 | 984 | 998 | 1,006 | 1,013 | 1,030 | 1,046 | 1,056 |
| HERBICIDE COSTS | 578 | 576 | 569 | 574 | 580 | 585 | 591 | 599 | 605 | 610 |
| INSECTICIDE COSTS | 2,502 | 2,467 | 2,407 | 2,441 | 2,484 | 2,524 | 2,563 | 2,599 | 2,624 | 2,637 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 135 | 133 | 125 | 121 | 118 | 115 | 114 | 115 | 117 | 119 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 2,040 | 2,013 | 1,896 | 1,834 | 1,784 | 1,746 | 1,727 | 1,747 | 1,775 | 1,802 |
| FUEL & LUBE COSTS | 1,386 | 1,367 | 1,288 | 1,246 | 1,212 | 1,186 | 1,173 | 1,187 | 1,206 | 1,224 |
| HARVESTING COSTS | 8,859 | 8,818 | 8,384 | 8,186 | 8,036 | 7,938 | 7,926 | 8,096 | 8,305 | 8,509 |
| CROP INSURANCE PREMIUMS | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 | 318 |
| BOLL WEEVIL COSTS | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 | 1,078 |
| HIRED LABOR COSTS | 770 | 793 | 819 | 842 | 862 | 885 | 908 | 929 | 951 | 973 |
| SUB-TOTAL OF PROD COSTS | 19,360 | 19,272 | 18,573 | 18,325 | 18,179 | 18,104 | 18,138 | 18,436 | 18,769 | 19,077 |
| CASH RENT FOR CROPLAND | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 | 2,888 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Surge Valve | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 22,428 | 22,340 | 21,641 | 21,392 | 21,247 | 21,171 | 21,206 | 21,503 | 21,836 | 22,144 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 22,428 | 22,346 | 21,642 | 21,392 | 21,247 | 21,171 | 21,206 | 21,503 | 21,836 | 22,144 |
| NET CASH FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,137 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,136 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 812 | 824 | 844 | 846 | 858 | 881 | 886 | 894 | 907 | 916 |
| CASH EXPENSES (\$/ACRE) | 583 | 580 | 562 | 556 | 552 | 550 | 551 | 559 | 567 | 575 |
| NET CASH INCOME (\$/ACRE) | 230 | 244 | 282 | 291 | 306 | 331 | 335 | 336 | 340 | 341 |

Table 41-2-B. Cotton, Surge Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
| BEGINNING CASH | 0 | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 8,836 | 9,381 | 10,871 | 11,192 | 11,787 | 12,732 | 12,906 | 12,934 | 13,087 | 13,137 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 1 | 3 | 6 | 9 | 21 | 43 | 80 | 128 | 186 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |
| ENDING YEAR CASH RESERVE | 8,836 | 18,218 | 29,092 | 40,289 | 52,085 | 64,838 | 77,788 | 90,802 | 104,017 | 117,340 |

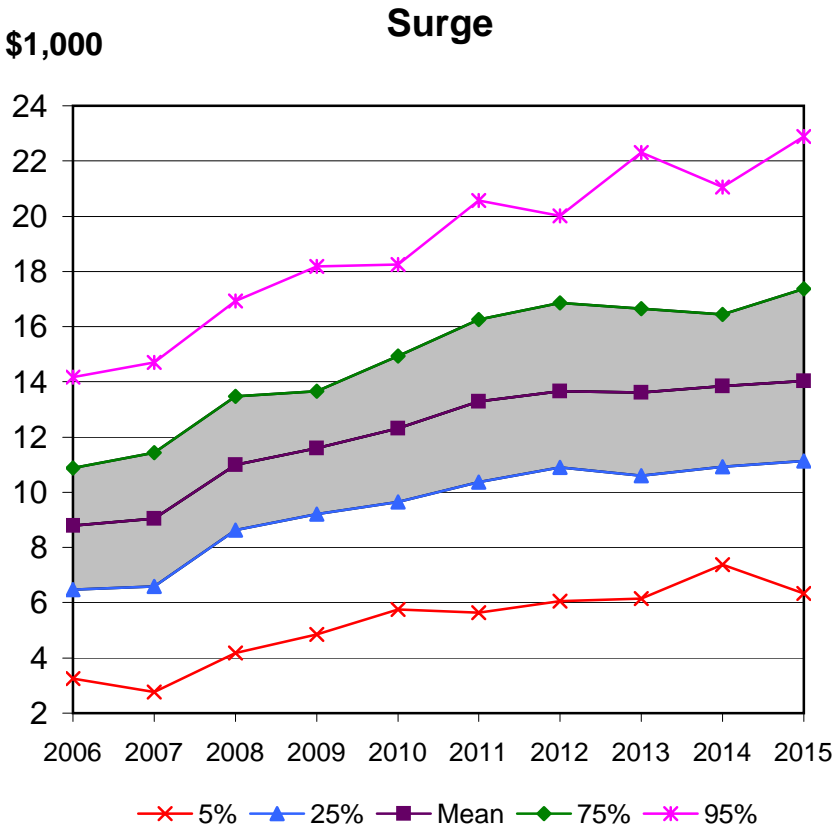
Table 41-3. Cotton, Surge Irrigation Demonstration

| | Surge |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 31.21 |
| 2007 | 31.38 |
| 2008 | 32.65 |
| 2009 | 33.00 |
| 2010 | 33.56 |
| 2011 | 34.44 |
| 2012 | 34.90 |
| 2013 | 35.09 |
| 2014 | 35.67 |
| 2015 | 36.20 |
| 2006-2015 Average | 33.81 |
| Total Cash Costs (\$1000) | |
| 2006 | 22.43 |
| 2007 | 22.34 |
| 2008 | 21.65 |
| 2009 | 21.40 |
| 2010 | 21.26 |
| 2011 | 21.17 |
| 2012 | 21.23 |
| 2013 | 21.48 |
| 2014 | 21.83 |
| 2015 | 22.16 |
| 2006-2015 Average | 21.69 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 8.79 |
| 2007 | 9.04 |
| 2008 | 11.00 |
| 2009 | 11.60 |
| 2010 | 12.31 |
| 2011 | 13.28 |
| 2012 | 13.67 |
| 2013 | 13.61 |
| 2014 | 13.84 |
| 2015 | 14.04 |
| 2006-2015 Average | 12.12 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |

Table 41-3. Cotton, Surge Irrigation Demonstration

| | Surge |
|--|--------------|
| <hr/> | |
| Ending Cash Reserves (\$1000) | |
| 2006 | 8.79 |
| 2007 | 17.83 |
| 2008 | 28.83 |
| 2009 | 40.43 |
| 2010 | 52.75 |
| 2011 | 66.05 |
| 2012 | 79.76 |
| 2013 | 93.45 |
| 2014 | 107.42 |
| 2015 | 121.65 |
| 2006-2015 Average | 61.69 |
| | |
| Prob. of Ending Cash Reserves < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| | |
| Prob. of Ending Cash Reserves < Zero 2006-2015 (%) | |
| | 1.00 |
| | |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.73 |
| 2007 | 0.72 |
| 2008 | 0.67 |
| 2009 | 0.66 |
| 2010 | 0.64 |
| 2011 | 0.63 |
| 2012 | 0.62 |
| 2013 | 0.62 |
| 2014 | 0.62 |
| 2015 | 0.62 |
| 2006-2015 Average | 0.65 |

Figure 41-1. Projected Variability in Net Cash Farm Income for Cotton, Surge Irrigation Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Sites 42A & 42B: Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe

The basic costs of production assumptions for the cotton and grain sorghum surge irrigation with poly-pipe demonstration are given in Tables 42-1 and 42-2. For the purpose of presenting economic viability and outlook for the 94-acre cotton and 66-acre grain sorghum sites, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 94 acres of cotton and 66 acres of grain sorghum production. It is assumed the cotton and grain sorghum acreage is rotated annually. The analysis assumes a \$1,800 cost for a surge valve. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing cost. The initial cotton price is \$.56/lb. and the grain sorghum price is \$5.00/cwt., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the baseline is provided in Table 42-3-A, followed by a cash flow summary (Table 42-3-B). The income and cash flow statement results from the simplistic (no risk) forecast assuming average prices and yields. Tables 42-4-1 and 42-4-2 give revenue and expense summaries for the two individual crops. A more comprehensive projection, including price and yield risk, is illustrated in Table 42-5 and Figures 42-1 & 42-2. Table 42-5 presents the average outcomes for selected financial projections, while the graphical

presentations illustrate the full range of possibilities for Net Cash Farm Income (NCFI) and cash flow requirements. Total cash receipts average just over \$92,000 initially and fluctuate from year-to-year as planted acreages rotate from cotton to grain sorghum production. Peak cash receipt years reflect those years where cotton plantings are the highest. In addition to market receipts, total receipts for the 160 acres include direct and counter-cyclical payments paid to base acres. Cash costs also reflect the cotton to grain sorghum rotation cycle, requiring roughly \$65,270 in the initial year and \$56,020 in 2007. NCFI generally follows the cotton to grain sorghum rotation cycle producing \$27,690 profit in the initial year and averages \$27,680 over the 10-year period. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 42-1) could range as much as \$14,000 to \$16,000 plus or minus the average expected NCFI. Cash reserves are expected to grow throughout the 10-year projection period Figure 42-2. The average cash flow balances (Figure 42-2) are intended to illustrate the cash requirements or positive flows generated by the crop enterprises.

Table 42-1. Cotton, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr | Y Corn Irr |
|--|------------|--------------|------------|
| PLANTED ACRES | 94 | 94 | 0 |
| BASE ACRES | 112.22 | 0 | 3.07 |
| YIELD UNITS | lb | ton | bu |
| BUDGETING YIELD | 1000 | 0.75 | 0 |
| FARM PROG YLD DIR | 668 | 0 | 96 |
| FARM PROG YLD CCP | 668 | 0 | 96 |
| PRICES/YIELD UNIT | 0.44 | 99.07 | 2.1 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | |
| SEED | 22.5 | 0 | 0 |
| FERTILIZER | 88.13 | 0 | 0 |
| HERBICIDES | 5.07 | 0 | 0 |
| INSECTICIDES | 0 | 0 | 0 |
| FUNGICIDES | 0 | 0 | 0 |
| CUSTOM APPLICATION | 50.74 | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 | 0 |
| IRRIGATION FUEL | 48.44 | 0 | 0 |
| TILLAGE/HARVST FUEL | 10.74 | 0 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.21 | 0 | 0 |
| HARVEST COST/ACRE | 13 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 | 0 |
| LABOR COST /ACRE | 38.89 | 0 | 0 |
| CROP INSURANCE | | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 | 0 |
| YIELD COVERAGE GUARANTEE | 664.625 | 0 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 | 0 |
| PREMIUM RATE (\$/ACRE) | 12.3 | 0 | 0 |
| PREMIUM COSTS | 1156.2001 | 0 | 0 |

Table 42-2. Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Sorghm Irr |
|--|-------------------|
| PLANTED ACRES | 66 |
| BASE ACRES | 11.2 |
| YIELD UNITS | cwt |
| BUDGETING YIELD | 60 |
| FARM PROG YLD DIR | 36.96 |
| FARM PROG YLD CCP | 36.96 |
| PRICES/YIELD UNIT | 4.68 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 13.26 |
| FERTILIZER | 48.87 |
| HERBICIDES | 3.85 |
| INSECTICIDES | 0 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 27.21 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 49.09 |
| TILLAGE/HARVST FUEL | 5.01 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.6 |
| HARVEST COST/ACRE | 8.3 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 34.18 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.65 |
| YIELD COVERAGE GUARANTEE | 39.1625 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 3.4373 |
| PREMIUM RATE (\$/ACRE) | 9 |
| PREMIUM COSTS | 594 |

Table 42 - 3 - A. Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 66,877 | 62,963 | 71,833 | 65,479 | 74,279 | 68,296 | 77,325 | 70,510 | 78,894 | 71,058 |
| DECOUPLED DIRECT PAYMENTS | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 | 4,540 |
| DECOUPLED CCPs | 9,003 | 8,967 | 8,921 | 8,811 | 8,447 | 7,796 | 7,147 | 6,541 | 6,182 | 6,109 |
| MARKETING LOAN PAYMENTS | 12,790 | 8,011 | 9,269 | 5,870 | 7,474 | 4,720 | 5,940 | 3,736 | 5,251 | 3,632 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 93,210 | 84,481 | 94,563 | 84,700 | 94,741 | 85,351 | 94,953 | 85,328 | 94,867 | 85,339 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 2,990 | 2,769 | 3,067 | 2,849 | 3,168 | 2,945 | 3,275 | 3,032 | 3,367 | 3,119 |
| FERTILIZER COSTS | 11,510 | 10,070 | 10,834 | 9,907 | 11,174 | 10,344 | 11,666 | 10,752 | 12,093 | 11,127 |
| HERBICIDE COSTS | 731 | 689 | 719 | 691 | 732 | 708 | 755 | 730 | 776 | 750 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 6,565 | 5,734 | 6,209 | 5,638 | 6,350 | 5,809 | 6,558 | 5,993 | 6,783 | 6,215 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 7,793 | 7,583 | 7,370 | 7,456 | 7,537 | 7,683 | 7,785 | 7,926 | 8,052 | 8,219 |
| FUEL & LUBE COSTS | 1,340 | 1,145 | 1,267 | 1,126 | 1,296 | 1,160 | 1,339 | 1,197 | 1,385 | 1,241 |
| HARVESTING COSTS | 23,886 | 18,387 | 22,732 | 18,195 | 23,397 | 18,868 | 24,320 | 19,588 | 25,316 | 20,444 |
| CROP INSURANCE PREMIUMS | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 | 1,750 | 1,658 |
| BOLL WEEVIL COSTS | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 |
| HIRED LABOR COSTS | 5,912 | 5,932 | 6,231 | 6,244 | 6,551 | 6,576 | 6,913 | 6,941 | 7,299 | 7,342 |
| SUB-TOTAL OF PROD COSTS | 65,109 | 55,815 | 62,811 | 55,609 | 64,588 | 57,599 | 66,993 | 59,664 | 69,453 | 61,963 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHEREXPENSE | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 65,289 | 55,995 | 62,991 | 55,789 | 64,768 | 57,779 | 67,173 | 59,844 | 69,633 | 62,143 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 11 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 65,289 | 56,006 | 62,997 | 55,789 | 64,768 | 57,779 | 67,173 | 59,844 | 69,633 | 62,143 |
| NET CASH FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,196 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,195 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 583 | 528 | 591 | 529 | 592 | 533 | 593 | 533 | 593 | 533 |
| CASH EXPENSES (\$/ACRE) | 408 | 350 | 394 | 349 | 405 | 361 | 420 | 374 | 435 | 388 |
| NET CASH INCOME (\$/ACRE) | 175 | 178 | 197 | 181 | 187 | 172 | 174 | 159 | 158 | 145 |

Table 42 - 3 - B. Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| BEGINNING CASH | 0 | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 27,921 | 28,475 | 31,566 | 28,911 | 29,972 | 27,572 | 27,780 | 25,484 | 25,235 | 23,196 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 4 | 17 | 48 | 110 | 213 | 311 | 467 | 640 | 872 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |
| ENDING YEAR CASH RESERVE | 27,921 | 56,400 | 87,983 | 116,942 | 147,024 | 174,809 | 202,900 | 228,850 | 254,725 | 278,794 |

Table 42 - 4 - 1. Cotton, Surge Irrigation with Poly-Pipe Demonstration

REVENUE AND EXPENSE SUMMARY.

Cotton

| YEARS 2006 - 2015 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| UNIT 1. INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| VALUE OF CROPS PRODUCED | 48,344 | 35,900 | 52,281 | 36,898 | 53,774 | 38,636 | 56,300 | 40,337 | 57,627 | 40,597 |
| DIRECT PAYMENTS | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 | 4,320 |
| COUNTER-CYCLICAL PAYMENTS | 8,833 | 8,805 | 8,786 | 8,715 | 8,388 | 7,765 | 7,134 | 6,538 | 6,182 | 6,109 |
| MARKETING LOAN PAYMENTS | 11,524 | 6,745 | 8,790 | 5,761 | 7,474 | 4,720 | 5,940 | 3,736 | 5,251 | 3,632 |
| CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER ANNUAL FARM INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL UNIT REVENUE | 73,022 | 55,770 | 74,177 | 55,694 | 73,956 | 55,441 | 73,695 | 54,931 | 73,380 | 54,658 |
| UNIT EXPENSES (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 2,115 | 1,506 | 2,169 | 1,549 | 2,241 | 1,601 | 2,317 | 1,648 | 2,381 | 1,696 |
| FERTILIZER COSTS | 8,284 | 5,626 | 7,798 | 5,535 | 8,043 | 5,780 | 8,396 | 6,007 | 8,704 | 6,217 |
| HERBICIDE COSTS | 477 | 331 | 469 | 332 | 478 | 340 | 492 | 350 | 506 | 360 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATIONS | 4,770 | 3,251 | 4,510 | 3,196 | 4,613 | 3,294 | 4,764 | 3,398 | 4,928 | 3,524 |
| SCOUTING / OTHER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 4,553 | 3,103 | 4,306 | 3,051 | 4,404 | 3,144 | 4,548 | 3,244 | 4,704 | 3,364 |
| FUEL & LUBE COSTS | 1,010 | 688 | 955 | 677 | 976 | 697 | 1,008 | 719 | 1,043 | 746 |
| HARVESTING COSTS | 20,962 | 14,333 | 19,950 | 14,183 | 20,534 | 14,708 | 21,345 | 15,271 | 22,219 | 15,939 |
| CROP INSURANCE PREMIUMS | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 | 1,156 | 812 |
| BOLL WEEVIL PROGRAM COSTS | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 | 2,632 | 1,848 |
| HIRED LABOR | 3,656 | 2,635 | 3,853 | 2,773 | 4,051 | 2,920 | 4,275 | 3,082 | 4,514 | 3,261 |
| SUB-TOTAL CROP EXPENSES | 49,614 | 34,132 | 47,798 | 33,956 | 49,128 | 35,145 | 50,935 | 36,380 | 52,788 | 37,766 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STATE/PRIVATE PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STOCKER PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNIT EXPENSES | 49,614 | 34,132 | 47,798 | 33,956 | 49,128 | 35,145 | 50,935 | 36,380 | 52,788 | 37,766 |
| UNIT CONTRIBUTION TO UNALLOCATED OVERHEAD/FIXED COSTS | 23,407 | 21,638 | 26,378 | 21,739 | 24,828 | 20,296 | 22,760 | 18,551 | 20,592 | 16,893 |
| ALLOCATION OF OVERHEAD EXPENSES | | | | | | | | | | |
| HIRED LABOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FARM EXPENSES | 141 | 119 | 141 | 118 | 141 | 117 | 140 | 116 | 139 | 115 |
| CROP STORAGE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CONSERVATION & ENVIRONMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST INTERMEDIATE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST OPERATING DEBT | 0 | 7 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL ALLOCATED EXPENSES | 141 | 126 | 146 | 118 | 141 | 117 | 140 | 116 | 139 | 116 |
| UNIT NET INCOME | 23,266 | 21,512 | 26,233 | 21,620 | 24,688 | 20,179 | 22,620 | 18,435 | 20,453 | 16,777 |

Table 42 - 4 - 2. Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration

REVENUE AND EXPENSE SUMMARY.

Grain Sorghum

| YEARS 2006 - 2015 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| UNIT 2. INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| VALUE OF CROPS PRODUCED | 18,533 | 27,063 | 19,553 | 28,581 | 20,506 | 29,660 | 21,025 | 30,173 | 21,268 | 30,461 |
| DIRECT PAYMENTS | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 |
| COUNTER-CYCLICAL PAYMENTS | 170 | 162 | 135 | 95 | 59 | 30 | 13 | 3 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 1,266 | 1,266 | 478 | 109 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER ANNUAL FARM INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL UNIT REVENUE | 20,189 | 28,711 | 20,386 | 29,006 | 20,785 | 29,911 | 21,258 | 30,396 | 21,488 | 30,681 |
| UNIT EXPENSES (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 875 | 1,264 | 898 | 1,300 | 927 | 1,344 | 959 | 1,384 | 985 | 1,423 |
| FERTILIZER COSTS | 3,225 | 4,444 | 3,036 | 4,372 | 3,131 | 4,565 | 3,269 | 4,744 | 3,389 | 4,910 |
| HERBICIDE COSTS | 254 | 358 | 250 | 359 | 255 | 368 | 263 | 379 | 270 | 390 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATIONS | 1,796 | 2,483 | 1,698 | 2,441 | 1,737 | 2,516 | 1,794 | 2,595 | 1,855 | 2,691 |
| SCOUTING / OTHER COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 3,240 | 4,479 | 3,064 | 4,404 | 3,133 | 4,538 | 3,236 | 4,682 | 3,347 | 4,855 |
| FUEL & LUBE COSTS | 331 | 457 | 313 | 449 | 320 | 463 | 330 | 478 | 342 | 496 |
| HARVESTING COSTS | 2,924 | 4,055 | 2,782 | 4,012 | 2,863 | 4,159 | 2,975 | 4,317 | 3,097 | 4,505 |
| CROP INSURANCE PREMIUMS | 594 | 846 | 594 | 846 | 594 | 846 | 594 | 846 | 594 | 846 |
| BOLL WEEVIL PROGRAM COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR | 2,256 | 3,298 | 2,378 | 3,471 | 2,500 | 3,656 | 2,638 | 3,858 | 2,786 | 4,082 |
| SUB-TOTAL CROP EXPENSES | 15,495 | 21,683 | 15,012 | 21,654 | 15,460 | 22,454 | 16,058 | 23,284 | 16,665 | 24,198 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STATE/PRIVATE PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT STOCKER PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNIT EXPENSES | 15,495 | 21,683 | 15,012 | 21,654 | 15,460 | 22,454 | 16,058 | 23,284 | 16,665 | 24,198 |
| UNIT CONTRIBUTION TO UNALLOCATED OVERHEAD/FIXED COSTS | | | | | | | | | | |
| | 4,694 | 7,028 | 5,373 | 7,352 | 5,324 | 7,456 | 5,200 | 7,113 | 4,823 | 6,484 |
| ALLOCATION OF OVERHEAD EXPENSES | | | | | | | | | | |
| HIRED LABOR | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FARM EXPENSES | 39 | 61 | 39 | 62 | 39 | 63 | 40 | 64 | 41 | 65 |
| CROP STORAGE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CONSERVATION & ENVIRONMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST INTERMEDIATE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST OPERATING DEBT | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST COST CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL ALLOCATED EXPENSES | 39 | 65 | 40 | 62 | 39 | 63 | 40 | 64 | 41 | 65 |
| UNIT NET INCOME | 4,655 | 6,963 | 5,333 | 7,290 | 5,285 | 7,393 | 5,160 | 7,049 | 4,782 | 6,419 |

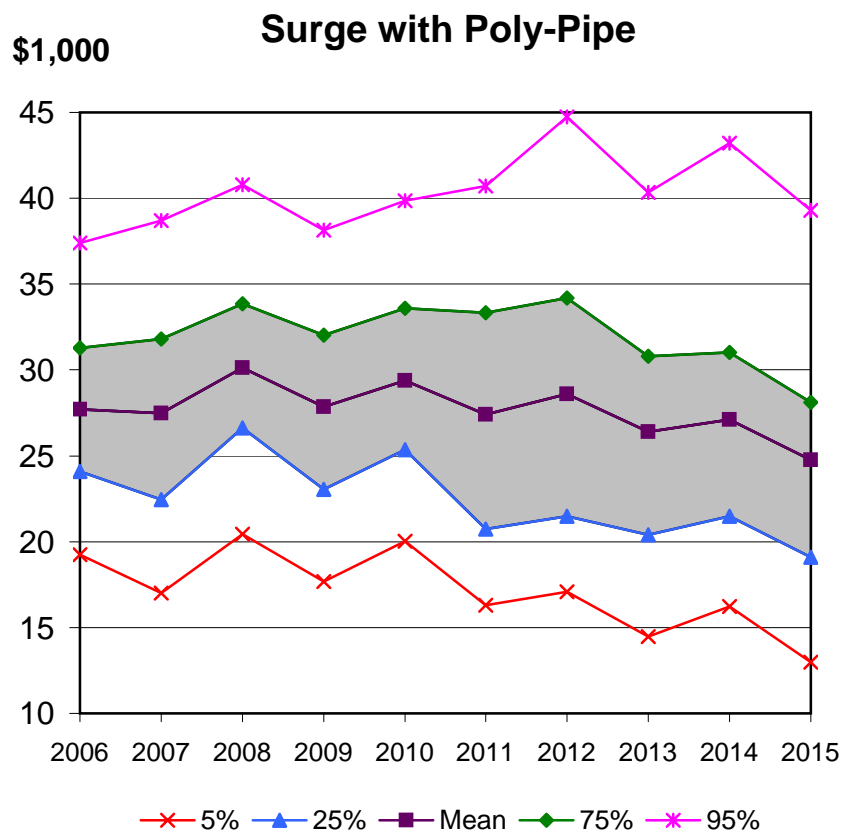
Table 42-5. Cotton & Grain Sorghum, Surge Irrigation Demonstration

| Surge | |
|--------------------------------------|---------------|
| Total Crop Receipts (\$1000) | |
| 2006 | 92.96 |
| 2007 | 83.49 |
| 2008 | 93.12 |
| 2009 | 83.65 |
| 2010 | 94.16 |
| 2011 | 85.17 |
| 2012 | 95.79 |
| 2013 | 86.21 |
| 2014 | 96.73 |
| 2015 | 86.95 |
| 2006-2015 Average | 89.82 |
| Total Cash Costs (\$1000) | |
| 2006 | 65.27 |
| 2007 | 56.02 |
| 2008 | 62.98 |
| 2009 | 55.78 |
| 2010 | 64.76 |
| 2011 | 57.76 |
| 2012 | 67.20 |
| 2013 | 59.80 |
| 2014 | 69.62 |
| 2015 | 62.19 |
| 2006-2015 Average | 62.14 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 27.69 |
| 2007 | 27.47 |
| 2008 | 30.14 |
| 2009 | 27.87 |
| 2010 | 29.39 |
| 2011 | 27.40 |
| 2012 | 28.59 |
| 2013 | 26.41 |
| 2014 | 27.11 |
| 2015 | 24.76 |
| 2006-2015 Average | 27.68 |
| Ending Cash Reserves (\$1000) | |
| 2006 | 27.69 |
| 2007 | 55.16 |
| 2008 | 85.32 |
| 2009 | 113.24 |
| 2010 | 142.74 |
| 2011 | 170.35 |
| 2012 | 199.24 |
| 2013 | 226.10 |
| 2014 | 253.84 |
| 2015 | 279.47 |
| 2006-2015 Average | 155.31 |

Table 42-5. Cotton & Grain Sorghum, Surge Irrigation Demonstration

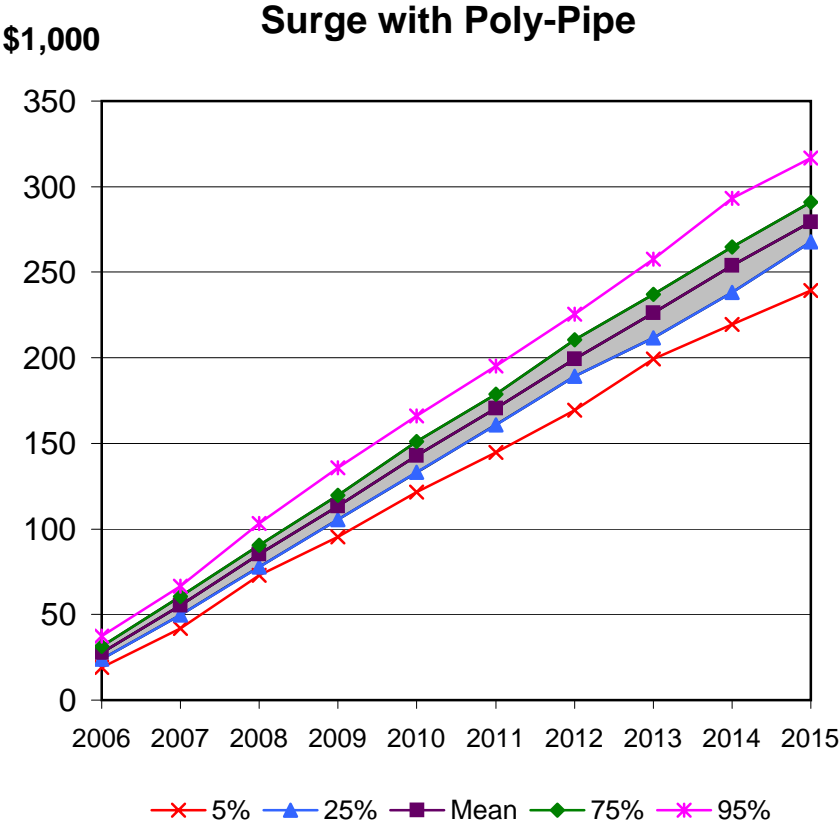
| | Surge |
|---|--------------|
| <hr/> | |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 |
| | |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.70 |
| 2007 | 0.67 |
| 2008 | 0.68 |
| 2009 | 0.67 |
| 2010 | 0.69 |
| 2011 | 0.68 |
| 2012 | 0.71 |
| 2013 | 0.70 |
| 2014 | 0.73 |
| 2015 | 0.72 |
| 2006-2015 Average | 0.70 |

Figure 42-1. Projected Variability in Net Cash Farm Income for Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 42-2. Projected Variability in Ending Cash Reserves for Cotton & Grain Sorghum, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Sites 43A & 43B: Cotton, Furrow with Poly-Pipe vs. Drip Irrigation

The basic costs of production assumptions for the cotton furrow with poly-pipe vs. drip demonstration are given in Tables 43-1 and 43-2. For the purpose of presenting economic viability and outlook for the 38-acre furrow and 17-acre drip sites, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of furrow and 17 acres of drip cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.56/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the furrow irrigation is provided in Table 43-3-A, followed by a cash flow summary (Table 43-3-B). Drip results are provided in Tables 43-4-A and 43-4-B. These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 43-5 and Figures 43-1. Table 43-5 presents the average outcomes for selected financial projections, while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Because the furrow and drip plots were not equal in acreages, a per-acre analysis reflects a more accurate comparison of key indicators. Total cash receipts average about \$590 per acre for both irrigation methods. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Due primarily to the required replacement of drip tape every two years, cash costs average \$530 per acre for the drip compared to \$400 per acre for the furrow irrigation. Peak cash cost years reflect those years where drip tape is replaced. NCFI on a per acre for the furrow plot averages \$190 per acre, over three times higher than for the drip plot. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 43-1) could range as much as \$5,000 (\$132 per acre) plus or minus the average expected NCFI for the furrow site. However, for the drip site, NCFI is projected to be highly volatile with a higher probability of being negative. Cash reserves are expected to grow throughout the 10-year projection period for the furrow site (Table 43-5). Ending cash reserves for the furrow site are projected to reach \$70,960, substantially higher than the \$5,560 for the drip site. The average cash flow balances (Table 43-5) are intended to illustrate the cash requirements or flows generated by the two irrigation methods.

Table 43-1. Cotton, Furrow Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|-------------------|---------------------|
| PLANTED ACRES | 38 | 38 |
| BASE ACRES | 29.91 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1000 | 0.75 |
| FARM PROG YLD DIR | 959 | 0 |
| FARM PROG YLD CCP | 959 | 0 |
| PRICES/YIELD UNIT | 0.44 | 99.07 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 31.29 | 0 |
| FERTILIZER | 36.05 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 40 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 51 | 0 |
| TILLAGE/HARVST FUEL | 17.77 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.15 | 0 |
| HARVEST COST/ACRE | 10 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 30 | 0 |
| LANDLORDS SHARE FRACTIONS | | |
| CROP PRODUCTION | 0.25 | 0.25 |
| SEED | 0 | 0 |
| FERTILIZER | 0.25 | 0 |
| HERBICIDES | 0 | 0 |
| INSECTICIDES | 0.25 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 0 | 0 |
| TILL/HARVEST FUEL | 0 | 0 |
| HARVEST, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.25 | 0 |
| HARVEST COST/ACRE | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 505.57 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 |
| PREMIUM RATE (\$/ACRE) | 11.1 | 0 |
| PREMIUM COSTS | 421.8 | 0 |

Table 43-2. Cotton, Drip Irrigation Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | Cotton Irr | Cotton Sdlrr |
|--|------------|--------------|
| PLANTED ACRES | 17 | 17 |
| BASE ACRES | 13.44 | 0 |
| YIELD UNITS | lb | ton |
| BUDGETING YIELD | 1000 | 0.75 |
| FARM PROG YLD DIR | 959 | 0 |
| FARM PROG YLD CCP | 959 | 0 |
| PRICES/YIELD UNIT | 0.44 | 99.07 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | |
| SEED | 31.29 | 0 |
| FERTILIZER | 36.05 | 0 |
| HERBICIDES | 15 | 0 |
| INSECTICIDES | 40 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 60 | 0 |
| TILLAGE/HARVST FUEL | 17.77 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.15 | 0 |
| HARVEST COST/ACRE | 10 | 0 |
| BOLL WEEVIL COST/ACRE | 28 | 0 |
| LABOR COST /ACRE | 30 | 0 |
| LANDLORDS SHARE FRACTIONS | | |
| CROP PRODUCTION | 0.25 | 0.25 |
| SEED | 0 | 0 |
| FERTILIZER | 0.25 | 0 |
| HERBICIDES | 0 | 0 |
| INSECTICIDES | 0.25 | 0 |
| FUNGICIDES | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 |
| SCOUTING / OTHER | 0 | 0 |
| IRRIGATION FUEL | 0 | 0 |
| TILL/HARVEST FUEL | 0 | 0 |
| HARVEST, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.25 | 0 |
| HARVEST COST/ACRE | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 |
| LABOR COST /ACRE | 0 | 0 |
| CROP INSURANCE | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 505.57 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 0 |
| PRICE GUARANTEE | 0.4788 | 0 |
| PREMIUM RATE (\$/ACRE) | 11.1 | 0 |
| PREMIUM COSTS | 188.7 | 0 |

Table 43 - 3 - A. Cotton, Furrow Irrigation Demonstrator

INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 14,658 | 15,502 | 15,851 | 15,933 | 16,304 | 16,684 | 17,070 | 17,418 | 17,472 | 17,530 |
| DECOUPLED DIRECT PAYMENTS | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 | 1,401 |
| DECOUPLED CCPs | 2,685 | 2,649 | 2,616 | 2,563 | 2,441 | 2,243 | 2,054 | 1,878 | 1,774 | 1,753 |
| MARKETING LOAN PAYMENTS | 3,494 | 2,912 | 2,665 | 2,488 | 2,266 | 2,038 | 1,801 | 1,613 | 1,592 | 1,568 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 22,237 | 22,465 | 22,533 | 22,385 | 22,412 | 22,366 | 22,326 | 22,311 | 22,239 | 22,253 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 1,189 | 1,206 | 1,220 | 1,240 | 1,260 | 1,282 | 1,302 | 1,320 | 1,339 | 1,358 |
| FERTILIZER COSTS | 1,027 | 994 | 967 | 978 | 997 | 1,021 | 1,041 | 1,061 | 1,079 | 1,098 |
| HERBICIDE COSTS | 570 | 564 | 561 | 565 | 571 | 580 | 589 | 597 | 605 | 614 |
| INSECTICIDE COSTS | 1,140 | 1,135 | 1,137 | 1,153 | 1,172 | 1,194 | 1,218 | 1,240 | 1,262 | 1,284 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 1,140 | 1,107 | 1,078 | 1,088 | 1,103 | 1,121 | 1,139 | 1,157 | 1,178 | 1,199 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,938 | 1,881 | 1,833 | 1,850 | 1,874 | 1,906 | 1,936 | 1,966 | 2,002 | 2,039 |
| FUEL & LUBE COSTS | 675 | 655 | 639 | 645 | 653 | 664 | 675 | 685 | 698 | 711 |
| HARVESTING COSTS | 4,655 | 4,533 | 4,430 | 4,485 | 4,559 | 4,650 | 4,738 | 4,827 | 4,931 | 5,037 |
| CROP INSURANCE PREMIUMS | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 | 422 |
| BOLL WEEVIL COSTS | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 |
| HIRED LABOR COSTS | 1,140 | 1,170 | 1,202 | 1,231 | 1,263 | 1,297 | 1,333 | 1,369 | 1,408 | 1,448 |
| SUB-TOTAL OF PROD COSTS | 14,961 | 14,730 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 14,961 | 14,730 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 14,961 | 14,733 | 14,551 | 14,720 | 14,938 | 15,201 | 15,457 | 15,708 | 15,988 | 16,274 |
| NET CASH FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,979 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1 |
| NET FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,978 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 585 | 591 | 593 | 589 | 590 | 589 | 588 | 587 | 585 | 586 |
| CASH EXPENSES (\$/ACRE) | 394 | 388 | 383 | 387 | 393 | 400 | 407 | 413 | 421 | 428 |
| NET CASH INCOME (\$/ACRE) | 191 | 203 | 210 | 202 | 197 | 189 | 181 | 174 | 165 | 157 |

Table 43 - 3 - B. Cotton, Furrow Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 7,277 | 7,732 | 7,982 | 7,665 | 7,474 | 7,165 | 6,869 | 6,603 | 6,251 | 5,979 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 1 | 5 | 13 | 30 | 55 | 83 | 120 | 169 | 224 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |
| ENDING YEAR CASH RESERVE | 7,277 | 15,010 | 22,997 | 30,675 | 38,179 | 45,399 | 52,351 | 59,074 | 65,493 | 71,696 |

Table 43 - 4 - A. Cotton, Drip Irrigation Demonstration

INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|--------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 6,557 | 6,935 | 7,091 | 7,128 | 7,294 | 7,464 | 7,636 | 7,792 | 7,816 | 7,843 |
| DECOUPLED DIRECT PAYMENTS | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 | 630 |
| DECOUPLED CCPs | 1,206 | 1,190 | 1,175 | 1,152 | 1,097 | 1,008 | 923 | 844 | 797 | 788 |
| MARKETING LOAN PAYMENTS | 1,563 | 1,303 | 1,192 | 1,113 | 1,014 | 912 | 806 | 722 | 712 | 702 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 9,956 | 10,058 | 10,088 | 10,022 | 10,034 | 10,013 | 9,995 | 9,988 | 9,955 | 9,962 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 532 | 539 | 546 | 555 | 564 | 573 | 583 | 590 | 599 | 607 |
| FERTILIZER COSTS | 460 | 445 | 433 | 437 | 446 | 457 | 466 | 475 | 483 | 491 |
| HERBICIDE COSTS | 255 | 252 | 251 | 253 | 256 | 259 | 264 | 267 | 271 | 275 |
| INSECTICIDE COSTS | 510 | 508 | 509 | 516 | 524 | 534 | 545 | 555 | 565 | 574 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 510 | 495 | 482 | 487 | 493 | 502 | 509 | 517 | 527 | 537 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,020 | 990 | 965 | 974 | 986 | 1,003 | 1,019 | 1,035 | 1,054 | 1,073 |
| FUEL & LUBE COSTS | 302 | 293 | 286 | 288 | 292 | 297 | 302 | 307 | 312 | 318 |
| HARVESTING COSTS | 2,082 | 2,028 | 1,982 | 2,006 | 2,039 | 2,080 | 2,120 | 2,160 | 2,206 | 2,254 |
| CROP INSURANCE PREMIUMS | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 | 189 |
| BOLL WEEVIL COSTS | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 | 476 |
| HIRED LABOR COSTS | 510 | 523 | 538 | 551 | 565 | 580 | 596 | 612 | 630 | 648 |
| SUB-TOTAL OF PROD COSTS | 6,846 | 6,738 | 6,654 | 6,731 | 6,831 | 6,951 | 7,068 | 7,183 | 7,311 | 7,442 |
| CASH RENT FOR CROPLAND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Drip Tape | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 | 4,080 | 0 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 10,926 | 6,738 | 10,734 | 6,731 | 10,911 | 6,951 | 11,148 | 7,183 | 11,391 | 7,442 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 3 | 10 | 8 | 19 | 17 | 26 | 21 | 32 | 23 |
| INTEREST ON CARRYOVER DEBT | 0 | 4 | 3 | 5 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 10,926 | 6,745 | 10,747 | 6,745 | 10,930 | 6,968 | 11,174 | 7,203 | 11,422 | 7,464 |
| NET CASH FARM INCOME | -969 | 3,314 | -658 | 3,277 | -896 | 3,045 | -1,179 | 2,784 | -1,467 | 2,497 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | -288 | -533 | -453 | -385 | -336 | -336 | -336 | -336 | -336 | -336 |
| NET FARM INCOME | -1,257 | 2,781 | -1,111 | 2,892 | -1,231 | 2,709 | -1,515 | 2,449 | -1,802 | 2,161 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 586 | 592 | 593 | 590 | 590 | 589 | 588 | 588 | 586 | 586 |
| CASH EXPENSES (\$/ACRE) | 643 | 397 | 632 | 397 | 643 | 410 | 657 | 424 | 672 | 439 |
| NET CASH INCOME (\$/ACRE) | -57 | 195 | -39 | 193 | -53 | 179 | -69 | 164 | -86 | 147 |

Table 43 - 4 - B. Cotton, Drip Irrigation Demonstration

CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| BEGINNING CASH | 0 | 0 | 0 | 0 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | -969 | 3,314 | -658 | 3,277 | -896 | 3,045 | -1,179 | 2,784 | -1,467 | 2,497 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 3 | 8 | 7 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | -969 | 3,314 | -658 | 3,277 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 3,840 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | | | | | | | | | | |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 4,809 | 1,496 | 2,154 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 3,840 | 4,809 | 1,496 | 2,154 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -4,809 | -1,496 | -2,154 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 0 | 1,123 | 228 | 3,273 | 2,098 | 4,885 | 3,426 | 5,930 |

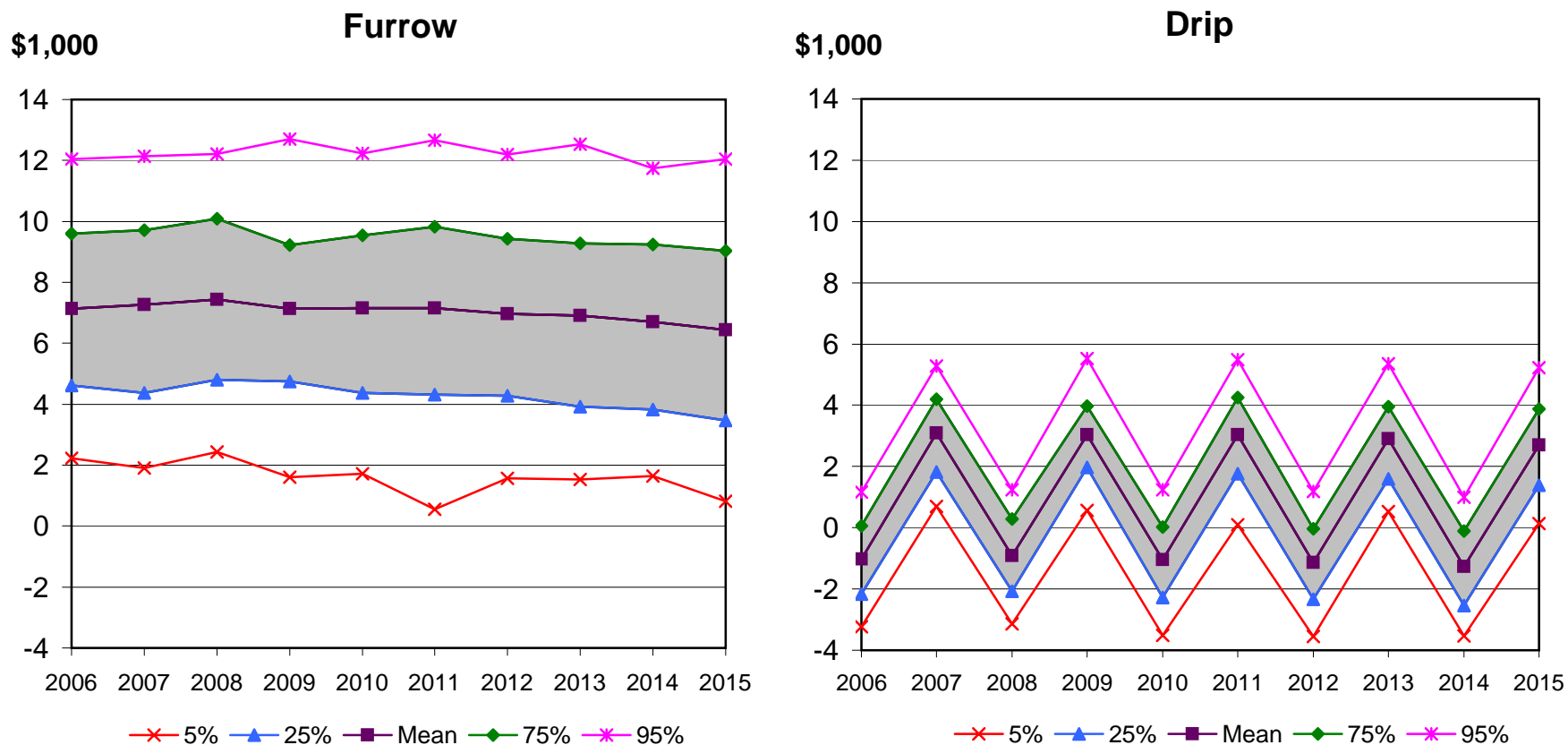
Table 43-5. Cotton, Furrow & Drip Irrigation Demonstration

| | Furrow | | Drip | |
|--------------------------------------|------------------|-------------|------------------|-------------|
| | Total (38 acres) | Per Acre | Total (17 acres) | Per Acre |
| Total Cash Receipts (\$1000) | | | | |
| 2006 | 22.11 | 0.58 | 9.90 | 0.58 |
| 2007 | 22.00 | 0.58 | 9.85 | 0.58 |
| 2008 | 21.98 | 0.58 | 9.84 | 0.58 |
| 2009 | 21.86 | 0.58 | 9.79 | 0.58 |
| 2010 | 22.10 | 0.58 | 9.89 | 0.58 |
| 2011 | 22.37 | 0.59 | 10.01 | 0.59 |
| 2012 | 22.42 | 0.59 | 10.04 | 0.59 |
| 2013 | 22.61 | 0.60 | 10.12 | 0.60 |
| 2014 | 22.69 | 0.60 | 10.16 | 0.60 |
| 2015 | 22.70 | 0.60 | 10.16 | 0.60 |
| 2006-2015 Average | 22.28 | 0.59 | 9.98 | 0.59 |
| Total Cash Costs (\$1000) | | | | |
| 2006 | 14.96 | 0.39 | 10.93 | 0.64 |
| 2007 | 14.74 | 0.39 | 6.75 | 0.40 |
| 2008 | 14.55 | 0.38 | 10.75 | 0.63 |
| 2009 | 14.72 | 0.39 | 6.75 | 0.40 |
| 2010 | 14.94 | 0.39 | 10.93 | 0.64 |
| 2011 | 15.21 | 0.40 | 6.98 | 0.41 |
| 2012 | 15.45 | 0.41 | 11.18 | 0.66 |
| 2013 | 15.71 | 0.41 | 7.21 | 0.42 |
| 2014 | 16.00 | 0.42 | 11.43 | 0.67 |
| 2015 | 16.27 | 0.43 | 7.47 | 0.44 |
| 2006-2015 Average | 15.25 | 0.40 | 9.04 | 0.53 |
| Net Cash Farm Income (\$1000) | | | | |
| 2006 | 7.14 | 0.19 | -1.03 | -0.06 |
| 2007 | 7.26 | 0.19 | 3.10 | 0.18 |
| 2008 | 7.43 | 0.20 | -0.91 | -0.05 |
| 2009 | 7.14 | 0.19 | 3.04 | 0.18 |
| 2010 | 7.16 | 0.19 | -1.04 | -0.06 |
| 2011 | 7.16 | 0.19 | 3.03 | 0.18 |
| 2012 | 6.97 | 0.18 | -1.14 | -0.07 |
| 2013 | 6.91 | 0.18 | 2.91 | 0.17 |
| 2014 | 6.70 | 0.18 | -1.27 | -0.07 |
| 2015 | 6.43 | 0.17 | 2.69 | 0.16 |
| 2006-2015 Average | 7.03 | 0.19 | 0.94 | 0.06 |
| Ending Cash Reserves (\$1000) | | | | |
| 2006 | 7.14 | 0.19 | -4.87 | -0.29 |
| 2007 | 14.40 | 0.38 | -1.77 | -0.10 |
| 2008 | 21.83 | 0.57 | -2.68 | -0.16 |
| 2009 | 28.99 | 0.76 | 0.36 | 0.02 |
| 2010 | 36.18 | 0.95 | -0.68 | -0.04 |
| 2011 | 43.39 | 1.14 | 2.36 | 0.14 |
| 2012 | 50.43 | 1.33 | 1.22 | 0.07 |
| 2013 | 57.46 | 1.51 | 4.14 | 0.24 |
| 2014 | 64.31 | 1.69 | 2.87 | 0.17 |
| 2015 | 70.96 | 1.87 | 5.56 | 0.33 |
| 2006-2015 Average | 39.51 | 1.04 | 0.65 | 0.04 |

Table 5. Cotton, Furrow & Drip Irrigation Demonstration

| | Furrow (38 acres) | Drip (17 acres) |
|---|----------------------|--------------------|
| Prob. Net Cash Income < Zero (%) | | |
| 2006 | 1.00 | 70.00 |
| 2007 | 1.00 | 1.00 |
| 2008 | 1.00 | 70.00 |
| 2009 | 1.00 | 1.00 |
| 2010 | 1.00 | 73.00 |
| 2011 | 1.00 | 2.00 |
| 2012 | 1.00 | 76.00 |
| 2013 | 1.00 | 1.00 |
| 2014 | 1.00 | 78.00 |
| 2015 | 2.00 | 3.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 1.00 | 37.40 |
| Average Annual Operating Expense/Receipts | | |
| 2006 | 0.69 | 1.13 |
| 2007 | 0.69 | 0.70 |
| 2008 | 0.68 | 1.12 |
| 2009 | 0.69 | 0.71 |
| 2010 | 0.69 | 1.14 |
| 2011 | 0.70 | 0.72 |
| 2012 | 0.71 | 1.15 |
| 2013 | 0.71 | 0.73 |
| 2014 | 0.72 | 1.16 |
| 2015 | 0.74 | 0.75 |
| 2006-2015 Average | 0.70 | 0.93 |

Figure 43-1. Projected Variability in Net Cash Farm Income for Furrow vs. Drip Irrigated Cotton.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Demonstration Site 44A: Cotton, Surge Irrigation with Poly-Pipe

The basic costs of production assumptions for the cotton surge with poly-pipe demonstration are given in Table 44A-1. For the purpose of presenting economic viability and outlook for the 38-acre site, production costs and overhead charges are producer estimated rates and may not reflect all producers but should be reasonable for the region. The first year of the financial projection is 2006. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of surge irrigation with poly-pipe cotton production. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.529/lb., including marketing loan deficiency payments. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

The analysis also includes the purchase and use of a surge valve at a cost of \$2,200. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

A detail of the income and expense projection for the surge irrigation with poly-pipe is provided in Table 44A-2-A, followed by a cash flow summary (Table 44A-2-B). These income and cash flow statements result from the simplistic (no risk) forecast assuming average prices and yields. A more comprehensive projection, including price and yield risk, is illustrated in Table 44A-3 and Figures 44A-1 and 44A-2. Table 44A-3 presents the average outcomes for selected financial projections,

while the graphical presentation illustrates the full range of possibilities for Net Cash Farm Income (NCFI).

Total cash receipts average \$22,490 over the 10-year period and cash costs average just under \$17,370. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. NCFI increases throughout the 10-year period from \$2,870 in 2006 to \$6,440 in 2015 (Table 44A-3). The risk associated with prices and yields suggests some chances of negative NCFI. In a normal production year, NCFI (Figure 44A-1) could range as much as \$6,000 plus or minus the average expected NCFI for the site. Cash reserves are expected to grow throughout the 10-year projection period and reach \$51,680 by 2015 (Table 44A-3). The average cash flow balances (Table 44A-3) are intended to illustrate the cash requirements or flows generated using the surge irrigation method. Figure 44A-2 depicts the growth in cash reserves, and the risk associated with the ending cash balance by reflecting the probability of carryover debt in the early years of the projection. The probability of carryover debt is 18% or greater in 2006 and then declines to 1% or less by 2011.

Table 44A-1. Cotton, Surge Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS IN 2006.

| | SprCorn | Sorghm Irr | Cotton Irr | Cotton Sdlrr |
|--|----------------|-------------------|-------------------|---------------------|
| PLANTED ACRES | 0 | 0 | 38 | 38 |
| BASE ACRES | 6.27 | 4.89 | 22.42 | 0 |
| YIELD UNITS | bu | cwt | lb | ton |
| BUDGETING YIELD | 83 | 45 | 750 | 0.63 |
| FARM PROG YLD DIR | 79 | 35.28 | 550 | 0 |
| FARM PROG YLD CCP | 79 | 35.28 | 550 | 0 |
| PRICES/YIELD UNIT | 2.46 | 3.62 | 0.45 | 106.62 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | | | | |
| SEED | 45 | 16 | 45 | 0 |
| FERTILIZER | 30 | 24 | 31 | 0 |
| HERBICIDES | 15 | 5 | 20 | 0 |
| INSECTICIDES | 0 | 0 | 0 | 0 |
| FUNGICIDES | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 | 30 | 0 |
| SCOUTING / OTHER | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL | 42 | 18 | 40 | 0 |
| TILLAGE/HARVST FUEL | 0 | 0 | 21 | 0 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0.152 | 0.27 | 0.12 | 0 |
| HARVEST COST/ACRE | 0 | 0 | 0 | 0 |
| BOLL WEEVIL COST/ACRE | 0 | 0 | 28 | 0 |
| LABOR COST /ACRE | 0 | 0 | 57 | 0 |
| CROP INSURANCE | | | | |
| YIELD ELECTION (FRACTION) | 0.65 | 0.5 | 0.65 | 0 |
| YIELD COVERAGE GUARANTEE | 0 | 0 | 383.305 | 0 |
| PRICE ELECTION (FRACTION) | 1 | 1 | 1 | 0 |
| PRICE GUARANTEE | 0 | 0 | 0.5115 | 0 |
| PREMIUM RATE (\$/ACRE) | 9.16 | 5.38 | 10.1 | 0 |
| PREMIUM COSTS | 0 | 0 | 383.8 | 0 |

Table 44A - 2 - A. Cotton, Surge with Poly-Pipe Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 15,377 | 16,401 | 17,349 | 17,683 | 17,991 | 18,618 | 18,937 | 19,291 | 19,621 | 19,973 |
| DECOUPLED DIRECT PAYMENTS | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 | 909 |
| DECOUPLED CCPs | 1,581 | 1,409 | 1,245 | 1,123 | 1,071 | 1,068 | 1,031 | 988 | 982 | 978 |
| MARKETING LOAN PAYMENTS | 2,720 | 2,229 | 1,933 | 1,766 | 1,818 | 1,783 | 1,667 | 1,660 | 1,706 | 1,673 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 20,588 | 20,948 | 21,435 | 21,480 | 21,789 | 22,379 | 22,543 | 22,847 | 23,217 | 23,534 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 1,710 | 1,735 | 1,712 | 1,729 | 1,754 | 1,783 | 1,799 | 1,820 | 1,838 | 1,853 |
| FERTILIZER COSTS | 1,178 | 1,185 | 1,172 | 1,158 | 1,174 | 1,184 | 1,192 | 1,212 | 1,230 | 1,243 |
| HERBICIDE COSTS | 760 | 758 | 749 | 755 | 763 | 770 | 778 | 788 | 796 | 802 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MAINTENANCE & EQUIPMENT | 1,140 | 1,124 | 1,059 | 1,025 | 997 | 975 | 965 | 976 | 992 | 1,007 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION FUEL COSTS | 1,520 | 1,520 | 1,520 | 1,534 | 1,555 | 1,581 | 1,606 | 1,631 | 1,661 | 1,691 |
| FUEL & LUBE COSTS | 798 | 787 | 741 | 717 | 698 | 683 | 675 | 683 | 694 | 705 |
| HARVESTING COSTS | 3,420 | 3,428 | 3,283 | 3,228 | 3,191 | 3,174 | 3,191 | 3,282 | 3,389 | 3,496 |
| CROP INSURANCE PREMIUMS | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 | 384 |
| BOLL WEEVIL COSTS | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 | 1,064 |
| HIRED LABOR COSTS | 2,166 | 2,232 | 2,304 | 2,368 | 2,426 | 2,489 | 2,553 | 2,613 | 2,675 | 2,737 |
| SUB-TOTAL OF PROD COSTS | 14,140 | 14,217 | 13,989 | 13,963 | 14,004 | 14,087 | 14,206 | 14,453 | 14,723 | 14,982 |
| CASH RENT FOR CROPLAND | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 | 2,660 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Surge Valve | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 | 220 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 17,020 | 17,097 | 16,869 | 16,843 | 16,884 | 16,967 | 17,086 | 17,333 | 17,603 | 17,862 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 638 | 538 | 397 | 244 | 78 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 17,658 | 17,635 | 17,266 | 17,086 | 16,962 | 16,967 | 17,086 | 17,333 | 17,603 | 17,862 |
| NET CASH FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 542 | 551 | 564 | 565 | 573 | 589 | 593 | 601 | 611 | 619 |
| CASH EXPENSES (\$/ACRE) | 465 | 464 | 454 | 450 | 446 | 447 | 450 | 456 | 463 | 470 |
| NET CASH INCOME (\$/ACRE) | 77 | 87 | 110 | 116 | 127 | 142 | 144 | 145 | 148 | 149 |

Table 44A - 2 - B. Cotton, Surge Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 2,930 | 3,312 | 4,170 | 4,394 | 4,827 | 5,411 | 5,457 | 5,514 | 5,613 | 5,672 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 4 | 7 | 15 | 21 | 34 | 55 | 81 | 112 | 149 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |
| ENDING YEAR CASH RESERVE | 2,930 | 6,246 | 10,423 | 14,831 | 19,680 | 25,124 | 30,636 | 36,231 | 41,957 | 47,778 |

Table 44A-3. Cotton, Surge Irrigation with Poly-Pipe Demonstration

| Surge with Poly-Pipe | |
|---|--------------|
| Total Cash Receipts (\$1000) | |
| 2006 | 20.51 |
| 2007 | 20.90 |
| 2008 | 21.57 |
| 2009 | 21.90 |
| 2010 | 22.25 |
| 2011 | 22.93 |
| 2012 | 23.23 |
| 2013 | 23.41 |
| 2014 | 23.86 |
| 2015 | 24.31 |
| 2006-2015 Average | 22.49 |
| Total Cash Costs (\$1000) | |
| 2006 | 17.64 |
| 2007 | 17.64 |
| 2008 | 17.27 |
| 2009 | 17.12 |
| 2010 | 17.04 |
| 2011 | 17.05 |
| 2012 | 17.15 |
| 2013 | 17.35 |
| 2014 | 17.61 |
| 2015 | 17.87 |
| 2006-2015 Average | 17.37 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 2.87 |
| 2007 | 3.26 |
| 2008 | 4.31 |
| 2009 | 4.78 |
| 2010 | 5.22 |
| 2011 | 5.88 |
| 2012 | 6.08 |
| 2013 | 6.06 |
| 2014 | 6.26 |
| 2015 | 6.44 |
| 2006-2015 Average | 5.12 |
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 18.00 |
| 2007 | 18.00 |
| 2008 | 14.00 |
| 2009 | 11.00 |
| 2010 | 10.00 |
| 2011 | 9.00 |
| 2012 | 8.00 |
| 2013 | 8.00 |
| 2014 | 13.00 |
| 2015 | 10.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 11.90 |

Table 44A-3. Cotton, Surge Irrigation with Poly-Pipe Demonstration

Surge with poly-Pipe

Ending Cash Reserves (\$1000)

| | |
|------|-------|
| 2006 | 2.87 |
| 2007 | 6.14 |
| 2008 | 10.45 |
| 2009 | 15.25 |
| 2010 | 20.49 |
| 2011 | 26.41 |
| 2012 | 32.55 |
| 2013 | 38.70 |
| 2014 | 45.08 |
| 2015 | 51.68 |

2006-2015 Average 24.96

Prob. of Ending Cash Reserves < Zero (%)

| | |
|------|-------|
| 2006 | 18.00 |
| 2007 | 10.00 |
| 2008 | 7.00 |
| 2009 | 4.00 |
| 2010 | 2.00 |
| 2011 | 1.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |

Prob. of Ending Cash Reserves < Zero

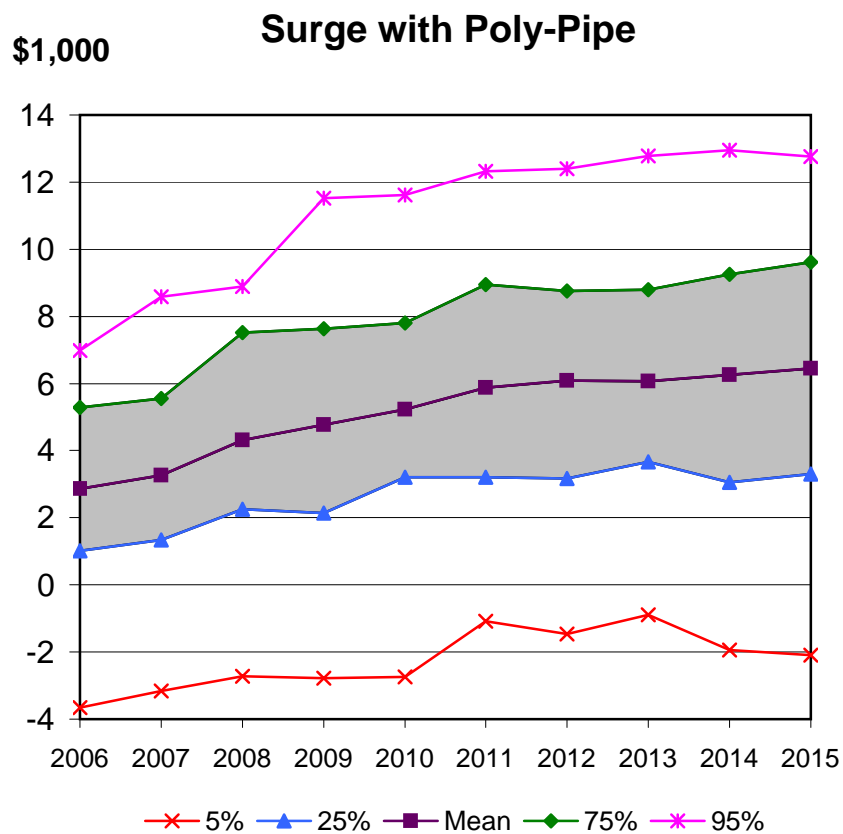
2006-2015 (%) 4.30

Average Annual Operating Expense/Receipts

| | |
|------|------|
| 2006 | 0.86 |
| 2007 | 0.85 |
| 2008 | 0.81 |
| 2009 | 0.80 |
| 2010 | 0.79 |
| 2011 | 0.77 |
| 2012 | 0.76 |
| 2013 | 0.77 |
| 2014 | 0.77 |
| 2015 | 0.77 |

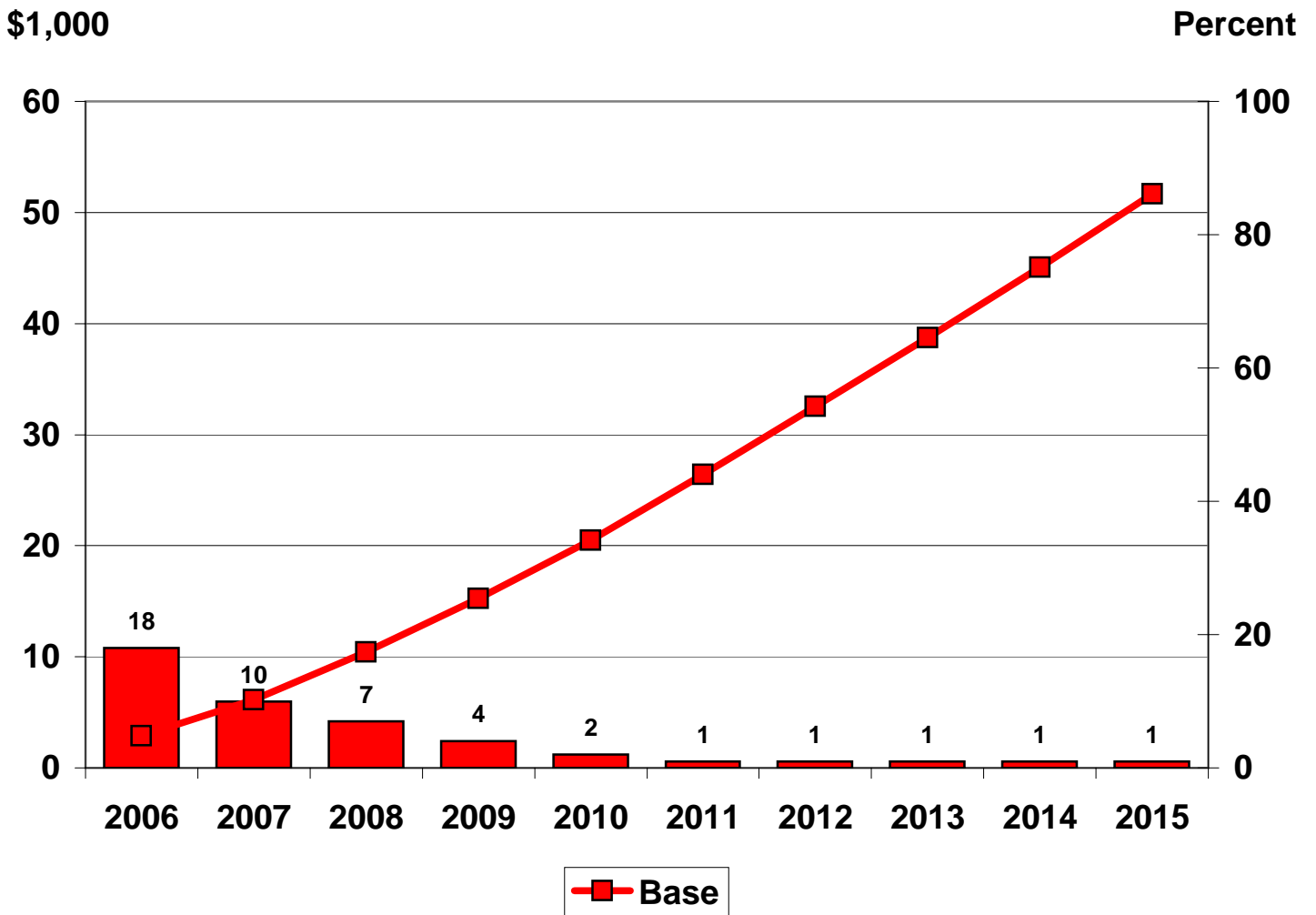
2006-2015 Average 0.79

Figure 44A-1. Projected Variability in Net Cash Farm Income for Irrigated Cotton, Surge Irrigation with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 44A-2. Ending Cash Reserves and Prob. of Having to Refinance Operating Note for Irrigated Cotton, Surge Irrigation with Poly-Pipe Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

Demonstration Site 45: Sugarcane, Furrow Irrigation with Poly-Pipe

Table 45-1 provides the basic cost of production assumptions for the sugarcane furrow irrigation with poly-pipe demonstration. For the purpose of presenting economic viability and outlook for the 38-acre site, production costs and overhead charges are producer estimated rates and may not be typical for the region. The actual demonstration was conducted on a new field of sugarcane, where 2006 is the establishment year of the crop and the first year of the financial projection. The assumptions and projections are intended to make the illustration relevant to a wide range of producers in the Lower Rio Grande Valley area.

The analysis consists of a 10-year financial outlook for the 38 acres of sugarcane production including the initial outright purchase of sugarcane grinding rights (\$800/acre) with no financing. While the baseline scenario produces a negative cash position and subsequent negative carryover cash balances, no interest was charged on carryover balances. The purpose is to illustrate the amount of cash flow a producer would have to support. Some may support that cash flow with extended term debt, and others may be able to self finance the purchase with no direct interest cost. For the 10-year outlook projection, the sugarcane price is based on the producer's estimate of future prices and is held at an average of \$17 per ton throughout the analysis period. Other commodity price trends and cost inflation estimates are provided by the Food and Agricultural Policy Research Institute (FAPRI, at the University of Missouri).

A detail of the income and expense projection for the baseline is provided in Table 45-2-A, followed by a cash flow summary (Table 45-2-B). The income and cash flow statement results from the simplistic (no risk) forecast assuming average prices and yields. The more comprehensive

projection including price and yield risk is illustrated in Table 45-3 and Figures 45-1, 45-2 & 45-3. Table 45-3 presents the average outcomes for selected financial projections, while the graphical presentations illustrate the full range of possibilities for Net Cash Farm Income (NCFI) and cash flow requirements. Total cash receipts average just over \$32,000 initially and decline as the productive capacity of the sugarcane diminishes until the sixth year when the land is idle. Cash costs also reflect the sugarcane production cycle, requiring roughly \$21,080 in the initial year, about one-half that amount in subsequent years and approximately \$4,930 in the idle year. Average NCFI generally follows the sugarcane production cycle producing \$11,180 profit in the initial year and peaking at \$17,310 the second year. It averages approximately \$9,680 per year for the assumed 6-year sugarcane cycle. The risk associated with prices and yields suggests that, in a normal production year, NCFI (Figure 45-1) could range as much as \$7,000 to \$8,000 plus or minus the average expected NCFI. Except for the 2011 idle year, cash reserves are expected to grow throughout the 10-year projection period Figure 45-2. The average cash flow balances (line in Figures 45-2 and 45-3) are intended to illustrate the cash requirements or positive flows generated by the enterprise. The bars in Figure 45-3 indicate the probability of the net cash impact being negative in a specific year. It is important to note here that, although not included, the base could also create definitive interest charges depending on the whole farm's ability to support the cash requirements of the enterprise.

Table 45-1. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration
SUMMARY OF CROP ACREAGE, YIELD, AND VARIABLE COSTS.

| | Sugar Cane |
|--|-------------------|
| PLANTED ACRES | 38 |
| BASE ACRES | 0 |
| YIELD UNITS | ton |
| BUDGETING YIELD | 50 |
| FARM PROG YLD DIR | 0 |
| FARM PROG YLD CCP | 0 |
| PRICES/YIELD UNIT | 17 |
| VARIABLE PRODUCTION COSTS (\$/ACRE) | |
| SEED | 0 |
| FERTILIZER | 48 |
| HERBICIDES | 18 |
| INSECTICIDES | 0 |
| FUNGICIDES | 0 |
| CUSTOM APPLICATION | 0 |
| SCOUTING / OTHER | 0 |
| IRRIGATION FUEL | 56 |
| TILLAGE/HARVST FUEL | 16 |
| HARVESTING, HAULING, DRYING & CHECKOFF: \$/YIELD UNIT | 0 |
| HARVEST COST/ACRE | 0 |
| BOLL WEEVIL COST/ACRE | 0 |
| LABOR COST /ACRE | 33 |
| CROP INSURANCE | |
| YIELD ELECTION (FRACTION) | 0.65 |
| YIELD COVERAGE GUARANTEE | 0 |
| PRICE ELECTION (FRACTION) | 1 |
| PRICE GUARANTEE | 16 |
| PREMIUM RATE (\$/ACRE) | 13 |
| PREMIUM COSTS | 494 |

Table 45 - 2 - A. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstrator
INCOME STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| CASH INCOME (NET OF SHARE LEASE) | | | | | | | | | | |
| CASH RECEIPTS FOR CROPS | 32,300 | 29,070 | 25,840 | 24,548 | 19,380 | 0 | 32,300 | 29,070 | 25,840 | 24,548 |
| DECOUPLED DIRECT PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DECOUPLED CCPs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MARKETING LOAN PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MPCI CROP INSURANCE INDEMNITY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH RECEIPTS | 32,300 | 29,070 | 25,840 | 24,548 | 19,380 | 0 | 32,300 | 29,070 | 25,840 | 24,548 |
| CASH FARM EXPENSE (NET OF SHARE LEASE) | | | | | | | | | | |
| CROP PROD & HARVEST COSTS | | | | | | | | | | |
| SEED COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FERTILIZER COSTS | 1,824 | 1,764 | 1,717 | 1,736 | 1,771 | 0 | 1,849 | 1,884 | 1,916 | 1,950 |
| HERBICIDE COSTS | 684 | 677 | 673 | 678 | 686 | 0 | 707 | 716 | 727 | 737 |
| INSECTICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FUNGICIDE COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CUSTOM APPLICATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SCOUTING & OTHER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| IRRIGATION COSTS | 2,128 | 2,066 | 2,012 | 2,031 | 2,058 | 0 | 2,126 | 2,159 | 2,199 | 2,239 |
| FUEL & LUBE COSTS | 608 | 590 | 575 | 580 | 588 | 0 | 607 | 617 | 628 | 640 |
| HARVESTING COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CROP INSURANCE PREMIUMS | 494 | 494 | 494 | 494 | 494 | 0 | 494 | 494 | 494 | 494 |
| BOLL WEEVIL COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 1,254 | 1,287 | 1,322 | 1,355 | 1,390 | 0 | 1,466 | 1,506 | 1,548 | 1,593 |
| SUB-TOTAL OF PROD COSTS | 6,992 | 6,878 | 6,793 | 6,874 | 6,986 | 0 | 7,249 | 7,376 | 7,512 | 7,652 |
| CASH RENT FOR CROPLAND | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 | 3,800 |
| RENT PASTURE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MANAGEMENT BONUS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL MGMT. COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| HIRED LABOR COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PERSONAL PROPERTY TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES TAXES FOR INPUTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACCOUNTANT & LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UNALLOCATED MAINTENANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UTILITIES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER FUEL & LUBE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LIABILITY INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISCELLANEOUS COSTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LandPrep | 1,520 | 0 | 0 | 0 | 0 | 0 | 1,748 | 0 | 0 | 0 |
| Seed | 3,002 | 0 | 0 | 0 | 0 | 0 | 3,452 | 0 | 0 | 0 |
| Planting | 4,750 | 0 | 0 | 0 | 0 | 0 | 5,463 | 0 | 0 | 0 |
| Irr&Prop Tax | 1,013 | 1,032 | 1,052 | 1,076 | 1,102 | 1,131 | 1,162 | 1,193 | 1,225 | 1,258 |
| LESS EXPENSES PREVIOUSLY PAID | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PLUS PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SUB-TOTAL OF CASH COSTS | 21,077 | 11,710 | 11,645 | 11,750 | 11,888 | 4,931 | 22,874 | 12,369 | 12,537 | 12,710 |
| INTEREST ON LONG-TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON INTERMED. DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON OPERATING DEBT | 0 | 5 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CARRYOVER DEBT | 0 | 15 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH EXPENSES | 21,077 | 11,730 | 11,659 | 11,750 | 11,888 | 4,931 | 22,874 | 12,369 | 12,537 | 12,710 |
| NET CASH FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| ACCRUAL ADJUSTMENTS AND DEPRECIATION | | | | | | | | | | |
| +/- CHANGE IN CROP INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN DEFERRED RECVBLS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN LVSTK INVENTORY | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHANGE IN PREPAID EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| +/- CHNG BASE VALU RAISED LVST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - BASIS BREEDING LVSTK SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| + PURCHASED BREEDING LVSTK | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - DEPRECIATION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NET FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| SUMMARY OF RECEIPTS & COSTS PER CROP ACRE | | | | | | | | | | |
| CASH RECEIPTS (\$/ACRE) | 850 | 765 | 680 | 646 | 510 | 0 | 850 | 765 | 680 | 646 |
| CASH EXPENSES (\$/ACRE) | 555 | 309 | 307 | 309 | 313 | 130 | 602 | 326 | 330 | 334 |
| NET CASH INCOME (\$/ACRE) | 295 | 456 | 373 | 337 | 197 | -130 | 248 | 439 | 350 | 312 |

Table 45 - 2 - B. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration
CASHFLOW STATEMENT FOR YEARS 2006 - 2015

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| BEGINNING CASH | 0 | 0 | 0 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 |
| PLUS: | | | | | | | | | | |
| NET CASH FARM INCOME | 11,223 | 17,340 | 14,181 | 12,798 | 7,492 | -4,931 | 9,426 | 16,701 | 13,303 | 11,838 |
| OFF-FARM SALARY FARMER | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OFF-FARM SALARY SPOUSE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-TAXABLE INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON CASH RESERVES | 0 | 0 | 0 | 5 | 25 | 54 | 36 | 84 | 158 | 238 |
| INVESTMENT EARNINGS/DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NEW CAPITAL INVESTED IN FARM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE DIVIDENDS EARNED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH DRAWS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INVESTED FROM OWNERS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELL MACH./LIVESTOCK/CROPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PROCEEDS FROM ASSETS SOLD | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH AVAILABLE | 11,223 | 17,340 | 14,181 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |
| MINUS: | | | | | | | | | | |
| DOWN PYMT NON-MACH PURCHASE | 30,400 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH DIFFERENCE MACH REPLACED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAYOFF MACHINERY BOUGHT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. LONG-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REG. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ACC. PRINCIPAL PAY. INTR-TERM | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PAY OPERATING LOAN CARRYOVER | 0 | 19,177 | 1,837 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FIXED INVESTMENT CONTRIBUTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADDITIONAL INVESTMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH PAID TO PRTNSHIP/CORPS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PARTNERSHIP CASH WITHDRAWAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| FEDERAL INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| STATE INCOME TAX PAYMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SELF-EMPLOYMENT+SOC SEC TAXES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL CASH OUTFLOWS | 30,400 | 19,177 | 1,837 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SURPLUS OR DEFICIT CASH | -19,177 | -1,837 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |
| ENDING YEAR CASH RESERVE | 0 | 0 | 12,344 | 25,148 | 32,664 | 27,788 | 37,250 | 54,034 | 67,495 | 79,571 |

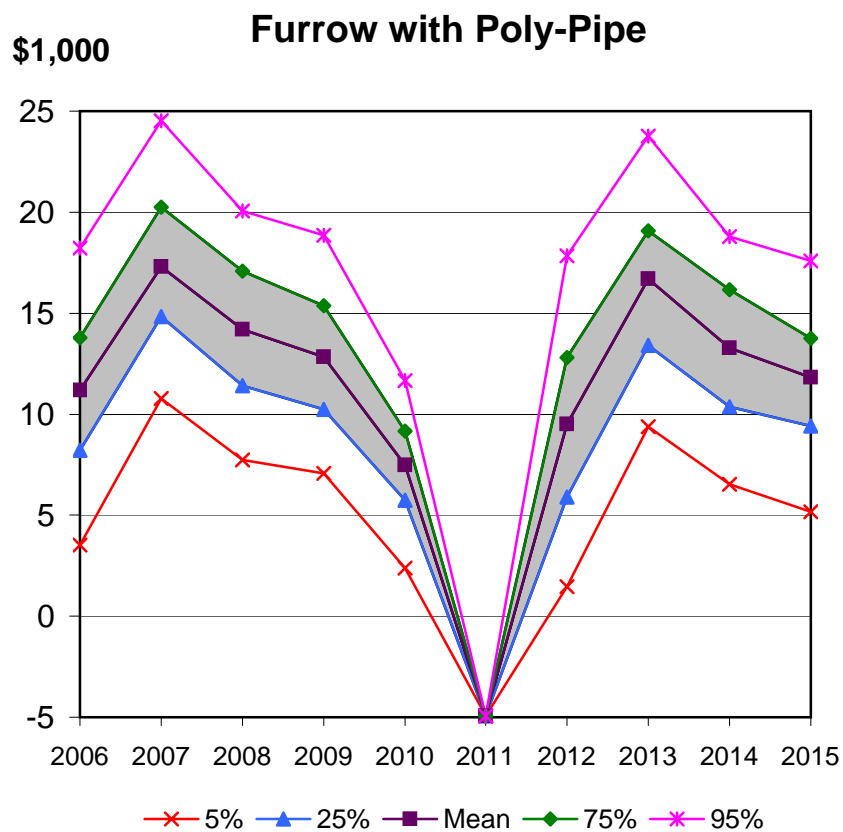
Table 45-3. Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration

| Furrow with Poly-Pipe | |
|--|--------------|
| Crop Receipts (\$1000) | |
| 2006 | 32.26 |
| 2007 | 29.04 |
| 2008 | 25.87 |
| 2009 | 24.59 |
| 2010 | 19.37 |
| 2011 | 0.00 |
| 2012 | 32.40 |
| 2013 | 29.06 |
| 2014 | 25.82 |
| 2015 | 24.54 |
| 2006-2015 Average | 24.29 |
| Total Cash Receipts (\$1000) | |
| 2006 | 32.26 |
| 2007 | 29.04 |
| 2008 | 25.87 |
| 2009 | 24.59 |
| 2010 | 19.37 |
| 2011 | 0.00 |
| 2012 | 32.40 |
| 2013 | 29.06 |
| 2014 | 25.82 |
| 2015 | 24.54 |
| 2006-2015 Average | 24.29 |
| Total Cash Costs (\$1000) | |
| 2006 | 21.08 |
| 2007 | 11.73 |
| 2008 | 11.66 |
| 2009 | 11.75 |
| 2010 | 11.89 |
| 2011 | 4.93 |
| 2012 | 22.88 |
| 2013 | 12.37 |
| 2014 | 12.54 |
| 2015 | 12.71 |
| 2006-2015 Average | 13.35 |
| Average Annual Operating Expense/Receipts | |
| 2006 | 0.67 |
| 2007 | 0.41 |
| 2008 | 0.46 |
| 2009 | 0.49 |
| 2010 | 0.63 |
| 2011 | 0.00 |
| 2012 | 0.72 |
| 2013 | 0.44 |
| 2014 | 0.50 |
| 2015 | 0.53 |
| 2006-2015 Average | 0.48 |
| Net Cash Farm Income (\$1000) | |
| 2006 | 11.18 |
| 2007 | 17.31 |
| 2008 | 14.21 |
| 2009 | 12.84 |
| 2010 | 7.48 |
| 2011 | -4.93 |
| 2012 | 9.52 |
| 2013 | 16.69 |
| 2014 | 13.28 |
| 2015 | 11.83 |
| 2006-2015 Average | 10.94 |

Table 45-3. Sugarcane, Furrow with Poly-Pipe Demonstration

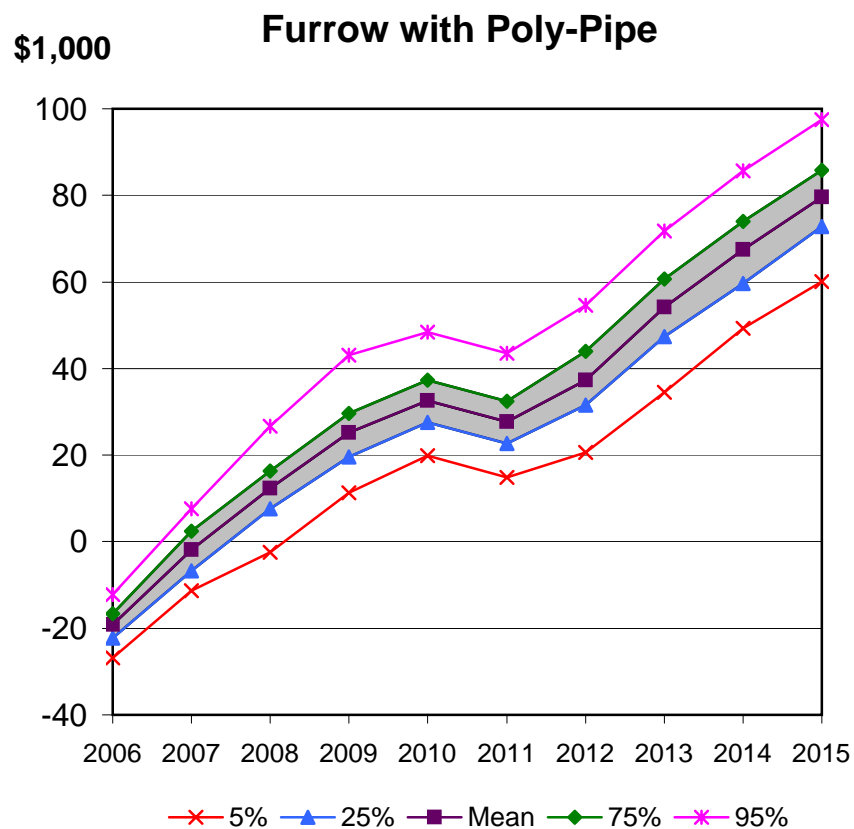
| Furrow with Poly-Pipe | |
|---|--------------|
| Prob. Net Cash Income < Zero (%) | |
| 2006 | 1.00 |
| 2007 | 1.00 |
| 2008 | 1.00 |
| 2009 | 1.00 |
| 2010 | 1.00 |
| 2011 | 99.00 |
| 2012 | 1.00 |
| 2013 | 1.00 |
| 2014 | 1.00 |
| 2015 | 1.00 |
| Prob. of Average Net Cash Farm Income < Zero, 2006-2015 (%) | 10.10 |
| Ending Cash Reserves (\$1000) | |
| 2006 | -19.22 |
| 2007 | -1.91 |
| 2008 | 12.30 |
| 2009 | 25.14 |
| 2010 | 32.65 |
| 2011 | 27.77 |
| 2012 | 37.33 |
| 2013 | 54.10 |
| 2014 | 67.54 |
| 2015 | 79.61 |
| 2006-2015 Average | 31.53 |

Figure 45-1. Projected Variability in Net Cash Farm Income for Sugarcane, Furrow Irrigation with Poly-Pipe Demonstration.



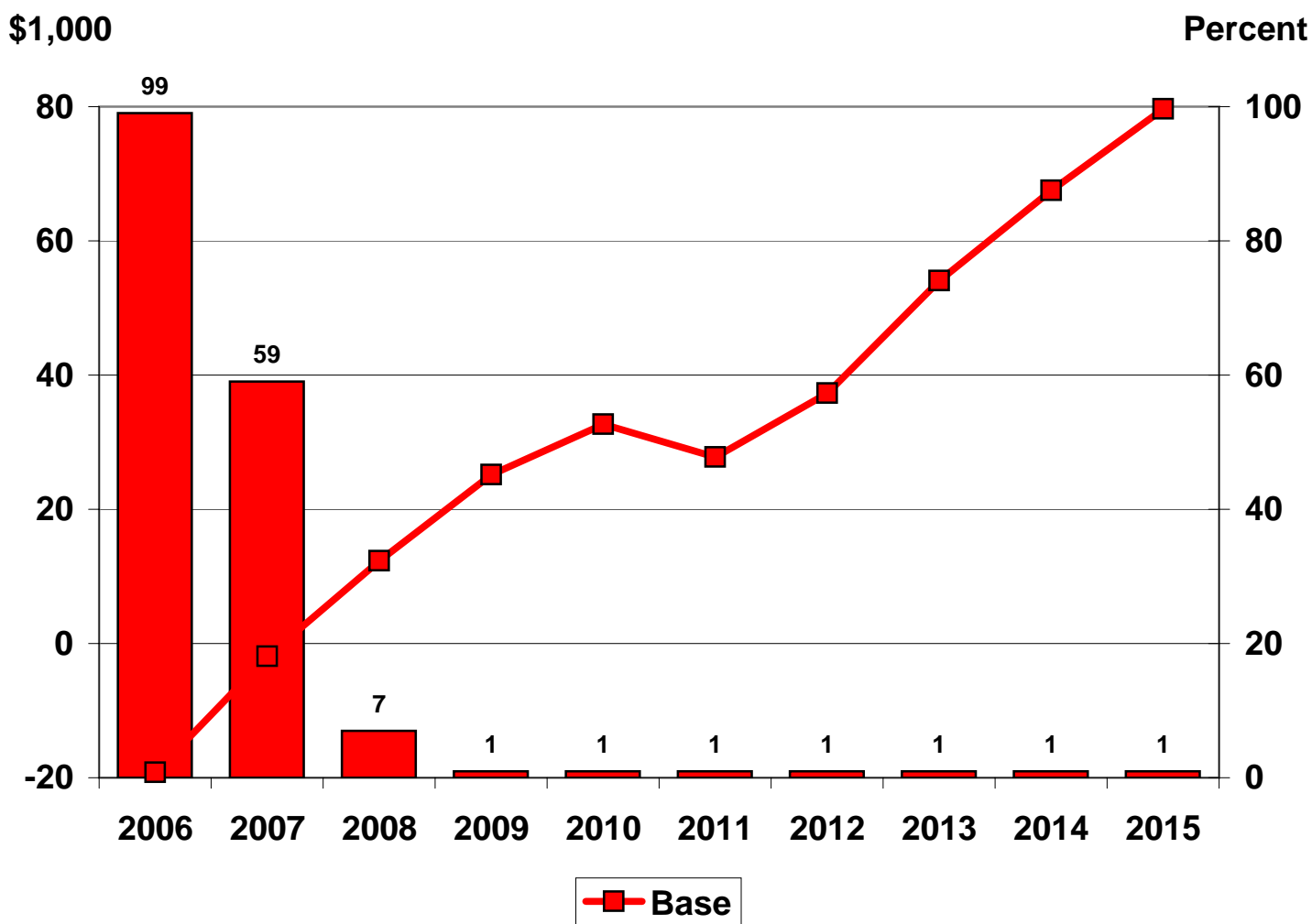
Note: Percentages indicate the probability that Net Cash Farm Income is below the indicated level. The shaded area contains 50% of the projected outcomes.

Figure 45-2. Projected Variability in Ending Cash Reserves for Sugarcane, Furrow with Poly-Pipe Demonstration.



Note: Percentages indicate the probability that Net Farm Income is below the indicated level.
 The shaded area contains 50% of the projected outcomes.

Figure 45-3. Ending Cash Reserves and Probability Cash Shortfall for Sugarcane, Furrow with Poly-Pipe Demonstration.



FARM  Assistance

Helping Agriculture Make Informed Decisions

**On-Farm Drip and Furrow Flood Irrigation in
Annual and Multi-Year Crops**

ADI

Annual Report

2006

Submitted by

**Texas A&M University-Kingsville, Citrus
Center**

Dr. Shad Nelson,
Heriberto Esquivel

and

Texas A&M Extension Service, Weslaco, TX
Dr. Juan Enciso

Table of Contents

Drip and Furrow Flood Irrigation in Annual and Multi Year Crops:..... 1
Current Collaborators: 2
Field Sites under direction of Dr. Nelson & Eddie Esquivel: 2
Field Sites under direction of Dr. Juan Enciso and Xavier Peires: 3
Project Plans for the Demonstration Sites for Mar 2006-Feb 2007: 3
Map of Demonstration Sites for ADI: 5
2007 61st Annual Rio Grande Valley Horticultural Society Meeting, Edinburg, TX:..... 10
Rainfall Totals for East/West Ends of Lower Rio Grande Valley 2005-2006:..... 13
Planting and soil characteristics below on Musk Melon crop:..... 15
ADI Collaborator’s Onion Sites of the LRGV- Sub Surface Drip:..... 15
ADI exposure to media and other external groups (not using ADI funds): 17
Total Funds Spent on ADI Project from Feb. ’05 to May ’07: 17
Budgetary Expenditures during Years 1 & 2 of ADI project for TAMUK: 18
Additional Matching Funds brought to ADI Projects during Year 2:..... 18
Current Assessment Questions for ADI projects under TAMUK:..... 20

Drip and Furrow Flood Irrigation in Annual and Multi Year Crops:

Texas A&M University-Kingsville and Texas A&M Extension Service have teamed together to establish various water conservation demonstration sites throughout the Lower Rio Grande Valley (LRGV). The project managers (Dr. Shad Nelson, TAMU-Kingsville and Dr. Juan Enciso, TAES, Weslaco) have made contact with 12 growers/collaborators in the Valley to monitor on farm irrigation at different demonstration sites. These sites encompass a variety of crops including, but not limited to young and mature citrus (grapefruit, orange and tangerine), onions, celery, tomato, corn, cotton and sorghum. Irrigation practices to grow these crops are flood, polypipe furrow/flood, drip, and microjet spray.

Current aim this past year has been to establish contact with collaborators/growers in the LRGV willing to work with us to monitor water use and crop production over a long period of time. This work was initiated in late spring to early summer 2005 where initial cooperation was challenging among growers in the Valley. After several months of developing relationships of trust with Valley growers that informal discussion resulted in more firm collaborative commitments. By the end of 2006 we had 14 committed growers as willing participants to collaborate with us in on farm water conservation demonstration sites. Many of these sites have more than one cropping system for monitoring.

Our initial goals for demonstration sites is not to redirect the water management practices of the growers, so that we can establish a “baseline” data base that represent water use in the Valley. The baseline data will be used to evaluate water consumption per cropping system and irrigation method. It is projected that this collection of baseline data will continue through Project Year 2 (2006). To assist in monitoring water use and crop water consumption each site has been (or is in process of being) equipped with soil moisture sensors with real-time automatic data logging units. On-site rain gauges are also (or will be) supplied and attached to data logging equipment for determination of annual rainfall and for verification of when irrigation events occurred versus rain events. This data will be collected and monitored in tandem with water metering equipment. Water meters are (or will be) supplied at each location to keep track of the quantity of water applied during an irrigation event and over the growing season to each cropping site. The collection of this data is in its initial stages and not a lot of concrete information has been gathered over the past year as the main priority has been to establish new sites and commitments with collaborators.

Current Collaborators:

The following is a list of current collaborators, the types of crops monitored during the fall 2005 and spring 2006 period. The list also covers the type of soil moisture sensing equipment and rain gauge systems in place. Depths of 6”, 12’, and 24”, soil moisture sensors will be placed within the soil profile or bed. Current collaborators under the direction of Dr. S. Nelson (and PhD candidate Ram Uckoo and Eddie Esquivel- Project Coordinator) and Dr. J. Enciso (and science technician Xavier Peries) are listed below.

Field Sites under direction of Dr. Nelson & Eddie Esquivel:

ID ref #01

5 cropping sites

-01a for block ref. Rio Red (narrow borders), 73 acres

-01b for block ref. Valencia (flood); 15 acres

-01c for block ref. Rio Red (narrow borders), 85 acres

-01d for block ref. Onion 2005 White/Red var. (Drip), 12 acres

-01e for block ref. Onion 2005 Yellow var. (Drip), 52 acres

Installed: 2 ECHO probe locations; one rain gauge, 2- WatchDog Data loggers with 3 sensors per site

ID ref #02

3 cropping sites

- 02a for block ref. Rio Red (microjet), Henderson grapefruit (narrow borders), 14 acres

- 02b for block ref. Rio Red (narrow borders), 5 acres

- 02c for block ref. Ruby Red (drip), 4 acres (not working at this time)

Installed: 2 ECHO probe locations; one rain gauge, need to install one location with Installed WatchDog data logger and Watermark sensors, also installed new 10” water meter with one 3” meter on drip location.

ID ref #03

1 cropping sites

- 03a for block ref. Rio Red grapefruit, (traditional flood), 41.3 acres

Installed: ECHO probe in Rio Reds; rain gauge and new Irrrometer Watermark monitor with digital readout along with watermark sensors.

ID ref #04

2 cropping sites

- 04a for block ref. Rio Red grapefruit (Drip), Marrs orange, Pineapple orange, Tangerine, 86 acres

- 04b for block ref. Rio Red (Micro-jet), Marrs orange, 30 acres

Installed: 2 ECHO probe locations; 2 WatchDog datalogger w/ Watermark sensor; one rain gauge

ID ref #05

1 cropping sites

- 05a for block ref. White Onions-2.5 acres, yellow and red onions-19.5 acres (Subsurface drip irrigation)

Installed: 1 ECHO probe locations; one WatchDog Rain Logger; one rain gauge

ID ref #06

2 cropping sites

- 06a for block ref. Rio Red Grapefruit (Drip/Microjet Irrigation), 1.1 acres

- 06b for block ref. Rio Red Grapefruit (Traditional Flood), 1.0 acre
Installed: 1 ECHO probe locations; one WatchDog Rain Logger; one rain gauge

Field Sites under direction of Dr. Juan Enciso and Xavier Peires:

| | |
|--|-------------------------|
| ID ref #021 | 2 cropping sites |
| -021a for block ref. (2006 Cotton), 3.5 acres | |
| -021b for block ref. Grain Tank (2006 Cotton), 100 acres | |
| ID ref #022 | 1 cropping sites |
| -022a for block ref. Honeydews Spring 2006, 3 acres | |
| ID ref #023 | 1 cropping sites |
| -023a for block ref. Oranges MJ (2005-2006-2007), 13.4 acres | |
| ID ref #024 | |
| -024a for block ref. Rio Red grapefruit (2005-2006-2007), 7 acres | 1 cropping sites |
| ID ref #025 | |
| -025a for block ref. (Onion 2005-2006), 56 acres | 1 cropping sites |
| ID ref #026 | |
| -026a for block ref. (onion 2005-2006), 15.7 acres | 1 cropping sites |
| ID ref #027 | 1 cropping sites |
| -027a for block ref. Irrigation Scheduling SDI Onions 2005-2006, 0.65 acres | |
| ID ref #028 | 4 cropping sites |
| -028a for block ref. 68 (MJ Oranges), 8 acres | |
| -028b for block ref. 73 (Drip Grapefruits), 8 acres | |
| -028c for block ref. 74 (MJ Grapefruits), 8 acres | |
| -028d for block ref. 76 (Drip Oranges), 7 acres | |
| ID ref #029 | 1 cropping sites |
| -029a for block ref. Low Pressure irrigation SDI - Cotton 2005-2006, 2.6 acres | |

Project Plans for the Demonstration Sites for Mar 2006-Feb 2007:

All sites require metering devices. This project year will focus on accurate metering of water. Improvement in how metering data is collected will be discussed with the collaborators listed below. Many growers have this equipment, but improvement in data collection and accuracy is needed.

All sites require rain gauge metering devices. This year will focus on installing automatic rain collection at each site.

Soil moisture sensing devices will collect data for the purpose of evaluating to what depth irrigation water is moving within different cropping systems and soil types. These soil

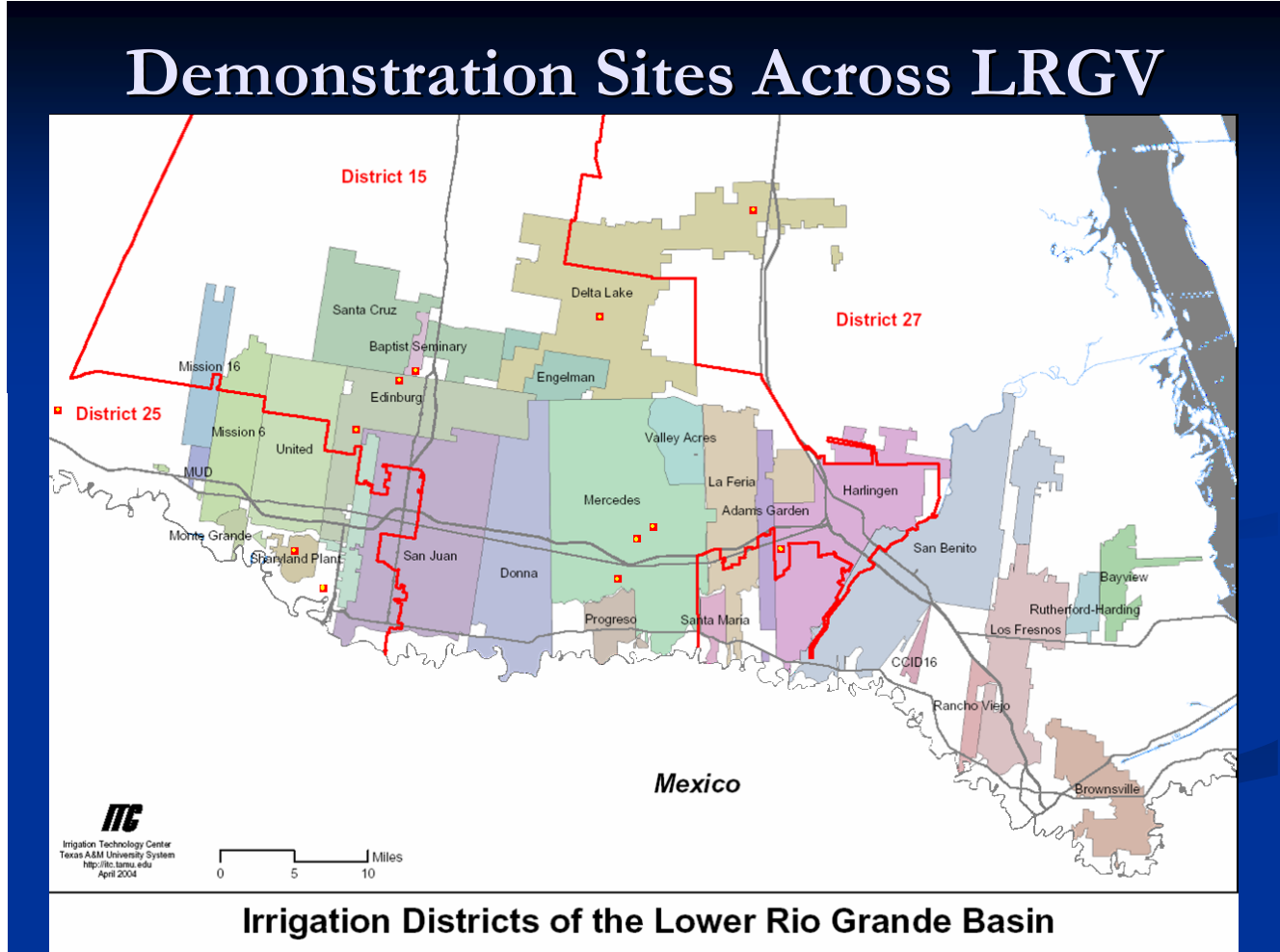
moisture sensors will also serve as a means of determining when irrigation events occurred and will be used to validate or check against rainfall and water metering data.

Total irrigation and rainfall distribution will be used at the end of the growing season and compiled with harvest data to determine water use efficiency (WUE) and irrigation use efficiency (IUE) for citrus and annual crops in the Valley.

An objective is to compile the data in a GIS program where this data can be displayed for specific locations in the Valley where the demonstration projects are located.

Reporting: A total of two quarterly formal reports were turned into the Harlingen Irrigation District (HID) in August and November 2006 detailing work accomplishments. One informal quarterly report summary was provided to HID.

Map of Demonstration Sites for ADI:



Above: Red dots indicate current collaborators throughout the Lower Rio Grande Valley.

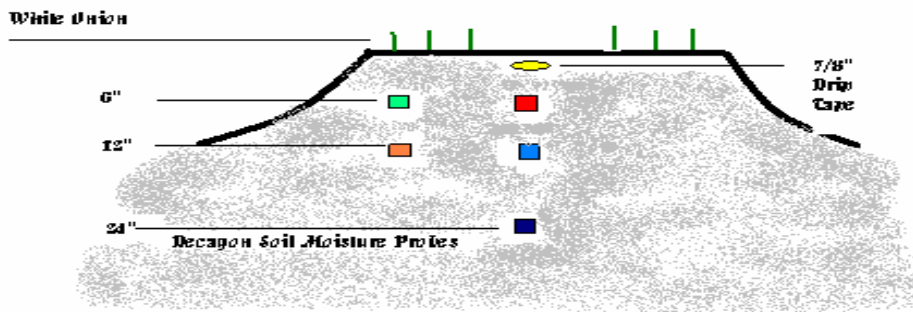
Soil Moisture Determination:

Decagon ECH₂O[®] probes EC-10 and EM-50 are installed two weeks after initial planting on ADI collaborator #5 from Willacy County.



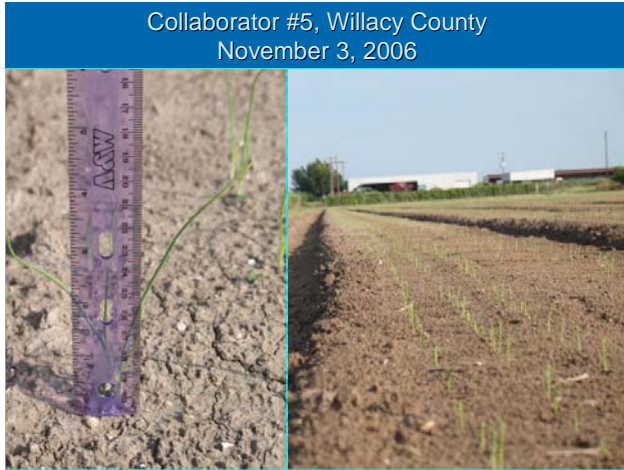
Above: Decagon data loggers support 5 sensor placement locations (right) and installed in drip irrigated onion bed at ADI collaborator # 5’s farm (left).

Below: Sub-surface irrigation- Diagram of fall onions planted in October 2006 by ADI collaborator #05; raised beds with 7/8” diameter, single drip tape located bed center 2” below surface. Soil moisture sensors placed bed center (6”, 12”, and 24” depths) and edge of bed (6” and 12” depths).



ADI Collaborator #05, Willacy County:

Pictorial time-line of onion growth under drip irrigation with Collaborator #5 in Willacy County near Raymondville. White onions planted October 1, 2006 on drip irrigation on a 60” bed, 6 rows, with a center single drip line two inches underground.



Collaborator #02, Hidalgo County:

This particular site has drip, microjet and narrow bordered flood irrigation in close proximity. Agreements to install metering devices should be completed by late March 2007.



Above: Mr. Danny Allen with Harlingen Irrigation District surveys connection line for a 10” metering device.

Below: Neta-fim sprinkler on site #02, microjet location and raised bordered flood both on Rio Red grapefruit fields.



New Signs throughout the Lower Rio Grande Valley:



Above: New signs are installed at different sites to signify cooperation with ADI program in LRGV; collaborator #028 (left) and collaborator #02 (right).

Equipment installation on ADI Collaborator Sites:

Below: WatchDog data logger and WaterMark soil moisture sensor installation next to Decagon ECH₂O soil water monitoring equipment on Collaborator #01's farm to help facilitate soil moisture readings for farmer.



ASA-CSSA-SSSA 2006 International Annual Meeting, Indianapolis, Indiana:

As members of the American Society of Agronomy/ Crop Science Society of America/ and Soil Science Society of America, Dr. Shad Nelson and Heriberto (Eddie) Esquivel presented a poster on Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas representing activities involving ADI project.



Above: Authors, Dr. Shad Nelson and H. Esquivel pose proudly next to poster in Indianapolis.


2007 61st Annual Rio Grande Valley Horticultural Society Meeting, Edinburg, TX:

Below: H. Esquivel presents his poster, Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas and Rammohon Uckoo stands by his 1st place poster titled- Effect of Compost Application in South Texas Grapefruit Production, utilizing drip and microjet irrigation as water conservation techniques. Research was completed on ADI collaborator site #06 and funded by Rio Grande Basin Initiative. Ram is currently attending Texas A&M University working on his Ph.D.




Rammohan Uckoo's 1st Place poster at Rio Grande Valley Horticultural Society Meeting at Edinburg, TX:

Effect of Compost Application in South Texas Grapefruit Production



Ram M. Uckoo, Shad D. Nelson, and Juan Enciso
Texas A&M University-Kingsville, Dept. of Agronomy & Resource Sciences
MSC 228, 700 Univ. Blvd, Kingsville, TX 78363
ksrmu03@tamuk.edu; kfsdn00@tamuk.edu



ABSTRACT

Citrus is grown in approximately 27,000 acres in the Lower Rio Grande Valley (LRGV), Texas with majority of it under flood irrigation. Because of limited supplies and concerns with the water logging conditions due to flood irrigation new strategies to increase irrigation use efficiency are being sought to sustain citrus production. A field experiment was conducted from 2003 to 2005, located at the Texas A&M University-Kingsville, Citrus Center South Farm in Weslaco, Texas with 17 year old Rio Red grapefruit trees (*Citrus paradisi* Marsh.) comparing compost and non compost treatment under drip and microjet spray irrigation systems. After one year of compost application, a trend of higher crop production was observed in composted trees compared to non-composted trees in both the irrigation systems in 2004 and 2005 harvest years. Similar trend was also noticed in root density correlating with improved soil nutrient and water uptake leading to improved yield over time. This suggests that annual compost application under low water use systems may be ideal for improving citrus yield in long term.

MATERIALS AND METHODS

The experiment was arranged in a randomized split plot design with two irrigation systems drip and microjet spray as main plots and subplot treatments consisted of compost and non-compost treatment with three replications along with control treatment with three replications. The total amount of irrigation water applied to the drip and spray main plot treatments was done to correlate as best as possible to citrus crop ET demand over the growing season and water loss from the soil profile between rainfall and irrigation events (Table 1). Soil moisture was monitored throughout the harvest years 2003-2004 by using Watermark® soil moisture sensors. Trees matched annually with compost were compared with non composted trees with respect to the following factors: yield, leaf nutrient, root hair density, soil characteristics, and soil water.

Table 1. Total citrus water requirement for drip and microjet spray irrigated trees during the 2003, 2004 and 2005 harvest seasons.

| | 2003 | 2004 | 2005 |
|------------------------|---------|---------|------|
| Cumulative ET ref (cm) | 140 | 132 | 152 |
| Kc (range) | 0.6-0.7 | 0.6-0.7 | 0.5 |
| Citrus ETa | 96 | 90 | 76 |
| Rain | 73 | 70 | 44 |
| Irrigation | | | |
| Spray | 35 | 35 | 32 |
| Drip | 30 | 33 | 24 |
| Irrigation + Rain | | | |
| Spray | 109 | 105 | 76 |
| Drip | 103 | 103 | 68 |

Table 2. Grapefruit yield for harvest years 2003, 2004 and 2005 comparing treatment effects under drip and microjet spray irrigation systems.

| IRR. | Total # of fruit/tree/year | | | Total Wt of fruit/tree/year(lb) | | |
|-------|----------------------------|-----------|---------|---------------------------------|-----------|---------|
| | Compost | Non-Comp. | Control | Compost | Non-Comp. | Control |
| | 2003 | | | | | |
| Drip | 422 ab | 434 ab | 352 b | 317 ab | 337 ab | 249 b |
| Spray | 458 ab | 402 a | 485 ab | 331 ab | 432 a | 330 ab |
| | 2004 | | | | | |
| Drip | 770 a | 403 ab | 586 ab | 616 ab | 406 a | 463 bc |
| Spray | 737 a | 702 a | 453 b | 774 a | 742 a | 379 c |
| | 2005 | | | | | |
| Drip | 141 ab | 113 ab | 99 ab | 183 ab | 87 ab | 65 bc |
| Spray | 197 a | 170 ab | 52 b | 152 a | 137 ab | 55 c |

Table 3. Effect of fertilizer treatment on leaf nutrient concentration (%) for harvest years 2003 and 2005 under drip (D) and microjet spray (S) system.

| Fertilizer treatment | 2003 | | | 2005 | | |
|----------------------|--------|--------|---------|---------|--------|--------|
| | N | P | K | N | P | K |
| D-Compost | 2.37 a | 0.10 a | 1.56 a | 2.22 c | 0.17 b | 1.22 b |
| D-Non-Compost | 2.47 a | 0.17 a | 1.36 ab | 2.22 bc | 0.23 b | 1.29 b |
| D-Non-Compost | 2.47 a | 0.17 a | 1.30 b | 2.19 bc | 0.16 b | 1.31 b |
| S-Compost | 2.63 b | 0.16 a | 1.41 ab | 2.19 c | 0.31 a | 1.94 a |
| S-Compost | 2.46 a | 0.16 a | 1.24 b | 2.42 a | 0.23 b | 1.37 b |
| S-Non-Compost | 2.44 a | 0.16 a | 1.19 b | 2.31 ab | 0.23 b | 1.25 b |

RESULTS

- YIELD:** After one year of compost application a trend of higher crop production was observed in composted trees compared to non-composted trees in all the irrigation systems in 2004 and 2005 harvest years (Table 2).
- JUICE ACIDITY:** No significant variation was noticed in juice acidity among compost and non composted treatments (Data not shown).
- LEAF NUTRIENT EVALUATION:** By 2005 harvest year compost treated trees had a higher mean leaf N concentration but not statistically significant than non composted trees (Table 3).
- ROOT DENSITY:** In harvest year 2005 evaluation compost treated trees had a higher mean root density than the non composted trees for all the irrigation systems. This trend continued in 2006 but the lower mean values may be attributed to the heavy pruning of the trees in the summer of 2005.
- SOIL pH and EC:** No significant variation in soil pH was noticed among compost and non-compost treatments under microjet spray irrigation. However, under drip irrigation system, compost treated tree plots had a lower pH than the non-composted plots. No significant difference was observed in soil EC for both compost and non composted treatment plots under drip and microjet spray but a higher mean EC values was observed in the compost treatment plots (Fig 2).
- SOIL BULK DENSITY:** Composted trees had significantly lower bulk density values than the control plot in the spray irrigated trees. No significant variation was noticed among the non compost treatment plots for both irrigation systems (Fig 3).
- SOIL MOISTURE:** A general trend of higher soil moisture availability was noticed under composted trees than non composted trees under both irrigation systems (Fig 4).

Fig 1. Root density of Rio Red grapefruit treated with compost and non-compost under drip and microjet spray irrigation during harvest years 2004 and 2005.

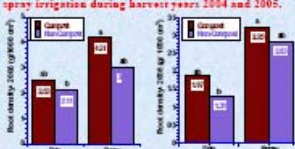


Fig 2. pH and EC (µS/cm) of soil comparing compost and non-compost treatment plots under drip and microjet spray irrigation.

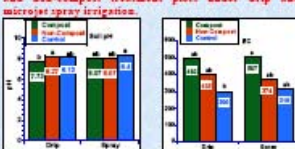


Fig 3. Soil bulk density of compost and non-compost treatment plots under drip and microjet spray irrigation applied with 0.454 kg N tree⁻¹ y⁻¹ during harvest year 2005.

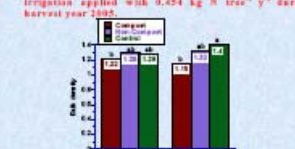
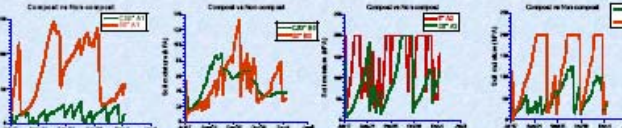




Fig 4. Soil moisture (kPa) content of compost and non-compost treatment plots at 45 and 207 under drip and microjet spray irrigation.



Drip



Microjet Spray



CONCLUSIONS

Composted trees had an increasing trend in the average yield values, this may be due to higher retention of soil moisture and making it available to the plant later on, thus increasing the efficiency of the irrigation systems. This suggests that annual compost application under low water use systems may be ideal for improving citrus yield in long term and also maintain ideal soil conditions.

Rainfall Totals for East/West Ends of Lower Rio Grande Valley 2005-2006:

Average annual rainfall within the LRGV is approximately 25 inches. This past 2005 year the Valley experience below average rainfall. Below is an example of rainfall for two ends of the LRGV.

| Monthly Rain Totals for McAllen | | | | | |
|---------------------------------|--------------|---------------------------|-------------|-------------|------------------------|
| Totals 2006 | | | Totals 2005 | | |
| | inch | cumulative | | inch | cumulative |
| Jan | 0.08 | 0.08 | Jan | 1.02 | 1.02 |
| Feb | 0.13 | 0.21 | Feb | 0.96 | 1.98 |
| Mar | 0.55 | 0.76 | Mar | 0.4 | 2.38 |
| April | 0.01 | 0.77 | April | 0.02 | 2.4 |
| May | 0.73 | 1.5 | May | 1.78 | 4.18 |
| June | 0.35 | 1.85 | June | 0.5 | 4.68 |
| July | 3.4 | 5.25 | July | 7.37 | 12.05 |
| Aug | 0.76 | 6.01 | Aug | 1.85 | 13.9 |
| Sept | 11.22 | 17.23 | Sept | 1.08 | 14.98 |
| Oct | 1.73 | 18.96 | Oct | 1.34 | 16.32 |
| Nov | 0.1 | 19.06 | Nov | 0.4 | 16.72 |
| Dec | 2.73 | 21.79 | Dec | 0.48 | 17.2 |
| | 21.79 | Total 2006 year | | 17.2 | Total 2005 year |

| Monthly Rain Totals for Harlingen | | | | | |
|-----------------------------------|--------------|---------------------------|-------------|--------------|------------------------|
| Totals 2005 | | | Totals 2006 | | |
| | inch | cumulative | | inch | cumulative |
| Jan | 0.34 | 0.34 | Jan | 0.24 | 0.24 |
| Feb | 1.07 | 1.41 | Feb | 0.06 | 0.3 |
| Mar | 0.21 | 1.62 | Mar | 2.03 | 2.33 |
| April | 0.18 | 1.8 | April | 0.04 | 2.37 |
| May | 1.75 | 3.55 | May | 3.16 | 5.53 |
| June | 0.14 | 3.69 | June | 0.46 | 5.99 |
| July | 4.08 | 7.77 | July | 2.41 | 8.4 |
| Aug | 0.32 | 8.09 | Aug | 2.04 | 10.44 |
| Sept | 2.77 | 10.86 | Sept | 4.88 | 15.32 |
| Oct | 2.37 | 13.23 | Oct | 3.88 | 19.2 |
| Nov | 1.47 | 14.7 | Nov | 0.34 | 19.54 |
| Dec | 0.92 | 15.62 | Dec | 3.22 | 22.76 |
| | 15.62 | Total 2005 year | | 22.76 | Total 2006 year |

Harvest Yields and Irrigation Totals:

This year we used on-site information of 2005-2006 harvest years (chart below), with two of the collaborator sites; site #01a (narrow bordered flood w/ polypipe) and site #028c (microjet). These two demonstration sites are relatively close (approximately 20 miles) to each other, rainfall amounts and soil properties are also similar.

IUE (irrigation use efficiency) and WUE (water use efficiency) numbers using pounds per acre inch, per tree comparing narrow bordered flood verses microjet irrigation, indicated better efficiencies with microjet irrigation. Total irrigation and rain in gallons per acre were significantly lower with microjet irrigation.

Due to scheduling differences between annual reports and citrus harvest events, for 2007 have not been received for this annual report.

| Citrus Harvest Years 2005-2006: Rio Red Grapefruit | | | | | |
|---|------------------------|--------------------|----------------------------|----------------|------|
| Assuming 27,000 citrus acres in LRGV under Microjet | | | | | |
| Saved: Microjet vs Flood | | Total Acreage LRGV | | | |
| gallons/ac | gallons | ac/ft | | | |
| 1.118E+06 | 3.018E+10 | 9.261E+04 | | | |
| Collaborator: #01 | | | | | |
| Block #106-107, Rio Red Grapefruit | | | | | |
| 73 acres Narrow Bordered Flood (Polypipe) | | | | | |
| IUE (yield/irr) | WUE (yield/(irr+rain)) | IUE (yield/tree) | WUE (yield/tree(irr+rain)) | Total Irr | Rain |
| [lbs/ac.in] | [lbs/ac.in] | [lbs/in-tree] | [lbs/in-tree] | [gallons/acre] | |
| 1029.83 | 696.20 | 8.96 | 6.05 | 1.395E+06 | |
| Collaborator: #28 | | | | | |
| Block #74, Rio Red Grapefruit | | | | | |
| 8 acres Microjet irrigation | | | | | |
| IUE (yield/irr) | WUE (yield/(irr+rain)) | IUE (yield/tree) | WUE (yield/tree(irr+rain)) | Total Irr | Rain |
| [lbs/ac.in] | [lbs/ac.in] | [lbs/in-tree] | [lbs/in-tree] | [gallons/acre] | |
| 1882.72 | 972.89 | 16.23 | 8.39 | 2.770E+05 | |

ADI Collaborator #021 Cotton Harvest 2006, Stress Irrigation vs. Conventional Irrigation:

| Difference: Stress vs. Conventional Irrigation | Acreage | Irrig-Total (Gal/acre) | Yield-Total (lbs/ac) | Irrig-Total ac. In./ac | IUE (yield/irr) [lbs/ac.in] | WUE (yield/(irr+rain)) [lbs/ac.in] | |
|--|---------|------------------------|----------------------|------------------------|-----------------------------|------------------------------------|---------------|
| 317,332 | 3 | 977,553 | 571.00 | 126 | 31.72 | 19.16 | Stress Irrig. |
| Gallons of water saved per acre | 183.1 | 59,663,318 | 820.00 | 219,728 | 37.27 | 24.6 | Conv. Irrig. |

Above: On sandy loam soil, two sites, 3.5 acres (stress irrigation) and 100 acres (conventional irrigation) was studied during 2006. Both sites were planted in February and harvested in July of 2006 at 52,000 plants per acre on 40 inch beds. Furrow irrigation with polypipe was utilized on both sites. Irrigation Use Efficiency (IUE) and Water Use Efficiency (WUE) numbers were lower on the stress irrigated plots although the total yield was 30% higher with conventional irrigation water amounts.

Below: Information on Musk Melon, *var.* Honey Brews, in Hidalgo County. No comparison values available at this time.

| Collaborator #22, Hidalgo County, Musk Melon (Honey Brews) | | | | | | |
|--|--------------------|------------------------|------------------------|-----------------------|-----------------------------|---------------------------------|
| Acreage | Acre Foot per Acre | Irrig-Total (Gal/Acre) | Irrig-Total (ac.in/ac) | Yield-Total (lbs./ac) | IUE (yield/irr) (lbs/ac.in) | WUE (yd/(irr+rain)) (lbs/ac.in) |
| 3 | 0.83 | 269,293 | 269,262 | 39,000 | 3,933 | 3,477 |

Planting and soil characteristics below on Musk Melon crop:

| Crop Characteristics | Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrigation Type | |
|---|--|-------------------|------------|------------|------------------|--|
| Planted on 02/13/06 Harvested from 05/10 to 05/30/06 80-inch beds | | Watermark sensors | | | Sub-surface Drip | |
| | Sand % | 37.76 | 36.76 | 31.76 | | |
| | Silt % | 45.72 | 48.72 | 53.72 | | |
| | Clay % | 16.52 | 14.52 | 14.52 | | |
| | Soil Type | Loam | Loam | Silt Loam | | |
| | <i>LaGloria S. Lm. (90%) & Rio Grande S. Lm. (10%)</i> | | | | | |
| | BD (g/cm3) | 1.10 | 1.33 | 1.18 | | |
| | FC | 28.4 | 27.0 | 28.8 | | |
| | PWP | 12.1 | 11.0 | 11.0 | | |
| PAW (FC-PWP) | 16.3 | 16.0 | 17.8 | | | |

ADI Collaborator’s Onion Sites of the LRGV- Sub Surface Drip:

| Acreage | Acre Foot per Acre | Irrig-Total (Gal) | Irrig-Total (ac.in/ac) | Yield-Total (lbs./ac) | IUE (yield/irr) (lbs/ac.in) | WUE (yd/(irr+rain)) (lbs/ac.in) |
|---|--------------------|-------------------|------------------------|-----------------------|-----------------------------|---------------------------------|
| Collaborator #025a, Starr County, Yellow Onions | | | | | | |
| 56.0 | 2.0 | 36,081,481.2 | 23.7 | 37,000.0 | 1,559.3 | 1,239.6 |
| Collaborator #026a, Hidalgo County, Yellow Onions | | | | | | |
| 15.7 | 1.3 | 6,464,883.8 | 15.6 | 48,336.0 | 3,187.4 | 2,900.5 |
| Collaborator #01e, Hidalgo County, Yellow Onions | | | | | | |
| 52.0 | 1.1 | 18,937,743.2 | 13.4 | 32,000.0 | 2,386.0 | 1,099.2 |

Examples of Soil Characteristics, Sensor Placement and Planting Information of ADI Collaborators:

Soil Information for Collaborator #025:

| Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrig Type/ Information |
|---|------------|------------|------------|-------------------------|
| Watermark sensors | | | | |
| Sand % | 17.12 | 17.12 | 12.40 | Sub-surface Drip |
| Silt % | 42.72 | 42.72 | 45.44 | Planted on 10/11/05 |
| Clay % | 40.16 | 40.16 | 42.16 | Harvested on 04/15/06 |
| Soil Type | Silty Clay | Silty Clay | Silty Clay | 80-inch beds |
| <i>LaGloria S. Lm. (78%), Rio Grande S. Lm. (17%) & Camargo Silty C. Lm. (5%)</i> | | | | |
| BD (g/cm3) | 1.01 | 1.25 | 1.46 | |
| FC | 38.9 | 38.9 | 39.9 | |
| PWP | 24.3 | 24.3 | 25.2 | |
| PAW (FC-PWP) | 14.6 | 14.6 | 14.7 | |

Soil Information for Collaborator #026:

| Soil Characteristics | 6" sensor | 12" sensor | 18" sensor | Irrig Type/ Information |
|---|-----------|------------|--------------|-------------------------|
| Watermark sensors | | | | |
| Sand % | 61.12 | 61.12 | 56.40 | Sub-surface Drip |
| Silt % | 22.72 | 20.72 | 19.44 | |
| Clay % | 16.16 | 18.16 | 24.16 | |
| Soil Type | Sandy Lm. | Sandy Lm. | Sandy C. Lm. | |
| <i>Brennan Fine Sandy Lm. (85%), Rio C. Lm. (12%) & Hidalgo Sandy C. Lm. (3%)</i> | | | | |
| BD (g/cm3) | 1.39 | 1.53 | 1.66 | |
| FC | 21.8 | 22.8 | 26.9 | Planted on 10/13/05 |
| PWP | 11.5 | 12.6 | 16.0 | Harvested on 03/21/06 |
| PAW (FC-PWP) | 10.3 | 10.2 | 10.9 | 40-inch beds |

Soil Information for Collaborator #01:

| Soil Characteristics | 6" sensor | 12" sensor | 24" sensor | 36" sensor | Irrig Type/Information |
|------------------------|-----------|------------|------------|------------|-------------------------------|
| pH | 7.7 | 7.6 | 7.7 | 7.8 | Drip |
| EC (dS/m) | 1.02 | 1.24 | 5.17 | 4.58 | 80 inch center-to-center beds |
| Sand % | 33.12 | 35.12 | 47.12 | 34.24 | 1 drip tape/bed |
| Silt % | 38 | 36 | 33.28 | 41.6 | tape buried 6 to 8 inches |
| Clay % | 28.88 | 28.88 | 19.6 | 24.16 | 18 inch emitter spacing |
| Soil Type (PSA) | Clay loam | Clay loam | Loam | Loam | 0.4 gal/hr rate |
| BD (g/cm3) | n/a | n/a | n/a | n/a | 6 rows onions / bed |
| FC | 36 | 36 | 27 | 27 | |
| PWP | 23 | 23 | 13.4 | 13.4 | |
| PAW (FC-PWP) | 13 | 13 | 13.6 | 13.6 | |

ADI exposure to media and other external groups (not using ADI funds):

Dr. Shad Nelson was interviewed on Channel 6- Morning Show, of Corpus Christi, TX on the goals and importance of water saving techniques used in irrigation of the Rio Grande Valley.

Traveled to Indianapolis, Indiana on November 12, to present poster on Agricultural Demonstration Initiative project at the International ASA-CSSA-SSSA Annual Conference.

Eddie Esquivel presented ADI poster (non-competition) at the University of Texas at Pan-Am in Edinburg, TX for the 61st Annual Rio Grande Valley Horticultural Society meeting.

Water Conservation Initiative Project for the Lower Rio Grande Valley of Texas.

Rammohon Uckoo, Ph.D. candidate, TAMU, won first place in poster competition with his poster on Effect of Compost Application in South Texas Grapefruit Production. The 61st Annual Rio Grande Valley Horticultural Society meeting.

Uckoo, R.M., S.D. Nelson, K.J. Shantidas, and J.M. Enciso. 2005 (published Oct 2006).

Irrigation and fertilizer efficiency in South Texas grapefruit production. Subtropical Plant Science. Journal of the Rio Grande Valley Horticultural Society. 57:23-28. This is a

publication originating from a water conservation project located at South Farm in Weslaco, TX comparing flood, drip and microjet spray on Rio Red grapefruit.

Total Funds Spent on ADI Project from Feb. '05 to May '07:

| Total funds spent on ADI project (Feb 2005-May 2007) | ADI Funds | | TAMUK Funds |
|---|---------------------|--|---------------------|
| <i>Wages</i> | \$92,406.46 | | \$74,254.36 |
| <i>Supplies/Equipment</i> | \$21,718.38 | | \$25,060.94 |
| <i>Travel Expenses</i> | \$6,002.18 | | \$19,770.77 |
| | | | |
| Total | \$120,127.02 | | \$119,086.07 |

This list does not include any funds donated by TAES- Dr. Juan Enciso such as labor, gas, supplies, travel, etc.

Budgetary Expenditures during Years 1 & 2 of ADI project for TAMUK:

| TAMUK Sub-contract Budget | Year 1 2/15/05-2/14/06 | Amendmen t # 1 2005 | Year 1 2/15/05-2/14/06 | Amendmen t # 2 2/15/06 | Years 1&2 2/15/05-5/31/07 | Years 1&2 2/15/05-5/31/07 |
|---------------------------|------------------------|-----------------------|------------------------|------------------------|---------------------------|---------------------------|
| | Total Original Amount | Total Amount Decrease | Total Adjusted Amount | Total Amount Increase | Total Adjusted Amount | Total Amount Spent |
| Salary & Fringe | 51,214.00 | 0 | 51,214.00 | 52,547.00 | 103,761.00 | 90,398.50 |
| Travel | 6,000.00 | 0 | 6,000.00 | 0 | 6,000.00 | 6000.00 |
| Operatio nal Supplies | 22,750.00 | -10,007.00 | 12,743.00 | 0 | 12,743.00 | 11,672.14 |
| Total | 79,964.00 | | 69,957 | | 122,504.00 | 102,070.64 |

Additional Matching Funds brought to ADI Projects during Year 2:

Other grant funds:

\$16,500. Rio Grande Basin Initiative, Task 4: “On-Farm Irrigation System Management”. Money pays for one ADI demonstration site and labor associated with this demonstration site located in Weslaco, TX.

Other donated sources:

Salaries for Xavier Périès, Juan Ramirez and Dr. Juan Enciso at Texas Agricultural Experiment Station, Weslaco, TX. These people are currently collecting data for this project without monetary reimbursement. Dollar amount unknown, but substantial. Dr. Kim Jones and Irama Wesselman from the Dept. of Environmental Engineering at TAMUK contributed their paid time to consult and analyze soil moisture data.

\$5,340. Mileage for Department of Agronomy & Resource Science truck donated and paid by departmental annual budget. With approximately 30 trips to the Lower Rio Grande Valley per year and approximately 400 miles per trip visiting ADI collaborators, this equates to approximately 12,0,000 miles driven during project Year 2 from Feb 2006 to Feb 2007. At 44.5 cents/mile this equals \$5,340.00 in gas and maintenance associated with the truck that is not assessed against the ADI budget.

Current Assessment Questions for ADI projects under TAMUK:

How is the data being collected and how is it being stored?

Data from soil moisture sensing equipment and rain gauges at the afore-mentioned sites are being handled by Dr. Nelson's group (Ram Uckoo, Eddie Esquivel) and Dr. Enciso's staff (Xavier Peires) working on this project: and. Dr. Nelson's group handles 6 locations, while Dr. Enciso's group handles 8 locations. The data is collected in the field, stored temporarily on a laptop computer or Personal Digital Assistant (PDA), and then transferred to another computer at the research station/lab in Kingsville or Weslaco.

How will the data be made available to other growers?

Data downloaded will be delivered to Harlingen Irrigation District and Tom McLemore to make the data available on the hidcc1.org website, where soil moisture monitoring and rainfall data will be collected for growers to see.

ADI Collaborators will provide us with harvest, fertility, and input data respective to their ADI demonstration site. This information will be made available on the hidcc1.org website.

What are the ultimate goals of data collection?

We anticipate correlating water use from various irrigation systems with current irrigation practices used by growers. Initially soil moisture monitoring with evaluate where and to what depth water is moving within the soil profile. Also, correlate ET demand and crop water use (where in the rooting zone is water being taken), so that in the near future we can grasp better how much of the soil profile needs to be recharged during each irrigation cycle under drip, microjet, furrow, and flood irrigation practices. This work will be examined in relationship to soil type and location within the Lower Rio Grande Valley (LRGV).

What is the plan for 2007?

Install water meters by late March, on Sharyland Orchards to utilize three different types of irrigation on one site; microjet, drip, and narrow bordered flood.

Collect basic bulk density figures for each collaborator cropping site for evaluation of water percolation.

Continue relationship with established collaborators and install purchased soil moisture monitoring equipment, rain gauges and most importantly focus on accurate water metering (supplying meters to collaborators, if needed).

Monitor soil quality parameters under low-water use irrigation systems over time. Such as, evaluation of soil salinity increases under drip or microjet irrigation vs. flood in the Lower Rio Grande Valley.

Establish the baseline irrigation needs for growers involved in demonstration sites, and evaluate water and irrigation use efficiency from these locations.

Increase Heriberto Esquivel to TAMUK ADI Project Manager to oversee graduate and undergraduate student laborers involved in project data collection and managing data collection with ADI collaborators/growers.

Harlingen Irrigation District Agricultural Water Conservation Demonstration Initiative HID, TAMUK, TCE Combined Demonstration Site Summaries For the 2006 Growing Season

Agriculture Water Conservation Demonstration Initiative



Harlingen Irrigation District CC 1



FARM Assistance

Helping Agriculture Make Informed Decisions



Table of Contents

| | |
|---|----|
| 1. Site summary introduction | 1 |
| 2. Site: #01A – 2005-06..... | 2 |
| 3. Site: #01A – 2006-07..... | 3 |
| 4. Site: #01B – 2005-06..... | 5 |
| 5. Site: #01B – 2006-07..... | 7 |
| 6. Site: #01C – 2005-06..... | 9 |
| 7. Site: #01C- 2006-07..... | 10 |
| 8. Site: # 01D – 2005-06..... | 12 |
| 9. Site: #01E – 2005-06..... | 13 |
| 10. Site: # 02A – 2006-07..... | 15 |
| 11. Site: # 02B – 2006-07..... | 16 |
| 13. Site: # 03A – 2006-07..... | 18 |
| 14. Site: # 04A – 2006-07..... | 19 |
| 15. Site: # 04B – 2006-07..... | 20 |
| 16. Site: # 05A – 2006-07..... | 21 |
| 17. Site: #06A - 2006-07 | 22 |
| 18. Site: #06B – 2006-07..... | 23 |
| 19. Site #21A - 2006..... | 24 |
| 20. Site #21B -2006..... | 26 |
| 21. Site #:22 - 2006..... | 28 |
| 22. Site #23 – 2005-06..... | 30 |
| 23. Site #:24 – 2005-06..... | 32 |
| 24. Site #:25 – 2005-06..... | 34 |
| 25. Site #:26 – 2005-06..... | 36 |
| 26. Site #:27 – 2005-06 | 38 |
| 27. Site #28A – 2005-06..... | 39 |
| 28. Site #:28B -2005-06..... | 41 |
| 29. Site #:28C – 2005-06..... | 43 |
| 30. Site #:28D – 2005-06; 2006-07 | 45 |
| 31. Site #:29 - 2006..... | 47 |
| 32. Site # 41, Field 41A and 41B Spring 2006..... | 49 |
| 33. Site # 42, Field 42A Spring 2006 | 52 |
| 34. Site # 42, Field 42B Spring 2006 | 56 |
| 35. Site # 43, field 43A and 43B Spring 2006..... | 60 |
| 36. Site # 44, field 44A Spring 2006..... | 64 |
| 37. Site # 45, field 45A 2006..... | 66 |
| 38. Site# 47, field 47A and 47B Spring 2006..... | 70 |

1. Site Summary Introduction

The following pages contain summaries of the demonstration sites maintained by all entities involved in the Agricultural Water Conservation Demonstration Initiative. Each site is designated by a site number, these site designations were developed to maintain the anonymity of the producers involved in the program. The first digit is the entity responsible for gathering data from the site, the second digit is the producer, and the third digit is a letter designating the field within the site. Site numbers beginning with "0" or "1" are maintained by Texas A&M University-Kingsville under the direction of Dr. Shad Nelson. Site numbers beginning with "2" or "3" are maintained by Texas A&M Extension Center under the direction of Dr. Juan Enciso. The sites beginning with "4" or "5" are maintained by Harlingen Irrigation District under the direction of Danny Allen. The economic summaries are provided by Texas A&M Extension FARM Assistance under the direction of Dr. Steven Klose and Mac Young. The sites numbers funded primarily from ADI funds are TAMU-Kingsville sites 01 thru 05 and Harlingen Irrigation District sites 41-45, and 47. All other site numbers 06, 07, 21 thru 29 are primarily funded by the Rio Grande Basin Initiative, TAES, TAMU-Kingsville Citrus Center, USDA-CSREES, or other funding sources.

The demonstration sites under the direction of Dr. Juan Enciso are funded through the Rio Grande Basin Initiative (RGBI). The ADI project has been able to establish a cooperative agreement with Dr. Enciso to provide RGBI site data at no cost to the ADI project. Dr. Enciso has played a vital role in the water management workshops and technical advice for the ADI demonstration sites.

2. Site: #01A – 2005-06

Site Description:

Acres: 73.0

Soil type: clay loam 0-6 inches, sandy clay loam 6-36 inches

Crop variety: Rio Red grapefruit

Harvest season: May 05-Apr 06

Irrigation district: None-Class B water owner



Irrigation system:

Narrow bordered flood, polypipe

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: 1100 lbs/A 12-24-12 split application 2 times per year

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes,

Probes set at 6", 12", and 24" depths; ECRN-50 Rain gauge. Turbine-type flow meter

Irrigation schedule and amounts:

Total irrigation: **2.89 ac-ft/ac** or **34.7 ac-in/ac** (approximation)

Total rainfall: 16.6 inches

Total water input: 51.36 inches/acre (approximation)

Irrigation method:

Farmer reforms raised berms between rows after each harvest. These berms aid in channeling water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus. Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Water metered on site using a 10 inch water meter and cross checked against water meter located at uplift pump station.

Observations made during the crop season:

Initial year of working with this grower starting accurate metering in November 2005, so early irrigation data prior to this time during this harvest season is an approximation.

Crop harvested later in season than desired by grower, April 2006.

Yield:

Total: 1305.2 tons or 17.9 tons/Ac; 69% fresh pack and 31% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): **8.96 lbs/inch per tree** applied by irrigation

Water use efficiency (WUE): **6.18 lbs/inch per tree** (irrigation + rainfall)

3. Site: #01A – 2006-07

Site Description:

Acres: 73.0

Soil type: clay loam 0-6 inches, sandy clay loam 6-36 inches

Crop variety: Rio Red grapefruit

Harvest season: May 06-May 07

Irrigation district: None-Class B water owner



Irrigation system:

Narrow bordered flood, poly-pipe

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: 600 lbs/A 12-24-12, late April '06; 500 lbs/A 12-24-12, early Dec '06;

10 gal/A 20-0-0-40 late July and early Sept.'06; 8 gal/A 20-0-0-40 early Nov. 2006

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; ECRN-50 Rain gauge. 10 inch Turbine-type flow meter

Irrigation schedule and amounts:

Total irrigation: 7 irrigation events

Total rainfall: 40.05 inches

Total water input:

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using raised berms in between rows (Grapefruit). Farmer reforms raised berms after each harvest in order to channel water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus.

Observations made during the crop season:

Low rainfall throughout the summer months, with a large portion of annual rainfall coming in the month of September. The heavy rains during September (11.2 inches) may have affected sugar composition of Rio Red grapefruit. Fruit harvested in May 2007.

Yield:

Total: ? tons or ? tons/Ac; ?% fresh pack and ?% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently Lacking final irrigation and May harvest '07 data

Economic Summary: Demonstration Site 1A

The Demonstration Site 01A analysis consists of a 10-year financial outlook (2006-2015) for the 73 acres of Rio Red grapefruit under narrow border flood irrigation. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$200/ton. 2006 producer costs and overhead charges are producer estimated rates.

Total cash receipts average \$3,606/acre over the 10-year period and cash costs average \$1,260/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$2,346/acre due largely to the price being held at a constant \$200/ton. The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$274/acre to \$4,849/acre.

4. Site: #01B – 2005-06

Site Description:

Acres: 15.0

Soil type: clay loam 0-18 inches, loam 18-36 inches

Crop variety: Valencia oranges

Harvest season: May 05-Apr 06

Irrigation district: None-Class B water owner



Irrigation system:

Narrow border flood, polypipe

Irrigation method: Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using berms in between rows (Valencia).

Field characteristics: 15' x 23' spacing (124 trees/Acre)

Fertilizer applied: 500 lbs/A 12-24-12 Early May '06; then several 5 gal/A applications of 20-0-0-40 throughout growing season (May, June, July 2006) and 7 gal/A N32 (Nov 2006)

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; and ECRN-50 Rain gauge located on adjacent Site #01C.

Turbine-type flow meter

Irrigation schedule and amounts:

Total irrigation: **1.91 ac-ft/ac** or **22.9 ac-in/ac** in 7 irrigation events (estimated)

Total rainfall: 16.6 inches

Total water input: 39.5 inches/acre (estimated)

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using raised berms in between rows (Oranges). Farmer reforms raised berms after each harvest in order to channel water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus.

Observations made during the crop season:

Valencia oranges are located in same irrigation block as Rio Red grapefruit site #01C with similar soil characteristics. Citrus was harvested April 2006.

Yield:

Total: 115.0 tons or 7.7 tons/Ac

Water use summary:

Irrigation use efficiency (IUE): **5.41 lbs/inch per tree** applied by irrigation

Water use efficiency (WUE): **3.13 lbs/inch per tree** (irrigation + rainfall)

5. Site: #01B – 2006-07**Site Description:**

Acres: 15.0

Soil type: clay loam 0-18 inches, loam 18-36 inches

Crop variety: Valencia oranges

Harvest season: May 06-May 07

Irrigation district: None-Class B water owner

**Irrigation system:**

Narrow border flood, polypipe

Irrigation method: Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using berms in between rows (Valencia).

Field characteristics: 15' x 23' spacing (124 trees/Acre)

Fertilizer applied: 500 lbs/A 12-24-12 Early May '06; then several 5 gal/A applications of 20-0-0-40 throughout growing season (May, June, July 2006) and 7 gal/A N32 (Nov 2006)

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; and ECRN-50 Rain gauge located on adjacent Site #01C.

Turbine-type flow meter

Irrigation schedule and amounts:

Total irrigation: 7 irrigation events

Total rainfall: 40.05 inches

Total water input: Unknown

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using raised berms in between rows (Oranges). Farmer reforms raised berms after each harvest in order to channel water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus.

Observations made during the crop season:

Low rainfall throughout the summer months, with over 50% of annual rainfall coming in the month of September. The heavy rains during September (11.2 inches) may have affected sugar composition of Rio Red grapefruit.

Yield:

Total: ? tons or ? tons/Ac; ?% fresh pack and ?% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

Economic Summary: Demonstration Site 01B

The Demonstration Site 1B analysis consists of a 10-year financial outlook (2006-2015) for the 15 acres of Valencia oranges under narrow border flood irrigation. The orchard was assumed to be five years old. The Valencia orange price is held constant at \$150/ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average \$2,103/acre over the 10-year period and cash costs average \$1,199/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$904/acre due largely to the price being held at a constant \$150/ton and increasing yields through 2009 as trees mature. The risk associated with prices and yields suggests a 17.3% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$733/acre to \$3,000/acre. Reflecting the potential of negative NCFI, the probability of carryover debt is 22% in 2007 and then declines to 2% or less by 2013.

6. Site: #01C – 2005-06

Site Description:

Acres: 85.0

Soil type: clay loam 0-18 inches, loam 18-36 inches

Crop variety: Rio Red grapefruit

Harvest season: May 05-Apr 06

Irrigation district: None-Class B water rights owner

Irrigation system:

Narrow bordered flood, polypipe

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: 500 lbs/A 12-24-12 Early May '06

and several applications of 20-0-0-40 5 gal/A

throughout growing season

Sensor information: Soil moisture: Not measured within this grove, but located on adjacent Site #01C are Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; and ECRN-50 Rain gauge.

Turbine-type flow meter



Irrigation schedule and amounts:

Total irrigation: **1.91 ac-ft/ac** or **22.9 ac-in/ac** in 7 irrigation events (estimated)

Total rainfall: 16.6 inches

Total water input: 39.5 inches/acre (estimated)

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using raised berms in between rows (Grapefruit). Farmer reforms raised berms after each harvest in order to channel water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus.

Observations made during the crop season:

Drought conditions throughout the summer months. Rainy season starting in September 2006.

Yield:

Total: 1460.1 tons or 17.2 tons/Ac; 69% fresh pack and 31% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): **13.1 lbs/inch per tree** applied by irrigation

Water use efficiency (WUE): **7.6 lbs/inch per tree** (irrigation + rainfall)

7. Site: #01C- 2006-07**Site Description:**

Acres: 85.0

Soil type: clay loam 0-18 inches, loam 18-36 inches

Crop variety: Rio Red grapefruit

Harvest season: May 06-May 07

Irrigation district: None-Class B water owner

**Irrigation system:**

Narrow bordered flood, polypipe

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: 500 lbs/A 12-24-12 Early May '06; then several applications of 20-0-0-40 5 gal/A throughout growing season (May, June, July 2006) and 7 gal/A N32 (Nov 2006)

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6", 12", and 24" depths; and ECRN-50 Rain gauge located on adjacent Site #01C.

Turbine-type flow meter

Irrigation schedule and amounts:

Total irrigation: 7 irrigation events

Total rainfall: 40.05 inches

Total water input: ? inches/acre

Irrigation method:

Farmer uses 12" concrete outlet valve and attaches turbine meter to valve and poly-pipe. Farmer waters only directly under the canopy (root zone) by using raised berms in between rows (Grapefruit). Farmer reforms raised berms after each harvest in order to channel water at a faster rate to the end of the bed as a potential water conserving irrigation method for flood irrigating mature citrus.

Observations made during the crop season:

Drought conditions throughout the summer months. Rainy season starting in September 2006.

Yield:

Total: ? tons or ? tons/Ac; ?% fresh pack and ?% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

Economic Summary: Demonstration Site 1C

The Demonstration Site 1C analysis consists of a 10-year financial outlook (2006-2015) for the 85 acres of Rio Red grapefruit production under narrow border flood irrigation. The orchard was assumed to be 5 years old. The Rio Red grapefruit price is held constant at \$200/ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average \$4,426/acre over the 10-year period and cash costs average \$1,204/acre, including \$100/acre irrigation costs. Net cash farm income (NCFI) averages \$3,222/acre due largely to the price being held at a constant \$200/ton and increasing yields from maturing trees. The risks associated with prices and yields suggest a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$388/acre to \$6,600/acre.

8. Site: # 01D – 2005-06**Site Description:**

Acres: 12.0 (6 ac red, 6 ac white)

Soil characteristics: Rio Grande silt loam

Crop variety: White/Red Onion

Harvest season: Oct 05-Mar 06

Irrigation district: None-Class B water owner

**Irrigation system:**

Sub-surface drip,

Field characteristics: Onions planted mid Oct '05, harvested mid Mar '06

48 inch beds, 80 inch center-to-center;

6 onion lines per bed

Fertilizer applied: unknown

No soil moisture sensors installed in this site; sensors installed at demo site #01E on yellow onions grown during same growing season.

Irrigation schedule and amounts:

Total irrigation: **1.12 ac-ft/ac** or **13.4 ac-in/ac** in 12 irrigation events

Total rainfall: 3.3 inches

Total water input: 16.70 inches/acre

Irrigation method:

Drip tape buried center of bed, 6 to 8 inches deep, with 18 inch emitter spacing at 0.4 gpm. Irrigation scheduling was not based on soil moisture monitoring but by grower experience. Irrigated using a portable sand filter/ pump combination and metered each time.

Observations made during the crop season:

Information on these onions was provided at the end of the season. This was not a designated "demo site", but the yield and irrigation data were collected, thus we have presented them here in case future years include red and white onions for comparisons.

Yield:

Total: 3102 50-lbs bags or 517 bags/ac red onions; 5153 50-lbs bags or 859 bags/ac white onions

Water use summary:

Irrigation use efficiency (IUE): **1,925 (red), 3,198 (white) lbs/inch** applied by irrigation

Water use efficiency (WUE): **1,548 (red), 2,572 (white) lbs/inch** (irrigation + rainfall)

9. Site: #01E – 2005-06

Site Description:

Acres: 52.0

Soil characteristics: clay loam 0-18 in, loam 18-36 inches

Crop variety: Yellow Onion, variety: Cougar

Harvest season: Oct 05-Mar 06

Irrigation district: None-Class B water owner

Irrigation system:

Sub-surface drip, 18 emitter spacing at 0.4 gpm, single line

Field characteristics: Onions planted mid Oct '05, harvested mid Mar '06

48 inch beds, 80 inch center-to-center

6 onion lines per bed

Fertilizer applied: unknown

Soil moisture monitoring: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6" off-center, 18" off-center, 6" center, and 30" center depths; ECRN-50 Rain gauge.

Irrigation schedule and amounts:

Total irrigation: **1.12 ac-ft/ac** or **13.41 ac-in/ac** in 13 irrigation events

Total rainfall: 3.3 inches

Total water input: 16.68 inches/ac

Irrigation method:

Drip tape buried center of bed, 6 to 8 inches deep, with 18 inch emitter spacing at 0.4 gpm. Irrigation scheduling was not based on soil moisture monitoring but by grower experience. Irrigated using a portable sand filter/ pump combination and metered each time.

Observations made during the crop season:

Soil moisture sensors were in place 3 to 4 weeks after planting and were removed prior to harvest. Datalogger and sensors were placed in near corner of the field where the portable pump was used on the farm to irrigate the field. The portable pump often leaked and flooded the moisture sensors so irrigations scheduling was not achieved using soil moisture sensors for this crop. Equipment malfunction of the data logger caused loss of data during the month of February.

Yield:

Total: 33,261 50-lbs bags or 640 bags/ac (32,000 lbs/ac) yellow onions

Water use summary:

Irrigation use efficiency (IUE): **2,386 lbs/ac-inch** applied by irrigation



Water use efficiency (WUE): **1,918 lbs/ac-inch** (irrigation + rainfall)

Economic Summary: Demonstration Site 1E

The Demonstration Site 1C analysis consists of a 10-year financial outlook (2006-2015) for the 52 acres of yellow onions production under 1-line drip irrigation. The onions were planted on 80-inch beds. The yellow onions cash receipts were calculated on a \$1,150/acre basis and held constant during the 10-year projection. 2006 costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a 1-line drip irrigation system at a cost of \$1,550 per acre, including projected drip tape replacement. The 1-line drip system expense is evenly distributed (\$155/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,150/acre over the 10-year period and cash costs average \$1,047/acre, including \$90/acre variable irrigation costs. Net cash farm income (NCFI) averages \$103/acre due largely to gross receipts per acre being held at a constant \$1,150 per acre. The risk associated with prices and yields suggests a 29.1% chance of negative NCFI. In a normal production year, NCFI could range as much as -\$385/acre to \$519/acre.

10. Site: # 02A – 2006-07**Site Description:**

Acres: 14.0

Soil characteristics: sandy clay loam 0-24 inches, sandy clay 24-36 inches

Crop variety: Henderson grapefruit

Harvest season: Apr 06-May '07

Irrigation district: United

**Irrigation system:**

Narrow bordered flood

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Sensor information: Soil moisture: Decagon data logger EM-50, ECHO-10 probes,

Probes set at 6, 12, 24 and 36 inch depths; ECRN-50 Rain gauge.

Water meter: installed at end of season, March 2007.

Irrigation schedule and amounts:

Total irrigation:

Total rainfall: 26.1 inches (estimated from McAllen weather station, rain gauge on-site bad)

Total water input:

Irrigation method:

Watered every 4 to 5 weeks during the summer months; approx. 240 gal/week per tree.

Farmer preforms raised berms between rows to channel water at a faster rate to the end of the bed. Farmer uses 12" concrete outlet valve and we installed a 10-inch pipe with Siemens Transit-time meter in March 2007.

Observations made during the crop season:

Initial year of working with this grower; no accurate water metering occurred from this site during this harvest season, therefore water application is an approximation. Crop harvested later in season, May 2007.

Yield:

Previous harvest seasons: 355 tons (25.4 tons/ac) 2004-2005; 200 tons (14.3 tons/ac) 2005-2006

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

11. Site: # 02B – 2006-07

Site Description:

Acres: 5.0

Soil characteristics: sandy clay loam 0-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Apr 06-May '07

Irrigation district: United

Irrigation system:

Microjet spray

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Soil moisture sensor monitoring: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6, 12, 24 and 36 inch depths; ECRN-50 Rain gauge.

Water meter: 2 inch turbine meter installed at end of season, March 2007.

Irrigation schedule and amounts:

Total irrigation: (approximation)

Total rainfall: 26.1 inches (estimated from McAllen weather station, rain gauge on-site bad)

Total water input: (approximation)

Irrigation method:

No current water usage numbers at this time. Watered 48 hours/week during summer months; approximately 240 gal/week per tree. Water meter installation delayed on property site, ready for 2007-2008 harvest season.

Observations made during the crop season:

Initial year of working with this grower starting with no accurate metering in 2006-07 growing season, so early irrigation data prior to this time during this harvest season is an approximation. Crop harvested later in season, May 2007. Rio Red grapefruit grown on Carrizo, Sour orange and Swingle root stocks used on this plot.

Yield:

Previous harvest seasons: 56 tons (11.2 tons/ac) 2004-2005; 86 tons (17.2 tons/ac) 2005-2006

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data



12. Site: # 02C – 2006-07

Site Description:

Acres: 4.0

Soil characteristics: sandy clay loam 0-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Apr 06-May '07

Irrigation district: United

Irrigation system:

Drip Irrigation

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Soil moisture sensor monitoring: No data sensor equipment installed, waiting on new metering devices to arrive. WatchDog datalogger to be installed with WaterMark soil moisture sensors when water meter installed summer '07.

Irrigation schedule and amounts:

No current water usage numbers at this time.

Total irrigation: (approximation)

Total rainfall: 26.1 inches (estimated from McAllen weather station, rain gauge on-site bad)

Total water input: (approximation)

Irrigation method:

Single line Drip system

Site needs new drip equipment repair

Observations made during the crop season:

This site is newly established and not completely equipped. The site will be completely operational for the 2007 crop year. Recently installed 2 inch water meter in June '07 to determine water delivered to drip irrigated acreage.

Yield:

Previous harvest seasons: 56 tons (11.2 tons/ac) 2004-2005; 86 tons (17.2 tons/ac) 2005-2006

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data



13. Site: # 03A – 2006-07**Site Description:**

Acres: 41.3

Soil characteristics: sandy clay loam 0-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Apr 06-May '07

Irrigation district: Harlingen 1

Irrigation system:

Conventional Flood

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Soil moisture sensor monitoring: Decagon data logger EM-50, ECHO-10 probes, Probes set at 6, 12, 24 and 36 inch depths; ECRN-50 Rain gauge.

Water meter: None. Water meter will need to be installed at a high rise water release flow valve to measure all water going to field site. Anticipated installation by Aug '07.

**Irrigation schedule and amounts:**

No current water usage numbers at this time.

Total irrigation: (approximation)

Total rainfall: 24.9 inches (estimated from Harlingen weather station, rain gauge on-site bad)

Total water input: (approximation)

Irrigation method:

Conventional Flood

In process of obtaining current water usage numbers from irrigation district and grower.

Observations made during the crop season:

This site is set up with high mounted (30") freeze protection watering system. This system could be set up as drip or micro jet irrigation in the future.

Yield:

Previous harvest seasons: 283 tons (6.9 tons/ac) 2005-2006

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

14. Site: # 04A – 2006-07**Site Description:**

Acres: 86

Soil characteristics: sandy clay loam 0-24 inches, clay 24-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Apr 06-May '07

Irrigation district: Hidalgo 1

Irrigation system:

Drip Irrigation

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Soil moisture sensor monitoring: Decagon data logger EM-50, ECHO-10 probes at 6, 12 and 24 inches under center of tree canopy and within 6 inches of drip line, ECRN-50

Rain gauge.

Water meter: grower has own meters

Irrigation schedule and amounts:

No current water usage numbers at this time.

Total irrigation: (approximation)

Total rainfall: 16.4 inches (estimated from Edinburg weather station, rainguage data unreliable)

Total water input: (approximation)

Irrigation method:

Single line Drip system

Emmitter spacing with flow rate

Observations made during the crop season:

Minimal sheep nose effect on grapefruit was noticed on 2006 crop.

Sandy clay loam found to a depth of 24"; at 36" levels found clay soils.

Installed Watermark sensors at 6, 12, 24 inches deep under canopy and 12 inch deep at tree drip line with Watch Dog data logger for grower to use visual readings to aid in soil moisture indication.

Yield:

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data



15. Site: # 04B – 2006-07**Site Description:**

Acres: 30

Soil characteristics: clay loam 0-6 inches, clay 6 -36 inches

Crop variety: Rio Red grapefruit

Harvest season: Apr 06-May '07

Irrigation district: Hidalgo 1

Irrigation system:

Microjet spray

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: unknown

Soil moisture sensor monitoring: Decagon data logger EM-50, ECHO-10 probes at 6, 12 and 24 inches under center of tree canopy and within 6 inches of drip line, ECRN-50 Rain gauge.

Water meter: grower has own meters

**Irrigation schedule and amounts:**

No current water usage numbers at this time.

Total irrigation: (approximation)

Total rainfall: 16.4 inches (estimated from Edinburg weather station, rain gauge data unreliable)

Total water input: (approximation)

Irrigation method:

Microjet spray system. Single riser with 360 degree rotation spray emitter placed at the middle between trees to minimize spray on tree trunk.

Observations made during the crop season:

Minimal sheep nose effect on grapefruit was noticed on 2006-07 crop.

Clay loam found to a depth of 6"; clay soil found at lower levels

Grower requested installation of Watermark sensor 12 inch deep at tree drip line with grower to use visual readings to aid in soil moisture indication of wetting front.

Yield:

Total: ? tons or ? tons/Ac; ? % fresh pack and ? % juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch per tree applied by irrigation

Water use efficiency (WUE): ? lbs/inch per tree (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

16. Site: # 05A – 2006-07**Site Description:**

Acres: 22.0 (2.5 ac white; 19.5 ac yellow & red)

Soil characteristics: sandy clay loam 0-12 inches, clay loam 12-36 inches

Crop variety: White, Yellow, Red Onions

Harvest season: Oct 06-Mar 07

Irrigation district: Delta Lake

**Irrigation system:**

Sub-surface drip

Field characteristics: Onions planted mid Oct '06, harvested mid Mar '07

60 inch beds,

6 onion lines per bed, rows spaced 7 inches apart

Fertilizer applied: unknown

Soil moisture monitoring: Decagon data logger EM-50, ECHO-10 probes, Probes set at depths 6-, 12-, and 24-inch bed center, and 6- and 12-inches at edge of bed; WatchDog datalogger set up adjacent to field site with a Rain gauge.

Irrigation schedule and amounts:

Total irrigation: (data unavailable)

Total rainfall: 7.1 inches

Total water input: (data unavailable)

Irrigation method:

Drip tape buried center of bed, 4 to 6 inches deep, 7/8 inch tape at low flow rate of 0.24 gph.

Irrigation scheduling was not based on soil moisture monitoring but by grower experience.

Irrigated using a portable sand filter/ pump combination and metered each time.

Observations made during the crop season:

Information on these onions will be provided by grower when he has time to gather numbers together sent by packing house. Field slope ¼ inch.

Yield:

Total: ? 50-lbs bags or ? bags/ac white onions; ? 50-lbs bags or ? bags/ac yellow onions; ? 50-lbs bags or ? bags/ac red onions

Water use summary:

Irrigation use efficiency (IUE): ? lbs/inch applied by irrigation

Water use efficiency (WUE): ? lbs/inch (irrigation + rainfall)

Currently lacking all 06-07 irrigation and May '07 harvest data

17. Site: #06A - 2006-07**Site Description:**

Acres: 1.1 (½ drip, ½ microjet)

Soil characteristics: silty clay loam 0-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Jan 06-Mar '07

Irrigation district: Hidalgo Cameron 9

**Irrigation system:**

Microjet spray and drip irrigated

Field characteristics: 16' x 25' spacing (105 trees/Acre)

Fertilizer applied: 1 lb Nitrogen/tree/yr 21-0-0

Soil moisture sensor monitoring: Watch Dog data logger, Watermark soil moisture sensors, Sensors set at 6", 12", and 24" and 36" depths;

Rain gauge: WatchDog datalogger

Water meter: 1" turbine-type flow meter

Irrigation schedule and amounts:

Irrigation performed using WatchMark soil moisture sensor readings and try to match ETc

Total irrigation: Drip: **3.86 ac-ft/ac** or **27.2 ac-in/ac**; Spray: **4.91 ac-ft/ac** or **32.6 ac-in/ac**

Total rainfall: 19.4 inches

Total water input: Drip 46.61 inches/acre; Microjet spray 52.07 inches/ac

Irrigation method:

Single line Drip system

Observations made during the crop season:

Minimal sheep nose effect on grapefruit was noticed on 2006 crop.

Very clayey soil. Yields a little lower due to very heavy canopy pruning in Feb '05.

Some border row trees suffered from high incidence of phytophthora and dieback.

Yield:

Total: Drip 19.0 tons/Ac; 55% fresh pack and 45% juice marketable fruit

Total: Spray 20.0 tons/Ac; 54% fresh pack and 46% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): **Drip 11.7 and Spray 10.2 lbs/inch per tree**

Water use efficiency (WUE): **6.8 (Drip) & 6.4 (Spray) lbs/inch per tree (irrig.+ rain)**

18. Site: #06B – 2006-07**Site Description:**

Acres: 1.0 (flood)

Soil characteristics: silty clay loam 0-36 inches

Crop variety: Rio Red grapefruit

Harvest season: Jan 06-Mar '07

Irrigation district: Hidalgo Cameron 9

**Irrigation system:**

Flood, conventional

Field characteristics: 15' x 24' spacing (115 trees/Acre)

Fertilizer applied: 1 lb Nitrogen/tree/yr 21-0-0

Soil moisture sensor monitoring: Watch Dog data logger, Watermark soil moisture sensors, Sensors set at 6", 12", and 24" and 36" depths;

Rain gauge: WatchDog datalogger

Water meter: 10" turbine-type flow meter

Irrigation schedule and amounts:

Irrigation performed using grower experience and estimations from Etc, typically irrigated at every 4-5 week intervals depending upon rainfall amount

Total irrigation: **5.76 ac-ft/ac** or **66.0 ac-in/ac**

Total rainfall: 19.4 inches

Total water input: Flood 85.4 inches/ac

Irrigation method:

Traditional flood irrigation of field with 4 rows of citrus trees per field irrigated area

Observations made during the crop season:

High level of sheep nosing on grapefruit and large number of fruit in extra-large juice market class was noticed on 2006 crop.

Very clayey soil.

Pruning caused decline in yields during years 2005-2006.

Yield:

Total: Drip 19.0 tons/Ac; 55% fresh pack and 45% juice marketable fruit

Total: Spray 20.0 tons/Ac; 54% fresh pack and 46% juice marketable fruit

Water use summary:

Irrigation use efficiency (IUE): **Flood 6.0 lbs/inch per tree**

Water use efficiency (WUE): **Flood 4.6 lbs/inch per tree** (irrigation+ rain)

19. Site #21A - 2006

Site Description:

Acres: 3.5

Soil type: Sandy Loam (from 12 to 36-inch depth)

Crop Variety: Cotton FM 832 (P 02/02/06; H 08/04/06)

Irrigation system: furrow (by poly-pipe)

Field characteristics: 40-inch beds; 900 foot-long rows; population of 52,000 plants/acre

Fertilizer applied: total NPK 68-43-1 (side dressing)

type 20-10-0-4 (30gal/ac) & 4-29-2 (3 gal/ac)



Sensor and flow meter information:

Watermark and Echo-20 probes (12, 24 & 36-inch depth) connected to data loggers

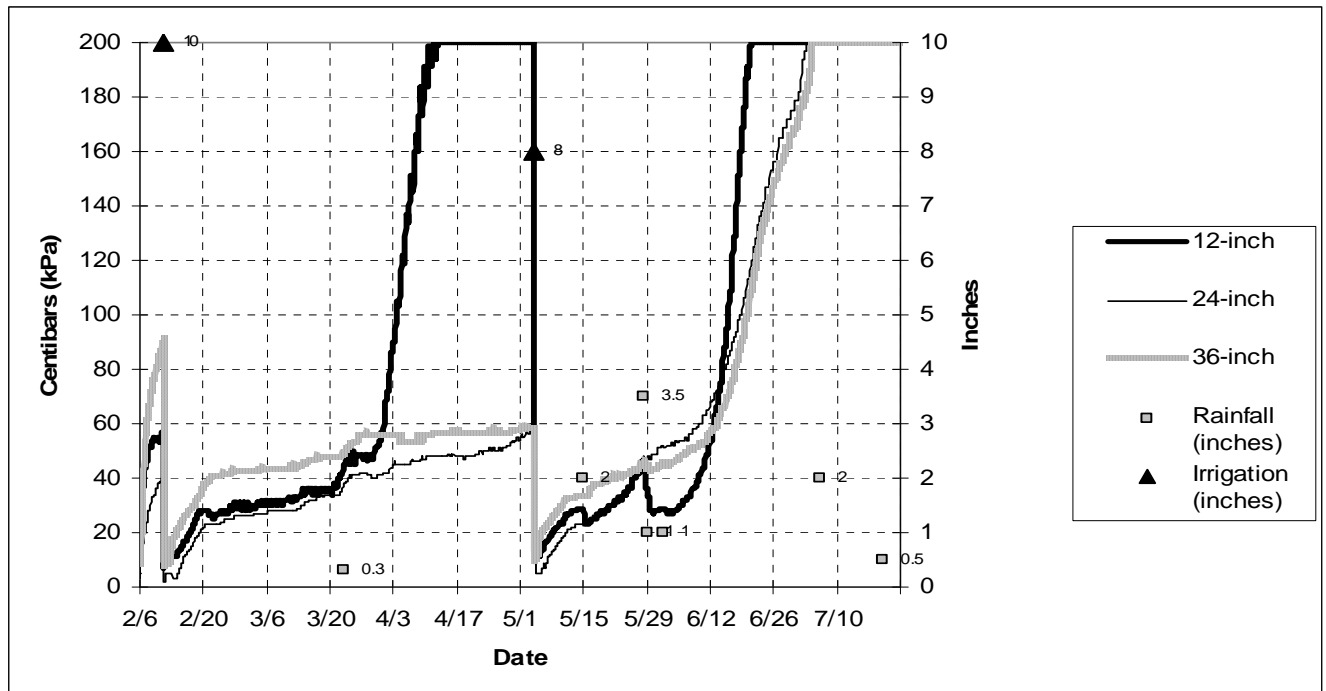
Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 18 inches/acre in 2 events (including 10 inches at pre-plant)

Total rainfall of 11.8 inches/acre

Total water input of 29.8 inches/acre



Irrigation method:

Heavy irrigation at planting to hydrate de dry profile; irrigation scheduling was not based on soil moisture; water was running until it reached the end of the furrows; water was provided by the district (pipeline)

Observations made during the crop season:

Cracking soil was giving inaccurate soil moisture readings at some point

Yield:

571 lbs/acre (1.2 bale/acre based on 471 lbs/bale)

Water use summary:

IUE: 31.7 lbs/inch of water applied by irrigation

WUE: 19.2 lbs/inch of water received (irrigation + rainfall)

20. Site #21B -2006

Site Description:

Acres: 100.0

Soil type: Sandy Loam (from 12 to 36-inch depth)

Crop Variety: Cotton FM 832 (P 02/02/06; H 08/04/06)

Irrigation system:

Furrow (by poly-pipe)

Field characteristics: 40-inch beds; 2,360 foot-long rows; population 52,000 plants/acre

Fertilizer applied: total NPK 68-43-1 (side dressing) type 20-10-0-4 (30gal/ac) & 4-29-2 (3 gal/ac)



Sensor and flow meter information:

Echo-10 probes (12, 24 & 36-inch depth) connected to data logger

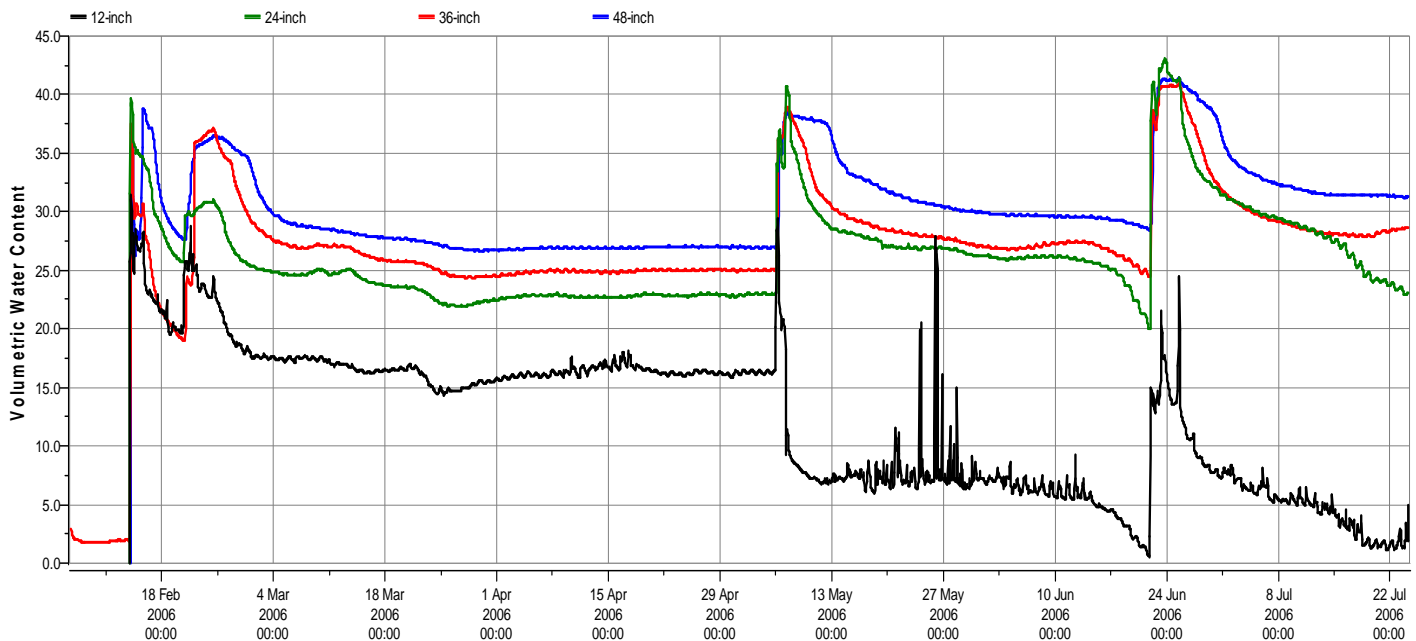
Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 22 inches/acre in 3 events (including 10 inches at pre-plant)

Total rainfall of 11.8 inches/acre

Total water input of 33.8 inches/acre



Irrigation method:

Heavy irrigation at planting to hydrate the dry profile; irrigation scheduling was not based on soil moisture; water was running until it reached the end of the furrows; water was provided by the district (pipeline)

Observations made during the crop season:

Due to the long length of rows, it appeared that maturity varied significantly from the beginning (most water received) to the end of the rows (least water received)

Yield:

820 lbs/acre (1.8 bale/acre based on 451 lbs/bale)

Water use summary:

IUE: 37.3 lbs/inch of water applied by irrigation

WUE: 24.3 lbs/inch of water received (irrigation + rainfall)

Site Information Form

21. Site #:22 - 2006

Site Description:

Acres: 3.0

Soil type: Loam (from 6 to 12-inch depth) and Silt Loam (18-inch depth)

Crop Variety: Honeydew Musk melon honey brews (P 02/13/06 and H 05/10 to 05/30/06)

Irrigation system: SDI

Field characteristics: 80-inch beds under black plastic mulch

Fertilizer applied: total NPK 153-98-21 (fertiligation)

type 4-29-2 (20gal/ac), N32 (20 gal/ac), 9-0-0-11 (40 gal/ac) and 12-12-6 (25 gal/ac)



Sensor and flow meter information:

Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data logger

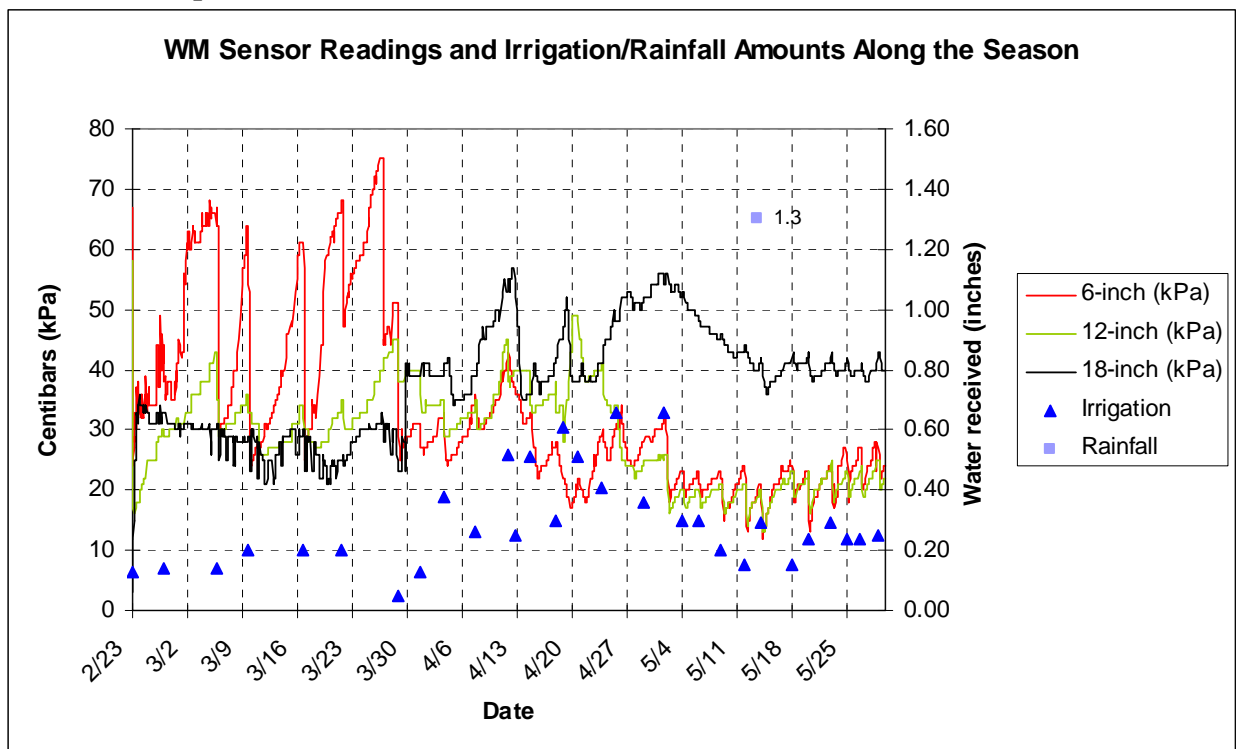
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 10 inches/acre

Total rainfall of 1.3 inch/acre

Total water input of 11.3 inches/acre



Irrigation method:

Irrigation scheduling was not based on soil moisture; each irrigation event was watering the 9-acre block (tomato, pepper, honeydew); water was pumped directly from the river (sand media filtration system)

Observations made during the crop season:

Logger wasn't working properly during the first month: moisture readings had to be estimated

Yield:

39,000 lbs/acre

Water use summary:

IUE: 3,939 lbs/inch of water applied by irrigation

WUE: 3,482 lbs/inch of water received (irrigation + rainfall)

22. Site #23 – 2005-06

Site Description:

Acres: 10.0

Soil type: Sandy Clay Loam (12 and 36-inch depth) and Sandy Clay (24-inch depth)

Crop Variety: Valencia Oranges (Planted 1999)

Irrigation system: Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 115 trees/acre, bare ground

Fertilizer applied: not known



Sensor and flow meter information:

Watermark (12, 24 & 36-inch depth) and irrigation sensors connected to data logger

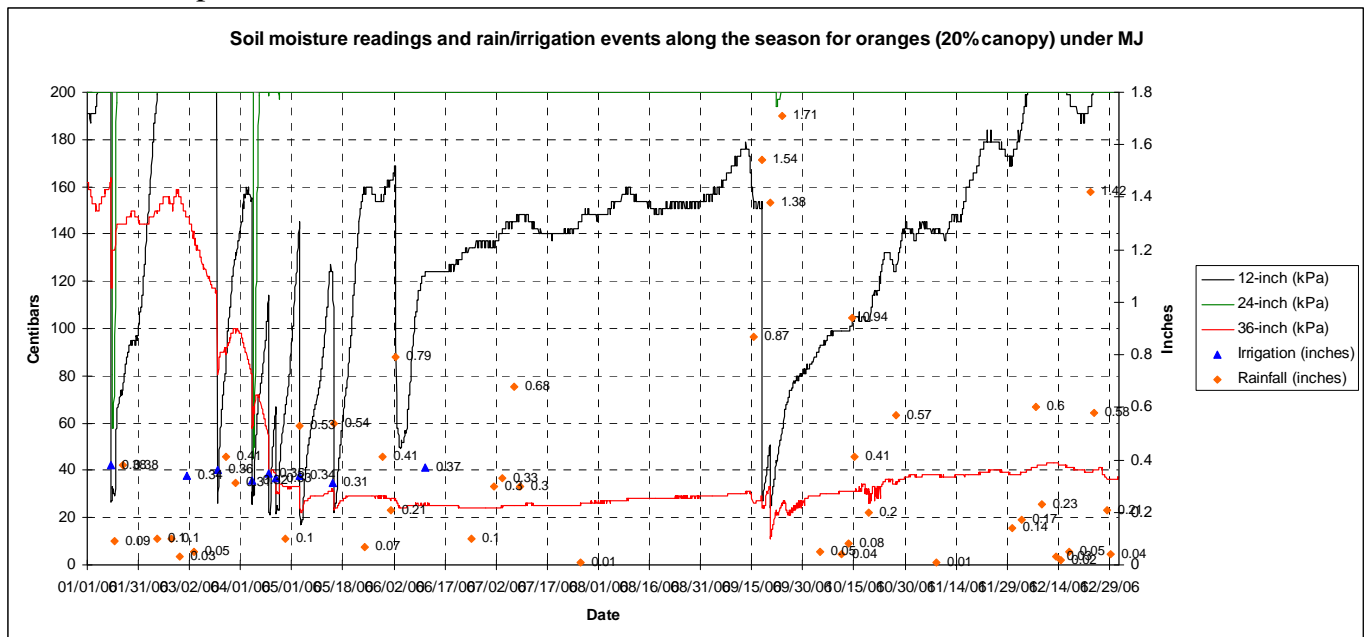
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 3.4 inches/acre

Total rainfall of 17.8 inch/acre

Total water input of 21.2 inches/acre



Observations made during the crop season:

No irrigation since June 2006; sensors replaced at 6, 12 and 24-inch depth in December 2006

Yield:

15,812 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 4,651 lbs/inch of water applied by irrigation

WUE: 746 lbs/inch of water received (irrigation + rainfall)

23. Site #:24 – 2005-06

Site Description:

Acres: 7.0
 Soil type: Sandy Clay Loam (up to 24-inch depth) and Clay Loam (below 30-inch depth)
 Crop Variety: Rio Red Grapefruits (Planted 1993)



Irrigation system:

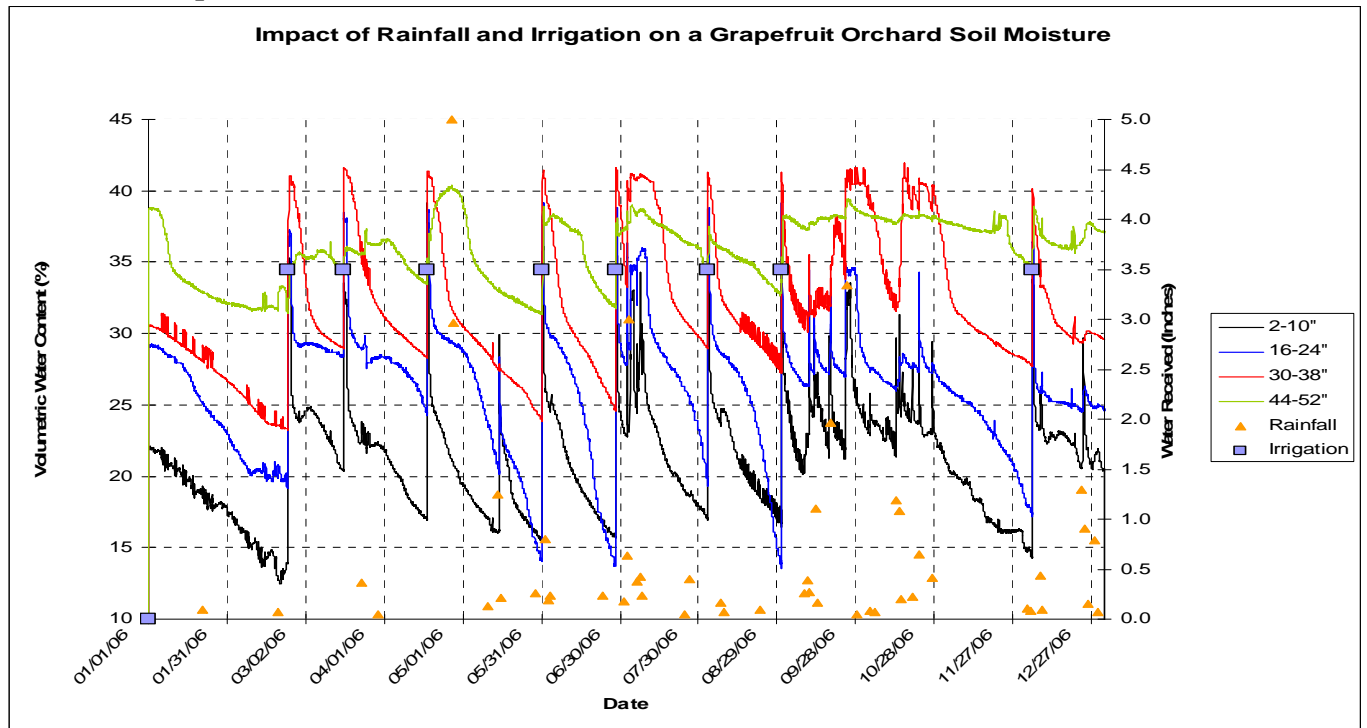
Flood
 Field characteristics: population of 140 trees/acre, laser leveled bare ground
 Fertilizer applied: 500 lbs/ac of ammonium sulfate at early bloom, and more (unknown)

Sensor and flow meter information:

Echo-20 probes (2-10, 16-24, 30-38 & 44-52-inch depth)
 Portable flow meter

Irrigation schedule and amounts:

Total irrigation of 31.5 inches/acre
 Total rainfall of 30.8 inch/acre
 Total water input of 62.3 inches/acre



Irrigation method:

There is a border every other row and each pan is irrigated by one alfa-alfa valve (connected to canal: water provided by the district) until water fills in at the opposite side. Since the grower has a capacity of two heads, he opens four valves at a time (four pans). The design of his system allows him to apply about 3.5 inch for each irrigation. Water advances on the laser leveled ground 100 feet within 20 minutes. Irrigation scheduling was not based on soil moisture.

Yield:

72,600 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 2,305 lbs/inch of water applied by irrigation

WUE: 1,165 lbs/inch of water received (irrigation + rainfall)

24. Site #:25 – 2005-06

Site Description:

Acres: 56.0

Soil type: Silt Clay (from 6 to 18-inch depth)

Crop Variety: Sweet Sunrise Onion (P 10/11/05 and 04/15/06)



Irrigation system:

SDI (ref. 508-12-450)

Field characteristics: 80-inch beds (4 lines/bed); population of 48,135 plants/acre

Fertilizer applied: total NPK 36-98-6 (fertigation) type 4-29-2 (30gal/ac) and N32 (20 gal/ac)

Sensor and flow meter information:

Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data loggers

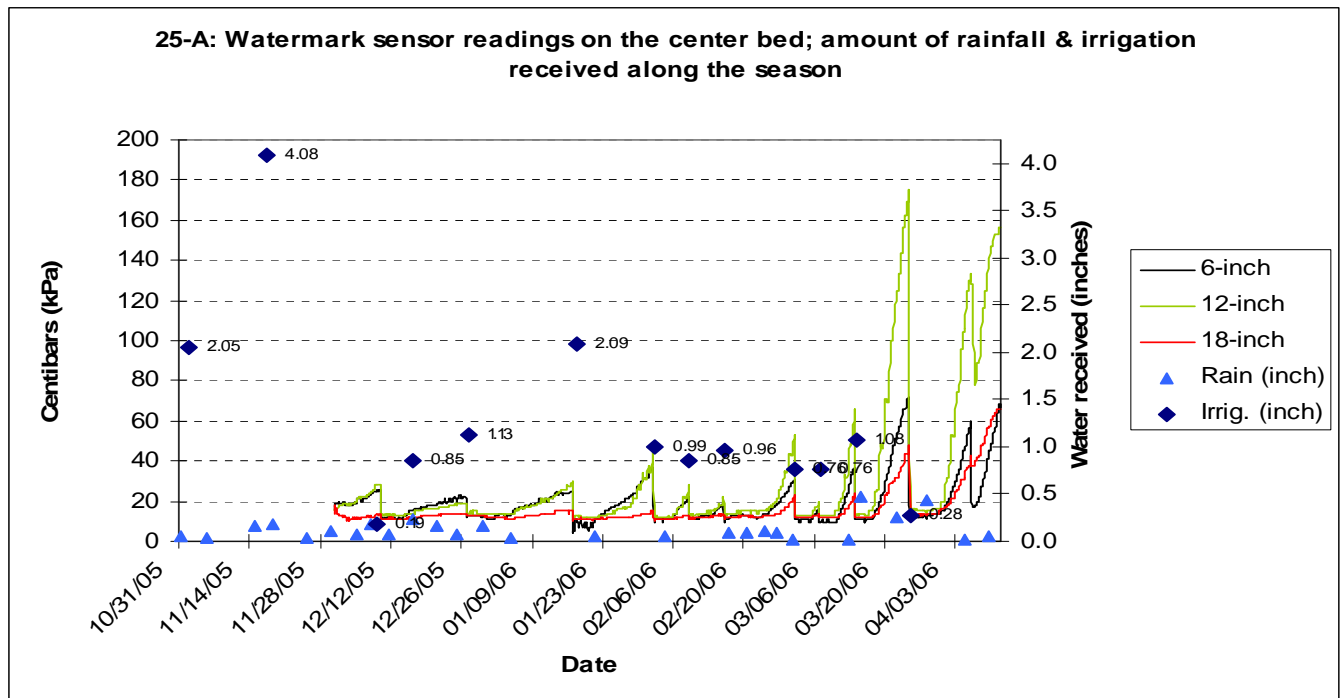
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 23.8 inches/acre

Total rainfall of 6.1 inches/acre (including 2.8 inches that occurred before planting)

Total water input of 29.9 inches/acre



Irrigation method:

Irrigation scheduling was not based on soil moisture; water was pumped directly from the river (sand media filtration system)

Observations made during the crop season:

Logger wasn't working properly during the first month: moisture readings had to be estimated

Yield:

37,100 lbs/acre

Water use summary:

IUE: 1,563 lbs/inch of water applied by irrigation

WUE: 1,372 lbs/inch of water received (irrigation + rainfall)

25. Site #:26 – 2005-06

Site Description:

Acres: 15.7

Soil type: Sandy Loam (from 6 to 12-inch depth) and Sandy Clay Loam (18-inch depth)

Crop Variety: Cougar Onion (P 10/13/05 and 03/21/06)

Irrigation system:

SDI (ref. 508-08-340)

Field characteristics: 40-inch beds (4 lines/bed); population of 81,900 plants/acre

Fertilizer applied: total NPK 175-217-182 (broadcast and fertigation)

type 7-34-7 (273 lbs/ac), 0-0-62 (191 lbs/ac), 9-0-0 (16 gal/ac), 5-26-3 (36 gal/ac), N32 (28 gal/ac) and 8-8-8 (20 gal/ac)



Sensor and flow meter information:

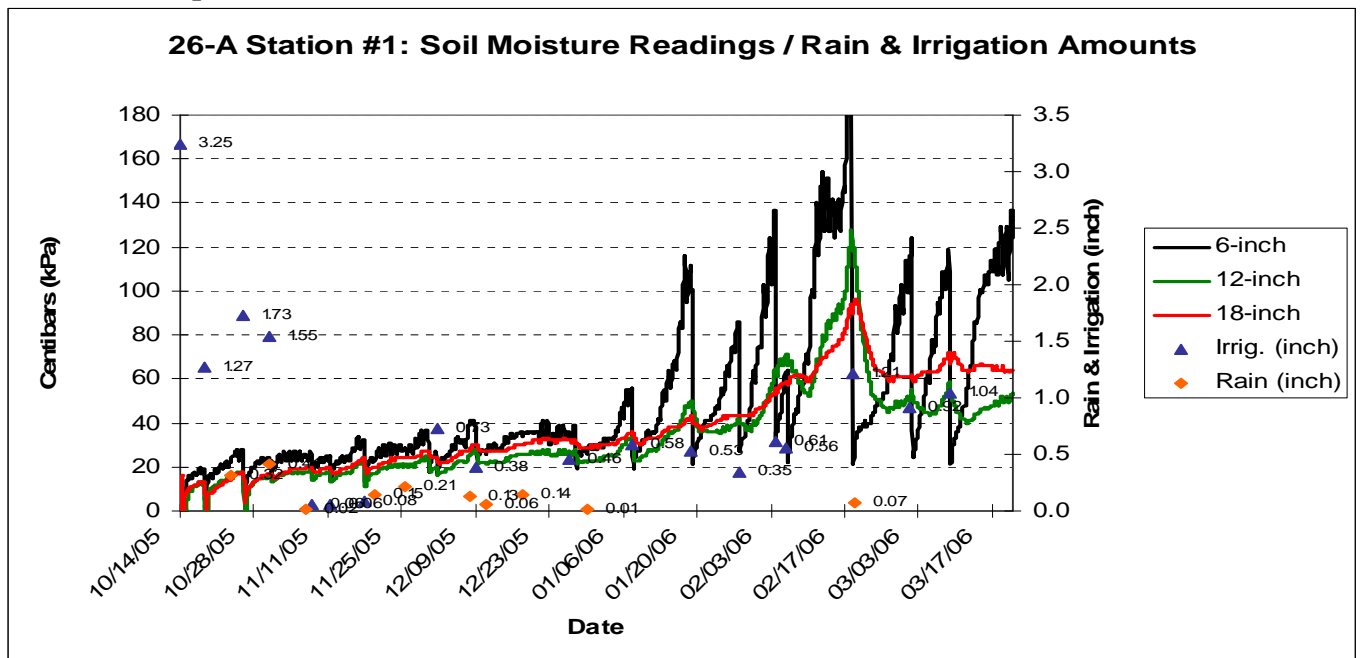
Watermark (6, 12 & 18-inch depth) and irrigation sensors connected to data loggers
Water meter installed on one drip line

Irrigation schedule and amounts:

Total irrigation of 15.3 inches/acre

Total rainfall of 1.5 inch/acre

Total water input of 16.8 inches/acre



Irrigation method:

Irrigation scheduling was not based on soil moisture; water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Yield:

48,336 lbs/acre

Water use summary:

IUE: 2,643 lbs/inch of water applied by irrigation

WUE: 1,902 lbs/inch of water received (irrigation + rainfall)

26. Site #:27 – 2005-06**Site Description:**

Acres: 0.65

Soil type: Sandy Clay Loam (8-inch depth)

Crop Variety: Cougar Onion (P 11/11/05 and 04/19/06)

**Irrigation system:**

SDI (ref. Typhoon 875-10mil-F; 12-inch dripper spacing)

Field characteristics: 40-inch beds (2 lines/bed); population of 81,000 plants/acre; experimental block design (6 treatments replicated 3 times)

Fertilizer applied: total NPK 90-0-0 (fertigation) type N32 (63 gal/ac. in three applications: Dec., Jan. & Mar.)

Sensor and flow meter information:

Watermark and Echo-10 sensors (8-inch depth) connected to data loggers or manual meters (daily readings)

Water meter installed on each treatment and replicate

Irrigation schedule and amounts:

Total irrigation of 9.1 in/ac. (20cb), 8.0 in/ac. (30cb), 3.6 in/ac. (50cb), 13.2 in/ac. (100% ET), 9.8 in/ac. (75% ET) and 6.6 in/ac. (50% ET)

Total rainfall of 2.0 inches/acre

Total water input variable according the treatments (add 2 inches for each irrigation amount)

Irrigation method:

Irrigation scheduling was based on Watermark sensor readings (triggered at 20, 30 and 50cb) and evapotranspiration (triggered at 50, 75 and 100% ET)

Yield:

16,400 lb/ac. (20cb); 16,800 lb/ac. (30cb); 10,300 lb/ac. (50cb); 16,100 lb/ac. (100% ET), 12,700 lb/ac. (75% ET) and 13,000 lb/ac. (50% ET)

Water use summary:

IUE (lbs/inch of water applied by irrigation): 1,810 (20cb); 2,120 (30cb); 2,870 (50cb); 1,230 (100% ET); 1,300 (75% ET) and 1,960 (50%)

WUE (lbs/inch of water received (irrigation + rainfall)): 1,480 (20cb); 1,680 (30cb); 1,830 (50cb); 1,060 (100% ET); 1,070 (75% ET) and 1,500 (50% ET)

27. Site #28A – 2005-06**Site Description:**

Acres: 8.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Valencia Oranges (Planted 2003)

Irrigation system:

Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 115 trees/acre; bare ground

Fertilizer applied: unknown

**Sensor and flow meter information:**

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger

Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 9.6 inches/acre

Total rainfall of 31.4 inch/acre

Total water input of 41.0 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.5 inch/acre was applied each time (total of 19 applications); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors replaced at 6, 12 and 24-inch depth in December 2006

Yield:

First harvest of 1,100 lbs/acre (for season 2005-2006)

Water use summary:

IUE: 115 lbs/inch of water applied by irrigation

WUE: 27 lbs/inch of water received (irrigation + rainfall)

Economic Summary: Demonstration Site 28A

The Demonstration Site 28A analysis consists of a 10-year financial outlook (2006-2015) for the 8 acres of Valencia oranges under microjet spray irrigation. The orchard trees were assumed to be 3 years old. The Valencia orange price is held constant at \$140/ton. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,935/acre over the 10-year period and cash costs average \$1,125/acre, including \$55/acre irrigation costs in 2006. Net cash farm income (NCFI) is negative in 2006-2008 reflecting lower levels of production from immature trees. It then increases from \$360/acre in 2009 to about \$2,000/acre in 2015. The risk associated with prices and yields suggests a minimal chance of negative NCFI after 2011 when the trees reach maturity. In a normal production year and mature trees (2011-2015), NCFI could range as much as \$438/acre to \$4,250/acre. Due to negative NCFI, the probability of carryover debt is 99% or greater during 2007-2008 and then declines to 1% or less in 2013 as the trees reach maturity and annual production increases.

28. Site #:28B -2005-06

Site Description:

Acres: 8.0
 Soil type: Sandy Loam (up to 30-inch depth)
 Crop Variety: Rio Red Grapefruits (Planted 1992)



Irrigation system:

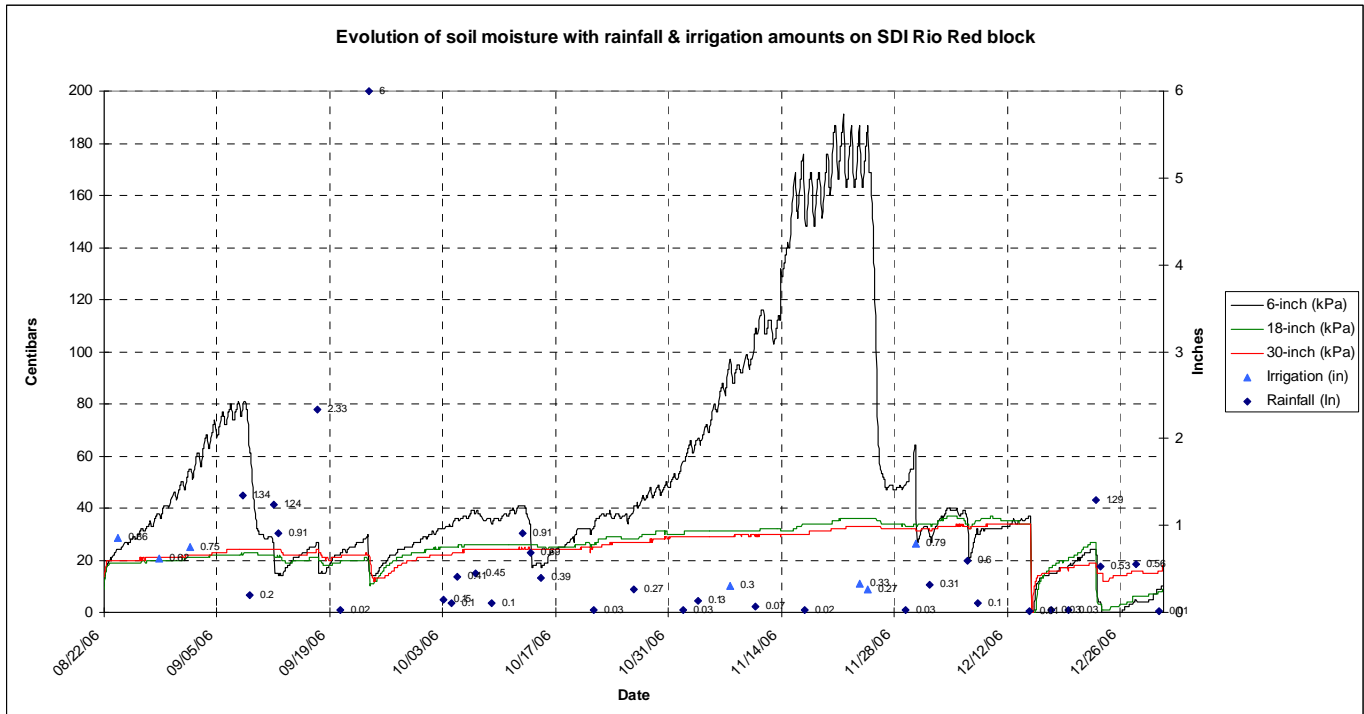
Flood converted to drip in August 2006 (surface double line 30-inch emitter)
 Field characteristics: population of 116 trees/acre; bare ground
 Fertilizer applied: total NPK (fertigation) type 7-21-7 (80 gal), 28-0-0 (80 gal) and 0-0-16 (150 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger
 Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 4.3 inches/acre (drip since August 2006)
 Total rainfall of 31.4 inch/acre (year 2006)
 Total water input of 35.7 inches/acre



Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.6 inch/acre was applied each time (total of 7 applications since August 2006); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Monitoring started in August 2006 and sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

43,500 lbs/acre (for season 2005-2006)

Water use summary:

IUE (lbs/inch of water applied by irrigation): N/A since change of irrigation method during the season 2006

WUE (lbs/inch of water received (irrigation + rainfall)): N/A since change of irrigation method during the season 2006

29. Site #:28C – 2005-06**Site Description:**

Acres: 8.0

Soil type: Sandy Loam (up to 30-inch depth)

Crop Variety: Rio Red Grapefruits (Planted 1992)

Irrigation system:

Micro-Jets (1 sprinkler/tree)

Field characteristics: population of 116 trees/acre;
bare ground

Fertilizer applied: total NPK (fertigation) type 7-21-7
(80 gal), 28-0-0 (80 gal) and 0-0-16 (150 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger
Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 31.3 inches/acre (including 6 inches by flood)

Total rainfall of 31.4 inch/acre

Total water input of 62.7 inches/acre

Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.8 inch/acre was applied each time by Micro-Jet (total of 33 applications); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

61,000 lbs/acre (for season 2005-2006)

Economic summary:

IUE: 1,949 lbs/inch of water applied by irrigation

WUE: 973 lbs/inch of water received (irrigation + rainfall)

Economic Summary: Demonstration Site 28C

The Demonstration Site 28C analysis consists of a 10-year financial outlook (2006-2015) for the 8 acres of Rio Red grapefruit under microjet spray irrigation. The orchard was assumed to have mature trees. The Rio Red grapefruit price is held constant at \$150/ton. 2006 production costs and overhead charges are producer estimated rates.



The analysis also includes the purchase and use of a microjet spray system at a cost of \$1,000 per acre. The microjet spray system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$3,296/acre over the 10-year period and cash costs average \$1,173/acre, including \$110/acre variable irrigation costs. Net cash farm income (NCFI) averages \$2,123/acre due largely to the price being held at a constant \$150/ton. The risks associated with prices and yields suggest a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$750/acre to \$4,375/acre.

30. Site #:28D – 2005-06; 2006-07

Site Description:

Acres: 7.0
 Soil type: Sandy Loam (up to 30-inch depth)
 Crop Variety: Marrs and Navel (Planted 1991)



Irrigation system:

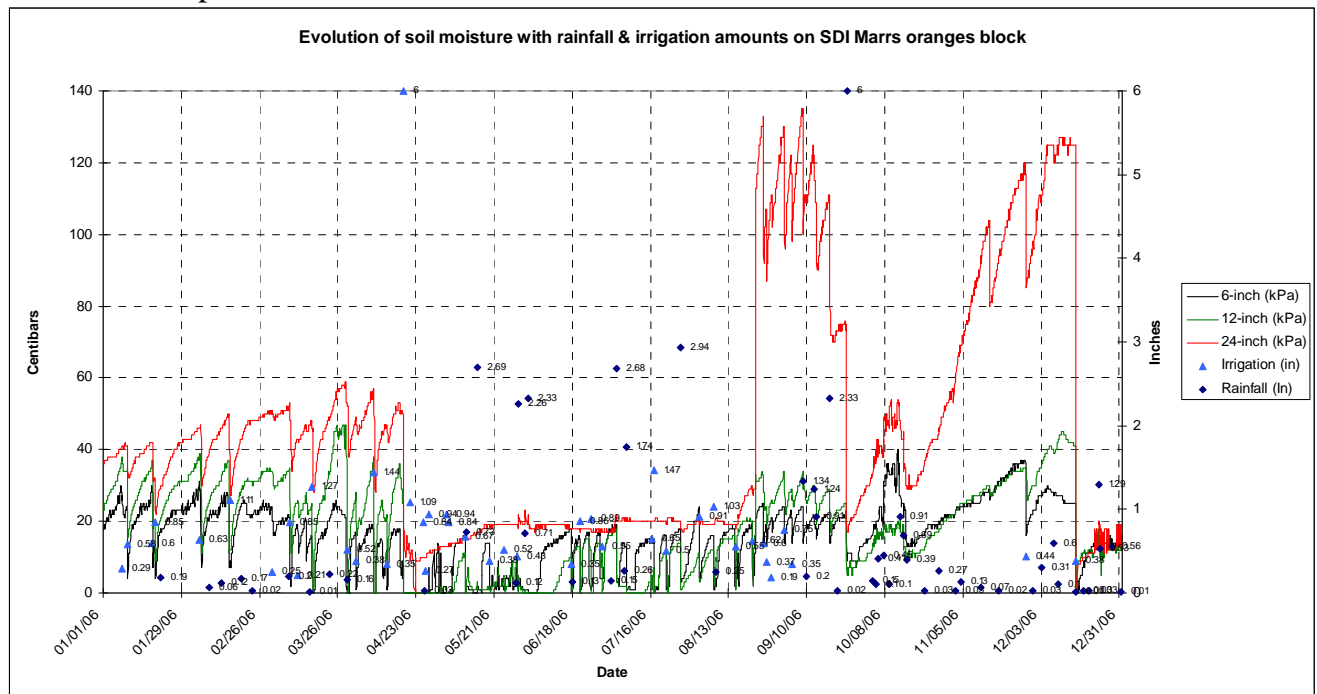
Drip (surface double line 30-inch emitter)
 Field characteristics: population of 115 trees/acre; bare ground
 Fertilizer applied: total NPK (fertigation) type 7-21-0 (70 gal), 28-0-0 (80 gal), 9-0-0 (110 gal) and 0-0-16 (90 gal)

Sensor and flow meter information:

Watermark (6, 18 & 30-inch depth) and irrigation sensors connected to data logger
 Water meter installed at the pump house

Irrigation schedule and amounts:

Total irrigation of 33.7 inches/acre (including 6 inches by flood)
 Total rainfall of 31.4 inch/acre
 Total water input of 65.1 inches/acre



Irrigation method:

Irrigation scheduling was based on soil moisture and an average of 0.7 inch/acre was applied each time (total of 42 applications by drip); water was provided by the district (pipeline) into a reservoir (sand media filtration and pump system)

Observations made during the crop season:

Sensors were replaced at 6, 12 and 24-inch depth in December 2006

Yield:

32,000 lbs/acre (for season 2005-2006) / 26,000 lbs/acre (season 2006-2007)

Water use summary:

IUE: 772 lbs/inch of water applied by irrigation

WUE: 399 lbs/inch of water received (irrigation + rainfall)

Economic Summary: Demonstration Site 28D

The Demonstration Site 28D analysis consists of a 10-year financial outlook (2006-2015) for the 7 acres of early oranges (3.5 acres of Marrs & 3.5 acres Navel) under 2-line drip irrigation. The orchard was assumed to have mature trees. The early orange price is held constant at \$115/ton. 2006 production costs and overhead charges are producer estimates.

The analysis also includes the purchase and use of a 2-line drip system at a cost of \$1,000 per acre. The 2-line drip system expense is evenly distributed (\$100/acre/year) over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$1,836/acre over the 10-year period and cash costs average \$923/acre, including \$110/acre variable irrigation costs. Net cash farm income (NCFI) averages \$913/acre due largely to the price being held at a constant \$115/ton. The risks associated with prices and yields suggest a small chance of negative NCFI. In a normal production year, NCFI could range as much as -\$143/acre to \$2,571/acre.

31. Site #:29 - 2006

Site Description:

Acres: 2.6
 Soil type: Sandy Clay Loam (from 12 to 36-inch depth)
 Crop Variety: Cotton DP 444 (P 02/28/06; H 08/04/06)



Irrigation system:

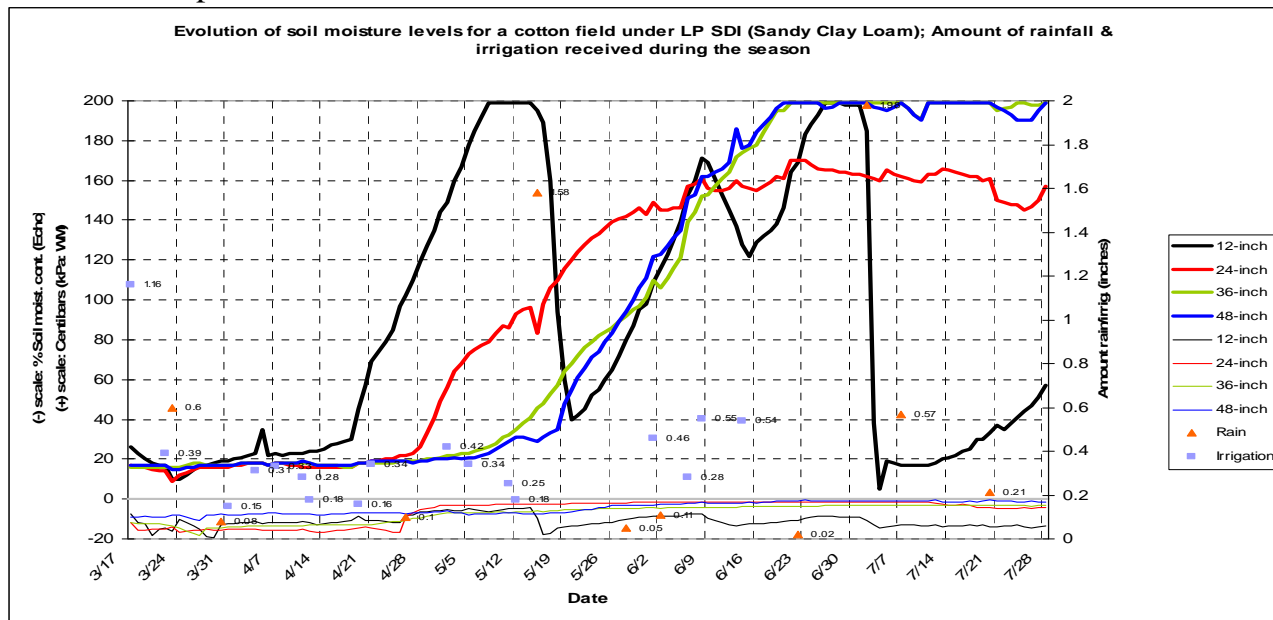
Low Pressurized SDI (2-3 PSI) by poly-pipe
 Field characteristics: 40-inch beds; 50 to 450 foot-long rows; population of 52,000 plants/acre
 Fertilizer applied: total NPK 100-0-0 (fertigation) type N32 (70gal/ac in two applications)

Sensor and flow meter information:

Watermark and Echo-10 probes (12, 24 & 36-inch depth) connected to manual meters (daily readings)
 Installed 2-inch water meter

Irrigation schedule and amounts:

Total irrigation of 6.3 inches/acre in 31 applications
 Total rainfall of 5.3 inches/acre
 Total water input of 11.6 inches/acre



Irrigation method:

Irrigation scheduling was based on soil moisture but it was not possible to provide enough water to fulfill the crop water requirements; water was provided by the district (canal) and filtered with a 2-inch disk filter (mesh 125)

Observations made during the crop season:

Soil moisture readings were always very low after full bloom stage. Irrigation uniformity was excellent (>96%) throughout the whole system at 3 PSI

Yield:

1,276 lbs/acre (2.6 bales/acre based on 491 lbs/bale)

Water use summary:

IUE: 202.5 lbs/inch of water applied by irrigation

WUE: 110 lbs/inch of water received (irrigation + rainfall)

32. Site # 41, Field 41A and 41B Spring 2006

Site Description:

The 38 acre field was planted in cotton and although divided into two sections, the entire field was surge irrigated. The soil type is Harlingen Clay (HA). The field has a slope of .0005' to the West and the same slope to the North.



Sensor Installation:

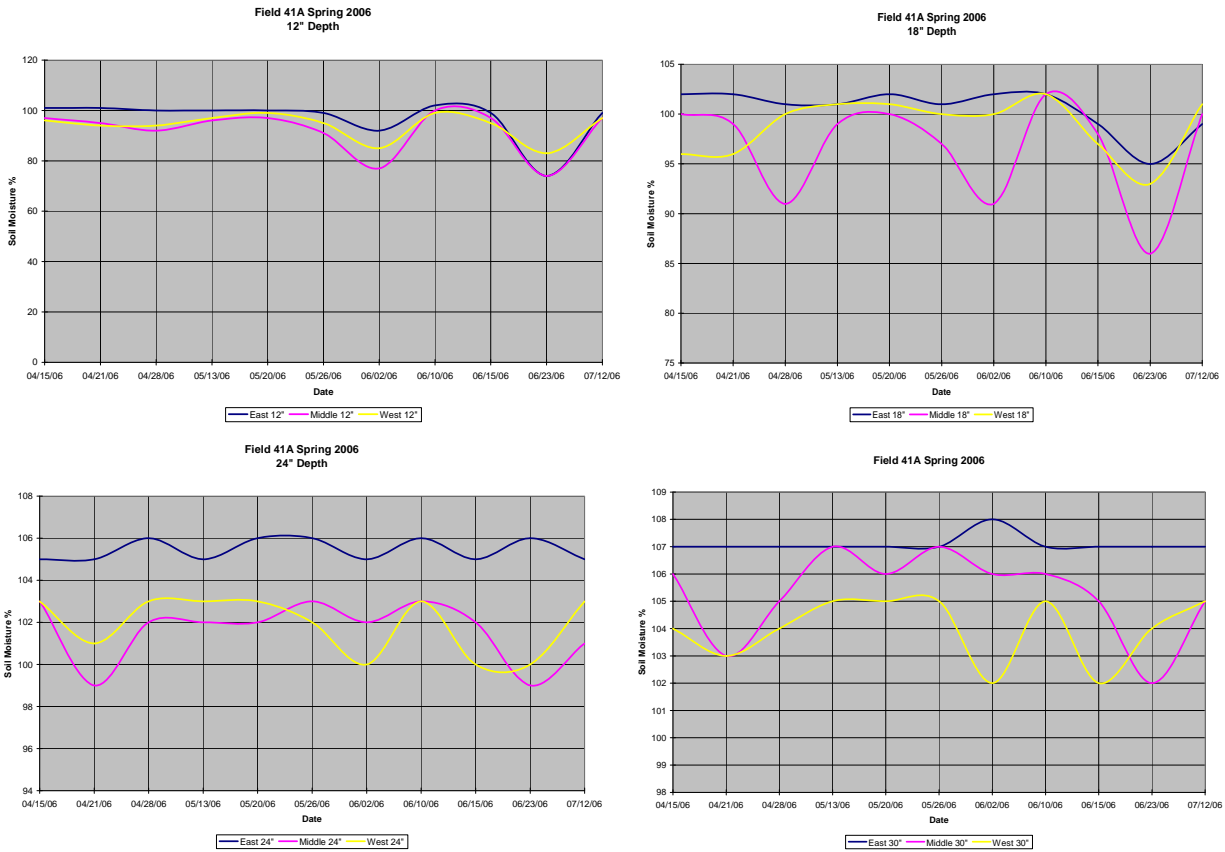
One row located 50 rows from the North side were selected. Three sensor sites were installed along this row. The East site was 100' inside the field, the Middle site was 640' inside the field and the West site was 100' inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 12", 18", 24" and 30". A McCrometer flow meter was used to measure the amount of water applied.

Irrigation Schedule:

| <u>Date</u> | <u>Water Applied per Acre</u> |
|-------------|-------------------------------|
| 3/12 | 5.47" |
| 5/7 | 6.23" |
| 6/5 | 6.41" |
| 6/23 | 7.04" |
| Total | 25.15" |

Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperater used 18" diameter polypipe. The surge controller was programmed to alternate 3 cycles in a 24-hour period. The row length is 1280'.



Observations:

The surge technology allows the grower to select alternation intervals at will, the shorter the interval, the greater the water savings. The difficulty is keeping the polypipe from tearing during the multiple inflate/deflate cycles. Selecting only three alternations in a 24-hour set insured a timely irrigation event while keeping application rates at 7" per acre or less.

The 24" and 30" depth charts show little change in the soil moisture throughout the active growing season. Part of the reason is the 64" wide row pattern with the cotton plants on 32" centers. The Aqua-Pro tubes were installed in the center of the raised bed, 16" away from the cotton plants. The 6" depth charts show substantial fluctuations in soil moisture mostly due to the soil cracking and breaking contact with the buried sensor tube. The 12" depth curve is the one to watch for irrigation scheduling with cotton. The Aqua-Pro system works well in providing soil moisture vs. date trends at various depths which the grower can use to schedule irrigations. One problem noted with the Aqua-Pro sensor is that when the soil is at saturation the reported soil moisture is many times in excess of 100%. This problem seems to be more prevalent in heavy clay soils.

Economic Summary: Demonstration Site 41

The Demonstration Site 41 analysis consists of a 10-year financial outlook (2006-2015) for the 38.5 acres of cotton production under surge irrigation. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.59/lb., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a surge valve at a cost of \$1,800. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$878/acre over the 10-year period and cash costs average \$571/acre, including \$53/acre irrigation costs. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Net cash farm income (NCFI) increases throughout the 10-year period from \$228/acre in 2006 to \$364/acre in 2015. The risk associated with prices and yields suggests a minimal chance of negative NCFI. In a normal production year, NCFI could range as much as \$208/acre plus or minus the average expected NCFI for the site.

33. Site # 42, Field 42A Spring 2006

Site Description:

The 66 acre field was planted in grain sorghum. Surge irrigation technology was used with 21" polypipe. The soil type at the NW and NE sensor site is Harlingen clay (HA), at the SW sensor site the soil type is Laredo Silty Clay Loam (LAA), and the SE sensor site soil type is Laredo-Reynosa complex (LEA).



Sensor Installation:

Due to the variations in soil type, sensor sites were installed in the four corners of the field. The NE site was located 150 rows from the West corner and 500' inside the field. The NW site was 50 rows from the West corner and 150' inside the field. The SW site was located 250 rows from the East corner and 500' inside the field. The SE site was 50 rows from the East corner and 150' inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 9", 12", 18", 24" and 30". A McCrometer flowmeter was used to measure the amount of water applied.

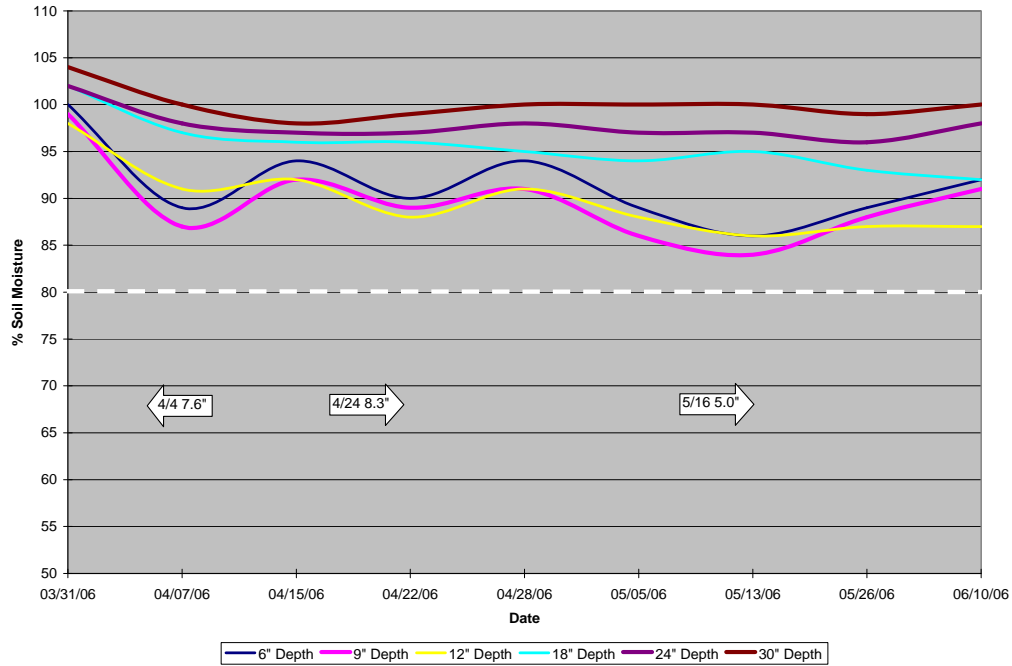
Irrigation Schedule:

| <u>Date</u> | <u>Irrigation Method</u> | <u>Amount of Water Applied, per Acre</u> |
|-------------|--------------------------|--|
| 4/4 | flooded furrow | 7.6" |
| 4/24 | surge | 8.3" |
| 5/16 | surge | 5.0 |
| | Total | 20.9" |

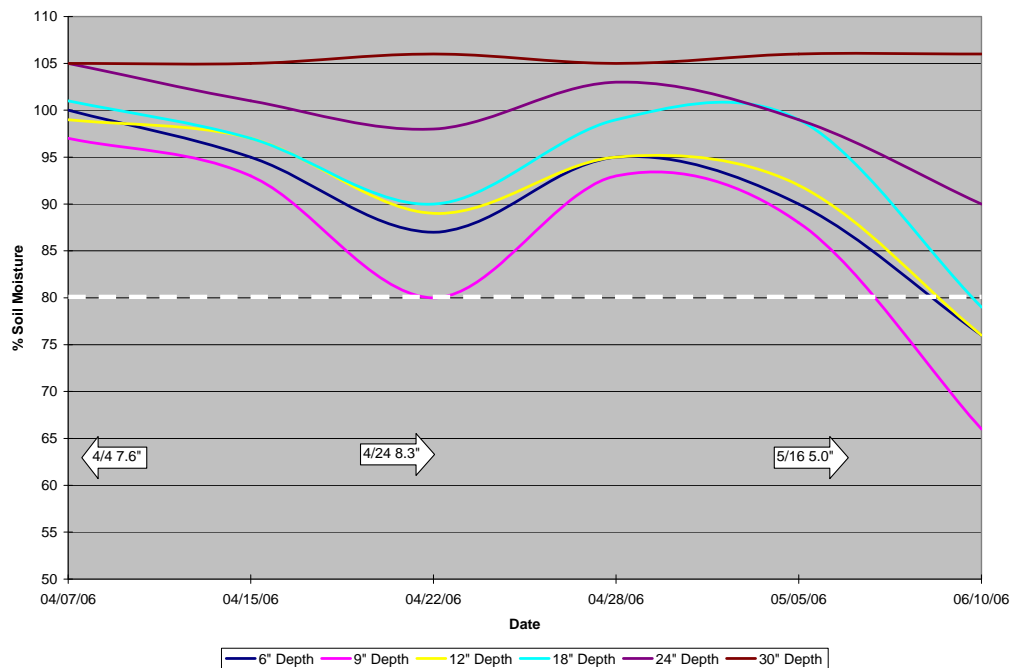
Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperater used 21” diameter polypipe on both fields.

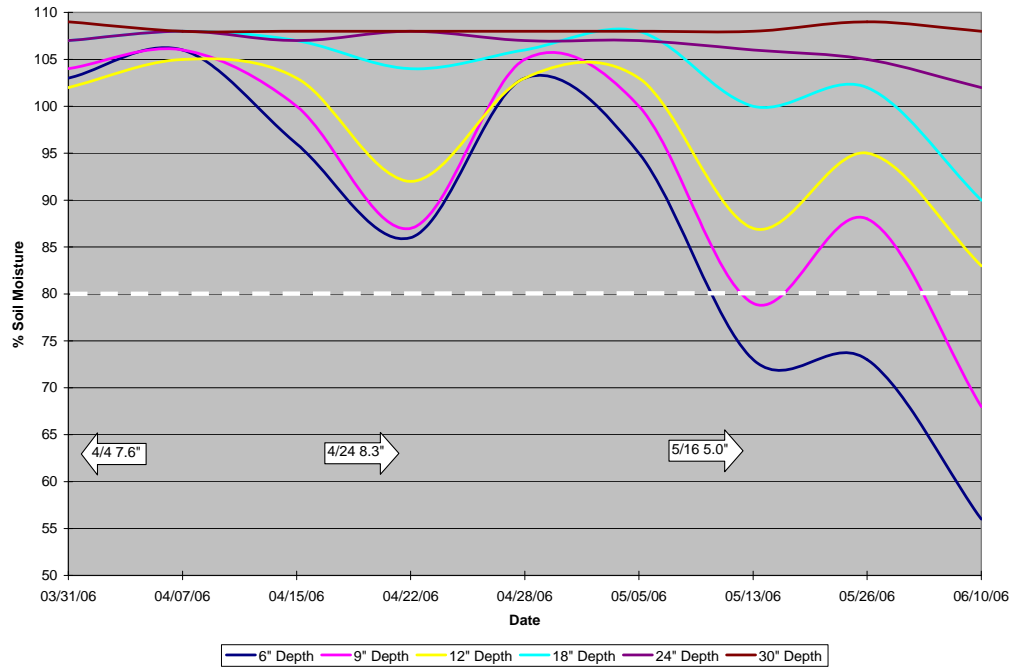
Field 42A, SE
Spring 2006



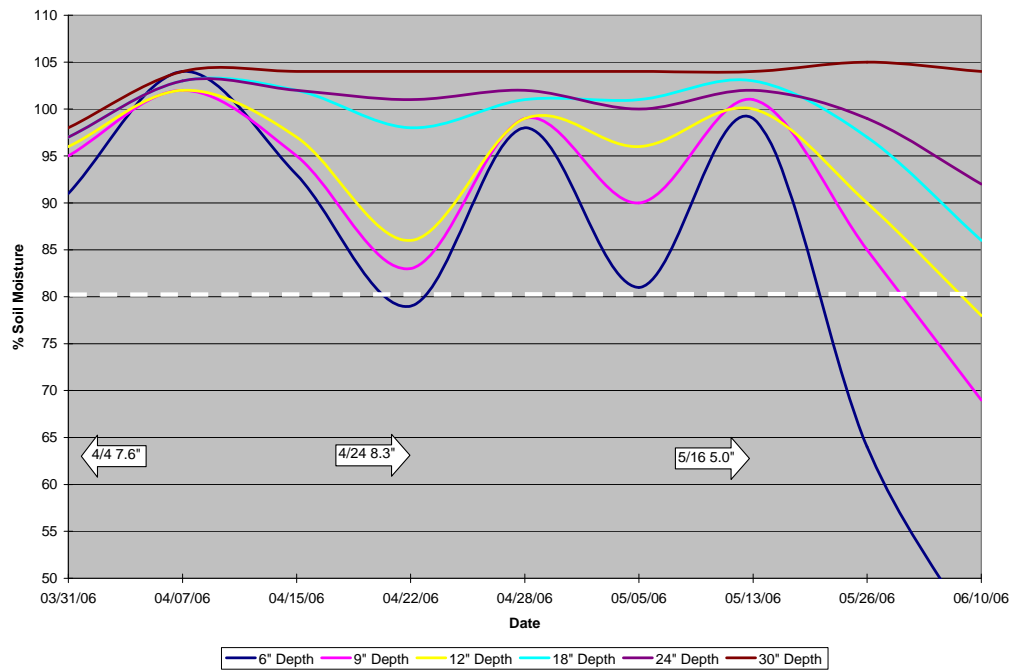
Field 42A, SW
Spring 2006



Field 42A, NE
Spring 2006



Field 42A, NW
Spring 2006



Observations:

The surge technology did not conserve water in the 4/24 irrigation because the polypipe burst and we were unable to separate the amount of water lost from the amount of water applied. The subsequent irrigation on 5/16 did provide considerable savings compared to the initial irrigation on 4/4. In addition to the obvious use of less water, the differences between a 5.0"/ac and 7.6"/ac irrigation can be substantial when you consider the risks of untimely rains and the undesirable effects of saturating the root zone of shallow rooted crops such as grain sorghum.

The surge valve offers many options when selecting the alternation intervals, but a problem arises when a section of the polypipe has been damaged. When the damaged section of polypipe is replaced with a sleeve of polypipe, it is very difficult to prevent the sleeve from slipping during repeated fill/drain cycles. The solution is to use a section of corrugated pipe as a splice and to tie the polypipe to this corrugated pipe.

Small elevation changes, restrictions in elbows, flowmeters, and the surge valve itself all contribute to significant reductions in the irrigation flow rate. These factors reduce the number of acres per hour that can be irrigated by as much as 50%, while still providing water conservation.

High moisture rates were maintained throughout the growing season within the 9" and 12" depths at all 4 sites never dipping below the 80% soil moisture level. Soil moisture levels at the 30" depth were very stable throughout the season.

One problem noted with the Aqua-Pro sensor is that when the soil is at saturation the reported soil moisture is many times in excess of 100%. This problem seems to be more prevalent in heavy clay soils.

34. Site # 42, Field 42B Spring 2006

Site Description:

The 95 acre field was planted in cotton. Surge irrigation technology was used with 21” polypipe. The soil type is Harlingen clay (HA).

Sensor Installation:

Three sensor sites were selected; the SE site was 50 rows in from the SE corner and 150’ inside the field, the SW site was 250 rows from the SE corner and 600’ inside the field, the NW site was located 175 rows from the NW corner and 150’ inside the field. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6”, 9”, 12”, 18”, 24” and 30”. A McCrometer flow meter was used to measure the amount of water applied.



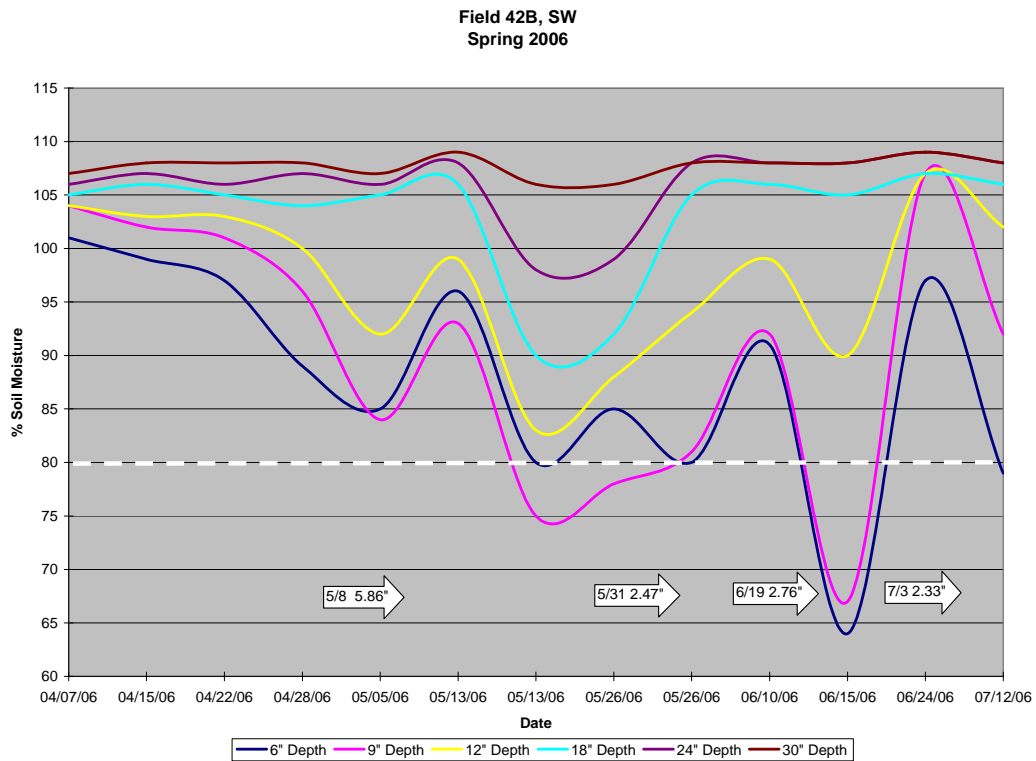
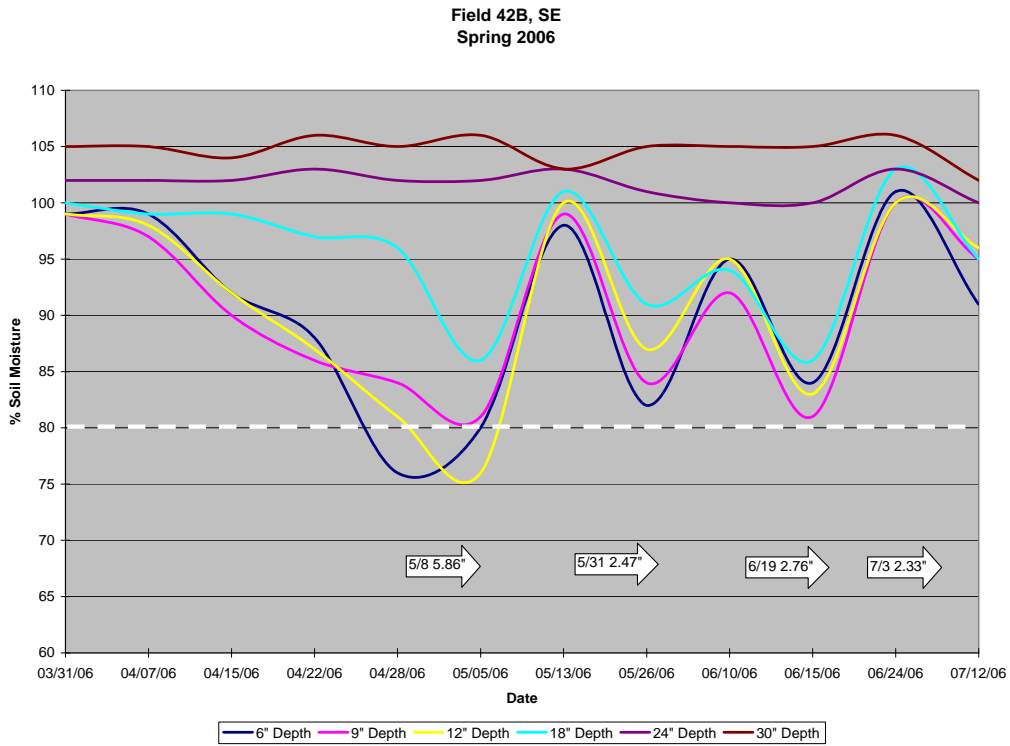
Irrigation Schedule:

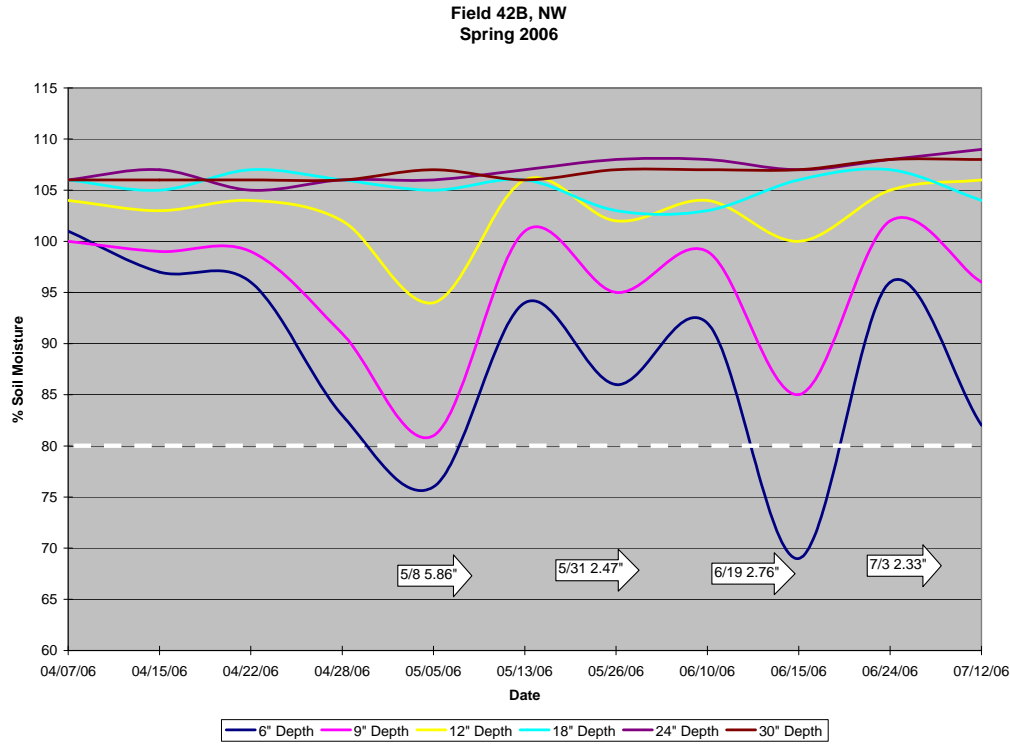
| <u>Date</u> | <u>Irrigation Method</u> | <u>Amount of Water Applied, per Acre</u> |
|-------------|--------------------------|--|
| 5/8 | surge | 5.86 |
| 5/31 | surge | 2.47 |
| 6/19 | surge | 2.76 |
| 7/3 | flood | <u>2.33</u> |
| | Total | 13.42” |

Irrigation Method:

The entire field was irrigated with the surge technology. The SE chart shows a gradual decrease in the soil moisture from 3/31 through 5/5 with the 6”, 9”, and 12” lines trending downward together and the 18” line by itself until the 5/8 irrigation. After the first irrigation, the 6”, 9”, 12”, and 18” lines begin to trend alike while the 24” and 30” lines remain stable throughout the entire season. It is interesting to note that the 24” and 30”

lines change very little, perhaps due to no uptake by the plant roots due to saturation and/or compaction.





Observations:

High moisture rates were maintained throughout the growing season within the 9” and 12” depths at all 4 sites never dipping below the 80% soil moisture level. Soil moisture levels at the 30” depth were very stable throughout the season.

The SE chart shows a gradual decrease in the soil moisture from 3/31 through 5/5 with the 6”, 9”, and 12” lines trending downward together and the 18” line by itself until the 5/8 irrigation. After the first irrigation, the 6”, 9”, 12”, and 18” lines begin to trend alike while the 24” and 30” lines remain stable throughout the entire season. Perhaps these didn’t change due to no uptake by the plant roots because of saturation and/or compaction.

The SW chart shows a wide swing of moisture readings with the 6” and 9” dipping below the 80% mark around 6/15. All three sites show a spike at this same time, but the severity of the swing at this date is probably due more to cracking at the soil surface than a severe lack of moisture. The moisture levels at all depths, except 30”, are actively changing indicating good soil permeability.

The NW chart shows active moisture changes only at the 6”, 9”, and 12” depths. The soil type at this site is very heavy clay with the 18” – 30” zone fully saturated.

One problem noted with the Aqua-Pro sensor is that when the soil is at saturation the reported soil moisture is many times in excess of 100%. This problem seems to be more prevalent in heavy clay soils.

Economic Summary: Demonstration Sites 42A & 42B

The Demonstration Site 42 analysis consists of a 10-year financial outlook (2006-2015) for the 94 acres of cotton and 66 acres of grain sorghum production under surge irrigation with poly-pipe. It is assumed the cotton and grain sorghum acreage is rotated annually. The analysis assumes a \$1,800 cost for a surge valve. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing cost. The initial cotton price is \$.56/lb. and the grain sorghum price is \$5.00/cwt., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

Total crop receipts for the 160 site average \$575/acre initially and fluctuate from year-to-year as planted acreages rotate from cotton to grain sorghum production. Peak cash receipt years reflect those years where cotton plantings are the highest. In addition to market receipts, total receipts for the 160 acres include direct and counter-cyclical payments paid to base acres. Cash costs, including \$48/acre irrigation costs for cotton and \$49/acre for grain sorghum, also reflect the cotton to grain sorghum rotation cycle, requiring roughly \$408/acre in the initial year and \$350/acre in 2007. Net cash farm income (NCFI) generally follows the cotton to grain sorghum rotation cycle producing \$167/acre profit in the initial year and averages \$173/acre over the 10-year period. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$88/acre to \$100/acre plus or minus the average expected NCFI.

35. Site # 43, field 43A and 43B Spring 2006

Site Description:

The site is a 17 acre field (43A) planted in cotton and irrigated with Low Pressure Drip and a 39 acre field (43B) planted in cotton and furrow irrigated. The soil type is Harlingen Clay. Field slope is approximately .0005' from the North and .0003' to the East.



Sensor Installation:

One Furrow with a sensor site located 250' from the upper end and another sensor site located 250' from the lower end. Each sensor site utilized 4 watermark soil moisture sensors connected to a Watchdog Data logger for data storage/retrieval. The data loggers were set to record soil moisture readings every 15

Figure 1

minutes. Two sensors were placed 18" deep along the outside shoulders of each bed away from the furrow where the drip tape was buried. The remaining two sensors were located 12" deep along the shoulder of the beds facing the drip tape.

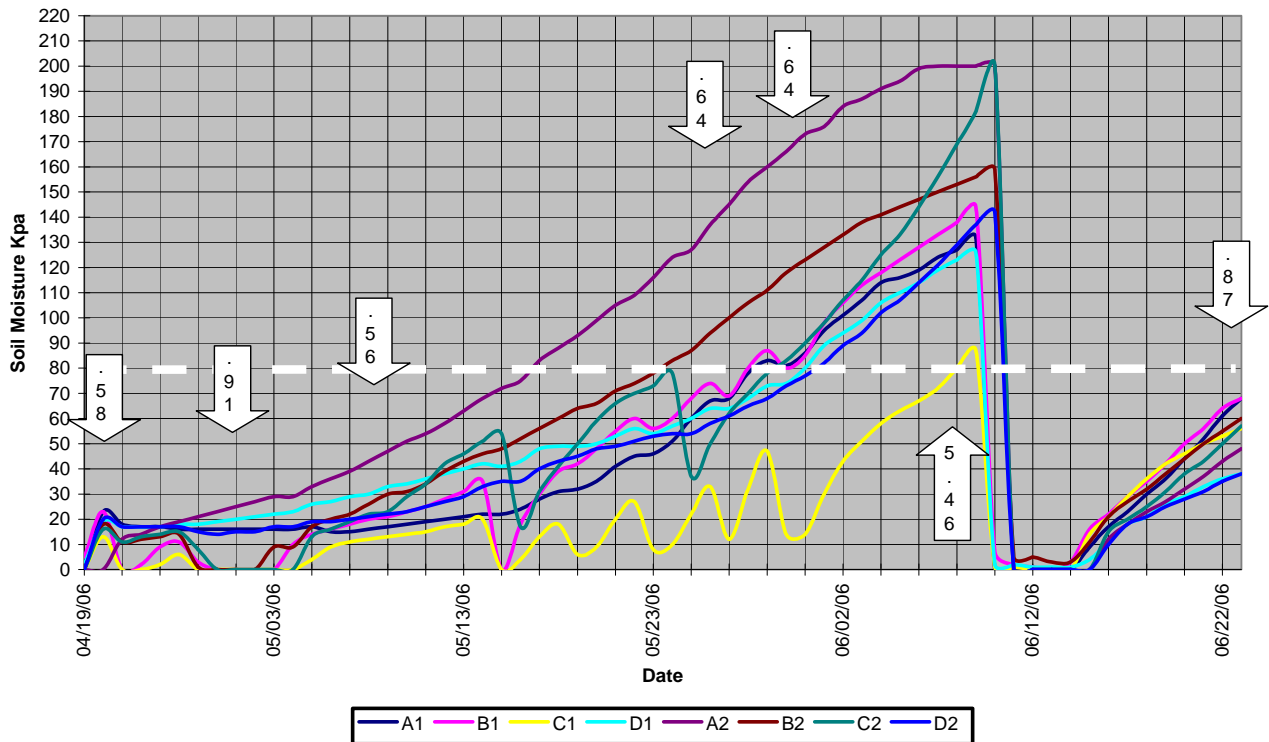
Irrigation Schedule:

| LPS DRIP, Field 43A | | | FURROW, Field 43B | |
|----------------------------|------------------------|-----------------------|--------------------------|-----------------------|
| Date | Method | Water Applied | Date | Water Applied |
| 4/20 | Drip | .58 | 5/4 | 6.4 |
| 4/28 | Drip | .91 | 6/1 | 6.77 |
| 5/8 | Drip | .56 | 6/22 | <u>7.07</u> |
| 5/26 | Drip | .64 | | |
| 5/30 | Drip | .64 | | |
| 6/9 | Furrow | 5.46 | | |
| 6/26 | Drip | <u>.87</u> | | |
| | Total | 9.66 in | Total | 20.24 in |
| | <u>Rainfall</u> | <u>9.29 in</u> | <u>Rainfall</u> | <u>9.29 in</u> |
| | Total | 18.95 | | 29.53 |

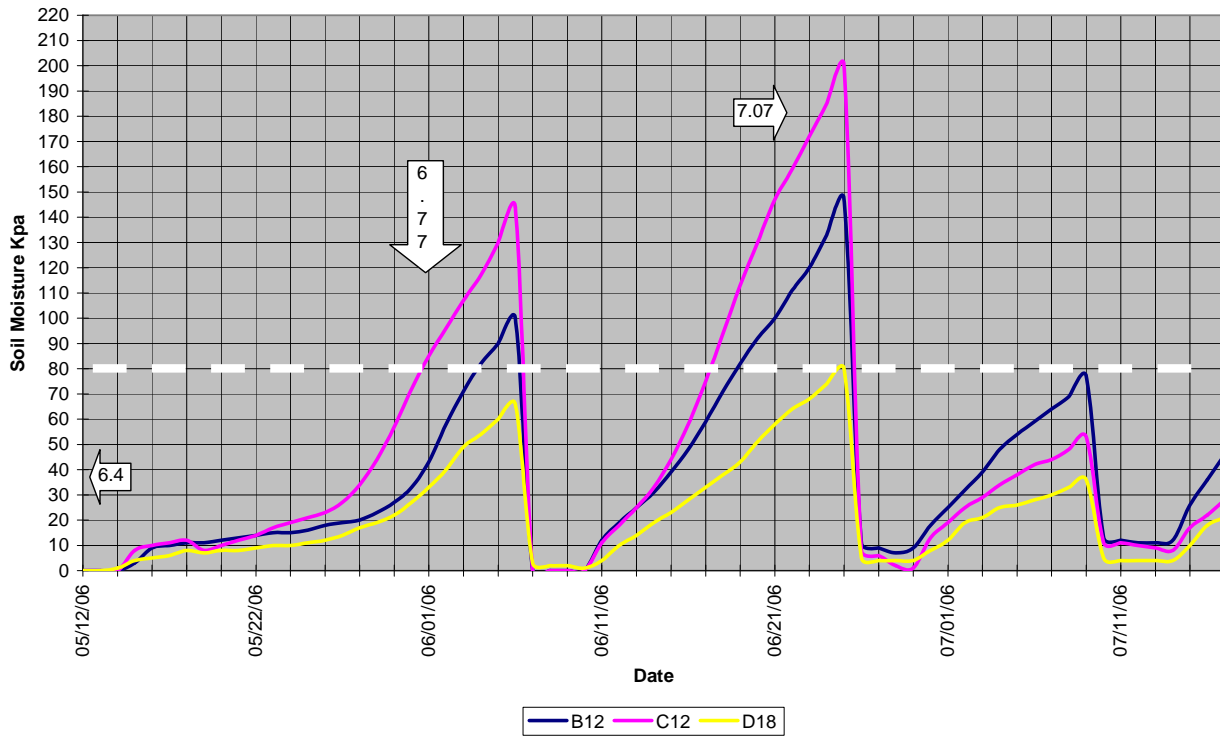
Irrigation Method:

The Low Pressure Drip (LPS) irrigation system is designed to operate with a head pressure of 3 p.s.i. This system was initially operated with gravity flow at approximately 1.5 – 2 p.s.i., but was later pressurized to 3.5 p.s.i. The drip tape was placed approximately 3” deep in every other furrow. The row spacing was 40”, thus the drip tape spacing was 80” and the row length is 1260’.

**Drip Irrigation Composite
Field 43A**



**Furrow Irrigated Cotton 2006
Field 43B**



Observations:

As the charts illustrate, the water supply did not satisfy the water demand until a flood irrigation was applied. The gravity head pressure wasn't supplying an adequate flow rate and there was a delay caused by pump problems. Additionally, the LPS 8 mil tape plugged with algae while the pump motor was being repaired.

However, the tape was able to be cleaned and performed well for the rest of the season. The irrigation technology allows the grower to apply small amounts of water as needed, but requires careful attention to establish and maintain an adequate amount of available water.

The LPS system applied 52% less (9.66 ac-in) water than the furrow irrigated (20.24 ac-in).

Economic Summary: Demonstration Sites 43A & 43B

The Demonstration Site 43A and 43B analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of furrow with poly-pipe and 17 acres of drip cotton production. It is not assumed the cotton acreage is rotated annually with another crop.

The initial cotton price is \$.56/lb., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates. The drip system costs on average \$143/acre/year.

Total cash receipts average about \$590/acre acre for both irrigation methods. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Due primarily to the required replacement of drip tape every two years, cash costs, including irrigation costs, average \$530/acre acre for the drip compared to \$400/acre for the furrow irrigation. Peak cash cost years occur in years where drip tape is replaced. Net cash farm income (NCFI) for the furrow plot averages \$190/acre, over three times higher than \$60/acre for the drip plot. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$132/acre plus or minus the average expected NCFI for the furrow site. However, for the drip site, NCFI is projected to be highly volatile with a higher probability of being negative.

36. Site # 44, field 44A Spring 2006

Site Description:

The site is a 38 acre field which was planted in cotton. The irrigation method is furrow irrigation with surge valve technology and the soil type is mainly Harlingen Clay. Field slope is approximately .0005' from the North and .00025' to the East.

Sensor Installation:

One furrow was selected with sensor sites 100' in from the upper end, in the middle of the field, and 100' in from the lower end. One Aqua-Pro sensor tube was installed at each of the three sites. A tipping bucket rain gauge with data logger was located approximately ½ mile from the field.



Irrigation Schedule:

| Date | Amount of Water Applied |
|----------------|-------------------------|
| 3/6 | 6.32 |
| March rainfall | .87 |
| April rainfall | .66 |
| May rainfall | 2.38 |
| 6/1 | 4.52 |
| 6/21 | 2.72 |
| June rainfall | 1.12 |
| July rainfall | <u>4.26</u> |
| Total | 22.85" |

Irrigation Method:

The surge valve is located in the center of the field and the field is divided into two settings on each side of the surge valve. The surge valve was programmed to irrigate one section per side during a 24-hour period. During this 24-hour setting there were six

alternations per side based on a variable time scale. The surge controller requires the operator to enter the initial setting time period and then calculates the remainder of the settings. Our initial setting time was 30 minutes. The entire field was irrigated in 48 hours.

Observations:

The initial irrigation in March was flood, not surge, and the numbers tell the story in that the 6.32 ac-in application was the largest single application during the season. The surge technology allowed the grower to apply less water per irrigation.

Economic Summary: Demonstration Site 44A

The Demonstration Site 44A analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of cotton production under surge irrigation with poly-pipe. It is not assumed the cotton acreage is rotated annually with another crop. The initial cotton price is \$.529/lb., including marketing loan deficiency payments. 2006 production costs and overhead charges are producer estimated rates.

The analysis also includes the purchase and use of a surge valve at a cost of \$2,200. The surge valve expense is evenly distributed over the 10-year period with the assumption of no financing costs.

Total cash receipts average \$592/acre over the 10-year period and cash costs average just under \$457/acre, including \$40/acre variable irrigation costs. In addition to market receipts, total receipts include direct and counter-cyclical payments paid to base acres. Net cash farm income (NCFI) increases throughout the 10-year period from \$76/acre in 2006 to \$169/acre in 2015. The risks associated with prices and yields suggest some chances of negative NCFI. In a normal production year, NCFI could range as much as \$158/acre plus or minus the average expected NCFI for the site.

37. Site # 45, field 45A 2006

Site Description:

The site is a 36.7 acre field in first year Sugar Cane. The irrigation technology is furrow irrigation with poly-pipe and the soil type is Harlingen Clay. Field slope is approximately .0005' from the North and .0003' to the East.



Sensor Installation:

Two rows were chosen with three sensor sites per row. The East row was the 25th row

counting from the east side of the field and the West row is also the 25th row counting from the west corner. The #3 sensor sites were located 100' down the row, the #2 sensor sites were located 600' down the row (starting from the north end), and the #1 sensor sites were located 100' down the row (measured from the south end). Two Aqua-Pro sensor tubes were installed at each site. The tubes labeled clay was installed with a slurry made from the topsoil and the tubes labeled sand were installed with a slurry made from a sandy loam topsoil. A Watchdog data logger with three watermark soil moisture sensors buried at 1', 2', and 3' depths was also placed at sensor site E1. Three Echo probe sensors with a Decagon Data logger were installed at sensor site E1 at 1', 2', and 3' depths. McCrometer insertion-type flow meters were mounted into the two field turnouts to measure the amount of water applied. One tipping-bucket rain gauge with a Watchdog data logger was used to measure rainfall events.

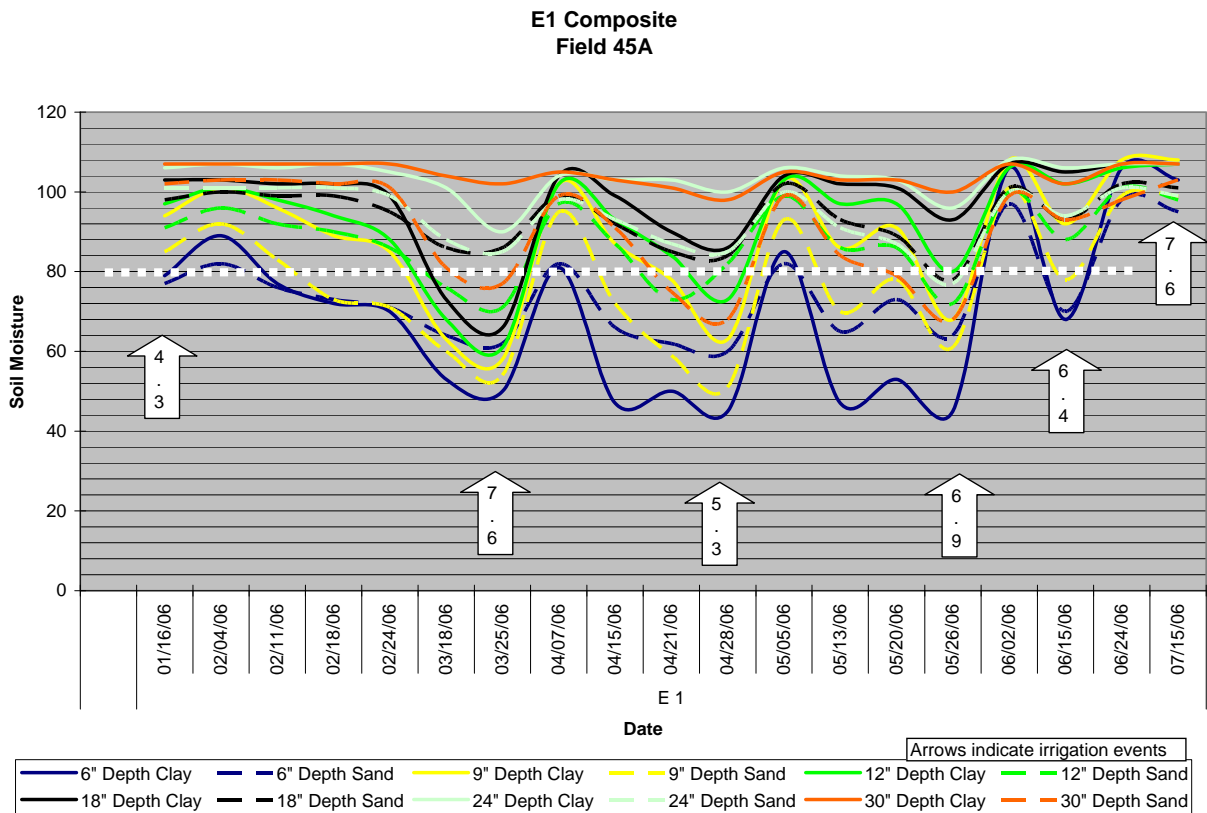
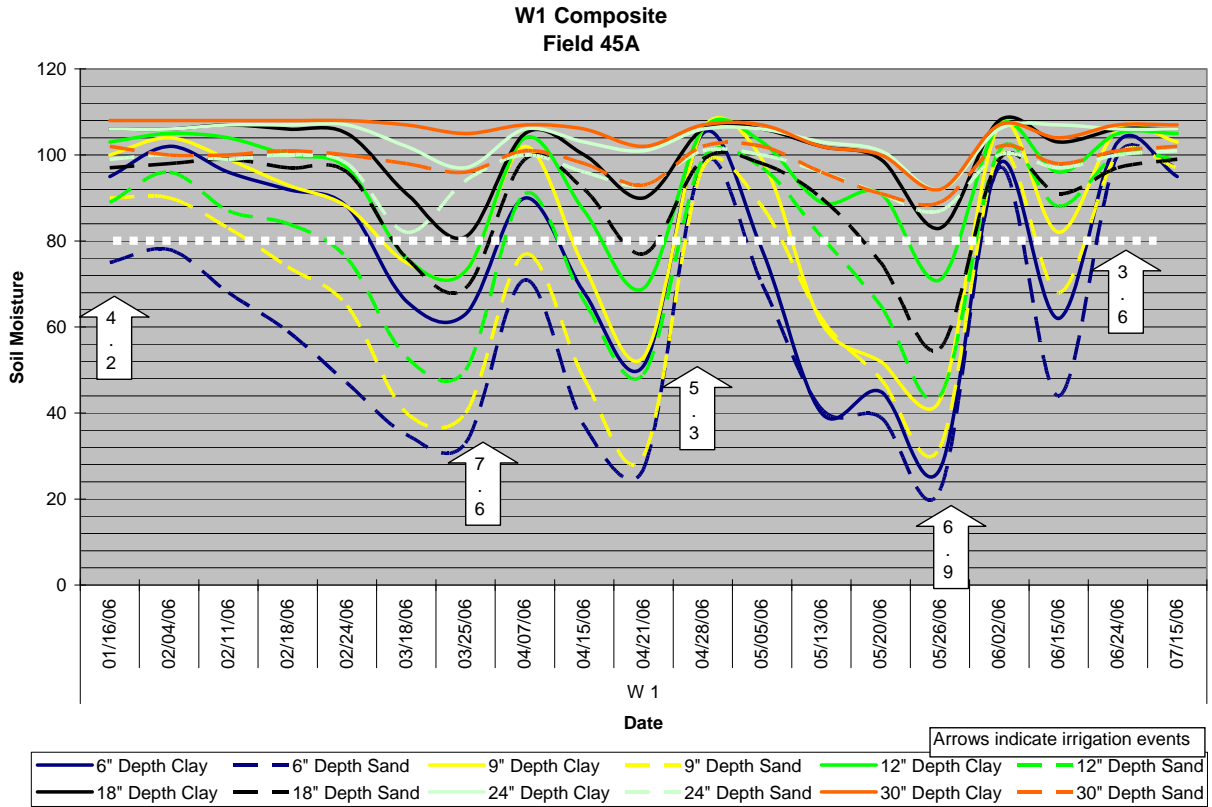
Irrigation Schedule:

| Date | Amount of water applied ac-in. |
|--------------|--------------------------------|
| 10/3 | 4.9 |
| 11/22 | 3.99 |
| 1/17 | 4.27 |
| 3/28 | 7.59 |
| 4/29 | 5.28 |
| 6/1 | 6.98 |
| 6/20 | 6.43 |
| 7/14 | 3.63 |
| 7/24 | 7.85 |
| 8/5 | <u>8.16</u> |
| Total | 59.08 ac-in. |

Irrigation Method:

The field was furrow irrigated using 18” polypipe with size “A” holes from two field turnouts. One turnout is located at the NW corner and the other is along the NE side. Although a flume was installed to measure tail water, there was no measurable loss.





Observations:

The attached charts illustrate the soil moisture, expressed as a percentage of moisture available, variations over time. The charts show a conservative use of irrigation water with the available moisture readings, at the depths of 12” and greater, staying above 70% except for a two-week period during March. The center of the field (E2, and W2) was drier than the ends. The Aqua-Pro sensor and buried tubes perform well, allowing the user to monitor the available soil moisture at various depths from the surface to 30”. The soil develops substantial cracks during the wetting and drying cycles. It is these surface cracks which cause the 6” depth readings to fluctuate more than any other. The sensor tubes installed with the clay slurry were more prone to surface cracks than the tubes installed with the sandy loam slurry. However, there were roots which followed the sandy loam slurry which caused the larger soil moisture fluctuations at the 24” and 30” depths. The Watermark sensors and Watchdog data logger performed well and offered the advantage of continuously recording measurements on 15 minute intervals. The Decagon data logger and Echo probes also performed well and offer the same benefit of continuous recording. One problem noted with the Aqua-Pro sensor is that when the soil is at saturation the reported soil moisture is many times in excess of 100%. This problem seems to be more prevalent in heavy clay soils.

Economic Summary: Demonstration Site 45

The Demonstration Site 45 analysis consists of a 10-year financial outlook (2006-2015) for the 38 acres of sugarcane production under furrow irrigation with poly-pipe. The initial outright purchase of sugarcane grinding rights (\$800/acre) with no financing is included. The baseline scenario produces a negative cash position the first two years, but no interest was charged on carryover balances. For the 10-year outlook projection, the sugarcane price is based on the producer’s estimate of future prices and is held at an average of \$17 per ton. 2006 production costs and overhead charges are producer estimated rates.

Total cash receipts average just over \$849/acre initially and decline as the productive capacity of the sugarcane diminishes until the sixth year when the land is idle. Cash costs, including \$56/acre in variable irrigation costs, also reflect the sugarcane production cycle, requiring roughly \$555/acre in the initial year, about one-half that amount in subsequent years and approximately \$130/acre in the idle year. Average net cash farm income (NCFI) generally follows the sugarcane production cycle producing \$294/acre profit in the initial year and peaking at \$456/acre the second year. It averages approximately \$255/acre per year for the assumed 6-year sugarcane cycle. The risk associated with prices and yields suggests that, in a normal production year, NCFI could range as much as \$184/acre to \$211/acre plus or minus the average expected NCFI.

38. Site# 47, field 47A and 47B Spring 2006

Site Description:

The 39 acre field was planted in corn and is divided into two sections, 47A is the eastern part of the field with 20 acres and 47B is the western part of the same field with 19 acres. The soil type is Raymondville clay loam. Surge irrigation technology was used for field 47B and flood irrigation was used for field 47A. The eastern part, 47A, has a slope of .00005' and the western part 47A has a slope of .0001'.



Sensor Installation:

Two furrows, one East and one West which were 50 rows from the edge, were selected with sensor sites located 200' from the lower end. One Aqua-Pro tube was installed at each sensor site and measurements were taken weekly at the following depths; 6", 9", 12", 18", 24" and 30". A McCrometer flow meter was used to measure the amount of water applied.

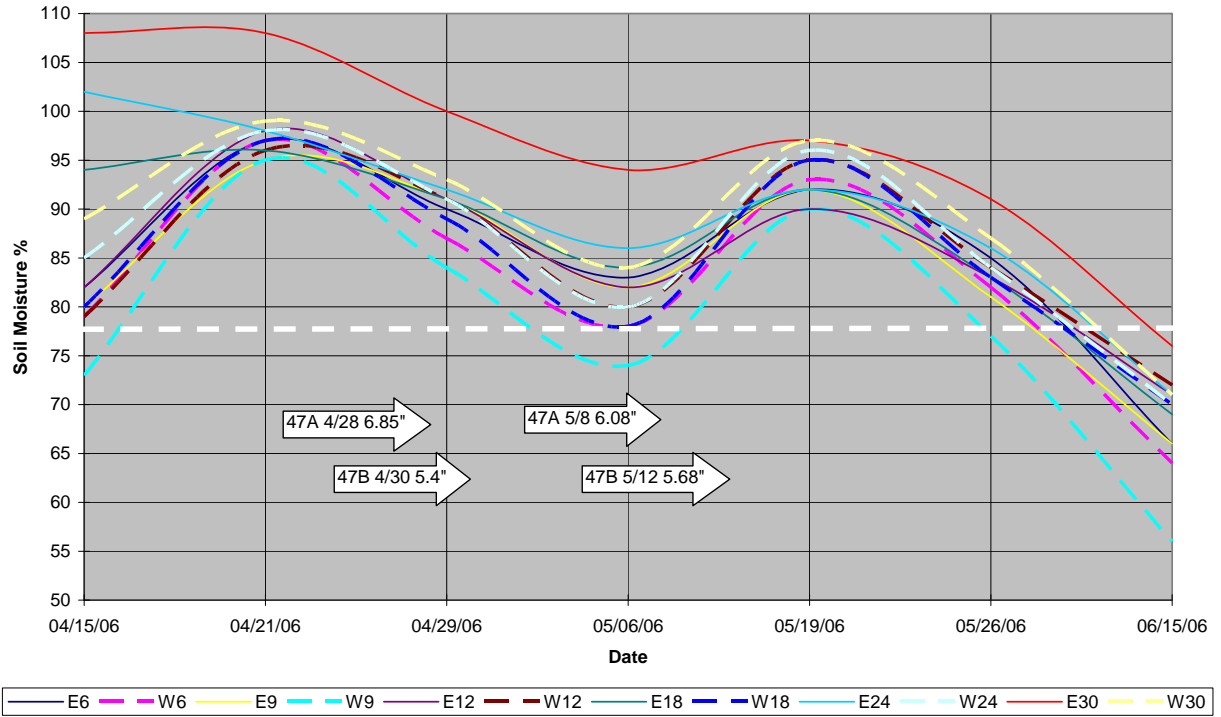
Irrigation Schedule:

| <u>Date</u> | <u>Field</u> | <u>Irrigation Technology</u> | <u>Water Applied per Acre</u> |
|-------------|--------------|------------------------------|-------------------------------|
| 4/28 | 47A | flooded furrow | 6.85 |
| 4/30 | 47B | surge | 5.4 |
| 5/8 | 47A | flooded furrow | 6.08 |
| 5/12 | 47B | surge | 5.68 |
| | Total 47A | flooded furrow | 12.93" |
| | Total 47B | surge | 11.08" |

Irrigation Method:

The surge controller was programmed to complete the irrigation cycle in 24 hours with the first alternation to occur at the 5 hour interval. The cooperator used 18" diameter polypipe on both fields. The surge controller was programmed to alternate 6 cycles in a 24-hour period.

Field 47 Composite
Spring 2006



Observations:

The surge technology did not deliver substantial savings in the amount of water applied. The curves show that the soil moisture lasted longer with the flooded furrows than with the surge irrigation. Since the Raymondville clay loam is much more permeable than the Harlingen clay, it is possible that the steeper slope of the surge field lessened the opportunity time for deeper percolation of the irrigation water when compared to the flatter part of the field. The cooperater liked the surge technology well enough to use it again for the following spring, noting better uniformity and moisture retention than what he had experienced in the past with flooded furrow irrigation.

One problem noted with the Aqua-Pro sensor is that when the soil is at saturation the reported soil moisture is many times in excess of 100%. This problem seems to be more prevalent in heavy clay soils.

Economic Summary:

Economic summary for this site has not been completed.

Appendix E

Flow Meter Calibration Facility



Table of Contents

| | |
|------------------------------------|----|
| Foundation and Building | 3 |
| Office and Meeting Room | 4 |
| Water Conveyance System..... | 5 |
| Open Channel Flume | 6 |
| Closed Pipe Manifold | 8 |
| Calibration Tank | 9 |
| Catwalk and Viewing Platform | 11 |
| Control and Automation | 12 |
| Use of Facilities | 13 |

Foundation and Building

The construction of the Flow Meter Calibration Facility began in April of 2006. The contract for the foundation labor was issued to Joe Farias and materials were the responsibility of Harlingen Irrigation District. The form work was completed in accordance with the Engineers design in late April. Due to the nature of the pours the



District hired L&G Concrete to pump one hundred and seventy two yards of concrete for the foundation. The foundation was poured in three parts and this began the first part of May 2006.



The design called for a 60' x 100' x 12' open sided building. After reviewing several bids the District purchased the building from Muller Buildings Inc in April of 2006. The building was delivered in May and the District hired AAA crane service to erect the building. Erecting began mid May 2006 and was completed in two weeks.

Office and Meeting Room

Upon completion of the shell erection, District personnel began construction of the 20' x 40' office and meeting room facilities. This facility consists of a 20x30 meeting room with one restroom and an office /control room. Electrical and plumbing work was



Meeting Room



Office/Control Room

contracted to Parish Electrical and Plumbing. The District hired two local building tradesmen to finish the interior of the office as well as lay the tile floor. All building construction was done in compliance with the building codes of Cameron County Texas. The construction was inspected on a regular basis by Cameron County building Inspectors as well as Texas Water Development board inspector Juan Bujanos. The foundation, building and office facilities were completed in November of 2006.

Water Conveyance System

The District began construction of the water conveyance portion of the Flow Meter Calibration Facility in June of 2006 with the construction of the water diversion box. This box is used to divert the water pumped from the inlet channel to three pipelines. One feeds the open channel flume, one feeds the closed pipe manifold and one feeds the discharge to the main canal. The diversion box is constructed of a twelve inch foundation with a four foot wall topped with two nine feet by 7 feet concrete boxes. The box is divided by a sixteen foot head wall to provide a constant head to the facility. The over flow from the headwall is diverted back to the inlet channel. The diversion is controlled by three twenty-four inch slide gates in the diversion box.



Diversion Box Foundation



Setting the Concrete Boxes

Open Channel Flume

Upon completion of the diversion box work began on the open channel flume. This flume is designed to demonstrate and calibrate open channel water measurement devices. The flume is three feet wide by four feet deep and one hundred and forty feet long. The fall from high end to low end is .083 inches per foot. It is divided into ten foot sections by two inch aluminum channels imbedded in the concrete wall allowing for the placement of control gates and check structures. The flume discharges into the inlet channel allowing for recirculation of water. There are also four, eight inch discharge pipes placed along the outside of the flume for canal turn out simulation.



Flume inlet with Sharp Crested Weir



Flume Discharge with Broad Crested Ramp



Water flowing
over Sharp
Crested Weir at
a rate of 6.5cfs



Water over Broad
Crested Ramp at a
rate of 6.5 cfs

Closed Pipe Manifold



The closed pipe manifold was designed to calibrate insertion type meters for pipe sizes ranging from twenty-four inches to six inches in diameter. The manifold was built by Morrill Industries and assembled by District personnel. At the inlet of the manifold are two Siemens certified 6000 Mag flow meters. A twenty-four inch meter for high flows and a twelve inch meter for low flows. The manifold is designed to allow for interchangeable pipe diameters and many flow meter configurations.



Calibration Tank

In addition to the Mag Meters the District has constructed a calibration tank to measure the flow of water volume over time. Water can be diverted from the open channel flume as well as the closed pipe manifold into the tank for a more precise flow measurement. The tank is built on a twelve inch thick one hundred and forty four square foot foundation topped with two ten by ten concrete boxes and a four foot poured concrete wall. The tank has a fifteen inch discharge that is controlled by an air operated flush valve.



Calibration tank and discharge/flume foundation /drain pipe.

Calibration tank
15" discharge
pipe.





Calibration tank poured wall and flume end.

Manifold discharge and calibration tank



Catwalk and Viewing Platform

For easier access and viewing of the demonstration area the District constructed a catwalk and viewing platform. This structure allows for the mounting of electrical conduit and data cable conduit as well as access to both sides of the flume and pipe manifold.



Control and Automation

The District has purchased a rack mounted pc for control and automation of the Flow Meter Calibration Facility. The pc and related software will allow the facility operators to control and demonstrate many methods of total canal automation and control as well as perform calibration on meters. The system consists of the rack mounted pc, one SCADA system for data acquisition and control, a 48 to 24 channel patch panel to route data in and out of the control room and a wireless interface for communication with external devices such as laptop computers. The installation and programming of this system as well as installation of flow measurement devices is the majority of the work left to complete at the facility. We expect to have this work completed in May of this year.

The District has solicited many flow measurement device manufactures for donations of devices for demonstration and automation of the facility. To date we have received positive responses from Rubicon Systems America, Siemens, Sontec and Seametrics. Over the next several months the District will be working with these companies to install their devices for demonstration and evaluation purposes as well as aids in the automation of the facility. We have also begun contacting all the irrigation districts in the Rio Grande Valley to survey the needs of the individual districts to better prepare for the type of meters we will calibrating.



Use of Facilities

Since the completion of the meeting room facilities in November, the District has had the opportunity to host several workshops and grower information meetings. In December of 2006 the District hosted a USDA-NRCS EQIP information meeting. This meeting was well attended by growers and agency personnel alike. Also in December we held an ADI managers meeting to discuss data collection and the building of the irrigation information database.

In February the District in conjunction with Cameron County Extension, Texas A&M Extension and USDA-NRCS held its second water management workshop at the new Flow Meter Calibration Facility meeting room. The workshop was attended by approximately 20 growers and agency personnel. We have planned another Water Management workshop for May 2007.



Enrique Perez , Cameron County Extension Agent, addressing the attendees of the Water Management Workshop

Annual Progress Report for 2006

March 1, 2006 through February 28, 2007

for Work Under

Maximization of On-Farm Surface
Water Use Efficiency by Integration of On-Farm
Application and District Delivery Systems

Texas Water Development Board
Agricultural Water Conservation
Demonstration Initiative Grant

Submitted to:

Harlingen Irrigation District
Cameron County No. 1
Harlingen, Texas

February 28, 2007



P.O. Box 150069
Austin, Texas 78715
www.axiomblair.com

Table of Contents

| | |
|---|-----------|
| 1. Introduction and Overview..... | 1 |
| 2. Scope of Work..... | 3 |
| 2.1 Subcontracting Contract Execution | 3 |
| 2.1.1 Task 1 Description..... | 3 |
| 2.1.2 Work Completed | 3 |
| 2.2 District and On-Farm Flow Meter and Demonstration Facilities | 3 |
| 2.2.1 Task 2 Description..... | 3 |
| 2.2.2 Work Completed | 3 |
| 2.3 Demonstration of Internet Based Information and Real-Time Flow, Weather and Water User Information (RTIS)..... | 5 |
| 2.3.1 Task 3 Description..... | 5 |
| 2.3.2 Work Completed | 5 |
| 2.3.2.1 HID Internet Website RTIS Reporting User Guide – Part I | 6 |
| 2.3.2.2 Website CMS (Content Management System) | 9 |
| 2.4 On-Farm Demonstration of Surge and Center Pivot Irrigation Systems .. | 14 |
| 2.4.1 Task 4 Description..... | 14 |
| 2.4.2 Work Completed | 14 |
| 2.5 Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands | 14 |
| 2.5.1 Task 4 Description..... | 14 |
| 2.5.2 Work Completed | 14 |
| 3. Project Task Budget..... | 15 |

LIST OF TABLES

| | |
|--|-----------|
| <i>Table 3.1: Project Task Budget.....</i> | <i>15</i> |
|--|-----------|

1. Introduction and Overview

This report contains the annual progress report for the Agricultural Demonstration Initiative Project as indicated in the Scope of Work contained in the contract between Harlingen Irrigation District – Cameron County No. 1 (HIDCC1 or the District) and Axiom-Blair Engineering, L.P. (ABE). A description of the overall progress, description of any problems encountered that have any effect on the study, delay of the timely completion of work or change in the deliverables or objectives of the contract are discussed, as well as any corrective actions necessary.

During the year 2006, ABE was tasked to provide the following general support to the project:

- **Subcontracting Contract Execution:** The Subcontractor will assist the District in preparing and executing the subcontracts with Delta Lake Irrigation District, Texas A&M University Kingsville, and others to provide support and services to the District on the primary contract.
- **District and On-Farm Flow Meter Calibration and Demonstration Facility:** The Subcontractor will provide civil engineering services to: 1) diagram the flow meter pipe and placement layout; 2) diagram the test canal configuration depicting weir and test gate locations and layout; and 3) PLC programming; and 4) other technical support as necessary to conclude the design and implementation of the facility.
- **Demonstration of Internet Based Information Real-Time Flow, Weather, and Water User Accounting System:** The Subcontractor will assist the District in finalizing the development of the real-time flow, weather, and water user information system (RTIS), with computer programming services to extend the current SCADA software to display flow rate and other information from the District's secondary On-farm flow measurement telemetry system, and incorporate portions of the existing water use accounting system into the internet display application. The Subcontractor will also develop new RTIS software to collect real-time rainfall measurements at five telemetry sites along with software to collect weather station information at two of those sites, for display within the current Internet display application. The two weather station sites will be incorporated into two of the existing primary telemetry sites. The District shall make the District's water user accounting system and any programming consultant for the system available to the Subcontractor and such programming consultant may be retained by the Subcontractor for the purposes of providing the necessary software interface between the water user accounting system and the RTIS. The Subcontractor will assist the District in documenting the features and capabilities of the RTIS.

- **Technical Support:** The Subcontractor will provide engineering and other technical support to the District, as directed, regarding efforts to sustain the primary contract task or support other subcontract activities.
- **Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands:** The Subcontractor will provide assistance to Delta Lake Irrigation District (DLID) in the design, implementation, and purchase of the pump controller/PLC to use with DLID pump equipment to demonstrate the use of internal combustion engines in matching the quantity of water diverted from the district canal for meeting irrigation demands. A technical workshop and the associated training materials will be prepared for training district managers in the proper design, installation, and cost of installing and operating variable speed drives, and the associated pumping and pipeline systems.

The following sections address the specific Scope of Work between the District and ABE, and the work completed on each task during March 2006 through February 2007.

2. Scope of Work

The Task Descriptions and work provided for each Task is discussed below.

2.1 Subcontracting Contract Execution

2.1.1 Task 1 Description

The Subcontractor will assist the District in preparing and executing the subcontracts with Delta Lake Irrigation District, Texas A&M University Kingsville, Texas Cooperative Extension, and others to provide support and services to perform the work task.

2.1.2 Work Completed

The subcontracts for Delta Lake Irrigation District, Texas A & M University Kingsville, Texas Cooperative Extension, and others were completed. Contract modification work requested by TWDB has been completed.

2.2 District and On-Farm Flow Meter and Demonstration Facilities

2.2.1 Task 2 Description

The Subcontractor will provide civil engineering services for the design of the facilities, including but not limited to preparing site plan drawings, pump and piping system layout, open channel flow measurement system, pump and remote control specifications, construction bid and contracting documents, and preparation of environmental summary reports for submittal by the District to Texas Historical Commission, Texas Parks and Wildlife Department, and the US Army Corps of Engineers.

2.2.2 Work Completed

A Flow Meter Calibration and Demonstration Facility was constructed in 2006 and early 2007. The primary work in 2006 consisted of site review of construction, design and bidding of the flow meter manifold system, and design of the SCADA control system. Engineering drawings for the manifold system are available from the district.

The remaining design work for the Calibration Facility includes flow meter pipe The only engineering work remaining for the Calibration Facility consists of wiring in the SCADA control system and development, installation of the automatic gate and variable speed motor controllers, and software development for the control system

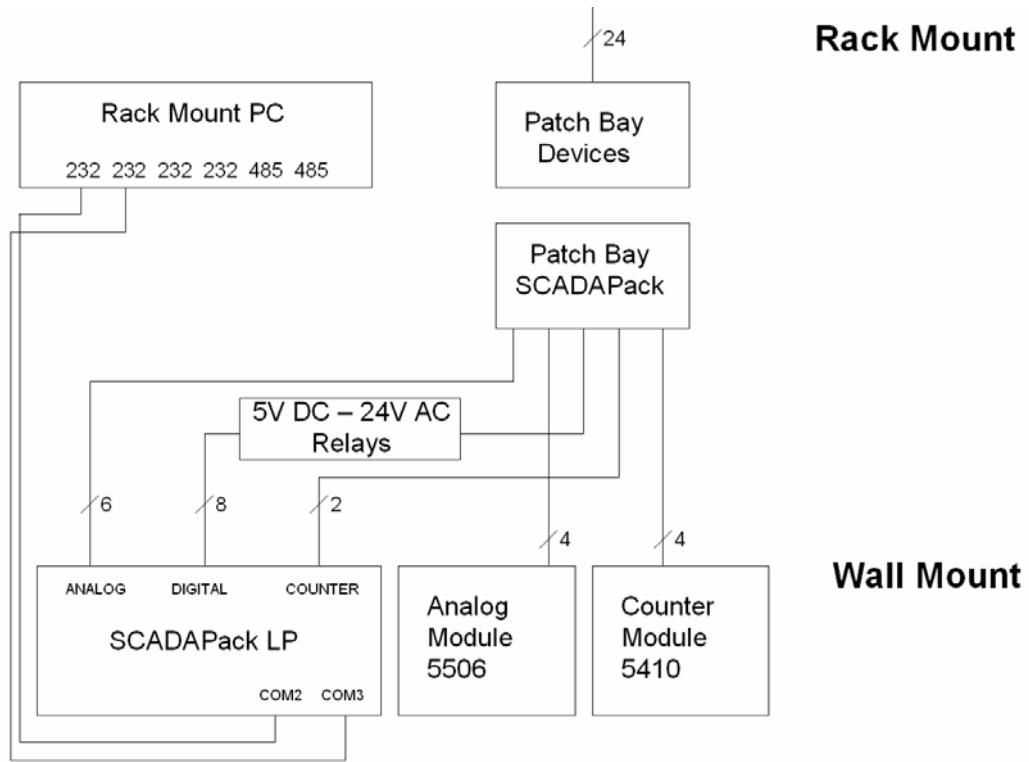


Figure 1 – Block Diagram of Flow Meter Calibration Facility SCADA System



. Figure 2 – Flow Measurement Manifold System

2.3 Demonstration of Internet Based Information and Real-Time Flow, Weather and Water User Information (RTIS)

2.3.1 Task 3 Description

The Subcontractor shall assist the District in developing the real-time flow, weather, and water user information system (RTIS), including computer programming services such as those necessary to develop the software to display specific District information from the District's existing flow measurement telemetry system and existing water use accounting system on the internet. The Subcontractor shall develop the necessary software to collect real-time rainfall data from five locations selected by the district and co-located at existing flow measurement telemetry nodes and display such rainfall data on the District's web site. The Subcontractor will assist the District in preparing a document that defines the features and capabilities of the RTIS, and the Subcontractor shall use this document in developing the RTIS software. The Subcontractor shall make use of the District's water user accounting system and any programming consultant for the system and such programming consultant shall be retained by the Subcontractor for the purposes of providing the necessary software interface between the water user accounting system and the RTIS.

2.3.2 Work Completed

The initial phase consisted of development of a general website for HIDCC. This task was completed on August 15, 2005. The second phase consists of developing the computer programming necessary to display flow measurement data from HIDCC telemetry server in real-time over the Internet. This phase was completed in November of 2005 and the system is operational. Additional meters and rain gauges are being added to the web display system as such devices become operational.

The third phase consists of development of software for secure access to on-farm flow meter records, water use charges, and water billing by interfacing the Internet server with the District's existing accounting system computer. The District water accounting software is being updated by a third-party at the District's expense, and this software update needs to be completed before significant progress can be made in this phase. Initial work on this phase addresses the accounting and water ticket database fields related to user information such as property identification, crops, requested water amounts, times, etc.

The following is an initial release of the information that outlines the features and uses of the Internet accessed real-time flow, weather, and water user information system (RTIS). The following details how to locate and use the RTIS website, and how to select a pumphouse and water deliveries to view as an example of navigating the website. The source code for this part of the RTIS software system is attached as Appendix F.

2.3.2.1 HID Internet Website RTIS Reporting User Guide – Part I

Welcome to the Harlingen Irrigation District Agricultural Water Conservation Demonstration Initiative Internet Based Information project! This documentation outlines the features of the Internet accessed Real-Time flow, weather and water user Information System (RTIS) and how to use it. The web interface to the system is available on the district’s website, which is located at <http://www.hidcc1.org>. After navigating to the district website, select Telemetry as shown below in Figure 2.1.

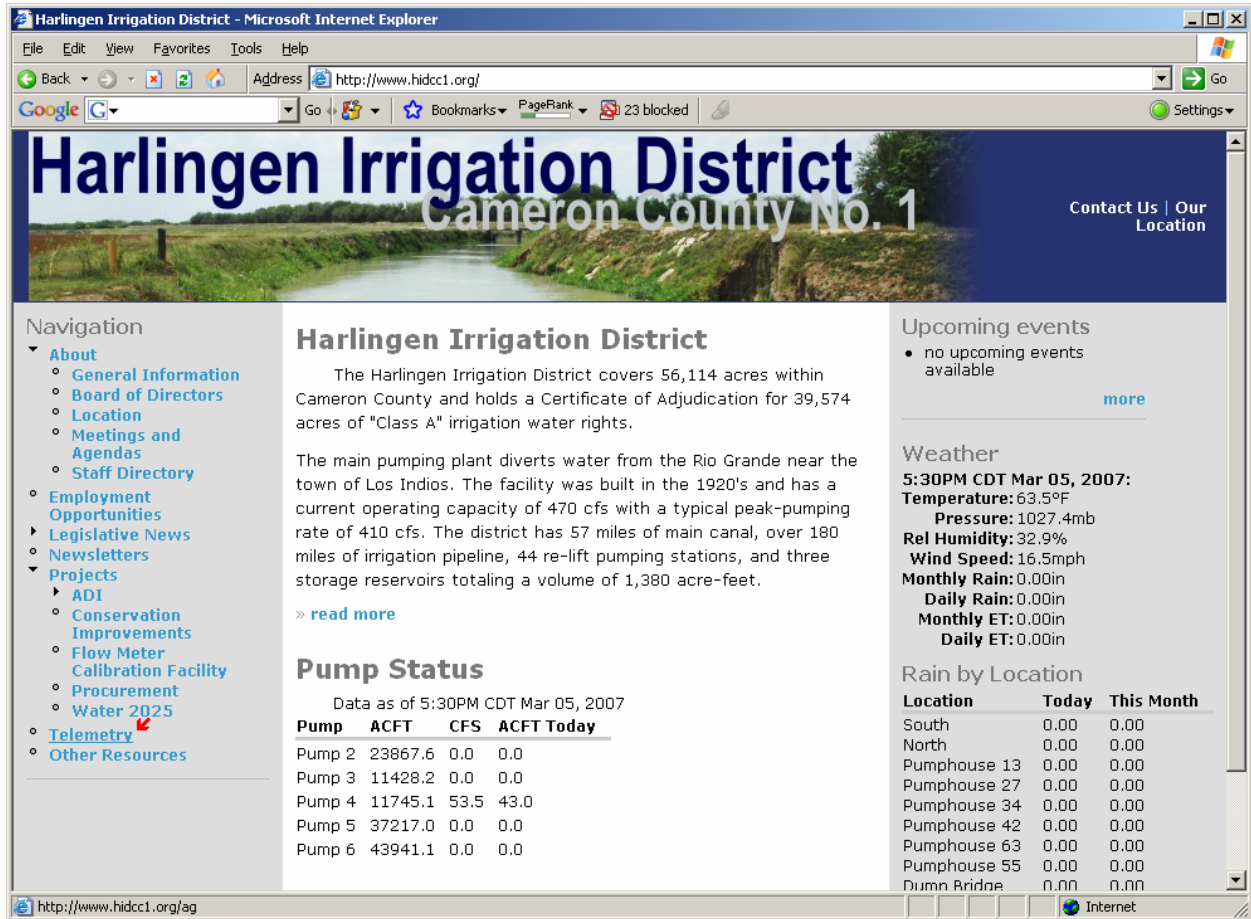


Figure 2.3.2.1.1: Harlingen Irrigation District Web Site Main Screen

Now at the Telemetry Main Page, you are shown a list of site groups which may be expanded to reveal sites and data points.

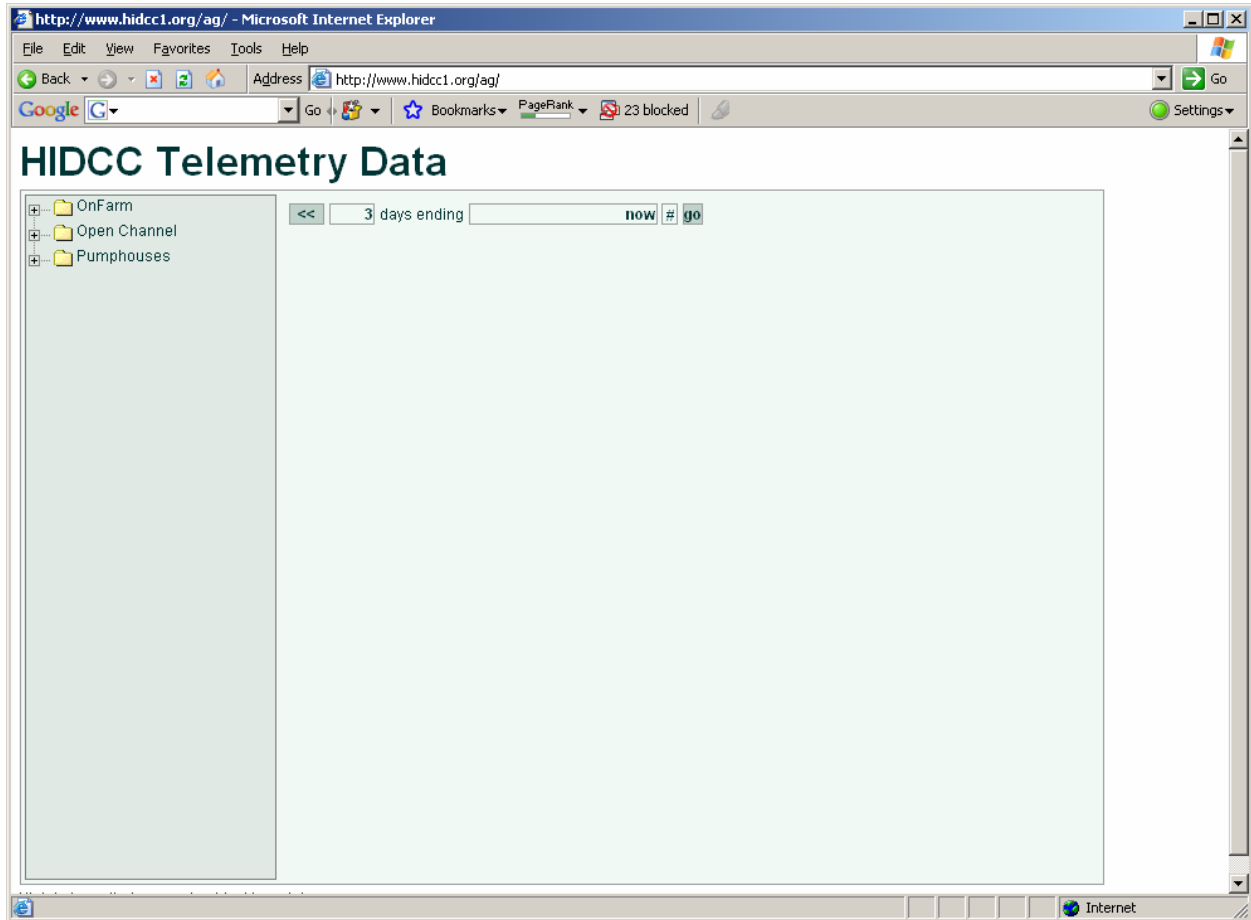


Figure 2.3.2.1.2: Telemetry Main Page

Once at the Telemetry Main Page, you may expand the desired section by clicking the Plus sign (+) to the left of the folder you wish to examine, then select a specific site by clicking on that site's text label or expand the site to display a single graph from the site.

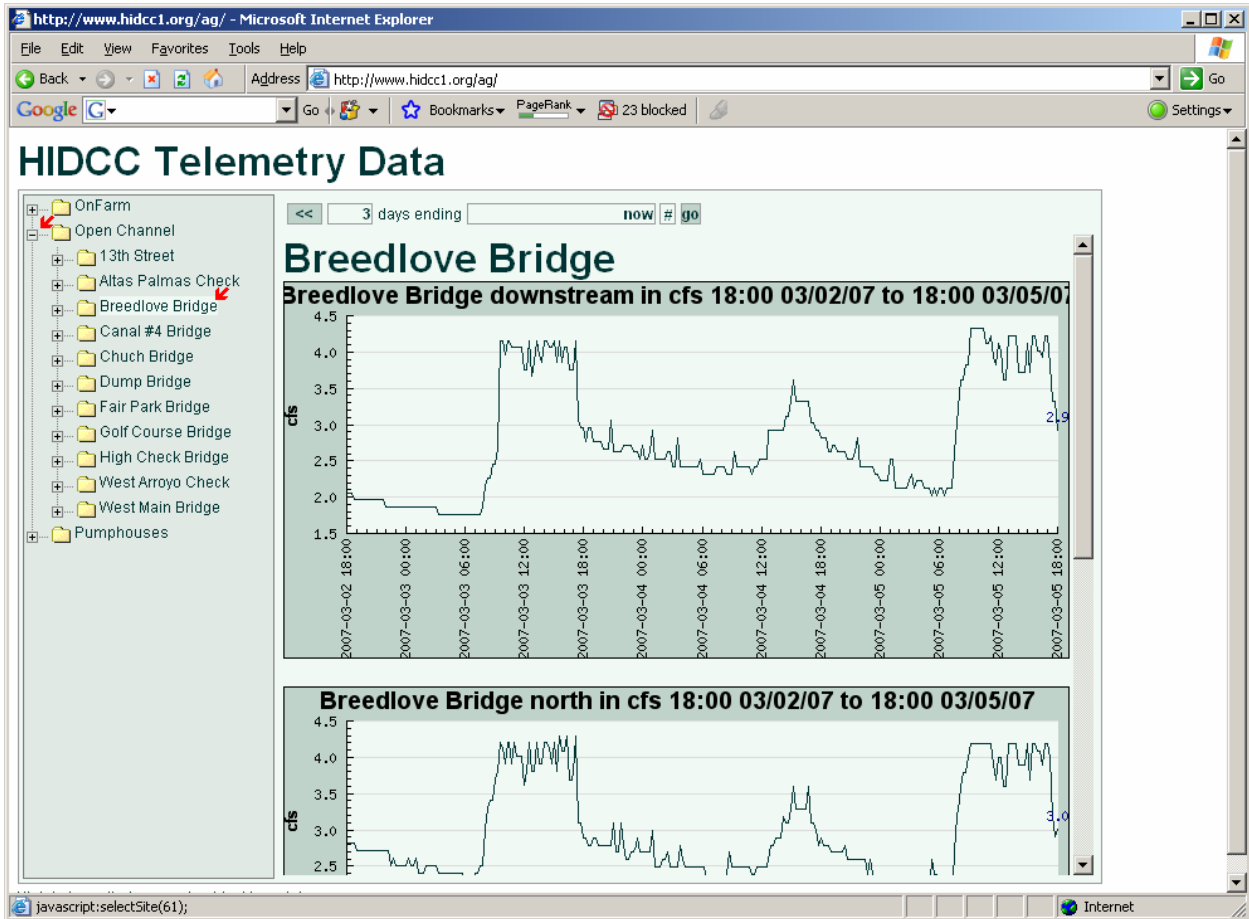


Figure 2.3.2.1.3: Telemetry Data Display

2.3.2.2 Website CMS (Content Management System)

2.3.2.2.1 System Overview

This brief users' guide provided a basic reference to editing, adding, and removing documents from the hidcc1.org website using the Content Management System. Using the CMS, you will be able to make changes to the website using our completely web-based interface.

2.3.2.2.2 Logging in

To log in to the Content Management System, point your web browser to <http://www.hidcc1.org/user> and enter your username and password.

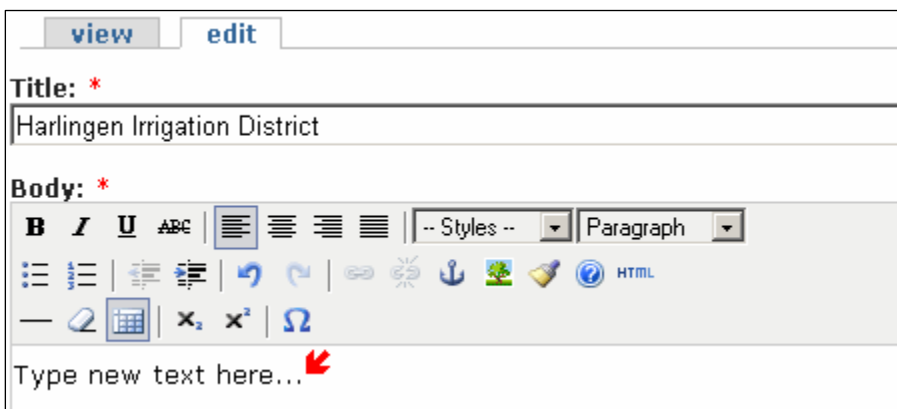


2.3.2.2.3 Updating Existing Content



To update existing content, log in and select the page you would like to edit from the grey menu on the left (1), and then click the 'edit' tab at the top of the page (2).

Next, edit the page as desired in the Body field.

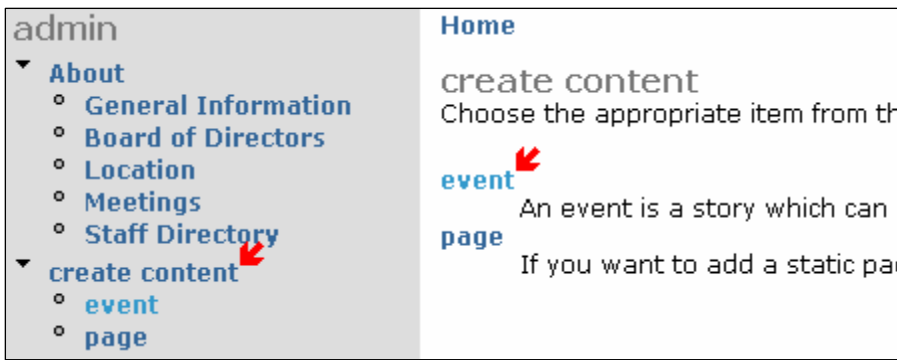




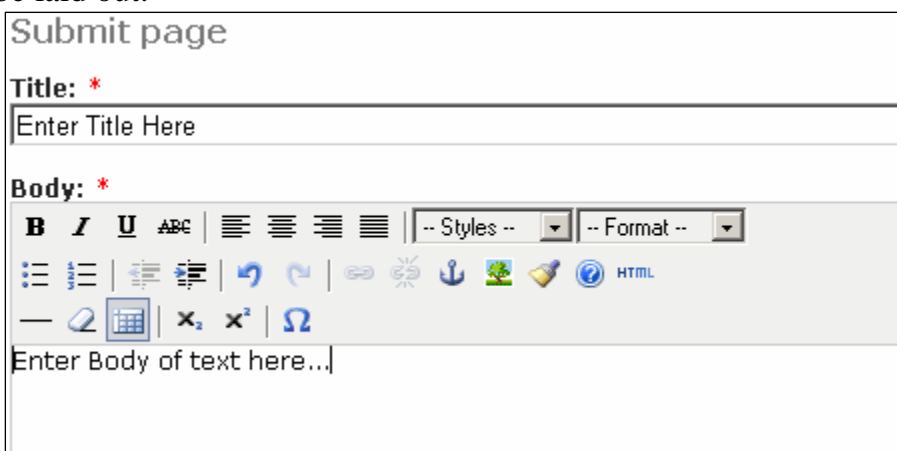
You may also alter how the page is listed in the site menu under ‘Menu settings’ or add/remove file attachments under ‘File attachments’. Finally, remember to click ‘Submit’ when you are pleased with the changes that you’ve made.

2.3.2.2.4 Creating New Content

If you would like to add a new page, log in and under the grey menu on the left, select ‘create content’. You will then have a choice of what type of item you would like to create. For general web pages, select ‘page’, to add an item to the upcoming events calendar, select ‘event’.



You must enter something for both the Title and Body of every item that you create. You may use the formatting toolbar above the Body section to select how you wish your item to be laid out.



If you would like the item to be listed in the Navigation menu on the left so that users will be able to find it, you will need to specify how and where it should be listed. You will do this by expanding the 'Menu settings' section and entering the label you would like to appear in the menu in the 'Title' box and selecting the menu section under which you would like the item to appear.

Menu settings

Title:

 The name to display for this link.

Description:

 The description displayed when hovering over a menu item.

Parent item:

If you would like this item to be displayed on the front page when users visit the site, select 'Promoted to front page' under 'Publishing options'.

2.3.2.2.5 Posting Files

To post a file, you will use the 'File attachments' section. Click on 'File attachments' to expand the section. Next click 'Browse' to bring up the file selection dialog and select the file that you wish to post. Use the 'Browse' button instead of typing the filename directly. Do not alter the contents of the 'Attach new File' box; if you would like to label the file differently you will have a chance to do so later. After using the 'Browse' button to select the desired file, click 'Attach'. Wait for the file to upload, then you will see it listed along with any other files currently attached to the page. If you would like the file to be listed for users to find and download, select the 'List' box next to the file. If you are uploading an image to be displayed on the page (as described later), leave the 'List' box unchecked. If you would like to give the file a label besides its filename, you may enter it in the box below 'Description' after Browsing and Attaching it. As always, be sure to click 'Submit' at the bottom of the page after making changes. You must do this before the files will become available to you or anyone else. If you need to post an attachment type that is not currently allowed, contact your system administrator.

File attachments

Changes made to the attachments are not permanent until you save this post. The first "listed" file will be included in RSS feeds.

| Delete | List | Description | Size |
|--------------------------|--------------------------|--|---------|
| <input type="checkbox"/> | <input type="checkbox"/> | example.txt http://www.hidcc1.org/files/example.txt | 0 bytes |

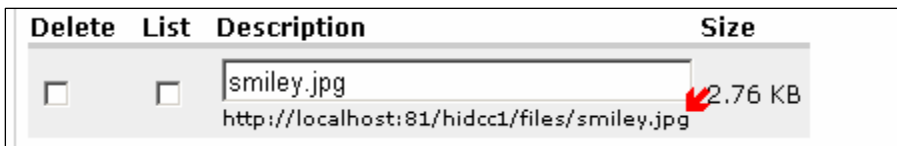
Attach new file:



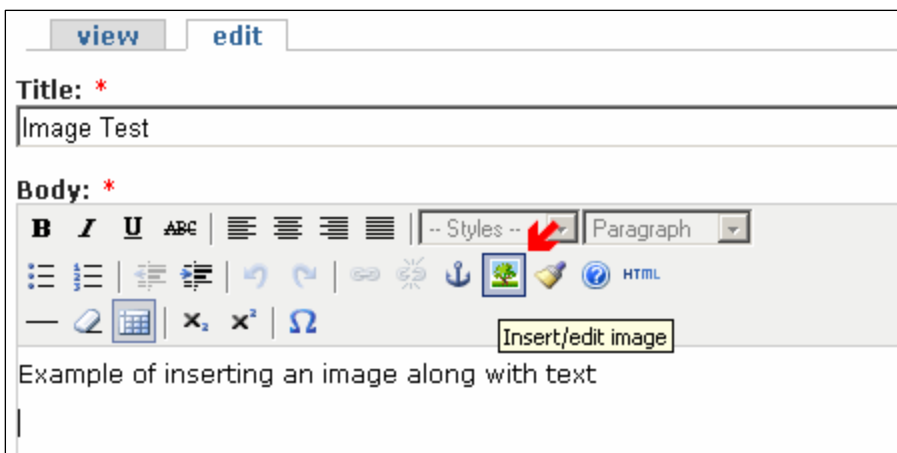
Remember to click Submit

2.3.2.2.6 Inserting Images

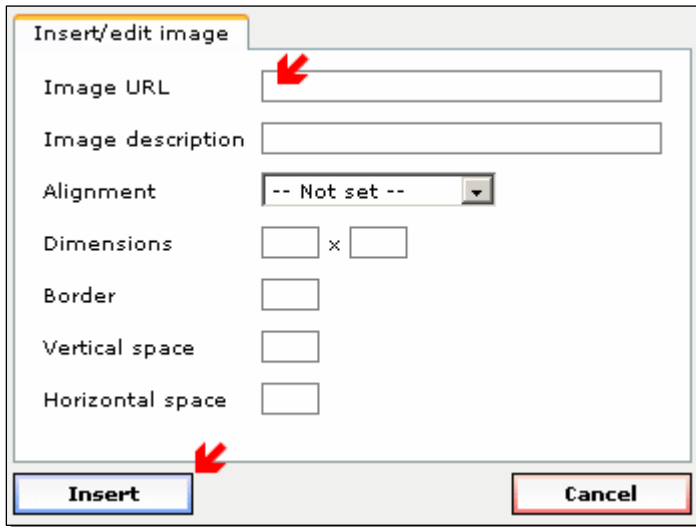
To display an image, you will need to first attach the image file as described in the **Posting Files** section above and Submit the changes. When you have attached the file and Submitted the changes, return to the edit tab and you may then insert the file into the body of your text. You will need to look at the url text listed below the file description of the desired file. It will begin with `http://www.hidcc1.org/files/`. Copy this string, you will need to enter this text later.



After positioning the text cursor within the body text where you would like the image to be displayed, click the Insert/edit image button in the toolbar above to bring up the image properties dialog box.



In the 'Image URL' box, paste the exact text described above, then click 'Insert'.



You should now see the image displayed inline with the body text.

This task will extend into 2007 with the primary work being associated with providing a internet based data entry system for the field demonstration projects and the linking of the district's water ordering/account database with the real-time on-farm flow measurement telemetry system.

2.4 On-Farm Demonstration of Surge and Center Pivot Irrigation Systems

2.4.1 Task 4 Description

The Subcontractor shall provide technical assistance to the District, as requested in writing by the District, in the design and specification of any surge or center pivot irrigation systems used for demonstration projects and assist the District in developing the type of data and methods of data collection need for determining the irrigation efficiency and other water use data of the demonstration project.

2.4.2 Work Completed

No requests for support have been made other than attending technical meetings and advising on the need for detailed specifications for data collection.

2.5 Variable Speed Pump Control and Optimization of Delivery of On-Farm Demands

2.5.1 Task 4 Description

The Subcontractor will provide assistance to Delta Lake Irrigation District (DLID) in the design, implementation, and purchase of the pump controller/PLC to use with DLID pump equipment to demonstrate the use of internal combustion engines in matching the quantity of water diverted from the district canal for meeting irrigation demands. A technical workshop and the associated training materials will be prepared for training district managers in the proper design, installation, and cost of installing and operating variable speed drives, and the associated pumping and pipeline systems.

2.5.2 Work Completed

Work in 2006 primarily consisted of preparation and giving of a training course on variable speed pumping plants and hydraulic modeling. This course was giving in March of 2006. Training manuals, software, and course review forms are available from the district. The SCADA PLC control specifications were developed for a diesel powered pumping plant and two locations were evaluated for the demonstration project. Delta Lake Irrigation District relift station 45 and HIDCC's Flow Measurement Calbration Facilities Rio Grande Lift pump # 7.

The project will continue in 2007 with the installation of the PLC at one or more sites and the addition of the site to the field demonstration day.

3. Project Task Budget

Table 3.1 indicates the budget and expenditures for each of the four tasks discussed. 58% of the budget has been expended with approximately the same amount of task work being completed.

Table 3.1: Project Task Budget

Task Budget March 1, 2006 through February 28, 2007 (4th Quarter Expenses)

| | Task Budget | Expenses This Period | Previous Expenses | Accumulated Expenses | Balance Remaining | Percent Remaining |
|---------------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------|----------------------|
| Task 1 Administration/Contracts | \$ 5,020.00 | \$ 1,200.00 | \$ 190.00 | \$ 1,390.00 | \$ 3,630.00 | 72% |
| Task 2 Calibration Facility | \$ 20,000.00 | \$ 1,365.00 | \$ 11,495.69 | \$ 12,860.69 | \$ 7,139.31 | 36% |
| Task 3 Internet User Info | \$ 144,600.00 | \$ 5,032.50 | \$ 67,737.67 | \$ 72,770.17 | \$ 71,829.83 | 50% |
| Task 4 Technical Support | \$ 4,800.00 | \$ - | \$ - | \$ - | \$ 4,800.00 | 100% |
| Task 5 Variable Speed Pump | \$ 45,800.00 | \$ - | \$ 9,080.93 | \$ 9,080.93 | \$ 36,719.07 | 80% |
| Total | \$ 220,220.00 | \$ 7,597.50 | \$ 88,504.29 | \$ 96,101.79 | \$ 124,118.21 | 56% |

Expense Budget

| | Total Budget | Expenses This Period | Previous Total Expenses | Total Expenses Incurred | Balance Remaining | Percent Remaining |
|-------------------------------------|----------------------|-------------------------|-------------------------------|-------------------------------|----------------------|----------------------|
| Salary and Wages ¹ | \$ 205,420.00 | \$ 7,097.50 | \$ 85,686.23 | \$ 92,783.73 | \$ 112,636.27 | 55% |
| Fringe ² (20% of Salary) | | \$ - | \$ - | \$ - | \$ - | |
| Travel (estimated) | \$ 5,000.00 | \$ 500.00 | \$ 2,656.05 | \$ 3,156.05 | \$ 1,843.95 | 37% |
| Expendable Supplies (estimated) | \$ 1,800.00 | \$ - | \$ - | \$ - | \$ 1,800.00 | 100% |
| Capital Equipment | | \$ - | \$ - | \$ - | \$ - | |
| Subcontracting Services | \$ 8,000.00 | \$ - | \$ - | \$ - | \$ 8,000.00 | 100% |
| Technical/Computer | | \$ - | \$ - | \$ - | \$ - | 0% |
| Reproduction | \$ - | \$ - | \$ 162.01 | \$ 162.01 | \$ (162.01) | 0% |
| Overhead | | \$ - | \$ - | \$ - | \$ - | 0% |
| Profit | | \$ - | \$ - | \$ - | \$ - | 0% |
| Profit | | \$ - | \$ - | \$ - | \$ - | 0% |
| Total | \$ 220,220.00 | \$ 7,597.50 | \$ 88,504.29 | \$ 96,101.79 | \$ 124,118.21 | 56% |

*amends quarterly reports. February, 2006 expense were accidentally included in the quarterly reports for the March 2006 through February 2007 time period.